

NEW YORK CITY TEACHERS' RETIREMENT SYSTEM
INVESTMENT MEETING

Held on Thursday, December 3, 2015
at
55 Water Street
New York, New York

ATTENDEES:

JOHN ADLER, Chairperson, Trustee, Finance
PATRICIA REILLY, Executive Director, TRS
THADDEUS MCTIGUE, Deputy Executive Director, TRS
SANDRA MARCH, Trustee
THOMAS BROWN, Trustee
DAVID KAZANSKY, Trustee
SUSANNAH VICKERS, Trustee
RAYMOND ORLANDO, Trustee
CHARLOTTE BEYER, Trustee
SHERRY CHAN, Chief Actuary
SCOTT EVANS, Comptroller's Office
VALERIE BUDZIK, TRS
PAUL RAUCCI, TRS
SUSAN STANG, TRS
RONALD SWINGLE, TRS
MELVYN AARONSON
ROBIN PELLISH, Rocaton
CHRIS LYON, Rocaton
MICHAEL MCGOWAN, Rocaton
MICHAEL FULVIO, Rocaton
DAVID LEVINE, Groome Law Group
LIZ SANCHEZ, TRS
MILES DRACOTT, Comptroller's Office

1 P R O C E E D I N G S

2 (Time noted: 9:57 a.m.)

3

4 MR. ADLER: Good morning, everyone.

5 Welcome to the December 3, 2015 investment meeting of
6 the Teachers' Retirement System of the City of New
7 York.

8 This is how I propose we do the agenda
9 today. We have a discussion about our asset
10 allocation review with Rocaton and the Comptroller's
11 Office. And I would suggest that we start our public
12 session with that, and then when we conclude that we
13 move to the Passport Fund public agenda. And after
14 that, we will switch to executive session so we can
15 hear manager updates from Rocaton, as well as
16 questions for the Comptroller's Office that any Board
17 member may have. Okay?

18 If there are no objections to that, I will
19 ask Patricia to do the roll call.

20 MS. REILLY: John Adler?

21 MR. ADLER: Present.

22 MS. REILLY: Charlotte Beyer?

23 MS. BEYER: Here.

24 MS. REILLY: Thomas Brown?

25 MR. BROWN: Here.

1 MS. REILLY: David Kazansky?

2 MR. KAZANSKY: Here.

3 MS. REILLY: Sandra March?

4 MS. MARCH: Present.

5 MS. REILLY: Raymond Orlando?

6 MR. ORLANDO: I'm here and present.

7 MS. REILLY: Susannah Vickers?

8 MS. VICKERS: Here.

9 MS. REILLY: I'll turn it over to you.

10 MR. ADLER: I'll turn it over to the
11 Comptroller's Office to discuss the asset allocation
12 review.

13 MS. MARCH: Also, on behalf of the Board,
14 I'd like to thank our Actuary for participating in our
15 asset allocation studying. It is the most important
16 decision we make as a Board, and we thank you for
17 participating.

18 MS. CHAN: Glad to be part of it.

19 MR. EVANS: Thank you. I'll briefly
20 update you, then Robin and Chris have a presentation
21 on some asset classes to continue the education part
22 of this.

23 Sherry and the Actuary's Office have been
24 working with me and the Bureau of Asset Management and
25 Miles Dracott, who's here today, our chief risk

9 When we come back the next time, probably
10 a February timetable, we'll have all things lined up.
11 We're going to come back to you with three very
12 thought-out paths for you to consider; and it will
13 give you a chance to question us and to give your
14 thoughts as we determine together which of these paths
15 makes the most sense going down.

20 The second portfolio will be
21 unconstrained, except that it will not have any hedge
22 funds, which you already excluded; and it won't have
23 any private equities, which is an asset class that
24 there's been a lot of discussion about.

1 private equity assumptions so you can see what the
2 impact of private equity is.

3 And with each of them, Robin and her team
4 and I, and Sherry, will do our best job to give you
5 something to start the discussion with. And then we
6 will iterate work on one or some combination of those
7 three options going forward.

8 It will be much less theoretical than last
9 time, and really you will get the benefit of our best
10 thoughts about the best way to combine the assets.

11 MS. MARCH: This is my concern. In my
12 years as a Trustee, I do realize that I have learned
13 that when one does take more risk one often gets more
14 rewards. I think my concern as a Trustee, and I think
15 other Trustees have same concern; going into some of
16 those assets that may produce a higher return, and
17 they have more risk, it has been very difficult
18 determining what their true fee is.

19 And I think when you are presenting those
20 assets, I am willing to take risk, but I don't want to
21 take the risk of not knowing what the fee is; because
22 they all too often hide some of the places that they
23 are earning their fees.

24 So risk is wonderful, it gives me higher
25 rewards. I need assurances. And I'm sure in saying

1 that I speak for many of the Trustees, if not all of
2 the Trustees.

3 MR. EVANS: Thanks very much. We hear you
4 loud and clear. We'll make sure to be sensitive to
5 that as we bring these various paths to you.

6 MS. MARCH: I don't know if sensitivity is
7 what I'm worried about. I know you are always
8 sensitive. I want to know you have been assured that
9 the office of the Comptroller, BAM, to whom we give
10 our funds to manage, that I want to know that you feel
11 assured that the managers that we will eventually hire
12 to run our assets are not going to attempt, as we have
13 read in many, many articles recently, that they have
14 pulled the wool over everyone's eyes; even people who
15 are more expert than I am.

16 MR. EVANS: I can assure you that we share
17 your concern and focus on fee transparency. It's an
18 item that is extremely high priority for the
19 Comptroller. It's an item that is an extremely high
20 priority for me. And we're spending a good bit of
21 time on it.

