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1 TEACHERS' RETIREMENT SYSTEM OF THE CITY OF NEW YORK

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INVESTMENT MEETING

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December 12, 2024

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10:07 a.m.

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Teachers' Retirement System of NYC

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55 Water Street, 16th Floor

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New York, New York 10041

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APPEARANCES:

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PATRICIA REILLY, EXECUTIVE DIRECTOR

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THAD MCTIGUE, DEPUTY EXECUTIVE DIRECTOR

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THOMAS BROWN, CHAIR, TRUSTEE

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KEVIN LIU, MAYOR'S OFFICE, TRUSTEE

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ALISON HIRSH, OFFICE OF THE COMPTROLLER, TRUSTEE

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VICTORIA LEE, TRUSTEE

8

CHRISTINA MCGRATH, TRUSTEE

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KARINE APOLLON, TRUSTEE

10

11

Also Present:

12

NADIA FAZHULINA, MAYOR'S OFFICE

13

ANTHONY GIORDANO, PANEL FOR EDUCATIONAL POLICIES

14

VALERIE BUDZIK, TRS

15

LIZ SANCHEZ, TRS

16

PRISCILLA BAILEY, TRS

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ARISTEA AFTOUSMIS, TRS

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WILFREDO SUAREZ, TRS

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RICHARD SANTANA, TRS

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KARINE APOLLON, TRS

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STEVE MEIER, BUREAU OF ASSET MANAGEMENT

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HARRY TYQUIN, BUREAU OF ASSET MANAGEMENT

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KATE VISCONTI, BUREAU OF ASSET MANAGEMENT

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ENEASZ KADZIELA, BUREAU OF ASSET MANAGEMENT

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1 JOHN GLUSZAK, BUREAU OF ASSET MANAGEMENT  
2 JOHN MERSEBURG, BUREAU OF ASSET MANAGEMENT  
3 DANIEL HAAS, BUREAU OF ASSET MANAGEMENT  
4 MITCH FIELDING, BUREAU OF ASSET MANAGEMENT  
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12 JOHN DORSA, OFFICE OF THE COMPTROLLER  
13 DONALD DE ROSA, OFFICE OF THE COMPTROLLER  
14 RICKY DE COSTA, OFFICE OF THE COMPTROLLER  
15 JOHN ADLER, OFFICE OF THE COMPTROLLER  
16 TOM O'HARA, OFFICE OF THE ACTUARY  
17 DAVID LEVINE, GROOM LAW GROUP  
18 AMANDA JANUSZ, ROCATON/GOLDMAN SACHS  
19 GINA TARANTINO, ROCATON/GOLDMAN SACHS  
20 SEAN BARBER, HAMILTON LANE  
21 JAMES MAINA, STEPSTONE  
22 NICK HART, STEPSTONE  
23 YING LIN, STEPSTONE  
24 TOM BROSNAN, LBA  
25 MIKE MEMOLY, LBA

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1 ALAN GOLDBERG, LINDSAY GOLDBERG  
2 MICHAEL DEES, LINDSAY GOLDBERG  
3 EPHRAIM MERNICK, LINDSAY GOLDBERG  
4 CATHLEEN ELSWORTH, LINDSAY GOLDBERG  
5 ORLANDO BRAVO, THOMA BRAVO  
6 JENNIFER JAMES, THOMA BRAVO  
7 RAHEL AYALEW, THOMA BRAVO  
8 ROBERG RIGGS, CPC  
9 DANNY WHEELER, CPC

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1 (The proceedings commenced at 10:07 a.m.)  
2 MS. REILLY: Good morning. Welcome to the

3 Special Investment Meeting of the Teachers' Retirement  
4 Board for December 12th, 2024.  
5 I'll start by calling the roll.  
6 Kevin Liu?  
7 MR. LIU: Kevin Liu for Mayor Adams. Present.  
8 MS. REILLY: Let's go --  
9 MS. LEE: I think somebody has to mute.  
10 MS. REILLY: Thomas Brown?  
11 CHAIRMAN BROWN: Present. Good morning,  
12 Patricia.  
13 MS. REILLY: Good morning.  
14 Karine Apollon?  
15 Alison Hirsh?  
16 MS. HIRSH: Present on behalf Comptroller Brad  
17 Lander. I'm also joined by our two new Trustees, Ricky  
18 DeCosta and Donald DeRosa, who are standing in the back.  
19 MS. REILLY: Have we received the --  
20 MS. HIRSH: It was filed with the clerk  
21 yesterday morning.  
22 MS. REILLY: You have to send the designation.  
23 MS. HIRSH: You should have sent -- I thought  
24 it was sent over.  
25 MS. REILLY: I didn't get it.  
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1 MS. HIRSH: You didn't get it? Okay. We'll  
2 send it over right now.  
3 MS. REILLY: It's supposed to come to me. But  
4 I don't think you got it either, Valerie, right?  
5 MS. BUDZIK: No, we had -- no.  
6 MS. HIRSH: Well, I'll send it, forward it  
7 over to you right now. Apologies.  
8 MS. REILLY: Thank you.  
9 MS. HIRSH: You're welcome.  
10 MS. REILLY: Victoria Lee?  
11 MS. LEE: Good morning, present.  
12 MS. REILLY: Christina McGrath?  
13 MS. MCGRATH: Good morning, Patricia.  
14 Present.  
15 MS. REILLY: We have a quorum. I'll turn it  
16 over to the Chair.  
17 CHAIRMAN BROWN: Thank you, Patricia.  
18 Good morning, everybody. We'll start with  
19 Passport Funds Third Quarter 2024 Performance Review,  
20 Goldman Sachs. Mike, Amanda?  
21 MS. JANUSZ: Thanks, Tom.  
22 CHAIRMAN BROWN: Good morning, Amanda.  
23 MS. JANUSZ: Good morning. I'm going to have  
24 Gina from my team pull up the report on Zoom.  
25 Can you flip, Gina, to Page 22?  
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1 Okay. So just quickly, a recap of the third  
2 quarter Passport Fund results. As of the end of third  
3 quarter, assets in the Passport Funds were around \$21.5  
4 billion, 19-and-a-half of that sits in the Diversified

5 Equity Fund.

6 And the third quarter actually did have some  
7 market volatility. You wouldn't necessarily know it to  
8 look at the returns of the third quarter here on the  
9 page. Across the board, positive results for each of  
10 your Passport Funds, but we did, in early August, see a  
11 bit of a selloff in response to some unexpected, or less  
12 than expected employment news.

