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NEW YORK CITY TEACHERS RETIREMENT SYSTEM

INVESTMENT MEETING

Held on

Thursday, September 8, 2011

at

55 Water Street,

New York, New York

MELVYN AARONSON, Chairperson, Trustee
LARRY SCHLOSS, Comptroller's Office, Trustee
SANDRA MARCH, Trustee
MONA ROMAIN, Trustee
JAMIE SMARR, Office of Management and Budget
JANICE EMERY, Office of Management and Budget
LISETTE NIEVES, Office of Management and Budget
MARTIN GANTZ, Comptroller's Office
SEEMA HINGORANI, Comptroller's Office
MARC KATZ, Teachers' Retirement System
YVONNE NELSON, Comptroller's Office
SUSAN STANG, Teachers' Retirement System
MICHAEL KOENIG, Hamilton Lane
ROBIN PELLISH, Rocaton
MICHAEL FULVIO, Rocaton

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1 ending June 30th, 2011 the fund returned
2 30-1/2 percent. This slightly trailed the
3 Russell 3000 which is the stated benchmark for
4 the Variable A Fund. However, this did
5 slightly outperform the hybrid benchmark
6 which, as you might recall, reflect the fund's
7 targeted weights rebalanced monthly for the
8 plan.

9 If there is no questions on the Variable
10 A Fund, we would like to flip ahead to tab 3.

11 Just quickly note, the assets invested
12 in the Variable B Fund at the end of the
13 second quarter were approximately \$418
14 million. Assets were invested with strategies
15 at NISA investment managers and BNY Mellon.

16 If there is no questions, I will flip
17 ahead to tab 4 to review Variable C, D and E.

18 Variable C, otherwise known as the
19 International Equity Fund, was approximately
20 \$78 million at the end of the second quarter.
21 The fund outperformed by roughly 25 basis
22 points for the second quarter, outperforming
23 the EAFE benchmark. And since inception,
24 which now is a full three years through the
25 end of the TRS fiscal year June 30th, was

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1 ahead by about 5 percent.

2 The Inflation Protection Fund, otherwise
3 known as Variable D, had assets of \$22 million
4 at the end of the second quarter of 2011.
5 This fund trailed by approximately 140 basis
6 points and I think we wouldn't expect over
7 short-term time periods that this fund will
8 closely track its Barclays Capital TIPS
9 benchmark. However, relative to the CPI plus
10 5 percent return, which is more of a stated
11 objective for this fund, to sort of outperform
12 inflation over time with a bit of a premium is
13 more in line with the performance of this
14 fund. And since inception the fund has added
15 271 basis points of out-performance. That's
16 the three-year period since the fund was
17 incepted.

18 The Socially Responsive Equity Fund at
19 the end of the second quarter was
20 approximately \$23 million. For the quarter
21 the fund slightly trailed its S&P 500
22 benchmark. However, since this fund's
23 inception, which is also the three-year period
24 ending June 30, 2011, the fund has added
25 approximately 430 basis points.

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1 If there is any questions, I would be
2 happy to take them. Otherwise, we can move
3 ahead to July.

4 For the month of July the Variable A
5 Fund ended with approximately \$10 billion of
6 assets, slightly down from the end of June.
7 The monthly rebalancing process has served to
8 keep the target weights roughly in line or, I
9 should say, the plan roughly in line with
10 those target weights on a monthly basis.

11 For the month, the U.S. passive
12 composite continues to track its benchmark,
13 the Russell 3000, rather closely. We saw some
14 notable downside protection by the defensive
15 strategies composite. As you might recall,
16 July was a slightly more volatile month than
17 the months earlier in the year and we saw that
18 the two low-volatility equity strategies as
19 well as the TAA strategy certainly served
20 their purpose by protecting on the downside.
21 The active management composite slightly
22 trailed the Russell 3000 for the month.
23 However, we would like to note that for the
24 year-to-date period, it's still ahead by about
25 1 percent on a relative basis.

