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NEW YORK CITY TEACHERS' RETIREMENT SYSTEM

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INVESTMENT MEETING

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7

Held on Thursday, March 30, 2023

Via Videoconference

8

10:11 a.m.

9

ATTENDEES:

10

THOMAS BROWN, Chairman, Trustee

11

DAVID KAZANSKY, Trustee

12

VICTORIA LEE, Trustee

13

BRYAN BERGE, Trustee, Mayor's Office

14

ALISON HIRSH, Trustee, Comptroller's Office

15

ANTHONY GIORDANO, Trustee

16

DEVON ALEXANDER, Rocaton

17

ROBIN PELLISH, Rocaton

18

AMANDA JANUSZ, Rocaton

19

RENEE PEARCE, Teachers' Retirement System

20

REPORTED BY:

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YAFFA KAPLAN

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2 ATTENDEES (Continued):

3 LIZ SANCHEZ, Teachers' Retirement System

4 THAD McTIGUE, Teachers' Retirement System

5 JOHN DORSA, Comptroller's Office

6 KOMIL ATAEV, Teachers' Retirement System

7 RON SWINGLE, Teachers' Retirement System

8 STEVEN MEIER, CIO, Bureau of Asset Management

9 DAN HAAS, Bureau of Asset Management

10 ED BERMAN, Bureau of Asset Management

11 PETYA NIKOLOVA, Bureau of Asset Management

12 JANET LONDONO-VALLE, Bureau of Asset Management

13 TOM CARROLL, Bureau of Asset Management

14 ENEASZ KADZIELA, Bureau of Asset Management

15 JONATHAN LESSER, Bureau of Asset Management

16 ALLAN MACDONNELL, Bureau of Asset Management

17 JOHN ADLER, Mayor's Office

18 JIMMY YAN, Comptroller's Office

19 SUMAN RAY, Mayor's Office

20 KEVIN LIU, Mayor's Office

21

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23

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2 ATTENDEES:

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4 MARC RIVITZ, StepStone

5 DEV SUBHASH, StepStone

6 YING LIN, StepStone

7 JUSTIN THIBAUT, StepStone

8 ARISTA AFTOOMIS, Teachers' Retirement System

9 ISAAC GLOVINSKY, Teachers' Retirement System

10 MAREK TYSZKIEWICZ, Office of the Actuary

11 PAUL YETT, Hamilton Lane

12 SEAN BARBER, Hamilton Lane

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2 MR. McTIGUE: Welcome to the Investment
3 Meeting for the Teachers' Retirement Board for
4 March 30, 2023. I am going to call the roll.

5 Bryan Berge?

6 MR. BERGE: Bryan Berge representing
7 Meier Adams, present.

8 MR. McTIGUE: Thomas Brown?

9 MR. BROWN: Good morning. Present.

10 MR. McTIGUE: Anthony Giordano?

11 MR. GIORDANO: Present, representing PEP
12 Chair Angela Green. Proud to be here. Thank
13 you.

14 MR. McTIGUE: Alison Hirsh?

15 MS. HIRSH: Present representing
16 Comptroller Brad Lander.

17 MR. McTIGUE: David Kazansky?

18 MR. KAZANSKY: Present.

19 MR. McTIGUE: Victoria Lee?

20 MS. LEE: Present.

21 MR. McTIGUE: We have a quorum, Mr.
22 Chairman.

23 MR. BROWN: Thank you. We will start
24 with the funds and we go to Rocaton who is
25 going to pick that up.

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2 Amanda.

3 MS. JANUSZ: All right. So for the
4 month of February in terms of general market
5 results certainly, we did give a little back
6 from the stronger rally that we saw in January
7 to start the year. Looking down at the
8 one-month column can see essentially slightly
9 negative results across the board on an
10 absolute basis, and in terms of those market
11 results we did see a weaker month driven by a
12 couple of things. One of the things we did
13 see is the inflation numbers for the last
14 couple of months revise upward. We also have
15 the Fed hike rates, another 25 basis points,
16 following along their schedule. Markets by
17 the end of February had increased their
18 expectation of where that peak Fed rate was
19 going to land later in 2023, up by another 50
20 basis points or so. All of that led to weaker
21 market results.

22 So for your Diversified Equity Fund
23 which does hold the bulk of the assets in the
24 Passport Funds, results for the month of
25 February were down about 2-1/2 percent. You

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2 can see that was pretty even returns between
3 the U.S. and non-U.S. equity components of
4 that fund. The fund is still in positive
5 territory, year to date up just about 4.8
6 percent year to date through the end of
7 February. And the actively managed component
8 did add about 1.6 percent above the benchmark,
9 especially some of your growth-oriented
10 managers that have benefited here so far in
11 2023.

12 Your Balanced Fund was also negative for
13 the month of February down about 1.99 percent,
14 although protected a little bit better than
15 the equity option just given it is a more
16 conservative allocation. That fund as well is
17 in positive territory year to date, about 1.3
18 percent.

19 And in terms of the International Equity
20 Fund for the month of February, down 2.8
21 percent and up about 5 percent year to date.
22 In the international equity space, developed
23 markets have fared better than emerging
24 markets which have been a bit more negative
25 here so far in the year. One of your best

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2 performing funds year to date is the
3 Sustainable Equity Fund. It was down about
4 1.6 percent for February, but was up close to
5 8 percent year to date. That fund does have a
6 bit more of a growth tilt. So especially in
7 January, to the same extent in February as
8 well we saw very strong results from the tech
9 sector which featured heavily in
10 growth-oriented fund. So that Sustainable
11 Equity Fund did benefit there. And then your
12 passive equity options are tracking their
13 benchmarks as we would expect the
14 International Fund does have a bit of fair
15 market value producing impact that's causing
16 that tracking error.

17 MR. BROWN: Thank you. Appreciate it.

18 Any questions for Amanda?

19 Great. We move on to the March 2023
20 market performance and I guess Devon
21 Alexander.

22 MR. ALEXANDER: So I will be discussing
23 the performance results as of March 20th,
24 that's Tuesday, the benchmark report. So I
25 guess we could say that is consistent with

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2 March Madness, so we did see we some tension
3 in the bank. We also some tightening in the
4 credit conditions and that led to some varying
5 performances across the board for all major
6 asset classes. The Global Market Composite
7 benchmark was down about 70 basis points, but
8 year to date up 3.8 percent. Also down was
9 the Diversified Equity Fund hybrid benchmark,
10 down about .84 basis points but up 3-1/2
11 percent for the year to date. Move over to
12 the Balanced Fund benchmark, we did see
13 positive results for the month and also
14 year-to-date performance of 2.28 percent.
15 Down to Sustainable Equity Fund benchmark, we
16 did see positive performance across the board
17 for both the month and the year to date. And
18 mixed performances for the U.S. Equity Index
19 Fund benchmark, down about 1 -- down by 88
20 basis points for the month, but up by 3.58
21 percent year to date.

22 So the overall theme here for the month
23 is varying performance across the board for
24 all major asset classes, but despite the
25 pullback in February we were able to maintain

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2 a positive performance year to date so far. A
3 little better news.