13 We did, subsequent to that, see more favorable  
14 news coming out in the following days and some calming  
15 comments from Fed Chair Jerome Powell, all but  
16 committing to beginning to cut rates in September, so --  
17 which ultimately did happen. In September, we did see  
18 the Fed cut rates by 50 basis points, which was the  
19 first cut since March of 2020, and so we did end the  
20 quarter in positive territory across the board.

21 The Diversified Equity Fund for the quarter of  
22 over 6 percent, and calendar year-to-date through 9/30  
23 up of over 18 percent for the Diversified Fund, and your  
24 strongest performing fund year-to-date being the US  
25 Equity Index up close to 20 percent, year to date.

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1 Unless there's questions, I'll jump forward  
2 for a quick October update as well.

3 CHAIRMAN BROWN: Any questions for Amanda?

4 Great.

5 MS. JANUSZ: Gina, can you flip to the October  
6 flash?

7 CHAIRMAN BROWN: October 2024 Performance  
8 Review?

9 MS. JANUSZ: Great. So after closing out the  
10 third quarter in strong territory, we did have a little  
11 bit of negative market results in October, really two  
12 drivers of that, one being primarily uncertainty around  
13 what would be the upcoming US elections. We also had,  
14 particularly in international markets, a bit of a  
15 pullback, especially in some of the emerging market  
16 countries, so India and China, that were more drag on  
17 returns.

18 So you can see, looking at the month of  
19 October, so Diversified Equity Fund down to 1.76 percent  
20 on the month, but still on a year-to-date basis through  
21 October, up over 16 percent. And the active managers  
22 within the Diversified Equity Fund did help provide a  
23 little bit of downside protection there during the  
24 month, but certainly, the international piece was the  
25 key drive on performance for October.

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1 And lastly, I'll just have Gina flip, and we  
2 can do a quick November update as well.

3 CHAIRMAN BROWN: Great.

4 MS. JANUSZ: Thanks, Gina.

5 So for the month of November, as you all are  
6 very aware, we did see the Republican Party end up

7 winning not just the White House but also both houses in  
8 Congress, and so the markets did react positively to  
9 that. A couple reasons for that, one being that this  
10 administration is expected to implement tariffs to re-up  
11 the tax -- tax cuts and Jobs Act, and also be I think  
12 more accommodative to US oil and gas production. So all  
13 of those things really are expected to boost domestic  
14 growth and be, I think, more favorable to financial  
15 markets.

16 And so that coupled with the fact that we did  
17 see the Fed also cut rates by another 25 basis points in  
18 November led to a positive month for US markets. You  
19 can see the Russell 3000 Index up 6.6 percent for the  
20 month of November.

21 We did, again, see negative results from  
22 emerging markets, in part due to the expected negative  
23 impact of this tariffs program on specifically China and  
24 Mexico. So you can see the Emerging Markets Index about  
25 halfway down the page, down about 3.6 percent for the

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1 month.

2 CHAIRMAN BROWN: Thank you, Amanda.

3 Any questions for Amanda? Great.

4 Then we move on to our Pension Fund  
5 Performance Update.

6 Steve, take it away.

7 MR. MEIER: Great. Thank you, Mr. Chair.

8 Good morning. Good morning every, morning.

9 Actually, I'm going to give you a quarterly  
10 update, just kind of an update on some of the issues  
11 that Amanda touched on earlier. Really just a brief  
12 update on the economy, what's going on in the market,  
13 and then the food for thought in terms of how it's  
14 impacting your portfolio, and then performance for you  
15 through the end of September.

16 Maybe if you go to the first slide, Kate?

17 As we usually do, we look at inflation and the  
18 headlines around inflation, obviously, with the election  
19 of Donald Trump in November, in terms are about an  
20 uptick in inflation in 2025 and beyond, again, as Amanda  
21 talked about, potentially, tariffs, tax cuts, and  
22 immigration policies will certainly be drivers of  
23 inflation.

24 On the next slide, a quick look at where we  
25 are in inflation. This is actually a little bit

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1 delayed. We had a CPI come out yesterday which moved up  
2 from 2.6 percent, you can see it there in the white, to  
3 2.7 percent. So inflation's been a little bit on the  
4 sticky side, and there you have got Core PCE still at  
5 2.8 percent, CPI, excluding energy, or Core CPI is still  
6 at 3.3 percent, so certainly moving very slowly down  
7 towards that 2 percent target that the Fed has but in a  
8 very slow fashion.

9               On the next slide, just a look at the progress  
10 on inflation here and abroad. So in addition to the US  
11 in red, we have got the UK in light blue or aqua blue,  
12 and the Eurozone in darker blue. You can see that  
13 inflation has come down nicely towards the 2 percent  
14 level for all central banks.

15               On the next slide, a look at employment. We  
16 had somewhat of a reprieve or an increase in job growth  
17 in the month of November that was reported on December  
18 3rd, with coming in plus 227,000 jobs created. That was  
19 off a very low 12,000 jobs created in October. It was  
20 impacted negatively by the Boeing strike, perhaps more  
21 importantly by two major hurricanes hitting the eastern  
22 seaboard. So employment is slowing but still relatively  
23 solid.

24               And you can see on the next slide the  
25 unemployment rate, although moved up a little bit in the  
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1 month of November from 4.1 percent, October to 4.2  
2 percent, it's still relatively low, and we are still not  
3 yet back to where we were in terms of the participation  
4 rate pre-pandemic, but still about a little bit there  
5 around 62-and-a-half percent of the working population.