22 MS. VICKERS: Do you want to remind
23 everybody of the new template?

24 MR. EVANS: Sure; I'd be happy to. As you
25 all know, we've been concerned about fee transparency

1 for some time. When the Comptroller came in and when
2 I came in and saw that we were not disclosing fees in
3 public asset classes to you and the performance
4 reports that we were being given, we immediately set
5 out to make sure that we were showing returns after
6 fees.

7 And although fees were already taken out
8 of the private asset classes, it was tough to figure
9 out exactly how much the fees were that were taken
10 out, as Sandy suggested.

11 So the second part of our analysis has
12 been to dissect that. Our first effort involved way
13 too much detective work, working with our consultants.
14 And the current CAFR shows the best estimates of our
15 consultants of those incentive fees that are embedded.
16 It's one of the reasons that the fees jumped so much;
17 it was the fact that the incentive fees weren't in the
18 fiscal 2014 numbers, and they are in 2015.

19 But we have to go beyond that. We have to
20 insist that the managers are being completely
21 transparent with us when they report on all kinds of
22 fees; incentive fees, other charges, et cetera. And
23 that's why we notified all of our managers, all 300 of
24 our managers, that we will not do business with
25 managers, we will not give any additional allocation

1 to managers that don't disclose the full aspects of
2 their fees; and we use the ILPA standard template,
3 whatever the latest ILPA standard template is for fee
4 disclosure.

5 We talked with other large pension systems
6 about this. We stand united. The Comptroller on your
7 behalf and with many other state treasurers, and the
8 comptrollers wrote to the SEC chair to ask that this
9 become a matter of regulation.

10 And so, we are very aligned on this issue,
11 very concerned, and very focused on being proactive.

12 MS. MARCH: I want to thank the
13 Comptroller's Office for all of their efforts. But
14 what I'd like us to insure, the New York City
15 retirement systems have always been in the forefront
16 of many issues. And sometimes waiting for others to
17 pass regulation can take a very long time.

18 We have contracts that are very different
19 than the rest of the world. And I think maybe what
20 I'm asking -- I'm not an attorney -- but I am sure
21 that somehow the attorneys in this City, both from the
22 retirement systems, from the Corporation Counsel, from
23 our other attorneys who we use as experts, can come up
24 with some kind of language that we're not dealing with
25 these managers verbally. Because verbal contracts do

1 any private manager would have to have a clause in it
2 requiring that disclosure.

3 From that moment on, every contract that
4 we've signed, and Warburg Pincus we signed, we just
5 signed another one -- in our side letter, our special
6 language, there is a clause that requires them to
7 disclose this information. And so this is already
8 being enacted.

9 The SEC move is something that we believe
10 as a matter of public policy ought to be endorsed by
11 everyone. But as you suggest, we're not waiting for
12 that to happen, we've already taken action. So we're
13 well on the way to delivering this.

14 We will not present any manager to you or
15 the other four systems that refuses to agree to the
16 ILPA standard. They fail the BAM test and they will
17 not be proposed to you going forward.

18 We're still on asset allocation. If there
19 are no other questions we'll turn to Robin and her
20 team to give us the educational --

21 MS. MARCH: Before we go to that, I would
22 make a suggestion that why don't we put that exact
23 language in the IPSs of the Teachers' Retirement
24 System and all asset classes? We should put that
25 language in our IPS.

1 MR. EVANS: We're happy to work with you
2 on that.

3 MS. BUDZIK: It's a Board requirement.

4 MS. MARCH: Then it would also involve,
5 should our variable funds for our 403B ever go into
6 any of those asset classes, they will also have that
7 same protection.

8 MR. EVANS: We're happy to work with the
9 Law Department to get language that would be suitable
10 for all asset classes; be happy to.

11 First of all, do Sherry or Robin have
12 comments on the game plan to come back in February --

13 MS. CHAN: I have an update about the
14 template we're working on. I sat down with Robin and
15 Scott. We initially had looked for presenting the
16 difference in the contributions after five years. But
17 after further review -- I think the assets proving
18 method and how that, it was over six years currently.
19 We really don't see the full impact until maybe down
20 the road. And so we decided to expand that analysis
21 to ten years.

22 What we'll be doing is bearing the return
23 for the first five years and then thereafter in years
24 6 through 10, just our current 7 percent assumption.
25 So the delta will reflect further down the road, to

1 really see the full effect of it being phased in.

2 Also, I think the initial thought was to
3 use a uniform rate for the first five years, and we're
4 just trying to get at the cumulative rate at the end
5 of five years, try to get to that end point; and in
6 between solving for one flat rate.

7 But looking at it closer, and if you ended
8 up at the same point in five years but taking a
9 different path, rather than taking a set return for
10 five years, if you vary it and said you take a big hit
11 in the beginning and in the last four years you make
12 up for it such that you arrive at the same end point,
13 versus if you flipped it around and we took the big
14 hit in the fifth year and the first four years were a
15 uniform path. Then we've got a range of answers.

16 And so, we thought instead of using the
17 same five year return, we would more go back to Robin
18 and see what kind of path and average rate there would
19 be for those five years so they are different. And so
20 we're really modelling a portfolio that's
21 representative of a true path that we can think
22 returns would yield.

23 So we tweaked the analysis a little bit.
24 I'm having my staff right now work on it. And we're
25 looking at different scenarios, and we should be in

1 good shape for February.

2 MR. EVANS: At the end of this -- right
3 now Sherry's describing a fairly technical process
4 that Robin and Miles and I are engaged in. But the
5 end is, it's a risk measure that you can really get
6 your arms around. How much will bad outcomes,
7 projected bad outcomes with a given asset allocation,
8 affect the contribution relative to the path that it's
9 on?