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1 The international stocks within the
2 Variable A Fund outperformed by approximately
3 45 basis points for the month due to some
4 strong relative performers by some of the
5 managers there. And that, along with the
6 defensive strategies composite, contributed to
7 a positive relative month for the fund versus
8 its Russell 3000 benchmark performing down
9 approximately 2 percent versus the benchmark,
10 which is down approximately 2.3 percent.

11 If there is no questions there, we will
12 flip over to Variable C, D and E.

13 The Variable C Fund at the end of the
14 second quarter was approximately \$78 million.
15 Again, this fund outperformed its benchmark by
16 roughly 40 basis points for the month and year
17 to date is also ahead by roughly 80 basis
18 points.

19 The Variable D Fund was approximately
20 \$23.3 million at the end of July. The fund
21 trailed the Barclays U.S. TIPS one-to-ten year
22 index for the month. However, it's worth
23 noting that the fund did outperform its CPI
24 plus 5 percent benchmark for the month. Also,
25 on a year-to-date basis the fund is ahead of

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1 CPI as well.

2 The Socially Responsible Equity Fund at
3 the end of July was approximately \$24 million
4 and slightly trailed for the month through
5 July 31st. However, for the year through July
6 31st was also slightly behind.

7 Are there any questions?

8 MS. PELLISH: So we have the August
9 performances, as you can see, and very
10 difficult month during August for the stock
11 market. The Russell 3000 was down 6 percent.
12 And the EAFE Index in the U.S. dollar-based
13 perspective was down even more, 9 percent.
14 The only offsetting asset class was the fixed
15 income market, the Barclays aggregate. Index
16 was up 1-1/2 percent and the long treasury
17 index was up almost 9 percent.

18 So our estimate is that for the month of
19 August, the Variable A Fund was down a little
20 over 5-1/2 percent and that would lead to a
21 calendar year-to-date return of a little -- a
22 little worse than 1-1/2 percent for the eight
23 months. You can see the other fund
24 performances with PIMCO, all asset fund is
25 down for the month. Although, for the

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1 calendar year to date that fund is up about
2 3-1/2 percent.

3 And the Neuberger Berman Socially
4 Responsive Fund has lagged the S&P 500 Index a
5 little bit for the month as well as for the
6 three months ending August. And the calendar
7 year to date although over a longer period has
8 done very, very well relative to the index.

9 So very difficult month and the
10 performance of Variable A reflects that
11 performance.

12 Any questions?

13 Okay. So that is the public agenda for
14 the Variable A Funds.

15 MR. AARONSON: Thank you very much. May
16 we announce that Ms. Lisette Nieves has
17 arrived and is here. And I hope you solved
18 all our problems in Washington and got us all
19 jobs.

20 MS. NIEVES: I at least solved getting a
21 first-grader to his first day of school.

22 MR. AARONSON: We will now move to the
23 public session on the pension fund.

24 MR. SCHLOSS: Perfect. We are going to
25 start with the quarterly review. Everybody

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1 should have one of these like that. Very
2 nice. And Martin will walk us through this.

3 MR. GANTZ: Yes, thank you.

4 So we are here to talk about the June
5 fiscal year as well as the quarter ending
6 June. The quarter ending June ended flat
7 roughly for equities and we will talk about
8 that in a little moment. Fixed income was up
9 about 3 percent for the quarter, but more
10 importantly for the year ending June 30th, if
11 you turn to page 9, the results are quite
12 impressive.

13 For the Teachers' Retirement System the
14 returns for the year ending June 30th was
15 23.28. My understanding is that's one of the
16 highest returns we have seen in decades for
17 fiscal year, so congratulations on that. The
18 high returns that you saw for the quarter
19 brought the market value up to \$42.8 billion.
20 In addition, it also brought up the returns
21 for the 5, 7, 10 and 15-year results that had
22 embedded in them the core results for 2008 as
23 well as the downturn that we saw in 2001 and
24 2002. So we are now positive for all of those
25 returns and the year, 5 percent for 3-to-5

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1 year and above that out to 10-to-15 year.