6               On the next slide, a look at economic growth  
7 and the expectations going forward. So obviously, the  
8 impact of tariffs depends on our trading partners'  
9 responses and how much of that is absorbed by the  
10 companies, and that will certainly drive inflation.

11               And I think the second quote there is  
12 important because Amanda touched on it as well. It's  
13 the response we get from our trading partners that  
14 potentially really make an impact in global growth  
15 opportunities and inflation, depending upon the  
16 response. So there was some rhetoric, at least early  
17 on, about potential for pushback on the part of Mexico,  
18 and we'll see where that winds up.

19               On the next slide, from an microeconomic  
20 growth standpoint, we have actually enhanced the slide  
21 with the help of Dan Haas, behind me. US GDP growth is  
22 still solid at 2.8 percent year over year. Eurozone a  
23 little less than 1 percent, struggling somewhat. UK  
24 just about 1 percent. Japan, a little less than 1  
25 percent. And China up 4.6 percent. Amanda also

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1 mentioned that as well in terms of growth slowing down,  
2 they have a 5 percent targets with the Chinese  
3 government, 4.6 percent isn't really driven -- from a  
4 global comparative basis, but still quite strong.

5               On the next slide, in terms of Fed rate cuts,  
6 Powell has said he certainly supported rate cuts. The  
7 market's pricing a little over an 80 percent chance of  
8 another 25 basis point rate hike -- sorry, rate cut on  
9 December 18th, next week.

10               As Amanda said, we had a 50 percent rate cut

11 in September, followed by a 25 basis point rate cut in  
12 early November, and again, expectations are an  
13 additional rate cut coming up, but the Fed has also  
14 reflected that they're not in such a hurry to reduce  
15 rates.

16 Given the change in administration, given the  
17 stickiness of inflation, given the strength of  
18 employment and growth, the Fed can take its time and  
19 will probably move at a very deliberate pace in terms of  
20 rate cuts in 2025.

21 The market's actually priced out two rate  
22 cuts, it's pricing in right now another 50 basis points  
23 of rate cuts in 2025, assuming we get another 25 next  
24 week. But again, a gradual move down to rates around 4  
25 percent of the shortening of the curve.

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1 On the next slide, just a look at where we are  
2 across the Central Banks. As I said, we're expecting a  
3 rate cut again next week by the US Fed. Bank of England  
4 is at 475. The ECB, the European Central Bank, actually  
5 cut rates 25 basis points today to 3 percent. Japan is  
6 actually moving the other way, raising rates, but coming  
7 off of a period where they hadn't raised rates in quite  
8 some time, and it reflected more of an inflation kicked  
9 up a little bit more in that economy.

10 We had a couple other developments yesterday.  
11 The Bank of Canada actually cut rates 50 basis points.  
12 It's two back to back more aggressive rate cuts, and  
13 this morning, we had the Swiss National Bank also cut  
14 rates 50 basis points, really focused more on their  
15 currency being too strong.

16 On the next slide, a look at lower official  
17 rates as the Fed cuts rates, but volatility and higher  
18 long-term yields further out the curve. If you look  
19 back to where we were in terms of 10-year US Treasury  
20 yields at the beginning of the year, they're around  
21 288 -- sorry 388. Today, they're around 430. We have  
22 actually seen an increase in term premium based on a  
23 number of factors we'll talk about in a few minutes in  
24 the long run of the curve.

25 On the next slide, a quick look to see where

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1 we are. We basically dis-inverted the curve at twos to  
2 tens and not by much towards -- today, it's about 12  
3 basis points. On the next slide, I'll show you -- shows  
4 just a 1 basis point differential.

5 You can see where we are most recently in red  
6 towards the top. It's a pretty flat yield curve with a  
7 slight premium for investing at the curve, slight but  
8 not yet compelling, and again, the expectation is for  
9 short rates to continue to move down in terms of  
10 T-bills, three, six and 12-month issuance, and levels as  
11 the Fed continues to reduce rates.

12 On the next slide, just a look at where we

13 have been. We have, now, a positive slope yield curve.  
14 You can see two-year yields at the time of the snapshot,  
15 at the end of November at 426, and 10-year yields at  
16 427, so not much of a curve but a slight premium, but  
17 certainly dis-inverted. And as I said today, this  
18 morning, that yield curve is positive by about 12 basis  
19 points.

20 Let's skip the next slide and maybe talk a  
21 little bit about credit spreads. You can see credit  
22 spreads are actually very, very tight. High yield in  
23 orange is about 258, 260 basis points above comparable  
24 US Treasuries. Not necessarily compelling but  
25 reflective of a strong economy and a decline in default

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1 rates. And in the investment grade space, you can see  
2 that in white credit, the spreads are only about 78  
3 basis points. So constructive, again, reflective of a  
4 solid economy, attractive total yields relative to where  
5 there were a couple years back, and modest to low  
6 default rates.

7 On the next slide, some headlines that we saw,  
8 certainly more recently. "The Trump trade marches on  
9 with the election of Donald Trump," and as Amanda talked  
10 about, a sweep of the House and Senate, or actually, I  
11 should say control of the Republican -- of the House and  
12 Senate, not necessarily a sweep. There is expectations  
13 for him to implement policies and changes that could  
14 potentially be constructed or business friendly. We  
15 have seen a return of animal spirits in terms of prices  
16 of risk assets are moving higher, volatility around  
17 rates somewhat of a relief rally towards the end of  
18 November with the selection by president-elect Trump on  
19 Bessent as his US Treasury Secretary, and again, more of  
20 a relief rally.