10 It translates all this volatility into
11 something real that I think you all will have an idea
12 about how much sensitivity you're willing to take; and
13 it gives you the ability, and only you can judge, the
14 risk appetite that the boards have. That's not
15 something we as the advisor, or Robin the consultant,
16 or even the Actuary can determine.

17 That is the province of the Board, and one
18 of the most important, as Sandy said at the outset,
19 one of the most important decisions. And once we have
20 an instruction from you on the amount of risk that
21 you're comfortable with, then we can begin to tailor.

22 MS. PELLISH: Thanks. So, what we'd like
23 to spend the next fifteen to thirty minutes on,
24 depending on the level of questions, level of
25 interest, is an educational session that is focused on

1 a set of asset classes that are currently included in
2 your target allocation policy, and that may be
3 included going forward. So scenarios we will be
4 discussing with you in February, including some or all
5 of the asset classes.

6 If you recall, we had a session on private
7 equity, we had a session on investment grade bonds,
8 long duration versus Core+5. And now what we'd like
9 to talk about are the hybrid fixed income asset
10 classes, which are asset classes like emerging market
11 debt and high yield; which are bonds, but also have a
12 significant linkage to the equity markets.

13 And so, to present the set of slides -- I
14 apologize that we didn't get them to you in advance,
15 we like to do that, it didn't work out this time --
16 but to present these, I have one of my colleagues,
17 Mike McGowan, who is part of our fixed income research
18 team at Roca-ton, and he was instrumental in putting
19 this together.

20 Please interrupt us with questions if
21 we're not being clear or if we're going too quickly or
22 too slowly.

23 MR. MCGOWAN: Thanks for having me. So,
24 as Robin alluded to, the objective is to delineate the
25 role of hybrids in investment portfolios and the

1 unique characteristics of each of those asset classes.

2 So, while hybrids all have unique factors,
3 risk factors, we would submit that, generally
4 speaking, hybrids have a risk return profile that's in
5 between core fixed income and the equity markets. Put
6 a little differently, we would expect over a full
7 market cycle hybrid fixed income asset classes to
8 slightly underperform equity markets with much less
9 risk.

10 Relative to your Core+5 program, we think
11 that hybrids can be a return enhancer and a modest
12 diversifier.

13 Importantly, these asset classes are
14 challenging to implement passively in them for a
15 couple of reasons. And because they are a bit
16 inefficient, in our view it's most prudent to invest
17 actively.

18 So, I will turn your attention to slide 3.

19 (Indicating.)

20 This is just for context. Currently the
21 pension plan has a 15 percent allocation to hybrid
22 fixed income. I will note the 3 percent allocated to
23 EMD has not been funded yet, but is part of the target
24 allocations.

25 If we move to slide 4. We thought it

1 would be useful to juxtapose hybrid fixed income to
2 core fixed income and public equity markets across a
3 suite of high level portfolio characteristics. So the
4 check marks indicate that that specific asset class
5 shares that characteristic. So I will start from left
6 to right.

7 Low institutional use. You will see that
8 only REITs, convertibles and opportunistic fixed
9 income has been checked off. Now, candidly, this is a
10 little bit more art than science; but we would submit
11 that, like your pension plan, many institutional
12 investors have embraced hybrid asset classes.

13 We move to equity risk diversifiers. You
14 will see that Core fixed income and TIPS are the only
15 two asset classes that we checked off. Why is that?
16 Well, we would submit that while hybrid fixed income
17 would provide modest diversification relative to
18 equities in a risk off environment, e.g., 2008, we
19 would expect hybrid fixed income performance to be
20 extremely challenged.

21 For example, in 2008, convertibles,
22 corporate high yields and bank loans were all down
23 more than 50 percent. Public market equity was down
24 50 percent, but we would submit on an absolute basis
25 hybrid fixed income performance would still be

1 challenged.

2 What you'll see here is that many of the
3 hybrid fixed income asset classes share common
4 characteristics. So as I alluded to earlier, we
5 believe hybrid fixed income offers superior returns to
6 Core fixed income over bull market cycles with greater
7 volatility. In addition, we believe those asset
8 classes are less efficient.

9 Moving on to liquidity and costs. We
10 don't view hybrid fixed income as a source of
11 liquidity. I will give you an example. Corporate
12 high yield. Many bonds in the corporate high yield
13 index don't trade for weeks or months at a time.
14 They're tucked away in an investment portfolio and
15 they stay there.

16 In addition, if you look at bid/ask
17 spreads, what it costs to trade the bonds, it can be
18 very significant, especially in times of volatility.
19 Relative to a Treasury bond or public market equity,
20 those markets are quite liquid.

21 And the last column I will touch on, the
22 significant number of index vehicles. This is
23 important in terms of implementation. We would submit
24 that public market equity, Core fixed income and TIPS
25 all have a plethora of index vehicles available to

1 them. And more importantly, those vehicles are very
2 large in size.

3 Corporate high yield, EMD, bank loans,
4 they all have a limited number of passive investment
5 options.

6 I thought we could do a deeper dive on
7 page 5 into each asset class. So, what exactly these
8 asset classes are. So please interject questions.

9 I'll start with corporate high yield.
10 Corporate high yield, below investment grade companies
11 issuing bonds. Generally these companies have weaker
12 balance sheets and weaker cash flow metrics relative
13 to their investment grade counterparts.

14 So, what does that mean? They have to pay
15 a higher interest rate than their investment grade
16 counterparts.

17 So I will turn your attention to yields to
18 worse, as of September 30. So as of September 30, the
19 high yield index was offering 8 percent. If you look
20 at the corporate investment grade index at this time
21 period, it was offering between 4 and 5 percent. So
22 it's about a 300 basis points pick-up in yield.