2 So the short answer to how did we do, we
3 did very well on an absolute basis.

4 And if you turn -- skipping around a
5 little bit.

6 MS. MARCH: Before you continue, I would
7 just like to take the opportunity to thank our
8 investment advisor at the controller's office
9 and our consultant for working together, and
10 for all the help that they have given each
11 other for us to have had these marvelous
12 returns.

13 MR. SCHLOSS: Thank you. Been a
14 pleasure.

15 MR. GANTZ: For a moment, I am going to
16 skip to page 15 which shows how Teachers did
17 compared to other large plans defined as \$10
18 billion.

19 If you look at the end of the page
20 toward the right, it shows the year ending
21 June 23rd percent puts you right smack
22 squarely in the top quartile. In addition,
23 this is the second consecutive fiscal year
24 that you are in the top quartile, so back to
25 back in the top quartile.

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1 And if you turn the page to see how you
2 did on an annualized basis, as you might
3 expect for the one and three-year periods you
4 are in the top quartile, very good results.
5 And that brought the four, five and seven-year
6 numbers back to median numbers, around the 50
7 percentile. But recently, the last two years,
8 the results have been exceptionally strong,
9 especially compared to other large funds with
10 similar asset sizes as the Teachers'
11 Retirement Systems.

12 We go back to page 10 which shows the
13 asset allocation and where the assets were as
14 of June 30th. The pie chart of course is
15 getting a little busier and that's of course
16 because of the diversification that we have
17 underway, but clearly the largest exposure is
18 the slice of the pie towards the right and
19 that's U.S. equities. If you look at the
20 overweight and underweights on the bottom,
21 this is towards the old asset allocation. You
22 will recall in June the board adopted a new
23 asset allocation. So when Larry in a few
24 moments is going to go through the July
25 results, we are going to show what the

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1 allocation looks like versus the old as well
2 as the new, because we are in the process of
3 moving from the old to the new. But for this
4 chart we are showing it versus the old policy
5 because that's what we are invested in at that
6 time, but going forward we will to show both.
7 We were overweight U.S. equities, underweight
8 real estate, slightly underweight in EAFE, and
9 we have been selling some high yields so we
10 are underweight in high yield according to
11 this, as well as in core plus 5.

12 Next few pages goes through attribution
13 of returns. The summary of the management
14 effects are on page 14.

15 We already went run through how you
16 compare to other large public funds so unless
17 you have some questions, Seema is going to go
18 into some specifics about the equity
19 portfolio.

20 MS. HINGORANI: Thanks, Martin.

21 So if you turn to page 19, this just
22 goes through how your assets are split among
23 domestic equities. And I will just point you
24 to a couple of columns. There have been some
25 standouts in the quarter.

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1 If you go to the column of the index
 2 returns, the actual returns, and then the
 3 difference, you will notice that the standout
 4 here is small cap active outperforming by 450
 5 basis points roughly. And if you scroll down
 6 a little bit more, you see the U.S. activist
 7 environmental up over 200 basis points
 8 relative to the benchmark. The standouts
 9 there are really brown, which is one of your
 10 developing managers, Addx 1 of your emerging
 11 managers. And then Walden, which is the
 12 environmental, manages which up about 80 basis
 13 points in the quarter. So clearly some stocks
 14 did go up and some, even in this environment,
 15 did well for us.

16 So now if you turn to page 26, just go
 17 directly to the international allocation. We
 18 can just see how it's split among the active
 19 and passive and then the growth, emerging
 20 markets, value core and then non-U.S. activist
 21 and environmental.

22 The next page on page 27 shows you the
 23 return for the EAFE managers that we have.
 24 You could see we have outperformed in the
 25 quarter and, really, that was a function of

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1 Walter Scott which had a very good quarter.
 2 They were up 450 basis point in the quarter
 3 relative to the benchmark.