21 The last point is also interesting too in  
22 terms of private equity. I think this is a recognition  
23 of a couple things. Firstly, the free money is no  
24 longer available. We have higher terminal Fed funds  
25 rates. We think it'll be around 3-and-a-half to 4

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1 percent, probably close to 4 percent, and higher  
2 long-term rates, given a number of things, the number  
3 of -- the amount of deficits we're running, the amount  
4 of issuance we're going to see as we go into the curve,  
5 and again, an increase in term premium associated with,  
6 potentially, expectations for higher inflation over  
7 time.

8 It also means that there's lower expected  
9 multiple expansion, and your private equity managers.  
10 When they come, they always talk about value creation.  
11 They're going to have to do more to deliver on  
12 operational efficiencies and strategic vision for their  
13 underlying companies.

14 On the next slide, a look at benchmark



15 returns, focused on the public markets. You can see  
16 there's a lot of green on the screen, so it's been a  
17 pretty good outcome, certainly short-term, and driving  
18 some of those longer term numbers into the green. The  
19 exception here is US governments. Obviously, we had  
20 quite a back up in yields. At its low point  
21 pre-pandemic, US Treasury 10-years. And into the  
22 pandemic, touched I think about 67 basis points in  
23 yield. Again, they're around 430 today, so significant  
24 backup in yields, higher yields, lower prices, and you  
25 can see that evident in, say, three years, that dramatic

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1 backup in yields. Everything else is green.

2 I think another important part about this  
3 slide is, if you look on the far right-hand side, those  
4 are the expected 10-year annualized returns across, it's  
5 the average of the five different general consultants  
6 for the five different New York City retirement systems,  
7 and you can see expectations are for equities returns  
8 say 6.7 percent on average, US equity 6.7 percent.

9 If you look at that relative to where we are  
10 in the one-year space, we have delivered a 35 percent  
11 return in the Russell 3000 through the end of September.  
12 On year-to-date, I looked this morning, the Russell 3000  
13 calendar year-to-date is up fully 28 percent. So  
14 really, quite a return and something certainly not to be  
15 expected on an annual basis, though we have had two  
16 pretty solid back-to-back years coming off of a very  
17 challenging 2022.

18 Next slide -- why don't we skip the next slide  
19 and move one more slide.

20 So again, the big news of the day is we have  
21 got a change of administration with a change in policies  
22 coming in, and you can see that President-elect Trump is  
23 pretty, I guess, reasonable economically in place to  
24 help navigate that aspect of the economy, of his  
25 mandate.

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1 On the next slide, just some food for thought  
2 in terms of growth. Growth has been very resilient  
3 despite significant rate hikes. If you look on the  
4 left-hand side, in March of '22 is when the Fed started  
5 its rate hiking cycle, and notwithstanding the fact that  
6 rates were moving up, US real GDP world was actually  
7 positive and pretty consistently positive, again, coming  
8 off of the pandemic, and throughout the pandemic, but  
9 actually quite strong results through September 2024.  
10 As I mentioned earlier, annual GDP growth rate for third  
11 quarter is 2.8 percent. The trend is around 2 to 2.2  
12 percent, so it's above trend and very resilient.

13 On the next slide, consumers have also been  
14 resilient. You can look at this and see, you can see  
15 the personal consumption expenditures relative to GDP  
16 and the contribution. Clearly, consumers have been

17 spending, notwithstanding the rate hikes as well.  
18 On the next slide, we'll look at inflation and  
19 questions as to whether it's coming back, and here, this  
20 actually is an interesting slide. It looks at CPI  
21 relative to where it is today, relative to where it was  
22 in the 1970s to the '80s, and you can see the dual humps  
23 there in dark blue. That's the '73 oil crisis and price  
24 shocks, and especially inflation, and we saw the same in  
25 1979.

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1 If you look where the green ends, sort of to  
2 the -- slightly to the right of the middle, it reflects  
3 where we are now, and the question is are we going to  
4 see a resurgence of inflation, and the market still  
5 questioning that, and given the statements of inflation  
6 and the current expectations around policies for the new  
7 administration.

8 Skip the next slide, two slides, maybe Slide  
9 25, Kate.

10 Default rates are declining. As I mentioned  
11 earlier, credit spreads are incredibly tight, high  
12 yields around 260, and investment grade in the 70 basis  
13 point range, and you can see that's evidenced by the  
14 fact that we have a strong economy, a resilient economy,  
15 low and steady inflation, and declining default rates  
16 total relatively to -- for fixed income.

17 On the next slide, I think this is an  
18 important slide also. We see 5.6 million new people  
19 immigrated to the United States since the pandemic.  
20 That's certainly helped fuel the availability of  
21 employment or workers and served to keep wages a little  
22 bit lower than they normally would have been. There are  
23 questions of whether that trend continues or under the  
24 Trump administration, if this will revert.

25 Corporate profits on the next slide, you can

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1 see they're relatively strong coming in about 13  
2 percent. On the following slide, you can also see  
3 expectations of projected profitability are also record  
4 high, just sliding in under 14 percent. So it's a very  
5 good backdrop for US equities, and again, with  
6 expectations of, potentially, a more regulatory friendly  
7 administration coming in, there might be a return of  
8 animal spirit, more acquisition activity and, again,  
9 sustained growth.

10 Maybe move two slides ahead?

11 I talked about investment grade credit spreads  
12 being tight. You can see in the far left-hand side of  
13 the slide where they stack up from a yield and spread  
14 basis on the bottom, and historically, they typically  
15 have been wider, you know, averaging 100 to 120 basis  
16 points above comparable Treasuries. Where they are  
17 right now at around 78 or 80 basis points, again, is at  
18 a historical low. Some good reasons for that, but you

19 have to question as to whether that will widen out over  
20 time. Typically, it's a constant pool.

21 On the next slide, just a look at the deposits  
22 that are still -- or investments, I should say, that are  
23 still in money market funds, that's 6-and-a-half  
24 trillion dollars. That's a lot of dry powder. Those  
25 rates are typically, money market rates are typically

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1 driven by Fed policy. As the Fed continues to cut  
2 rates, the expectation is for money market yields to  
3 continue to move lower, and potentially, at some point,  
4 investors start to move out and buy longer duration of  
5 bonds or corporate bonds to pick up a little bit of  
6 yield.