23 MS. BEYER: Can you define yield to worse?

24 MR. MCGOWAN: Yield to worse is the
25 discount rate that will make the present value of

1 future cash flows equal to the price. Or, more
2 simplistically, it's the return you would expect to
3 get if there were no defaults.

4 MS. BEYER: And the pure yield today on
5 the high yield? The one everybody reads about?

6 MR. MCGOWAN: Seven and a 1/2 percent.
7 It's come down a bit, October was a strong month for
8 high yield.

9 MS. BEYER: Thanks.

10 MR. MCGOWAN: No problem.

11 So 8 percent yield, and then I will turn
12 your attention to the 660, 2 basis points of spread.
13 That represents the yield over the Treasury rate. So
14 you're getting 660 basis points over the Treasury rate
15 to compensate you for that default risk and liquidity
16 risk.

17 MS. PELLISH: That's pretty close to the
18 historical average; right?

19 MR. MCGOWAN: The historical median is
20 550. Importantly, if you look at historical yields,
21 it's been about 9 and 10 percent. So what I'd say is,
22 there are two components to yield; rates and spread.
23 Because rates are so low right now, the absolute yield
24 is lower than the spread historically, even though the
25 spread is slightly wider.

1 So, what can affect high yield bonds? We
2 would say that company specific or idiosyncratic risk
3 could cause issues in the high yield bond market. But
4 maybe more importantly, as Robin alluded to earlier,
5 it has equity-like exposure. So during a recession,
6 high yield companies are going to be more challenged
7 because they have weaker balance sheets, because they
8 have weaker cash flows; so we would expect an uptick
9 in defaults.

10 MS. BEYER: I don't want to take us off
11 track; but can you relate it to the real world in the
12 case of -- I read today that the banks that did the
13 debt for the Dell takeover of EMC are now allowed to
14 get rid of the junk bonds that they issued and they
15 did, and they're very excited about it because it's a
16 high yield and everybody they think will grab it.

17 Why would they -- can you explain that in
18 relation to what you are talking about here?

19 MR. MCGOWAN: Sure. When a bank
20 underwrites a high yield deal they typically don't
21 keep the bonds on the balance sheets. Institutional
22 investors buy that bond. So they would underwrite the
23 deal and then they would go to a Shenkman or Stone
24 Harbor, both of which are in your portfolio; and
25 Shenkman and Stone Harbor would buy that high yield

1 deal.

2 MS. BEYER: But why was it a big story in
3 the Journal this morning that they were allowed to get
4 rid of them? That's what I didn't understand.

5 MR. MCGOWAN: I didn't read it.

6 MS. BEYER: It's on the cover of the Money
7 and Investing section. It surprised me. Isn't what
8 that they do anyway?

9 MR. MCGOWAN: That is what they do.

10 MS. MARCH: They needed to fill a space.

11 MS. BEYER: It just sounded like somehow
12 they were being asked to hold on to it because, who
13 knows? Sorry.

14 MR. MCGOWAN: No worries.

15 So, let's move to bank loans. Similar to
16 high yield, so you're taking below investment grade
17 corporate credit risk. I will juxtapose the two by
18 highlighting their differences. So the remaining
19 differences between bank loans and high yield.

20 Bank loans are senior in the capital
21 structure relative to high yield. So if a company
22 defaults, the company will have to pay bank holders
23 before high yield bond holders.

24 In addition, bank holders are typically
25 secured by a company's assets. So again, if a company

1 defaults, the bank lenders can take the assets,
2 liquidate those assets and receive the proceeds.

3 In addition, bank loans are floating rate
4 relative to high yield bonds which are fixed rate. So
5 bank loans pay Libor plus a spread. So when interest
6 rates go up bank loan investors benefit from an
7 increased coupon.

8 I'll turn your attention to convertibles.
9 So, convertibles are a much smaller market than either
10 high yield or bank loans. High yield is greater than
11 a trillion dollars, and high yield outstanding, bank
12 loans just under a trillion dollars. Convertibles is
13 just under \$200 billion. So convertibles are bonds
14 that gives the investor the option to take that bond
15 into equity when he or she feels like it makes sense
16 to do so.

17 So intuitively, convertibles are
18 attractive because they provide coupon every six
19 months, and bond downside protection. In addition
20 there is an equity sweetener. So if the underlying
21 stock does well, the security holder benefits by
22 converting the bond into equity.

23 Tech companies and financial companies are
24 the big issuers in this market.

25 MS. PELLISH: What is the typical rating?

1 MR. MCGOWAN: Double B, triple B, the
2 typical credit quality.

3 So, EMD hard currency. You don't have
4 this in your portfolio currently, but it's part of the
5 target asset allocation policy. It's a bit different
6 than high yield bank loans and convertibles because
7 you're not taking corporate credit risk with EMD;
8 you're taking political, economic and sovereign credit
9 risk.

10 So we used EMD hard currency as a proxy
11 for the EMD market. In fact, the emerging market debt
12 market is much larger than just the EMD hard
13 benchmark. If you look at EMD local, which is
14 denominated in home country currency, it's two and a
15 half times the size of the hard currency market.

16 In addition, EMD corporates are a one
17 trillion dollar market. So oftentimes managers will
18 be benchmarked to the EMD hard index, but they have
19 the opportunity to invest across the spectrum.

20 So, what is the EMD hard? It's U.S.
21 dollars denominated either below investment grade or
22 investment grade. Interestingly, it's not a
23 homogenous asset class. So you'll have the
24 Philippines, really great credit, in the index, along
25 with Venezuela, currently in the index.