4 MR. BROWN: Thank you, Devon.

5 Any questions for Devon?

6 Then we move on to the strategic asset
7 considerations and discussions, so I guess Ed.

8 MS. HIRSH: I think Steve is going to
9 open it up and then pass. Oh, there you have
10 Steve.

11 MR. MEIER: I apologize not to be here
12 in person, but it's good to see everybody in
13 Zoom this morning.

14 MR. BROWN: Good morning.

15 MR. MEIER: Sorry?

16 MR. BROWN: Just said good morning.

17 MR. MEIER: Let me kick it off before I
18 turn it over to Ed. I am going to ask Ed
19 Berman to take us through a presentation deck,
20 but I just want to give you a couple of quick
21 remarks for where we are in the process of
22 looking at strategic asset allocation and,
23 again, particularly following the change in
24 legislation in the latter part of this last
25 year that opens up the basket clause for a

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2 higher allocation into those eligible assets.

3 So, first of all, we have established a
4 timeline for this important work for 2023.
5 Actually, Alison Hirsh took the line, showed
6 the responsibility for putting the timeline
7 down which we are adhering to. We have
8 organized a team within the Bureau of Asset
9 Management to spearhead the project which
10 includes me, certainly Petya Nikalova and
11 Eneasz Kadziela, the two deputy CIOs, also
12 John Merseburg the asset class head to
13 equities, Robert Feng the asset class head for
14 public fixed income, and also last but not
15 least Chief Risk Officer Ed Berman. So we
16 have a team in place working on this
17 proactively. We have also reached out to the
18 plan's general consultants, obviously
19 Rocaton/Goldman Sachs, to begin collaboration
20 to really try to review and understand their
21 capital market assumptions, in the way Ed puts
22 it, to really understand the assumptions that
23 underlie their assumptions as building blocks
24 for a strategic asset allocation review. We
25 have also been working with the consultants on

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2 a project plan internally. Actually Kate
3 Visconti, our chief of staff, is working on
4 that with me and others on the team to kind of
5 put things in place so we make sure we are
6 making steady progress. We are also planning
7 for active engagement with trustees throughout
8 the process and that will be part of the
9 project plan.

10 As we reflected last month, it's
11 certainly very important in terms of our focus
12 and the hope and plan is we have this work
13 completed by October. We really want to have
14 these any changes and we want to pregame this.
15 Obviously the decision rights are those of the
16 trustees, but if there are changes in the
17 allocations to private assets we would like to
18 be able to incorporate those in our 2024 and
19 beyond pacing plan for those assets and that
20 process really begins November, December --
21 actually even begins in October. So if we can
22 wrap it up by then, I think we would be in
23 pretty good shape.

24 Maybe just take a step back before I
25 turn it over to Ed. In early January I sent

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2 an e-mail to our asset class heads, included
3 of course Chief Risk Officer Ed Berman,
4 detailing these ten -- what I thought were
5 forward-looking themes that I believe we
6 should incorporate into our long-term
7 strategic asset allocation, strategic
8 planning. Ed actually took these themes and
9 vastly improved on them and consolidated them
10 into three broad themes that are much more
11 focused in view.

12 And I am going to turn it over to Ed now
13 to actually take you through a presentation
14 through those themes and how he thinks about
15 them to form a basis of the strategic asset
16 allocation, again, trying to be more forward
17 looking and, again, Ed will talk about how we
18 intend to do that. I should also mention, we
19 shared these obviously with Mike and others at
20 Rocaton/Goldman Sachs and all the plan general
21 consultants. So with that if there aren't any
22 questions, turn it over to Ed for the
23 presentation deck.

24 MR. BROWN: Thanks.

25 Any question for Steve?

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2 MR. BERMAN: Thank you.

3 Next page, please. Thank you. So I
4 think there is a lot of mystery about asset
5 allocation, so we want to talk about what it
6 means and the steps involved. But
7 fundamentally one of the most important
8 decisions that you make, as we well know,
9 asset allocation determines about 90 percent
10 of returns for the System. And as pretty much
11 everything in finance, asset allocation is a
12 blend of science and art, and I would say in
13 this case it's more art than science.

14 So fundamentally there are -- I mean,
15 there is a lot of technical jargon, but
16 fundamentally there are three main steps in
17 asset allocation. So first you come up with
18 assumptions, meaning you project returns for
19 asset classes forward five to ten years. Step
20 Number 2, you decide which assets to put in
21 your portfolio. And Step 3, you apply the
22 statistical techniques to come up with the
23 best allocation which yields the best return
24 for level of risk.

25 Probably the most important step in this

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2 process is the so-called long-term capital
3 market assumptions. And we don't know the
4 future, it's unpredictable and there are many
5 different approaches how different teams come
6 up with assumptions, but fundamentally on
7 these themes there are two basic approaches:

8 So on the one extreme, people say it's
9 all about the history. We can look at the
10 past trends, past performance and just project
11 it forward mechanically. Next approach is to
12 say that the history is a poor guide and we
13 will just come up with assumptions based on
14 our understanding of the economy. I think in
15 most -- in reality, most use a blended
16 approach. But no matter what we use, history
17 is our guidepost and what we would like to
18 argue now is that we always say this time is
19 different, but maybe it truly is and the
20 history is not a perfect guidance for us going
21 forward.

22 So usually long-term capital market
23 consultations are based on about 20 to 25
24 years of history. And if you think about the
25 past 25 years it obviously was a turbulent

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2 time both in markets and politics and
3 otherwise, but there are several key events
4 that stand out in the financial history. So,
5 first of all, we started this period with the
6 dot-com bubble. You would say as traumatic as
7 it was, it's your typical run-of-the-mill
8 markets; markets on top, markets came down.
9 It happens every 10 to 20 years; it's nothing
10 usual about the dot-com bubble. A few years
11 later, the Global Financial Crisis starting
12 2007. That crisis was unusual. Now we are
13 talking about once-in-a-hundred year events.
14 So we can go back to the 1920s to see
15 something similar in scope and magnitude.
16 This crisis is unusual. It took ten years to
17 work out the problems introduced by the
18 financial crisis and we don't know the future,
19 but chances are for the next few decades we
20 will not see it again. That was followed by
21 the European debt crisis. Again, highly
22 unusual event. You can say it was an
23 extension of the Global Financial Crisis,
24 highly traumatic for Europe, and probably not
25 likely to happen again in the near future.

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2 And finally today a combination of COVID
3 pandemic, inflation, and war. We need to go
4 back to 1918 to find a similar combination of
5 macro factors.

6 Again, hopefully we will never see it
7 again in our lifetime but no matter what, the
8 past 25 years may be a poor guidance going
9 forward. It may be a poor guidance in the
10 sense of just mechanically projecting the
11 returns. It's also poor guidance in terms of
12 our opinion about the future. So think about
13 the junior analysts in the 1990s. Now, these
14 people are in their mid-fifties, these are the
15 people in senior roles making decisions.
16 Their opinions just are influenced by history.

17 So what's important for asset
18 allocation? Can I have the next page, please.
19 So again the world is uncertain, the future is
20 unknown, so we talk about multitude of themes
21 and approaches and ideas. But fundamentally I
22 would say there are three building blocks that
23 influence everything and these blocks are the
24 inflation, the GDP, and the uncertainty. We
25 will go through them in detail, but inflation

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2 is something that we are obviously living
3 through now. It's clearly a traumatic
4 experience; nobody likes inflation. It's
5 actually not that common; inflations come and
6 go. And if we look at the history of the
7 world in the 20th Century, 21st, it typically
8 comes and lasts four years and inflation is
9 then gone, but creates lasting impact; so we
10 will talk about why and what it means.