7 Let's see, why don't we skip ahead, Kate, to  
8 Slide 34, please?

9 Just a look at US fiscal policy. This is one  
10 of the thematic themes that we think will drive -- will  
11 be a consideration for rates longer term, and  
12 potentially, for the market. So there's a few things  
13 that are of concern in terms of the level of deficit  
14 spending that we have been experiencing in the US for  
15 the last several years. Those questions are constructed  
16 by the potential for US Treasury, US Treasury debt  
17 downgrade. Right now, it remains AAA rated by Moody's,  
18 S&P and Fitch rated AA+, but Moody's does have us on  
19 credit watch as of November of last year, given the  
20 amount of fiscal deficits that we're running.

21 We also have Treasury options. I will show in  
22 a moment we have over \$9 trillion of new issuance into  
23 the market next year. Again, maturing is being recycled  
24 and new funds that need to be raised again to meet our  
25 deficit spending, but we continue to watch US

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1 treasuries.

2 As I mentioned, term premium is starting to  
3 widen that a little bit around 20 or 30 basis points to  
4 10 years. And the question is, at some point, could the  
5 level of deficit spending start to impact the valuation  
6 of the dollar relative to its peer competitors?

7 On the next slide, just a look at where we are  
8 in terms of debt outstanding. At this point, our  
9 Treasury debt obligations outstanding are about 100  
10 percent of GDP, slightly under \$28 trillion, and the  
11 estimates are for that to continue to grow quite  
12 dramatically and quickly unless there's been a change in  
13 the profile and the pace of spending that we have by the  
14 federal government.

15 But again, if you look back historically,  
16 we're almost at a high where we were at the end or  
17 during World War II, where deficit spending was just  
18 very, very significant to, again, for the war effort.

19 On the next slide, you can look on the far  
20 right-hand side in blue, those are expected or projected

21 deficits for the next several years. Again, not  
22 insignificant in terms of the size and impact on the  
23 economy and rates. Deficit spending oftentimes is very  
24 good for the economy because it puts even more economic  
25 activity and money into the marketplace.

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1 Let's skip the next couple of slides just to  
2 maybe Slide 39, Kate. Yep, one more. There we go.

3 As I mentioned earlier, you can see US  
4 Treasury is expected to issue around \$9 trillion in new  
5 debt this year in green. Again, that's at a record  
6 high, certainly the last 25 years.

7 Skip ahead a couple slides, Kate.

8 Ten-year Treasury premium, and here, you can  
9 see I mentioned earlier, the term premium is starting to  
10 wide now. It's reflected in the yields that we pay, or  
11 the US Treasury pays for long term debt obligations.

12 And now, let's shift over to Teachers'  
13 Retirement Systems performance reporting through the  
14 third quarter, through September 30th. You can see on  
15 here, it's a great screen. It's a wonderful outcome for  
16 the quarter. You can see those, your total plan,  
17 including private assets, mark to market, through June  
18 are 5.3 percent. That's a great outcome, not to be  
19 expected every quarter, but a really good outcome in the  
20 short run.

21 CHAIRMAN BROWN: We'll take it.

22 MR. MEIER: Yeah, yeah.

23 I think more important, I look at it 10 years  
24 to look at where we are and what we have been relative  
25 to the other benchmarks. The policy return which would

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1 be expected if we were at policy rates, we're moving  
2 towards that with the pacing plans, and it's good to see  
3 a lot of green on the screen, regardless.

4 On the next slide, just a different way of  
5 presenting where we are relative to that 7 percent  
6 target return rate we have for your portfolio. And you  
7 can see that black line is the 7 percent target rate  
8 over a prolonged period, and you can see, based on where  
9 the performance has been above and below, right now,  
10 you're above that return expectation, which is good. So  
11 you want to stay about the dotted line.

12 On the next slide, a look at net public market  
13 returns by asset class, and again, it's been a little  
14 bit of a whirlwind coming off the pandemic, and given  
15 the resiliency of the economy, and that's reflected in  
16 the market returns. These are Teachers' net public  
17 market returns by strategy. Again, a lot of positive  
18 things on the screen.

19 Again, the exception has been for fixed  
20 income, which has struggled a little bit with the  
21 significant factor, very, very low levels of yields in  
22 2022 to today. But otherwise, it's been a really, kind

23 of a wonderful outcome. US equities, your public market  
24 returns by equities in the one-year space is fully 35  
25 percent, which is, again, phenomenal and not to be

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1 anticipated or expected every year.

2 On the next slide, a look at your public  
3 market excess returns, and here, you can see that we  
4 have -- it's kind a mixed bag. We're focusing on  
5 10-year excess returns. A little bit more negative than  
6 we'd like to see. We'd like to see a lot of green out  
7 there. And we're looking at ways improve our  
8 performance across all public asset mandates going  
9 forward.

10 On the next slide, just a different way of  
11 looking at your public market returns and holdings. You  
12 can see the holdings in terms of assets on the left,  
13 around the pie chart. What I would focus on here is I  
14 look at the purple. The dark purple is actually your  
15 portfolio. The light purple is relative to the  
16 benchmark. So looking at longer term, you have had  
17 pretty much performance on par with the benchmark in US  
18 Treasuries out 10 years -- sorry, US equities out 10  
19 years.

20 World XUS, we have outperformed slightly,  
21 which is great. Pretty much flat around emerging  
22 markets in 10-years. A slight underperformance for  
23 fixed income. High yield is about flat to the  
24 benchmark, so a good outcome. And cash is slightly up  
25 relative to the recent index and Treasury goals.