1 So, two very different stories, all in the
2 same index. It's quite a bifurcated market.

3 MR. ADLER: Are we allocated to both parts
4 of that market?

5 MS. PELLISH: I believe that the target
6 allocation is focused on hard currency. But I think
7 the discussion of the array of instruments in that
8 market is useful, because we would not index this
9 market. And any active manager that you hired would
10 want some authority to go into the local currency, and
11 maybe even corporate.

12 MR. MCGOWAN: If there are no other
13 questions we'll turn to pages 6 and 7. We thought it
14 would be useful to show how the asset classes have
15 done over certain trailing periods. We looked at long
16 term 10 and 20 year trailing periods through September
17 30. Currently it's backward looking, but we thought
18 it would be helpful to highlight how the asset classes
19 have performed.

20 So it's quite interesting, page 6. You
21 will see that the equity markets proxied by the MSCI
22 -- have returned just about the same as the Core+5
23 index, with four times the volatility. Now, what I
24 would say is that we've been in a secular declining
25 interest rate environment. So it's highly unlikely

1 that the Core+5 portfolio will be able to produce
2 those type of returns over the next ten years.

3 MS. PELLISH: Just to say that, in order
4 to do that you have to go down to negative interest
5 rates.

6 MR. EVANS: Just to point out, in the MSCI
7 equity, international equity, you have mostly dollar
8 denominated asset classes here. If you brought those
9 out and looked at just U.S. equities and international
10 equities, I think it would look quite different.

11 MS. PELLISH: Good point.

12 MR. MCGOWAN: So the S&P over that time
13 period returned 7 percent. To your point, it's hurt
14 by the EM exposure and developed market exposure.

15 MR. EVANS: If you want to compare the two
16 asset classes, comparing dollar based asset classes,
17 you would see the U.S. up, as you expect, because
18 you're taking more risk.

19 MR. MCGOWAN: So I think the risk-return
20 charts do a pretty good job of highlighting why we
21 tend to introduce these asset classes to our clients.
22 It provides somewhat similar returns; in this case,
23 better returns in the equity market with less
24 volatility. So a much better Sharpe ratio. And it's
25 the same story for the 20 year period.

14 But there are ways to get equity-like
15 returns without taking full volatility risk, equity
16 markets. The problem is that, as Mike pointed out,
17 the hybrid fixed income asset classes are much smaller
18 than the equity or investment grade fixed income
19 markets. So it's just not viable to take very large
20 allocations of your portfolio.

21 So the tension here is not whether these
22 are worth investing in, but are they worth investing
23 in at the relatively modest allocations you are forced
24 to make? That's really the judgment call.

25 MR. MCGOWAN: I would turn your attention

1 to page 11, if I could. It makes a similar point to
2 risk-return. It's more cogent. So, what we did here
3 was, we looked at a draw-down analysis. The best way
4 to think about that is, if you invest \$1 at the peak
5 of the market, how much money would you have lost when
6 it hit its trough? So to hammer that point home. If
7 you invested \$1 in June of 2007, how much money would
8 you have lost in February of 2009?

9 And in the case of the equity markets, you
10 would have lost 55 percent. What you'll see here is
11 that the draw-down isn't as dramatic for the hybrid
12 asset classes. So I'll point you to high yield, 33
13 percent; bank loans around 30 percent. So
14 meaningfully less dramatic draw-down.

15 And the period of time. So, it would have
16 taken 26 months in the case of high yield to get back
17 to the highs of the market; whereas in the global
18 equities, it would have taken over five years to get
19 back to your highs.

20 MR. EVANS: There's one fixed income asset
21 class that's notably missing here, which is long
22 Treasuries, which we talked about a lot at the last
23 meeting. Can you go through what the chart on long
24 Treasury looks like over the time period?

25 MR. MCGOWAN: Sure. The drawdown for long

1 Treasuries, it will have a larger draw-down than, say,
2 Core fixed income, because it has a great deal of
3 duration risk, interest rate exposure. But
4 importantly, when equities fell off, long Treasuries
5 do quite well. So the diversification benefits that
6 long Treasuries offer is quite attractive.

7 MR. EVANS: You have here in all the
8 assets you're looking at equity-like fixed income,
9 where the two factors of risk; one is the fixed income
10 factor which is pulling things up, the equity factor
11 is pulling it down.

12 As you pointed out at the last meeting, if
13 you just look at Treasuries you would have actually
14 made money during this period of time.

15 MR. MCGOWAN: Exactly.

16 MR. EVANS: We can look at that as an
17 option, you parse out the different aspects.

18 MR. MCGOWAN: Yes.

19 I will go back to page 9, if you don't
20 mind.

21 MS. MARCH: How do you figure out the
22 science of Wall Street? How do you take a look at our
23 investment returns from 2000 to today, if you take out
24 what happened on the Street and what was done to us?

25 We have all this science here, and

1 although it's not an exact science, it is absolutely a
2 science that we should look at, understand and make
3 decisions based on it.

4 But after we make our decisions, if you
5 just look at our portfolio from 2000 until today, we
6 are victims of circumstances that had nothing to do
7 with the decisions we made in asset allocation. Our
8 returns were affected by what happened on the Street,
9 for those people who are looking at me, to say it more
10 clearly.

11 We can get all of this education, we can
12 make very intelligent decisions based on the
13 information that our experts are giving us; but can we
14 run results for the next fifteen years on two sets of
15 figures? What our results are as a result of our
16 decisions versus should anything happen again on the
17 Street just as a means of having those figures there?
18 I don't know that I'm making sense, but I'm making
19 sense from my perspective.