11 The GDP growth underlies everything,
12 right? So we talk about GDP, which is global
13 domestic product. The flip-side of it is the
14 gross domestic income so that's a sum of all
15 income generated by the private sector, by the
16 consumers, by the government. This is our
17 economy and this is income divided between
18 private sector and public sector and that
19 often determines corporate process and
20 determines market returns and then the
21 uncertainty. Again we will talk about because
22 the world is always uncertain, but I will
23 argue it's now more so than ever been. So for
24 each of these three themes, we will try to
25 answer three questions: First of all why it

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2 is important, second of all what drives it,
3 and third is how do we express this theme
4 through asset allocation and that's -- as we
5 go through, please stop me. I would rather
6 have a discussion rather than presentation, so
7 please stop me with any questions.

8 So starting from the top, inflation. So
9 intuitively we all know what inflation is,
10 it's just change in prices. Why is inflation
11 bad? The truth is most people don't notice
12 inflation until it reaches about 5 percent.
13 Just empirically, consumers are uncomfortable
14 with inflation at 5 percent. We know negative
15 inflation or deflation is highly damaging for
16 the economy, so most of the central banks
17 adopted a policy of around 2 inflation. There
18 are no consensus around this number; most
19 economists will probably go to 3 to 4
20 inflation as like a bear regime. That said as
21 bad as inflation is, what's damaging is the
22 change in inflation; that is the uncertainty.
23 So consumers hate it because it discourages
24 consumers from buying consumer goods.
25 Businesses hate it because it discourages

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2 businesses from investment and growing.

3 Clearly inflation increases cost of servicing
4 debt, so anybody who has a floating rate
5 mortgage knows that first hand. And if it's a
6 fixed rate mortgage probably, they are half
7 right now. Inflation is even worse for small
8 economies, usually emerging market economies,
9 who rely on imports, specifically food
10 imports. So high inflation may actually
11 create starvation around the world, so there
12 is real damage.

13 We talk about inflation being something
14 uniform, but in reality there are ranges of
15 inflation. So domestically even within our
16 country like in the Northeast where we are,
17 the inflation trends are lower than in the
18 Southwest. It actually at the peak of
19 inflation was about 8 percent. In New York
20 State it was close to 6 percent. In
21 California it was probably more like 10, 11,
22 right, so that's also not helpful. The
23 situation is much worse in Europe. So for
24 example just today, Spain reported inflation
25 came down to 3 percent from 6. At the same

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2 time in Estonia, one of the smaller countries,
3 inflation rose close to 20 percent. Think
4 about the European Central Bank where they
5 have a single rate, single-policy rate to
6 fight such a broad swath of inflation; it's
7 difficult. The point is it's this spread, the
8 range of inflation, creates problems.

9 Inflation reduces real income so
10 probably you all read about it that the real
11 wages are not falling, keeping up with
12 inflation; meaning that in real terms workers
13 get less compensation, it means they have less
14 money to spare so there is less consumption so
15 less need to manufacture goods. So in the
16 extreme case inflation, think about the 1920s,
17 1930s; it was a highly-traumatic experience.
18 It's clearly damaging for anybody with fixed
19 income; the pensioners come to mind. So
20 inflation is not very helpful, but as bad as
21 it is it's the deflation that we worry about.
22 Historically, periods of high inflation are
23 often followed by periods of deflation. Japan
24 being an extreme case; they never emerged from
25 the deflationary period. And if you think

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2 about Germany in the first half of the 20th
3 Century, so common narrative is that inflation
4 created the transition from Weimar Republican
5 to the Nazis. It's actually deflation that
6 led to the Nazi party winning an election.

7 So with this in mind, so what drives
8 inflation? Go to the next slide. So the
9 short answer is we don't know. So it used to
10 be in better times, simpler times like maybe
11 20 years ago where there was a dominant view
12 of inflation, it was about all about the money
13 so called Monetarism view. And Milton
14 Friedman was the prominent economist who came
15 up with this view. I think the consensus in
16 the markets right now is we simply don't know.
17 And I put a quote here on a slide of Olivier
18 Blanchard, former chief economist of the IMF.
19 It's a quote from about a month ago. He said:
20 Inflation is fundamentally the outcome of the
21 distributional conflict, between firms,
22 workers, and taxpayers; it stops when the
23 various players are forced to accept the
24 outcome. It's more complicated than this.
25 How many moving parts, we don't know what

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2 drives it; we know it's here, we know it's
3 damaging, and we know we have limited tools to
4 fight it.

5 There are several ideas that we can
6 propose that probably influence inflation.
7 One of them is the role of globalization or
8 regionalization. So the rise of China in the
9 21st Century was probably one of the most
10 important drivers of the environmental flow of
11 inflation and ultimately it's a way of
12 arbitrage, as more manufacturers moved to
13 China clearly prices came down globally.

14 We can talk about the role of the state
15 and it can be either through monetary policy
16 which is usually the central banks that's in
17 the news, every time Powell has a press
18 conference we all listen very carefully, or it
19 could be through the fiscal policy and think
20 about the almost the 5 trillion stimulus that
21 the U.S. injected due to COVID. Think about
22 the IRA Act from the current administration.
23 Fiscal policy has not so well understood the
24 role of inflation, but it clearly is there.
25 So I have seen estimates from the 5 trillion

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2 stimulus. Some economists say it's about half
3 a point of inflation; some people say all of
4 inflation came from that. There will be a lot
5 of Ph.D.s we can base on this for many years
6 to come. As of now, we just don't know. It's
7 inflation influenced by the presence of
8 global assumption, demand, and income
9 distribution. And income distribution is
10 important. We all hear about increment wealth
11 inequalities, but what it means is more
12 wealthy people accumulate more income but they
13 actually don't consume. If they don't
14 consume, they don't buy stuff, prices come
15 down or don't come up as such so more income
16 inequality means less inflation.

17 Geopolitical conflicts obviously create
18 a very strong influence, as we see in with the
19 current war between Russia and the Ukraine.
20 There is a huge concern about Taiwan which
21 clearly I am not going to go into this, but I
22 am sure everybody is familiar. And the last
23 thing to highlight is the role of the U.S.
24 dollar has a central role in the global
25 finance system. I will just say it's a

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2 complicated role, but that clearly has an
3 impact on inflation.

4 So how do we express inflation views in
5 the asset allocation? Go to the next slide,
6 please. And here we talk about two extremes;
7 the environment of low inflation versus an
8 environment of high inflation. Starting with
9 lower inflation, that's the world very much
10 familiar to us. Talking about 2010 and the
11 past decade, so in an environment of low
12 inflation the stock/bond correlation is
13 usually negative. What it means in reality
14 when equity prices rally, bond prices fall.
15 It's helpful for the portfolio construction;
16 it helps to -- that's the foundation of this
17 standard 60/40; 60 percent of stocks, 40
18 percent of bonds where bonds create some kind
19 of cushion for the portfolio and helps absorb
20 the shocks. At the same time in the low
21 inflation environment, interest rates tend to
22 be low so the role of fixed income in the
23 portfolio is reduced again. All of this is
24 less income, it's more what we call risk
25 diversified. So it has to cushion the blow,

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2 but it's not much in terms of positive
3 contribution from fixed income.

4 And on the equity side, it's the growth
5 stocks that produce the most. Think about the
6 Internet stocks, think about all these venture
7 capital stocks, and obviously the private
8 investments. So the reason private equity
9 took off after the Global Financial Crisis,
10 again the question people hotly debate. But
11 it's probably fairly clear that the low
12 interest rate environment was very helpful to
13 the growth of private equity. On the
14 flip-side of the equation the high inflation,
15 the stock/bond is correlated; meaning stocks
16 and bonds move together. We have seen it in
17 the past years so every time we talk about the
18 quarterly results we will comment how both
19 stocks and bonds sold off, at the same time
20 how that's unusual. That's a high inflation
21 environment.