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1 On the next slide, a look at public market  
2 total annual fees. Your fees, again, this is just for  
3 the third quarter of 2024 fiscal year, you can see --  
4 sorry, calendar year, your fees you paid were \$26  
5 million, a little over \$100 million dollars on an annual  
6 basis just for public market management. We continue to  
7 focus on this. We're going to try to put together more  
8 metrics to give you more insights into the fees you're  
9 paying, and we're putting ourselves in a position where  
10 we can better negotiate fees down, and we can talk about  
11 that in Executive Session and how we're doing that. We  
12 have got some wonderful technologies and insights that  
13 certainly support that moving forward.

14 On the right-hand side, you get to see the  
15 breakdown. Overall, your public market fees on average  
16 trending about 12 basis points. And again, we continue  
17 to work that lower, and our expectations for Trustees to  
18 hold us accountable for moving that level down over  
19 time.

20 On the next slide, a look at TRS's net private  
21 market returns by asset class. Again, a fairly positive  
22 story, some headwinds still with private real estate  
23 with the back up in rates, concerns around retail and  
24 office, which you're technically underweight, but a very

25 strong outcome. I think the most important thing off of  
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1 this slide, again, looking at longer term, 10 years  
2 since inception, even though private equities, for the  
3 one-year through the end of September delivered 4.4  
4 percent return, it's important to remember that, since  
5 inception, that return level has been over 11 percent  
6 and pretty consistent across the last several years, and  
7 five and 10 years as well.

8 Infrastructure. Infrastructure should be  
9 highlighted. Petya, Blair, and her team should be  
10 commended. Look at the return stream and how steady it  
11 is at 10 percent plus for 10 years, over 11 percent,  
12 close to 12 percent returns, outperforming the benchmark  
13 consistently by about 200 basis points.

14 On the next slide, this looks negative because  
15 if you look at private equity, it looks like we have had  
16 just a terrible outcome in terms of underperforming by  
17 2100 basis points. But remember, the Russell 3000 is up  
18 28 percent year to date. There's a 300 basis point  
19 liquidity premium on top of that. And again, I don't  
20 think that's reflected with the value of private equity  
21 in your portfolio. It's noteworthy because it is -- it  
22 has actually occurred, but again, it's being skewed by  
23 the last two years of significant performance of the  
24 Russell 3000. Private equity has been more in a  
25 (indiscernible) period.

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1 On the next slide, just a look at your net  
2 private manager returns a little differently. You can  
3 see the assets under management on the left in the pie  
4 chart, and then the performance relative to those  
5 benchmarks long return. Again, we think that's the  
6 right way to look at it.

7 Again, I pointed earlier about the  
8 outperformance and the really significant steady  
9 performance in infrastructure. You can see in one-year,  
10 three-year, five-year, 10-year, and since inception, our  
11 portfolio, or I should say your infrastructure portfolio  
12 has actually outperformed its benchmark significantly,  
13 which is a great outcome.

14 Let's skip the next slide for the sake of  
15 timing, and a look at some of the rebalancing activities  
16 for the third quarter of calendar year 2024. Again, we  
17 were selling our winners, US Treasuries had rallied  
18 significantly. So we're rebalancing the portfolio to  
19 sell some of those overweight positions and buy some of  
20 the underweight positions, which are World XUS or non-US  
21 equities. We also were raising cash in certain areas to  
22 make equity payments and capital calls for private  
23 assets. You can see that raised by the cash desk. On  
24 the right-hand side, you can see where we actually  
25 rebalance the portfolio for fixed income as well. And

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1 that includes the elimination -- no longer part of  
2 strategic asset allocation.

3 And with that, I'll open it up to any  
4 questions. I know we kind of threw a lot at you, I  
5 apologize. I have 15 minutes to do a 40-minute  
6 presentation. When Dan and I started working on the  
7 slides together, we just can't help ourselves, we get  
8 carried away.

9 CHAIRMAN BROWN: Well done. I can speak  
10 for --

11 MR. MEIER: Thank you. Thank you for saying  
12 that.

13 CHAIRMAN BROWN: Yeah, very well done. Thank  
14 you.

15 MR. MEIER: If it's okay, we'd like to -- Dan  
16 Haas is actually our interim chief risk officer, as Ed  
17 has moved on to a position of head of public markets,  
18 and we have integrated our public market teams, John  
19 Merseburg's team, Robert Feng's team, with our  
20 quantitative experts, to really get better outcomes.

21 We can talk a lot about that at the  
22 appropriate time, but Dan has moved into the role as the  
23 interim chief risk officer and we will be interviewing  
24 for the risk officer position, although he has been  
25 functioning in that role for a while now. So with that,

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1 Dan, I'll turn it over to you.

2 CHAIRMAN BROWN: Good morning, Dan.

3 MR. HAAS: Well, good morning.

4 Well, thank you for your time and it's great  
5 to be standing in front of you again today. I kind of  
6 served in this capacity before, you know, during COVID,  
7 until we were able to bring ED on board, and pretty  
8 happy to be here today kind of extending some of the  
9 conversation that he's been developing over the last  
10 couple of years.

11 Importantly, you know, Ed kind of extended a  
12 few concepts I'd like to lean into, and that's what  
13 we're going to do over the next couple of slides. It  
14 will actually be a pretty brief conversation today.

15 MR. MEIER: Yeah, Dan, I'm sorry to interrupt  
16 again, I apologize.

17 But again, the idea is to have Dan function as  
18 the chief risk officer as well as head of reporting, so  
19 we can have a better suite of analytical capabilities  
20 and more insights that can be delivered to the Trustees  
21 through, again, a combination of reporting and risk  
22 management. So we're trying to build on the good work  
23 that's been done before Ed got here, while Ed has been  
24 here, it's been great, and continue on with that. So I  
25 work very closely with Dan on a weekly basis on this.

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1 MR. HAAS: Yeah, and I suppose the corollary  
2 to that is, when you see something weird on these

3 slides, my fingerprints are all over it, so --

4 CHAIRMAN BROWN: We'll let you know.

5 (Laughter.)