20 MS. PELLISH: I think what this draw-down
21 analysis is trying to say, that if you get a big shock
22 to the system like we had in 2008, whether it's
23 occurring organically or imposed by the actions of a
24 few people, it's a big shock. And the cause matters,
25 but as you're living through it you're losing money no

1 matter what.

2 And so the question is, how do you best
3 live through that experience? And what we're saying
4 is, we think over the long term hybrid asset classes
5 make a lot of sense. But in the short term when
6 you're living through a shock it feels a little better
7 than equities, but you're still losing 30 percent of
8 your money from peak to trough. And the only way to
9 avoid that entirely is to hold Treasury bonds.

10 MS. MARCH: Or have the money in my
11 mattress.

12 MS. PELLISH: That too.

13 MS. MARCH: I think if we looked at what
14 would have happened if we divided the money up in our
15 mattresses, we probably would come up with better
16 results. You understand the point?

17 MS. PELLISH: I understand.

18 MS. MARCH: And as an institution it is
19 our results that the world judges us on. But somehow
20 the world has to take into account what the rest of
21 the world is doing to us; and there's no way that we
22 can overcome that.

23 MS. PELLISH: One of the other issues with
24 these hybrid asset classes is that you really have to
25 invest in them actively, as Mike pointed out. This

1 relates to your point. There are no large index funds
2 that are cost effective to invest in these asset
3 classes. The benchmarks aren't very good, the loss of
4 concentration, and we can talk about the benchmark
5 problems, there's a lot of problems with the
6 benchmark. You really don't want to invest in these
7 benchmarks.

8 So you have to hire active managers. You
9 hire active managers in high yield and bank loans and
10 convertibles, and we have the results of that.

11 But that is a significant factor when we
12 think about making allocations to these asset classes.
13 We have to hire managers and we'll have to continue to
14 retain active managers if we want to hold these kinds
15 of securities. Maybe we should look at what the
16 results look like.

17 MR. MCGOWAN: Sure.

18 MS. PELLISH: Let's look at both.

19 MR. MCGOWAN: If you look at page 8, we
20 want to highlight to the group how the asset class
21 composite performance has done relative to the public
22 equity markets. And what you will see is, over the
23 seven and ten year period, high yield has outperformed
24 the public equity markets over both periods. And
25 convertibles and opportunistic fixed income, while

1 they don't have a ten year number, they have a seven
2 year number, and both have outperformed the public
3 equity markets, I'd say pretty significantly.

4 MS. PELLISH: Gross of fees, because we
5 don't have net of fees by composite. But the fees are
6 less than 100 basis points in each case. So even
7 after you significantly outperform.

8 MR. EVANS: Outperform the MSCI.

9 MS. PELLISH: Yes.

10 MR. EVANS: Fifty percent international.

11 MS. PELLISH: Yes.

12 MR. EVANS: So the U.S. markets here they
13 would have not outperformed.

14 MR. MCGOWAN: That's totally correct.

15 MS. BEYER: And that's important.

16 MR. EVANS: To get a balance of comparing
17 apples to apples, if comparing U.S. fixed income you
18 have to understand U.S. equity. Part of this shows
19 emerging markets, but you don't have emerging here.
20 There you would want to be looking at international
21 equity, like emerging markets equities.

22 MS. PELLISH: That's a very good point.
23 We should have put U.S. equity here. But for five
24 years the U.S. equity market, the Russell 2000 is up
25 about 14 percent.

1 MR. MCGOWAN: For the ten year up about 8
2 percent.

3 MR. EVANS: The other important point you
4 mentioned, and I want to punch is, the lion's share of
5 the returns in fixed income markets, all of these
6 fixed income markets, there was interest rate decline.
7 There's some spread effect, sure, but if you don't
8 have further interest rate declines you can't get
9 those same returns out of fixed income. So you are
10 from a long way period, we're looking at a period of
11 time quite different from the period of time in the
12 rear view mirror.

13 So while it's correct historical
14 information, when we go to do asset allocation going
15 forward, looking from an environment where there's
16 negative interest rates in Europe today, there's
17 almost certainly a different relationship in the
18 returns between equity asset classes and these types
19 of asset classes -- the relationship among them might
20 be --

21 MS. PELLISH: Let's talk about that a
22 little more. That is the danger in looking at
23 historical numbers that we lived through, this secular
24 interest rate decline that by arithmetic can't
25 continue. It doesn't necessarily mean that rates are

1 going to rise any time soon, but they can't continue
2 this steady decline in perpetuity.

3 MR. MCGOWAN: Why don't we go to page 19.

4 What we did here was, we highlighted our
5 equilibrium return assumptions along with our next ten
6 year return assumptions for a host of asset classes.

7 What I would say is that if you look at
8 bank loans, 5.5, high yield, 6.3, EMD around 6; about
9 100 BIPS lower than public equity markets. That's our
10 expectation for these asset classes. So again, with
11 the theme slightly lower returns, much less
12 volatility.

13 MS. PELLISH: If you look at over the next
14 ten years, the spread is greater.

15 MR. MCGOWAN: Yes.

16 MS. PELLISH: Again, reflecting where
17 we're starting with yields. Relative to global -- if
18 you look at expectations for U.S. equities, you'll see
19 this, when in February we present the results of the
20 initial asset allocation analysis, our expectations
21 for U.S. equity over the next ten years.

22 We don't have a crystal ball, but I'd say
23 the seeds are reflective of many observers of the
24 markets. So we're looking at a compound return
25 expectation of under 5 percent over the next ten years

1 for U.S. Equities; and converts are 4 percent.

2 High yield in this, in our projections is
3 actually equivalent to U.S. equity.

4 So we have no crystal ball, but what we're
5 trying to say, given where we are today in PE ratios,
6 given where we are in expectations of GDP growth, what
7 do we think is a reasonable range of expectations for
8 these asset classes? And we just noted that over the
9 past five years the U.S. equity market has generated
10 an average annual return of 14 percent.