22 On the positive side, now treasuries
23 produce real returns. High yield delivers 8,
24 9 percent. So we are getting real carry, real
25 contribution for the income, but on the equity

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2 side we need to change our exposures. Now
3 it's the defensive the value stocks that help.
4 Growth in the Internet stocks, technology will
5 probably underperform in this environment.
6 And finally real assets, think infrastructure,
7 real estate, may be helpful. It's a little
8 bit cash dependent, but generally speaking we
9 see real assets may help with this environment
10 and under some conditions commodities may
11 benefit. So that's inflation.

12 So let's talk about the second thing,
13 GDP. So here it's important to say that we
14 are talking about the real GDP growth, not
15 what's usually quoted in the news. What we
16 feel like 3, 4 percent. It's the yield and
17 the inflation, right, so we are talking about
18 yield. That's what matters for financial
19 markets, it matters for everyone. This is the
20 total income produced by the economy and
21 simply said: Rising tides leads to slow boats.
22 In the expanding GDP, expanding economy
23 rather, consumers have more money. They
24 consume more, companies produce more,
25 companies invest. It's a self-repeating

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2 the GDP growth? And can I have the next page,
3 please. So here we have a single equation.
4 For this presentation it's a simple equation
5 and simply put: The GDP growth is just two
6 components; it's a growth of labor and a
7 growth of productivity. There is nothing else
8 to it. Let's take it in steps. Let's first
9 focus on labor growth.

10 So labor growth, first of all, it's
11 about demographics. So we are all worried
12 about the fertility rate declining across the
13 board, so kind of the neutral rate is 2.1
14 child per family. We haven't seen that rate
15 of growth in the developed world for a very
16 long time. Probably nowhere outside of Africa
17 we see population growth, fertility rate at
18 this level. We are actually doing not so bad;
19 I think we are close to 1.8. One of the worst
20 countries is South Korea. It's about one
21 child per woman; it's like disaster. China is
22 not doing too well, probably as a result of
23 one-child policy. Japan is not doing too
24 well, Western Europe not doing too well. It's
25 not helpful for the economy.

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2 On top of it, we have -- and by "we," I
3 mean most of the world -- really aging
4 demographics so many people leaving the labor
5 force. What helps us is labor migration. So
6 clearly migration, immigration into the
7 country will increase the supply of workers
8 and consumers at the same time. The
9 retirement age, it's a big question, right?
10 So we see a lot of people reentering the labor
11 force either part time or full time. And
12 clearly it's what's happening in France right
13 now, it's all about retirement age from 62 to
14 64 and it created a firestorm. But another
15 important factor is the labor force
16 participation or, loosely speaking, how many
17 people actually participate in the labor
18 force. And there is this one number, I think
19 it's about 62.4 percent right now. There are
20 variations so there is variations by gender,
21 by race, and certainly the labor force
22 participation came down significantly during
23 COVID and we still haven't recovered. We are
24 still running a few basis points below the
25 pre-COVID participation labor force

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2 participation, meaning less people actually
3 willing to work or entering the labor force
4 for various reasons. So less people working
5 is low GDP.

6 The other side is productivity and the
7 productivity is quite simply the amount of
8 output produced by one worker in one hour of
9 work, which is a very blunt tool. There is no
10 such thing as average worker, there is no such
11 thing as average output, but it's not
12 something we can measure and we know it's
13 declining very fast. Again, we do not fully
14 understand why productivity is so low and
15 declining. I think it was a very popular
16 think that just started in 2010 of an increase
17 in productivity growth that just never came to
18 be. We know productivity reached its peak
19 around mid-1940s most likely as a result of
20 the second world war and there were simply
21 fewer workers working longer hours. We know
22 that there came a spike during the periods of
23 technological innovation, but it came with a
24 strong collab. Like the electrical bulb was
25 patented in 1870-something and the widespread

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2 is the large increase in trade imbalances.
3 Again we know that the United States, the UK,
4 Canada, you, know there is a trade deficit.
5 Most emerging market countries and Germany as
6 well are run a surplus. It creates a way of
7 labor arbitrage when we are shifting
8 productivity into low-wage locations. There
9 is less incentive for technology growth; it's
10 not helpful for productivity. So many factors
11 go into this. What we do know is productivity
12 is low and declining, and we know GDP is not
13 growing as fast and it has consequences for
14 asset allocation and for your portfolio.

15 So how do we express it in our strategic
16 allocation? So next slide, please. So let's
17 think about the two extremes, the slow growth
18 environment and fast growth environment. So
19 in the slow growth environment again think
20 about pre-COVID days. Interest rates were
21 low, so less attractiveness of fixed income.
22 Again, growth equity will probably benefit
23 more than the value stocks; private assets
24 will have a tailwind. Again, it's not
25 surprising that private assets perform so

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2 well in the past decade and unfortunately slow
3 growth environment is more favorable to bubble
4 formation. Think about crypto. I am going to
5 discuss it because it's always a controversial
6 subject, but think about the dot-com bubble.
7 Bubbles come and go; they are not necessarily
8 bad for the economy, but create a lot of
9 volatility for the portfolio and doesn't help
10 the returns. On the flip-side of the equation
11 in a fast growth environment we can expect
12 interest rates higher, we can expect better
13 performance from equities, we can expect value
14 and small cap stocks to outperform, and we can
15 expect hedge funds deliver better performance
16 and more stable performance.

17 And finally, Theme Number 3,
18 uncertainty. Go to the next slide. So we
19 often say that the world feels more uncertain
20 than ever before. Maybe there's some
21 psychological bias; it's actually something
22 we can measure. The World Uncertainty Index,
23 you can go on the Internet and see it. It's
24 maintained by the IMF and the World
25 Uncertainty Index almost doubled from the

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2 1990s. So it's real, it's there, and it will
3 probably continue. When we think about
4 radical uncertainty the main things we know
5 about the so-called known/unknowns so we know
6 that the climate is changing, we know how the
7 climate is transitioning. We do not know --
8 we can make ideas, but ultimately we do not
9 know what will be the impact of this climate
10 transition on the economy and on the markets.

11 Chinese economy developed very strongly
12 in the past 20 years. It started from
13 emerging markets, right, it's joined WTO; its
14 economy is now either the Number 1 or Number 2
15 economy in the world, depending how you
16 measure. But it's a very peculiar point in
17 history and the Chinese economy is in the
18 process of restructuring; it's not clear how
19 the restructuring will go. As China has
20 developed in the past there is a lot of
21 examples from Japan, from the United States,
22 from the Soviet Union. So there are many
23 blueprints for China; there are none at this
24 point. We know the restructuring of the
25 economy is unknown. We do not know how it

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2 will play out. Geopolitics, it's everywhere.

3 Enough said.

4 The role of the U.S. dollar in the
5 future monetary system, so the U.S. dollar
6 right now is the global currency. There it's
7 -- probably the status is somewhat safe for
8 the next five years. It's a separate
9 discussion I am happy to have, but chances are
10 it will shift at some point. We don't know
11 how and we don't know what the consequences
12 are of the shift.