6 MR. HAAS: So as I was saying, you know, Ed, I  
7 think, developed a couple of great concepts that I hope  
8 to lean into as we continue our conversation over the  
9 next several quarters and hopefully years, for risk.

10 He introduced the idea that portfolio risk is  
11 akin to expected return, and it's great to learn about  
12 it because, otherwise, it really sort of makes the  
13 concepts more concrete. He also introduced the concept  
14 that we have on a slide here where he's decomposing the  
15 drivers of risk among a couple of different factors.  
16 You know, we are looking at market risk, that's that  
17 market portfolio kind of section of the main table  
18 there. We look at your allocation decisions, that's the  
19 policy benchmark section in green. And then we look at  
20 the actual portfolio as it's invested, which is the  
21 orange sections.

22 So if we kind of start with this slide, the  
23 plan is summary, you know, the markets are described by  
24 this market portfolio, which is simply a 65/35 line of  
25 equities and public fixed income. The allocation

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1 decisions, again, and those are described by the policy  
2 benchmarks, so that's the strategic asset allocation  
3 improved over the last year, put into weights by the  
4 individual strategy decisions that we made over the last  
5 year or so. And then of course, we have got the  
6 portfolio that's in draft.

7 So we look at that market portfolio, see that  
8 the mix implies a certain sensitivity of rates. We have  
9 a rate duration of 2.1 years, and a spread duration of  
10 1.2 years. That's pretty consistent with what we have  
11 seen in the past. And then when we model the volatility  
12 of the portfolio, you can see that we arrive at  
13 portfolio volatility of 10.2 percent there. So that's  
14 actually a change from the last quarter.

15 We also measure the portfolio beta to the S&P  
16 500. You can see that's 0.63, which are, again,  
17 consistent with what we have seen in prior quarters. So  
18 again, this gives you sort of a baseline of what you can  
19 expect, you know, were we to simply go passive and  
20 create that sort of baseline mix of investments.

21 When we move on to the policy benchmark, you  
22 can see that, at the center, we have allocated slightly  
23 less to equity, 64 percent, and we're targeting less  
24 rate exposure than we see in the market portfolio. And,  
25 that results in a lower overall predicted risk of 9.3

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1 percent and a lower beta to the S&P, at 0.55. It was  
2 1.63. Again, these are pretty consistent with what we  
3 saw last quarter, and even as you look back, you know,  
4 these numbers don't change a whole lot.



5 And then, finally, when we came to turn our  
6 attention to the actual portfolio, this includes the  
7 impact of the actual manager selection we had in the  
8 mix, and also we incorporated the parking place  
9 adjustments that we made for the alternative investments  
10 here, as we had to allocate more relatively to certain  
11 strategies as we ramp up to our target investments for  
12 alternatives.

13 Here, you see that remodeling at 9.8 percent  
14 overall risk and a 1.8 percent active risk. The active  
15 risk, again, is really just the amount of variability we  
16 have expected in the excess returns portfolio. We have  
17 a portfolio beta of 0.59. So we're seeing a little bit  
18 more risk here than would be implied by the benchmark,  
19 but it's consistent with what we have seen in the past.

20 So the main takeaway from this page, it's the  
21 most important summary of risks in the portfolio.  
22 They're kind of two things you can draw from that. The  
23 risks of the portfolio are closely aligned with the  
24 benchmark, which is what we intend them to be, and the  
25 portfolio is running a slightly higher level of risk,

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1 meaning that we expect it to outperform in a risk on  
2 environment, in a bull market, but it would underperform  
3 a bit more and see more volatility in a bear market.

4 Expected performance, the portfolio really is  
5 driven by market factors, more so than our allocation  
6 decisions, but I think that's again to be expected.

7 And then, finally, I'll draw your attention to  
8 the charts on the right where the total risk and the  
9 active risk over each of the last 12 months. Again,  
10 market volatility is trending lower, and you can see  
11 that both in the portfolio and the benchmark ones are  
12 following that blue dotted line, the market volatility.  
13 Again, it's just another indicator that market factors  
14 are really driving overall risk in the portfolio.

15 The bottom one, the active risk there, again,  
16 that's constrained in a fairly narrowly bound -- bound,  
17 what's called (indiscernible) 95 percent. A little blip  
18 there in April where it trends down, that's probably  
19 more due to technical factors as we kind of cut over to  
20 the new policy benchmark waves, you know, as we think  
21 about the asset allocation.

22 If you go to the next slide, please, Kate?  
23 Thanks.

24 So this one, I'll be pretty quick with this  
25 one. Again, we've seen it before and we have been kind

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1 of talking about COVID. These are your allocation  
2 slides, and here, we're comparing your asset allocation  
3 by strategy to how risk is allocated among the  
4 portfolio. And you know, as in the past, you can pretty  
5 clearly see the public equity, even though it's a little  
6 less than half of the portfolio allocation, consumes

7 two-thirds of your risk. And that's, again, to be  
8 expected just because those asset classes are -- you see  
9 a similar trend there for private equity where it  
10 consumes an outside portion of the risk relative to how  
11 we're actually invested there.

12 The takeaway here is that it really has to do  
13 with the importance of the dynamic rebalancing. If we  
14 were to leave the portfolio alone and not rebalance,  
15 you'd see that the actual allocations would trend toward  
16 the risk allocation, and that would leave the portfolio  
17 exposed to more drawdown risk and more overall  
18 volatility. So it sort of underlines the point that,  
19 you know, pay a lot of attention to how the equity asset  
20 classes are diversified and being a little bit more  
21 careful about positions we take. And again, that's  
22 something that Ed and the team are really focusing in on  
23 now as he kind of takes his new role.

24 Go to the last slide there, Kate? Thanks.  
25 Okay. This one is actually one of my favorite

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1 slides. What it does is it compares the volatility of,  
2 you know, your investment strategy selections and the  
3 portfolio as a whole there to the results that we saw  
4 last quarter. We scaled volatility down from sort of an  
5 annual measure with how we normally report it, down to a  
6 quarterly horizon, and then we just plot in those  
7 triangles, you know, the actual results that you saw in  
8 the third quarter.