11 Again, just like interest rates can't
12 continue going down forever, you can't continue having
13 these kinds of returns in the U.S. equity market. And
14 so we think we're going to compensate for that over
15 the next ten years.

16 MR. EVANS: Robin, it's fees and expected
17 returns on page 19 that we're constructing the asset
18 allocation scenarios.

19 MS. PELLISH: Absolutely.

20 So now that we've stressed everyone.

21 MS. MARCH: Infrastructure looks good.

22 MS. BEYER: Mr. Chairman, I just want to
23 correct my earlier piece about the Journal's article.
24 It was saying that the 12 percent of the portion of
25 the Dell debt that JPMorgan and others are

1 underwriting is crisis-like. The cap rate of 12
2 percent is much higher than it had been historically,
3 and that this might sort of be signalling something to
4 the market, the M&A and the high yield markets would
5 soften people -- the junk bonds.

6 So my question really was to your point
7 that you just made; which is, historical numbers can
8 be very misleading. We could be at the beginning of
9 something that this article is a little tiny weak
10 signal on the horizon.

11 MR. MCGOWAN: To your point, we've seen
12 seven consecutive years of sub 2 percent default rates
13 in the high yield market.

14 MS. PELLISH: What is average?

15 MR. MCGOWAN: Four and a half. So the
16 credit cycle is long, to be totally candid.

17 MS. BEYER: Who would have told you five
18 years ago, six years ago, that rates would stay low as
19 long as they have? Nobody. And nobody would have
20 said the longest bull market --

21 MS. PELLISH: The last thing we want to
22 do, we included in the appendix a slide on each of the
23 asset classes providing additional detail on them.

24 I think the last thing we want to touch on
25 is how our active managers have done in these asset

1 classes. Again, a point covered a few times, which is
2 that you can't passively invest in these asset classes
3 in a reasonable way.

4 So we want to talk about how your active
5 managers have done and how the median active managers
6 have done in the universe of managers.

7 MR. MCGOWAN: As Robin alluded to, we
8 looked at --

9 MS. PELLISH: Page 10.

10 MR. MCGOWAN: -- four hybrid asset
11 classes. So starting at the top left, the EMD hard
12 currency. We don't have an allocation, but we thought
13 it would be useful to provide active management
14 performance of the universe. And it's been quite poor
15 over recent trailing periods. The reason for that is,
16 EMD hard managers tend to use local and corporate EMD,
17 so 10 to 20 percent of their portfolio in those sub
18 asset classes. And those have really underperformed
19 EMD hard.

20 So any allocation to local or corporates
21 to some extent have hurt active management
22 performance.

23 If you look over to high yield --

24 MS. BEYER: This is all gross of fees?

25 MR. MCGOWAN: Yes, this is all gross of

1 fees.

2 So the high yield investment universe is
3 really challenged. So it has a lot of strategies that
4 are short duration high yields. Your exposure in
5 broad market, it has credit quality extremes, so
6 strategies that only invest in double Bs. So it's
7 really not an apples to apples comparison to your
8 program. But I would say is, over the one, three and
9 five year period, again gross of fees, your managers
10 at a composite level have added value.

11 If we turn to bank loans. Bank loans have
12 only been in the program since 2013; but active
13 management has performed incredibly well. Two or
14 three of your managers are top decile in the universe,
15 so we're quite happy with the management performance,
16 although it's a fairly truncated time period, they
17 have done well.

18 Lastly, convertibles; again, really happy.
19 Your composite's excess returns have been quite
20 strong. The E investment median performance has been
21 quite weak.

22 So, all in all, we think that the managers
23 are doing quite well for your program.

24 MS. PELLISH: With that, that concludes
25 our comments, with time remaining for questions.

1 MR. ADLER: Further questions for Rocaton?

2 MR. ORLANDO: Does it help to have a point
3 of view about the future? Philosophically,
4 existentially speaking?

5 MS. PELLISH: We try to add an existential
6 component.

7 (Laughter.)

8 MR. ADLER: Thank you.

9 There's more on asset allocation?

10 MR. EVANS: That's it.

11 MR. ADLER: Very good. The next item on
12 the agenda is, we're switching to the Passport funds,
13 and Rocaton will take us through the third quarter
14 report.

15 MR. FULVIO: Good morning. We circulated
16 this quarterly report that you should have a copy of
17 in advance. We did review this performance at the
18 last investment meeting, and we weren't planning to go
19 through it with much detail. If there are any
20 questions I'd be happy to address them, otherwise we
21 can go forward and speak about October.

22 MR. ADLER: Any more questions?

23 Okay.

24 MR. FULVIO: It's not quite as ancient as
25 the third quarter, but the performance for October

1 should be the other handout you have there.

2 (Indicating.)

3 We spoke a little about this at last
4 month's meeting. As you will recall, October was a
5 strong month in terms of absolute returns in a variety
6 of markets. The U.S. equity market as measured by the
7 Russell 3000 was up about 7.9 percent. Developed
8 equity markets, measured by the EAFE index, was up 7.8
9 percent. So some notably strong returns for the month
10 of October.

11 The diversified equity fund, the month of
12 October's return was 7 percent, so it lagged that of
13 the Russell 3000 index. The hybrid benchmark had a
14 return of 7.6 percent, so a good month from an
15 absolute perspective, some lagging on a relative
16 basis.

17 That brought the year to date return for
18 the diversified equity fund to about 1.1 percent,
19 trailing the Russell 3000 index by about 2 percent.