13 Natural resources, access to natural
14 resources, there are two countries in the
15 world that can be self-sufficient in terms of
16 natural resources; United States and Russia.
17 Every single country in the world needs to
18 secure access. So what's happening in Europe
19 right now, the result of the war, it's been in
20 the news. Europe did well this winter. They
21 managed to provide enough heating; worry
22 about it next year, the next winter. This
23 winter was very warm, but access to natural
24 resources is a serious concern. It will
25 create potential instability in the future.

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2 The globalization of national politics.
3 So whoever follows national politics
4 domestically will know everything about where
5 we stand. The truth is we are not unique.
6 The same thing happening globally is happening
7 in Brazil, in France, in Germany, in Italy,
8 and Poland. It's hard to find a country where
9 it's not happening. Artificial intelligence
10 is developing extremely fast. It's a huge
11 unknown; it's something that never existed
12 before. We know it will be transformative; we
13 just don't know how. And it's the uncertainty
14 about the dynamics in private and public
15 markets. Think about the pre-global financial
16 crisis environment. So private equity was a
17 fairly niche asset class. Fast forward to
18 today, private equity is about 10 percent of
19 the domestic markets; it's not an niche class
20 anymore. How the private and public markets
21 will play out in the future, how they will
22 shift, we just don't know. We can make some
23 guesses but one thing we know, it's an
24 uncertainty.

25 And finally there is a huge box on other

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2 side of the page, the unknown unknowns and
3 that's something we need to worry with. Think
4 about 2019, just a few years back the
5 left-hand side of the page would have almost
6 the same. The right side would include the
7 war, major pandemic, and inflation; nobody
8 could have foreseen it. The future is unknown
9 unknowns.

10 So why is the world getting more
11 uncertainty; is it an accident or something
12 behind it? So we have the next page, please.
13 It's actually not an accident; it's a natural
14 evolution of the world. It's a reflection of
15 geopolitics. I would say, first of all, the
16 rise of China had a lot to do with this. So
17 as I mentioned before, China went from being a
18 niche emerging market with a huge number of
19 people living below poverty to a major force.
20 So China is the kind -- or rather the
21 development of China is kind of a lot of
22 things that were happening in the world before
23 starting inflation, domestic politics,
24 international politics and it will influence
25 the world going forward. The unresolved

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2 regional conflicts; we don't see them in North
3 America, but if you step to Europe, to Asia,
4 to Middle East, to Africa there are a lot of
5 conflicts. Again Russia-Ukraine is one of the
6 bloodiest, but unfortunately not the only one.
7 Access to key natural resources, I mentioned
8 before there are only two countries
9 self-sufficient. But the demand for natural
10 resources keep shifting, so now we are looking
11 for rare earth materials. They were not as
12 much in demand just 20 years ago. As
13 technology changes, the demand will shift as
14 well. Oil will probably become less
15 important; now we will look more for wind.
16 And finally it's the rising income and wealth
17 inequality, so it's actually a highly
18 destabilizing process. I like to think about
19 income inequality domestically as there are
20 two ways to capture GDP. The wealthy has
21 lower tendency to consume. The less wealthy
22 population makes up by borrowing, so we have
23 an increase in debt. We have a reduction in
24 consumption. Altogether it spells more
25 instability. There is a lot of growing

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2 imbalances between the nations. So the United
3 States has a deficit and China has a surplus.
4 If you take a step back, it's actually not the
5 natural state of the world. So naturally we
6 expect the developed world to run a slight
7 surplus, the developed countries to be a
8 provider of capital for emerging markets;
9 that's not how the world is functioning right
10 now. It creates instability, creates
11 uncertainty. Global warming, again it's
12 unfortunately here, it's happening and we
13 don't know how fast it's moving. We know it's
14 moving, we don't know how it will come and
15 what the consequences will be. We know it
16 will be bad. Energy transition, again it's
17 probably difficult to manage so we obviously
18 want to transition away from oil but want to
19 do it in a more managed way, not to kill the
20 economy meanwhile. We need to have oil to
21 provide for the renewable energy; we cannot
22 turn it off. And, again, the impact of
23 artificial intelligence. Hope everybody has
24 spent some time with ChatGPT. It's
25 transformative technology. It is a source of

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2 uncertainty.

3 So what we can do about it? How can we
4 express it in our process and what's the
5 meaning of this uncertainty for the SAA?
6 There are things we can do. So, first of all,
7 we need to be diversified and flexible.
8 Diversification is important so we don't know
9 which part of the economy in markets will
10 benefit and which parts will suffer. Being
11 diversified and flexible gives us a chance to
12 pick the winners and cut the losers. It's a
13 question of how often we view strategic
14 allocations. So this kind of exercise, it's
15 more of a question of we would like to include
16 in the current SAA exercise. Traditionally
17 it's done every three to five years. Maybe it
18 needs to be done every year, maybe it needs to
19 be done every ten years, but it's one of the
20 levers we have to address the uncertainty and
21 factor into our process. We may explore
22 broader use of active managers. We give more
23 flexibility to adjust and adapt to the
24 shifting times. We may explore new
25 opportunities through alternative asset

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2 classes. I don't mean just simply private
3 assets. I want to say crypto not because -- I
4 am not advocating it, but maybe it's
5 commodities, maybe it's systemic strategies,
6 maybe it's hedge funds. It's just keeping an
7 open mind and seeing what else is out there
8 and finding the best ways to express the
9 uncertainty, the ability to express tactical
10 views. Again I am not advocating this, but
11 it's one of the levers we may explore. And
12 finally very important is engaged staff and
13 ongoing education. As the world is shifting,
14 we need to stay on top of it. We need to
15 understand what's happening in the markets and
16 what's happening in the economy.

17 So let's bring it all together. So talk
18 about these three themes, so on the next page
19 -- can we have the next page. So that's where
20 we bring together all these. Staying with the
21 two themes, inflation and GDP. So all these
22 directions horizontal, we have GDP slowing.
23 Starting at the vertical dimension is high
24 inflationary rates and that creates four macro
25 regimes. In the upper left corner you see

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2 stagnation. So that's where the growth is
3 lower and inflation is high. Think about
4 1980s. That's probably not the environment
5 you want to be in, but it's not impossible.
6 But again winners or losers so in the
7 stagnation environments what helps rates
8 because rates product, treasuries investment
9 grade high yield, credit in general will
10 probably benefit and provide positive returns,
11 growth equities and most importantly private
12 assets. What will get dropped, probably
13 commodities which is less important for you
14 because you don't have any exposure to
15 commodities. Value equities. Value equities
16 is important because a lot of active managers
17 tends to take value tilt; it's the natural
18 exposure to active managers. Emerging markets
19 probably will underperform and hedge funds are
20 not expected to deliver good returns. In the
21 bottom left we have stagflation and that's
22 slow growth and high inflation. Again I think
23 I just meant to see -- I called stagnation was
24 1980s and I apologize. Stagflation was the
25 period of 1980s. Probably the only place

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2 where you want to be in a stagflation
3 environment, cash and cash-like products.
4 Pretty much everything else will go down.
5 And, again, that's not the type of happy place
6 for many reasons, where we you want to be in
7 the so-called Goldilocks. Upper right corner
8 think about the 1980s, it's the Clinton era,
9 the proverbial soft landing; everything is
10 hoping for the elusive where everything is
11 good. You cannot make a mistake; no matter
12 what you buy, you benefit. Probably the only
13 negative part would be cash exposure and hedge
14 funds might underperform so hopefully that's
15 where we end up, and finally the overdrive
16 where the growth is accelerating and inflation
17 is running high and again there are winners
18 and losers. One thing to understand is the
19 overdrive is probably not a very stable
20 environment mostly because of the regulatory
21 response. So the central bank will probably
22 do its best to kill this environment as soon
23 as possible. And finally on the uncertainty,
24 our third theme is the uncertainty. And the
25 point of this third theme is we actually don't

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2 know where the world will end up. The
3 uncertainty is we don't know which one of
4 these four quarters will be the next five
5 years. And you can see we need to make an
6 educated guess which we will between the
7 consultants, BAM, your involvement, but the
8 uncertainty is there. You see the different
9 assets perform differently and that's
10 unfortunately the world we live in.