9 And the next thing about this is it gives you  
10 a sense of what's normal, right? We would expect, most  
11 of the time, that the results would plot somewhere  
12 inside of those bars and then in rare occurrences, 15  
13 percent of the time, you know, to the upper end, and say  
14 15 percent of the time to the lower end of distribution,  
15 you know, they fall somewhere outside of that.

16 The nice thing about this is it gives you a  
17 sense of which asset classes really kind of outperformed  
18 how we expected them to perform, and you know, we had  
19 great results in the third quarter across the board, but  
20 you can really see that public fixed income there  
21 performed much better than normal, we'd normally expect.  
22 That was driven really to where rates play there, saw  
23 interest rates come in a bit, so yields declined, prices  
24 went up.

25 If you look at the two-year rate, you know, it

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1 was down to 100 basis points, the tens were 70 basis  
2 points for the quarter, and that really drove a lot of  
3 performance in the fixed income portfolio, and it kind  
4 of shows you those results.

5 I'll stop there. Happy to take any questions,  
6 if you like.

7 CHAIRMAN BROWN: Any questions for Dan?

8 Thank you.

9 MR. HAAS: Thank you.  
10 CHAIRMAN BROWN: Thank you so much.  
11 So I think that wraps up our business in the  
12 Public Agenda. Is there a motion to move into Executive  
13 Session?  
14 MS. LEE: So moved.  
15 CHAIRMAN BROWN: And is there a second?  
16 MS. MCGRATH: Second.  
17 CHAIRMAN BROWN: Any discussion?  
18 UNIDENTIFIED SPEAKER: Were you noted on the  
19 record?  
20 CHAIRMAN BROWN: Oh, for the record -- let the  
21 record --  
22 MR. GIORDANO: I think she was trying to check  
23 who was the second. Who made the motion and who  
24 seconded.  
25 MS. MCGRATH: Victoria. I'm second.  
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1 CHAIRMAN BROWN: No, no, I'm just saying let  
2 the record show that Anthony Giordano is present as  
3 well.  
4 THE REPORTER: I did.  
5 CHAIRMAN BROWN: You got that? Thank you,  
6 Sophian.  
7 So it has been a motioned, motioned and  
8 seconded. Any discussion? All those in favor of going  
9 into Executive Session, please say aye?  
10 (Ayes were heard.)  
11 CHAIRMAN BROWN: Those opposed, say nay? Any  
12 abstentions? We're in Executive Session. Thank you.  
13 (Exit Public Session; enter Executive  
14 Session.)  
15 (Exit Executive Session; enter Public  
16 Session.)  
17 CHAIRMAN BROWN: Welcome back to Public  
18 Session. We'll have a readout now from Ron Swingle.  
19 MR. SWINGLE: In Executive Session of the  
20 Passport Funds, there was one manager update.  
21 In Executive Session of the Pension Fund,  
22 there was an update on preliminary performance data.  
23 There was an ETI presentation. Consensus was reached.  
24 There was a real estate presentation. Consensus was  
25 reached. There were two private equity presentations.  
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1 Consensus was reached on both. There were presentations  
2 for four different asset classes. Consensus was reached  
3 for all four.  
4 And lastly, a public equity search  
5 recommendation, a holdover from a previous meeting, was  
6 presented and consensus was reached.  
7 CHAIRMAN BROWN: Thank you so much. And this  
8 Board would like to thank Sophian, our recorder, much  
9 appreciated.  
10 And our own IT tech person, Richard Santana,

11 thank you so much for all your work.  
12 Any other business in Public Session?  
13 MR. DORSA: No, I'd like to make a motion to  
14 adjourn, though.  
15 CHAIRMAN BROWN: And your motion has been  
16 accepted and acknowledged.  
17 Is there a second?  
18 MS. LEE: Second.  
19 CHAIRMAN BROWN: Any discussion? All those in  
20 favor of adjourning, please say aye?  
21 (Ayes were heard.)  
22 CHAIRMAN BROWN: All those opposed, say nay?  
23 Any abstentions? Let the record show that we are  
24 adjourned. Thank you.  
25 (The proceedings concluded at 2:00 p.m.)

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2  
3 I, SOPHIAN DEFRANCE, a Digital Reporter and  
4 Notary Public within and for the State of New York, do  
5 hereby certify:  
6 That the foregoing proceeding is accurately  
7 captured with annotations by me during the proceeding in  
8 the above-titled matter, all to the best of my skills  
9 and ability.  
10 I further certify that I am not related to any  
11 of the parties to this action by blood or marriage and  
12 that I am in no way interested in the outcome of this  
13 matter.  
14 IN WITNESS THEREOF, I have hereunto set my  
15 hand this 27th day of December 2024.

16  
17  
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20  
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22 Sophian DeFrance, Digital Reporter  
Commission No.: 01DE0006274  
Expiration Date: April 26, 2027

23  
24  
25

0042

1 CERTIFICATE OF TRANSCRIPTIONIST  
2  
3 I, NANCY KRAKOWER, Legal Transcriptionist, do  
4 hereby certify:  
5 That the foregoing is a complete and true  
6 transcription of the original digital audio recording of  
7 the testimony and proceedings captured in the  
8 above-entitled matter. As the transcriptionist, I have  
9 reviewed and transcribed the entirety of the original  
10 digital audio recording of the proceeding to ensure a

11 verbatim record to the best of my ability.

12 I further certify that I am neither attorney  
13 for nor a relative or employee of any of the parties to  
14 the action; further, that I am not a relative or  
15 employee of any attorney employed by the parties hereto,  
16 nor financially or otherwise interested in the outcome  
17 of this matter.

18 IN WITNESS THEREOF, I have hereunto set my  
19 hand this 27th day of December 2024.

20

21

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23

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Nancy Krakower, Transcriptionist

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