20 You can see below the line items for the
21 total fund the various components. The defensive
22 strategy composite did not quite keep pace with the
23 Russell 3000, as we would expect that it not. The
24 return for the month was about 3.8 percent. Year to
25 date that composite is up about 60 basis points

1 relative to the Russell 3, again about 2 percent.

2 The actively managed equity composite for
3 the U.S. was up about 6.6 percent. Again, it was a
4 challenged month from a relative performance
5 perspective for that composite as a whole, the market
6 was up about 7.9. Year to date that composite has a
7 modest negative return of negative .2 percent.

8 And the international equity composite was
9 up about 7.7 percent, just modestly trailing the broad
10 EAFE market at 7.8 percent. Year to date the EP
11 program was up about 2.6 percent versus the EP
12 benchmark of about 2.5. These returns were all net of
13 fees.

14 Below that you can see the bond fund,
15 which at the end of the month was about \$330 million.
16 The fund as a whole was down about 10 basis points for
17 the month, roughly in line for the benchmark. The
18 year to date return for that fund was positive 1.3
19 percent, which is also consistent for the longer term.
20 You can see the one and three year periods in the 1.3
21 and 1 percent ranges.

22 The international equity fund, about \$100
23 million in assets, was up about 7.6 percent, modestly
24 trailing the EP index of 7.8 percent. The year to
25 date return for that fund was about 2.16 percent

1 versus the EAFE of 2.5. The inflation protection
2 fund, about \$42 million in assets, had a return for
3 the month of positive 60 basis points, ahead of the
4 return for the custom benchmark and below that of CPI.

5 Over the year to date time period that
6 fund was down about 3.9 percent, more closely tracking
7 its custom benchmark, which is down about 3 percent,
8 and the CPI index, which was through the year to date
9 period up about 80 basis points.

10 The socially responsive equity fund has
11 about \$115 million in assets, was up about 7 percent
12 for the month of October, versus the S&P 500 up about
13 8.4 percent. Year to date that fund is up about 1.3
14 percent versus the S&P's return of 2.7.

15 Any questions on the Passport funds?

16 If there's no questions we can flip ahead
17 to the preliminary benchmark report for the month of
18 November. Unfortunately, the returns weren't quite as
19 strong as they were in absolute terms during November
20 as they were for October. The U.S. was up about 50
21 basis points, or half a percent. The EAFE index was
22 down 1.5 percent.

23 And you can see below that the defensive
24 strategy composite, modestly negative, which those
25 three benchmarks roll up into the hybrid benchmark,

1 which generally tracks the broader diversified equity
2 fund, and that benchmark had a return of about
3 positive .1 percent.

4 You can see below that the inflation
5 protection fund's underlying strategy for the month
6 was down about 2.2 percent. And just below that the
7 underlying strategy for the socially responsive equity
8 fund had a positive return of .2 percent, modestly
9 trailing the S&P's .3 percent.

10 So, year to date through November, the
11 U.S. equity markets are up about 2 1/2 to 3 percent.
12 The developed non-U.S. markets are up 1 percent. And
13 you can see below that those other proxies we spoke of
14 thorough that time period, general mixed returns. But
15 we'll see how the year comes to a close --

16 MR. ADLER: Thank you.

17 Any further questions for Rocaton about
18 the Passport funds for public session?

19 (No response.)

20 I think that concludes our public session
21 business for now. I would accept a motion to move
22 into executive session.

23 MS. MARCH: I move, pursuant to public
24 officer law Section 105, to go into executive session
25 for discussions regarding specific investment matters.

1 MR. ADLER: Is there a second?

2 MS. BEYER: Second.

3 MR. ADLER: Any discussion?

4 All in favor say "Aye."

5 (A chorus of "Ayes.")

6 Absentions?

7 That concludes our public session. And I
8 would propose that we just move right into executive
9 session, as soon as the cameras are off; unless people
10 feel a break is necessary.

11 (Whereupon, the Board entered executive
12 session.)

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1 MR. ADLER: We now need a motion to exit
2 the executive agenda and go back into public session
3 to report out.

4 MS. MARCH: So moved.

5 MS. VICKERS: Second.

6 MR. ADLER: Any discussion?

7 All in favor?

8 (A chorus of "Ayes.")

9 Any opposed? Abstentions?

10 (No response.)

11 (Whereupon, the Board returned to public
12 session.)

13 MR. ADLER: We're back in public session.

14 Susan, do you want to report out of
15 executive session?

16 MS. STANG: Certainly.

17 In the executive session of the Passport
18 funds, one manager update, a housekeeping item and an
19 update on the international composite was presented
20 and discussed. There was also discussion about
21 developing a diversity policy.

22 MR. ADLER: Anything else for public
23 session?

24 (No response.)

25 I think a motion to adjourn the meeting

1 would be in order.

2 MS. MARCH: So moved.

3 MS. VICKERS: Second.

4 MR. ADLER: All in favor of adjourning the
5 meeting say "Aye."

6 (A chorus of "Ayes.")

7 Any opposed?

8 (No response.)

9 The meeting is adjourned.

10 (Time noted: 11:31 a.m.)

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1 C E R T I F I C A T I O N

2

3 I, Jeffrey Shapiro, a Shorthand Reporter
4 and Notary Public, within and for the State of New
5 York, do hereby certify that I reported the
6 proceedings in the within-entitled matter, on
7 Thursday, December 3, 2015, at the offices of the NEW
8 YORK CITY TEACHERS RETIREMENT SYSTEM, 55 Water Street,
9 New York, New York, and that this is an accurate
10 transcription of these proceedings.

11 IN WITNESS WHEREOF, I have hereunto set my
12 hand this ____ day of _____, 2015.

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19 JEFFREY SHAPIRO

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