11 And I will stop there and open for any
12 questions.

13 MR. BROWN: Thank you, Ed. I appreciate
14 it. I think Robin might be out there to
15 opine.

16 Rob?

17 MS. PELLISH: Hi, everyone. It's nice
18 to.

19 MR. BROWN: How are you?

20 MS. PELLISH: Good. It's nice to see
21 everyone. And thank you for that
22 presentation, very interesting and very broad
23 and encompassing. So you focused very
24 eloquently on the sources of uncertainty and
25 different market regimes and factors that lead

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2 to asset class success and failure. But given
3 the radical level of uncertainty that
4 everybody agrees exists, what does that mean
5 for the asset allocation assumption process?
6 And also even in -- I would say equally
7 interesting to me at least is what does that
8 mean for the establishing of objectives for
9 the pension fund? So the pension fund is
10 clearly here for one purpose, to meet the
11 benefit commitments that have been made to
12 members. But there are a couple of levers we
13 can pull which are the level of risk, expected
14 risk we are willing to tolerate, and our
15 return objectives. We had talked earlier
16 about maximizing the level of return per unit
17 of risk, but I might suggest that first we
18 should think about given this radical level of
19 uncertainty, are we comfortable with the level
20 of risk we are taking whether you are defining
21 that as liquidity or volatility? And can you
22 comment about how the board should think about
23 the objectives for the fund and how we are
24 going to establish those objectives in terms
25 of examining the level of risk and liquidity

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2 that we can target over the next five years or
3 so?

4 MR. MEIER: Robin, it's Steve Meier, if
5 I can jump in.

6 So this is really a thought-provoking
7 exercise. It's really the type of things we
8 think we should be incorporating into our
9 thinking in terms of being long-term
10 investors. Part of it is to engage with
11 general consultants to see how they think
12 about these things and do they incorporate
13 some of these items into their forward-looking
14 capital market assumptions. Again Ed very
15 appropriately talked about the fact that a lot
16 of the assumptions are backwards-looking and I
17 know there is some quantitative processes that
18 are put in place in terms of trying to have
19 them be more forward-looking, but I think the
20 question we raised is really the last 25 years
21 really the best time frame to look at to
22 really base your assumption on. And there are
23 a number of things in the markets that are
24 really fundamentally changing how we look and
25 think about things and the risks associated.

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2 So those are all good questions. Those are
3 the type of questions -- which is why we
4 shared it with Rocaton/Goldman Sachs and other
5 general consultants; how do you guys think
6 about these, how do we think about -- is there
7 a better way to incorporate these longer-term
8 themes into this strategic allocation process.

9 I would like to answer very clearly
10 right now these questions; it's I don't know.
11 I don't think anyone knows again given the
12 level of uncertainty, but I do think these are
13 things we should be thinking about. And I
14 think when Ed talked about the process going
15 forward about strategic allocation, about
16 potentially providing more flexibility,
17 tactical views, again not advocating a
18 position but are these things we should be
19 thinking about again in consultation with
20 yourselves as well as certainly the trustees,
21 you know, how do we be more flexible around
22 these levels of uncertainty. So I don't mean
23 to push it back to you but, I mean, that's --
24 it's more of a process of evaluating
25 alternatives going forward versus having

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2 concrete, these are the things we should be
3 talking about. This is how we think it spills
4 out in capital market assumptions.

5 MS. PELLISH: So I agree with all of
6 that. There is no crystal ball and I know the
7 other consultants try to think forward and not
8 rely too much on history, although history
9 provides some interesting information. I
10 guess the question that pops out at me given
11 the level of uncertainty and unknowns is,
12 should we be thinking differently about the
13 level of risk the fund is going to take over
14 the next five years? And I am not prejudging
15 whether the answer to that is yes or no, but
16 uncertainty equals risk, right? So does that
17 mean that we want to think differently about
18 the level of risk that this fund will target?
19 Because we have a fairly high level of equity
20 risk in the portfolio, right?

21 MR. MEIER: At some point, yes, I agree
22 and I am not prejudging. That's an excellent
23 question to ask and one we think we need to
24 put our heads to in terms of answering.

25 MS. PELLISH: Great. Thank you.

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2 MR. MEIER: Robin, this is also
3 something that as pension managers and
4 consultants as we go through this process,
5 where everyone kind of follows the same
6 assumption whether they are capital market
7 assumptions, backward-looking assumptions. We
8 massage them a little bit with quantitative
9 techniques to be a little more forward
10 looking. We may try to incorporate some level
11 of expectations but, as you know, any forecast
12 is going to be wrong. And any forecast ten
13 years is going to be really subject to a
14 varying wider degree of potential
15 inaccuracies. So I think it's a challenge
16 upon us to really think is there a better way
17 to do this and are there other things we
18 should be thinking about. I think questions
19 around risk, flexibility, tactical
20 decisionmaking around these, I think these are
21 things we should be talking about with the
22 trustees and with each other.

23 MS. PELLISH: Thank you.

24 MR. BROWN: Steve, it's Tom. I am sure
25 we will be discussing going forward the impact

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2 of the fossil fuel divestment that we did.
3 That will be in the discussions, what impacts?

4 MR. MEIER: Absolutely, the impact on
5 the portfolio. I mean, really the tracking
6 error, we can look at expectations for that
7 energy transition that Ed talked about. I
8 don't mean to make a judgment whether it's
9 wise, divestment is wise or not, but I do
10 think Ed's point is we are going to need to
11 rely on fossil fuels throughout the
12 transition. And I personally believe the
13 transition is important and something we need
14 to focus on, but I believe it's going to take
15 longer than a lot of people expect. And I do
16 think we are going to continue to use fossil
17 fuels to help build up those alternative
18 sources of energy and maybe that's a
19 transition away from oil into natural gas and
20 into something that's greener. I, you know,
21 really believe it's something we need to focus
22 on, but I think it's going to be a challenging
23 road ahead. Some of the other aspects of
24 fossil fuels and climate change, Tom, also
25 reflect around water scarcity, food scarcity,

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2 immigration, migration out of areas that may
3 become uninhabitable based upon the heat and
4 dryness. So there is a whole bunch of things
5 I think we should be thinking about. Without
6 clarity, Robin's point is a very good one.
7 There is a lot of uncertainty out there and I
8 don't mean to just pitch more questions at
9 this, but I do think it requires some thought
10 and now is a great time to be thinking about
11 these issues.

12 MR. BROWN: Thanks, Steve. I think Dave
13 Kazansky has a question.

14 MR. KAZANSKY: Yes. So I think building
15 on something that Robin mentioned and kind of
16 was one of the big themes around uncertainty
17 and how much history really is of any use
18 going forward, Like it really feels to me that
19 especially since COVID -- or maybe just
20 because of COVID I am more hyper-sensitive to
21 it, but it really feels as though everyone
22 continuously seems to be surprised at the way
23 things are happening more so than maybe five
24 years ago or ten years ago where it felt like
25 there was a more oh, this is probably going to

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2 happen and people patting themselves on the
3 back that they were right. It feels like
4 there is less of that now. So how much -- I
5 mean, how much of a balance are we trying to
6 set between the uncertainty of what's about to
7 come and the fact that history may not be as
8 helpful in understanding how to navigate that
9 uncertainty as it used to be.

10 MR. MEIER: And, David, to your point I
11 think the world has changed obviously very
12 dramatically since 1918, which is the last
13 time -- we have had wars in the past. We have
14 had inflationary periods in the past. This is
15 kind of unique where we are coming out of a
16 global pandemic at the same time we have a war
17 in Europe and high inflation pretty much
18 around the world. So it does seem as though
19 now is, you know, I will -- the hair on the
20 back of my neck bristles when people say it's
21 different this time because it usually isn't,
22 but it just feels as though we are at an
23 inflection point. And maybe it's coming off a
24 40-year secular decline in rates bottoming out
25 in zero interest rates which caused some

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2 excess to build up into the financial system
3 and asset prices. I will ask Robin to weigh
4 in as well as Ed to that question, but that's
5 a really good question. And it just feels --
6 and I have been doing this for almost 40 years
7 now; it does feel like we are at an inflection
8 point. Not to say it's different this time;
9 it just feels like it's changing.

10 MR. BERMAN: If I may add: So you are
11 absolutely right the world is uncertain,
12 that's clear. That said in terms of market
13 information, we typically can go back about 20
14 years and that's simply because a lot of
15 stocks that currently exist were not even
16 issued, were not IPOed back then, right, so we
17 can use this period. If we use it carefully
18 we can actually find periods of inflation/
19 deflation, slow growth/fast growth, definitely
20 crises. So we can use this information if we
21 use it carefully. In terms of economics and
22 understanding the economy in general, we can
23 go to the mid 19th Century. We have reliable
24 data that provides a lot of guideposts of
25 understanding. The biggest wild card is

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2 actually the central bank. The central bank
3 learns from the past and every time the
4 response -- not just the Federal Reserve, but
5 other central banks the response will be
6 different every time. So the past crises are
7 part policy, part regulation and that's what
8 keeps changes the world. So I think the
9 answer to the question is, yes, we can use
10 history as a guidepost. We cannot use it
11 blindly; we need to go very carefully, but
12 there is plenty of information.

13 Another point I want to make is I would
14 take any systematic process over anything
15 discretionary, right, so as long as you apply
16 the same rule over and over again in a
17 consistent way, as long as you have a solid
18 process, chances are you will come back.
19 That's the whole point why we are doing this
20 strategic asset allocation. So we argue on
21 fringes and we will, but whether the private
22 equity needs to be 8 percent or 7-1/2 -- I
23 will just make up numbers -- it's important
24 that we have this conversation, important that
25 we argue, important that we go through this

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2 process. Because fundamentally it's the same
3 process, we just need to make it better and to
4 me that's the key to addressing the
5 uncertainty. If you have a firm systematic
6 process, that's fine.

7 MR. KAZANSKY: Great. And another
8 question -- not so much a question, something
9 to think about when we are doing asset
10 allocation is around the concept of active
11 management. I think I believe one of your
12 slides said we want to take a broader use of
13 active management and, I don't know, it seems
14 to me that active management generally
15 speaking -- and I apologize to anyone who is
16 an active manager who is listening, right --
17 either don't do great or really doesn't do
18 great. Like it doesn't feel as though in this
19 Modern era that -- the advantage of being an
20 active manager, especially in the bigger
21 sectors where so much information is
22 available, that real active management doesn't
23 seem to be paying off the way it used to. I
24 just kind of want some really thoughtful
25 assistance on whether or not active management

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2 is really going to pay for us in this next
3 allocation.

4 MR. BERMAN: So my point on active
5 management, I was not advocating for active
6 managers. My point was it's one of the
7 considerations we need to think about it.
8 There is a potential for active management to
9 address this uncertainty, but potential
10 doesn't mean that it will. And, yes, you are
11 absolutely right that active management as a
12 group underperformed strongly the markets.
13 That said, obviously scattered managers
14 performed better. I would like to bring up a
15 question not just active or passive but like
16 how many active managers, so two dimensions to
17 the problem and exactly one of the questions
18 we are looking at and talking internally with
19 Steve and the rest of the team about the role
20 of active management. I think it's one of the
21 questions we need to address as part of this
22 exercise.

23 MR. MEIER: I will ask Robin to weigh in
24 as well, but I agree. I don't think there is
25 a foregone conclusion, Dave, that active

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2 management is necessarily delivering the
3 returns that we expect consistently. To the
4 contrary. I do think that's part of the
5 assessment we should go through in our asset
6 -- in our asset allocation process, is the
7 active passive mix. But, Robin, what are your
8 thoughts?

9 MS. PELLISH: My thoughts are aligned
10 with those of David's. This board has been
11 inclined where possible to use passive,
12 primarily passive management, in large
13 publicly-traded asset classes. And there are
14 certain large asset classes, you know, some
15 fixed income for example, where the fees are
16 low and there could be arguments that certain
17 asset managers have information advantages,
18 but I think this board has a healthy
19 skepticism about active management and I think
20 that's served it well.

21 MR. MEIER: I share that skepticism.

22 MR. BROWN: Thank you, Robin.

23 I think Anthony Giordano has a question.

24 MR. GIORDANO: I really enjoyed that
25 presentation. I think the 25-year mark is

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2 what everybody is targeting because 22 years
3 ago is the last time stocks and bonds were
4 correlated in a downwards spiral, so it seems
5 to be interesting. I follow a macro-research
6 provider on a daily basis that kind of
7 calculates, so I have two questions within the
8 context of the presentation. I follow this
9 firm, they do 150 data points every day but
10 their key element they look at is volatility
11 and weight and GDP growth decline; that seems
12 to be the key indicator. So I was curious how
13 you guys look at that in the context of your
14 macro assumptions. And then as I have been
15 looking at their data and they have been on
16 point in terms of predicting, but how does
17 that -- as a pension fund trustee, how do you
18 translate that data -- which they have been on
19 point pretty much calling all the dips up and
20 down, but how does that correlate to long-term
21 investing in terms of your role in the asset
22 allocation process? I mean, we can risk-on/
23 risk-off a little, but on the whole shouldn't
24 we kind of have a longer plan than what's
25 going to happen in the next, you know, year?

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2 MR. BERMAN: I will agree with you it's
3 all about the time scale, so in the long run
4 it all washes out and the truth is that
5 volatility has to stay fairly low in the
6 markets. So we now have fixed income
7 volatility at some exorbitant level similar to
8 2008, it will probably not stay this low for
9 very long. The truth is if you look at the
10 VIX which is a measure of equity volatility,
11 it typically is around below 20 like 80
12 percent of the time, right, so over the long
13 period of time volatility with high market
14 selloffs, they usually reverse and usually the
15 problem corrects itself. It's actually fairly
16 unusual for macro forecasts to be based on
17 volatility because volatility is how fast
18 things change. Usually macro concerns more
19 risk which is extreme selloffs that correlate
20 with volatility, but not necessarily the same.
21 But the GDP growth is definitely one of the
22 main wild cards and that's the foundation of
23 everything and that's the big gorilla in the
24 room, right.

25 We also have a long-term investment

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2 horizon hand on this in terms of how we think
3 and you indicated we talked about in one year.
4 Good question. And the real issue is around
5 the ability to make tactical trades. We don't
6 do that now. We strictly adhere to the
7 targets that are given us. If there was a
8 decision made by the board of trustees that
9 you would want us to start being more tactical
10 in that allocation process and have, you know,
11 decisions or positioning within say a 12-month
12 horizon at the margin, we can do that. We are
13 not set up for that now. I agree with Ed, I
14 think it would require a systemic and probably
15 a quantitative approach. But within the
16 Bureau of Asset Management we are not actively
17 in the market, we are not underwriting new
18 deals, we are not looking at daily flows into
19 and out of bond and stock markets the way that
20 say other players would be that are actively
21 managing assets inhouse. So we would really
22 need to think about how we can possibly
23 represent those tactical bets in the portfolio
24 in a strategic systematic way, but as I said
25 it's food -- it's certainly something to

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2 discuss and think about, but it's something we
3 are not set up for at this point.

4 And I'm sorry, Robin, I didn't mean to
5 speak over you.

6 MS. PELLISH: Thank you.

7 I think expressing tactical views is an
8 art that's been successfully done by a very
9 limited number of players. And those guys,
10 those people are set up exclusively to do that
11 and structured in a completely different way.
12 It would be quite a governance and change to
13 be able to incorporate tactical views, but I
14 go back to the last thing I want to say and I
15 don't want to be redundant and -- but I go
16 back to the fact we can't predict returns, we
17 can't predict the economic regimes we are
18 going to be moving into. We can't predict
19 macro shocks and macro-political events.

20 So what can we focus on? We can focus
21 on the kind of risks that we are willing to
22 take. We have to take risks to generate
23 return. We have to generate return to grow
24 the assets to meet benefit commitments. We
25 can't rely exclusively on contributions, so

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2 therefore I think the decision we are looking
3 at is what kind of risks we are willing to
4 take and how much of those risks. And that's
5 difficult to predict but, you know, if you
6 look backyards at history, risk volatility is
7 much more consistent over multi-year time
8 frames, is much more consistent statistical
9 return, infinitely more consistent. So given
10 that we can't predict returns because we don't
11 know what regime we will be in, I would say we
12 should be focusing on the kind of level of
13 risks we are willing to take to generate
14 necessary return for the fund.

15 And we are not return maximizers; we are
16 just not. We are -- because we are not a
17 hedge fund, we are a pension fund that has --
18 in which, you know, volatile return have a big
19 impact on contributions and ultimately on
20 members. So I would suggest that the board
21 should be focusing on the kind of level of
22 risk which is a much more intangible notion.
23 That's why people like to focus on return,
24 because everybody understands return and risk
25 is a much more less intuitive and less

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2 tangible notion of return. But that's the
3 decision we are going to make in this asset
4 allocation; what risks are we willing to take.

5 MR. MEIER: It makes sense and I agree
6 with your comments around tactical decisions.
7 It can be done; it's very rare and it tends to
8 be inconsistent and there is a price tag
9 associated with being able to build up those
10 capabilities, assuming you can look into the
11 flows.

12 MR. BROWN: Thank you.

13 Alison Hirsh has a question.

14 MS. HIRSH: I want to go back to the
15 active passive conversation for a minute
16 because there are obviously benefits being
17 passive, lower fees and all that stuff. I
18 just wonder what the cost benefit analysis is
19 from a fiduciary perspective. We can't invest
20 in as many emerging managers if we are
21 entirely passive and often emerging managers
22 seem to get higher returns than some of the
23 bigger folks, so I don't know like what --
24 maybe this is just a question that can't be
25 answered today, but is part of this process

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2 like what is the balance, like the appropriate
3 balance of passive and active thinking about
4 sort of the other fiduciary interests and
5 goals that we have as a board?

6 MR. MEIER: I would say that's a great
7 point. I think it probably won't be answered
8 today, but I think those are the issues we are
9 wrestling with. I also think passive and
10 active, it's not a binary decision necessarily
11 based on the entire allocation. It's more
12 specific to markets where we think there might
13 be an advantage that can be earned through
14 better information, less market efficiency so
15 I think nuances. Looking at large cap versus
16 small cap ex-U.S. or emerging markets it's not
17 to say there aren't capabilities to invest in
18 a passive strategy across all assets, but to
19 get back to Robin's point it's really about
20 the risk relative to the expected return and
21 is there an expectation that we are able to
22 outperform to an asset allocation. And
23 certainly, again, I don't think it's meant to
24 be a blanket statement. Although, I know one
25 or two large pension plans out there have

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2 taken that decision to go all passive in
3 public markets and really tried to
4 differentiate the returns through active
5 selection of investment managers in private
6 assets. But, as I said, I think that requires
7 a lot more thought and discussion. But great
8 question.

9 MR. BROWN: Any other questions? Thank
10 you, Ed for that presentation.

11 Next is the resolution to approve the
12 net zero by 2040 implementation plan, so we
13 agree we will defer this to when we come back
14 into public session?

15 MS. HIRSH: Yes.

16 MR. BROWN: Do I hear a motion to go
17 into executive session?

18 MR. KAZANSKY: So moved.

19 MR. BROWN: It's been moved.

20 Do I hear a second?

21 MR. BERGE: It's been seconded.

22 MR. BROWN: Thank you. Any discussion?

23 All those in favor, say aye.

24 Aye.

25 MR. KAZANSKY: Aye.

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2 MS. LEE: Aye.

3 MR. BERGE: Aye.

4 MR. GIORDANO: Aye.

5 MS. HIRSH: Aye.

6 MR. BROWN: All those opposed say nay.

7 Any abstentions?

8 We are now in executive session.

9 (Recess taken.)

10 MR. BROWN: So we are back into public
11 session. Teachers' members have decided to
12 lay over the resolution.

13 MR. McTIGUE: Just for the record, you
14 are referring to Item Number 2 on the public
15 agenda for pension fund?

16 MR. BROWN: Correct, and then we have a
17 readout.

18 MR. SWINGLE: In executive session of
19 the Passport Funds, there was a one-manager
20 update. In executive session of the Pension
21 Fund we received preliminary performance data;
22 we received two private equity presentations.
23 Consensus was reached on both and there was a
24 discussion on an investment policy issue and
25 the further discussion was laid over.

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2 MR. BROWN: Thank you.

3 Do I hear a motion to adjourn?

4 MR. KAZANSKY: So moved.

5 MR. BROWN: Second.

6 MS. LEE: Second.

7 MR. BROWN: All in favor say aye.

16 Aye.

17 MR. KAZANSKY: Aye.

18 MS. LEE: Aye.

19 MR. BERGE: Aye.

20 MR. GIORDANO: Aye.

21 MS. HIRSH: Aye.

22 MR. BROWN: All opposed say nay. Any

23 discussion?

24 We're adjourned. There is going to be

25 an attorney-client session.

[Time noted: 3:06 p.m.]

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2 C E R T I F I C A T E

3 STATE OF NEW YORK)

4 : ss.

5 COUNTY OF QUEENS)

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7 I, YAFFA KAPLAN, a Notary Public
8 within and for the State of New York, do
9 hereby certify that the foregoing record of
10 proceedings is a full and correct
11 transcript of the stenographic notes taken
12 by me therein.

13 IN WITNESS WHEREOF, I have hereunto
14 set my hand this 11th day of April, 2023.

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YAFFA KAPLAN

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