4 And that's it for equities.

5 MR. GANTZ: Not quite, because I want to
 6 mention about REITS.

7 MS. HINGORANI: Oh, sorry.

8 MR. GANTZ: On page 28, the real estate
 9 investment trust composite did very well
 10 versus the benchmark over the long periods of
 11 time as well as for the fiscal year to date.
 12 Very strong absolute levels of return. U.S.
 13 equities was up over 30 percent, as you just
 14 heard. Non-U.S. a little bit less, but REITS
 15 continued strong returns at over 35 percent
 16 for the year, also slightly beating the
 17 benchmark for the quarter. Also strong on an
 18 absolute basis. Over 3-1/2 percent, slightly
 19 behind the benchmark.

20 But, most importantly, if you look out
 21 to the longer time periods since this program
 22 was inception back at the end of '02, it is
 23 your highest return asset class. And the
 24 returns that we show here for eight years, not
 25 only are they higher on an absolute basis but

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1 on a relative basis have beaten the benchmark.
2 So active management has worked in this case
3 and the program is all actively managed.

4 Unless you have any questions, I am
5 going to start talking about fixed income.

6 Page 31 shows a 31 percent of the fund
7 as of June 30th was invested in fixed income.
8 That's \$13.3 billion. Clearly the largest
9 allocation is in green. More than half of the
10 allocation is in the investment grade core
11 plus 5 program. That program is further
12 broken down on page 2 between three sectors;
13 the government sector, treasury agency and
14 mortgage sector, and the investment grade
15 credit sector.

16 If you look at the column
17 over/underweight, we have been underweight and
18 have been for several year quarters in the
19 government sector and overweight in the
20 mortgage sector. The returns were
21 strongly -- not strongly, but on a relative
22 basis strongly positive for fixed income
23 because interest rates went down. They
24 started the quarter in mid-3's, ended the
25 quarter at about 3 percent. Since then, as

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1 Larry will go through a little bit, rates have
2 gone down even further, but this benefited the
3 fixed income portfolio. The managers on the
4 difference column trailed the benchmark on a
5 modest amount, about 5 to 15 basis points.

6 The returns are shown for the program on
7 page 33. Again, 16 percent of the total fund
8 and for the quarter 2.41 percent, 16 basis
9 points behind for the quarter. But for the
10 year, which we want to talk about, was over 5
11 percent and well ahead of the benchmark by
12 over a 100 basis points. The returns for the
13 longer time periods are well into the 6 and 7
14 percent range with volatility on the bottom in
15 the 4 to 5 percent range, which is generally a
16 good combination.

17 TIPS on the next page had good returns
18 on an absolute basis because they are
19 government securities. Behind the benchmark
20 slightly by 23 basis points for the quarter,
21 but returned a good number on an absolute
22 basis for the year returning almost 7 percent,
23 also behind the benchmark by 57 basis points.
24 Longer terms since inception since 2005 the
25 program has returned 5 or 6 percent, slightly

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1 ahead of the benchmark.

2 High yield is really where we saw
3 outstanding performance and that was because
4 as we have been talking every quarter in the
5 interim months, investors during the past year
6 given the low level of rates were searching
7 for yield. While the quarter was a modest
8 return of less than 1 percent, for the year
9 ending June was a very strong 14.49 following
10 the prior year's strong returns. And while it
11 was 11 basis points behind the benchmark,
12 looking out for longer time periods the
13 program has added value above the benchmark
14 and was strong on an absolute basis.

15 I also want to make a note that the
16 three-year number the blue bar, which is the
17 actual composite, returned 10.58. This fully
18 incorporates the downturn in '08 and '09. So
19 in the high yield market as of June 30th, the
20 market had completely turned around and made
21 up those losses and not only that, returned at
22 10 percent and beaten the benchmark.

23 Convertible bonds are shown on page 6.
24 Slightly negative returns, minus 70 for the
25 quarter. Returning high returns on an

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1 absolute basis for the year 18.90 was behind
2 the benchmark, which is shown in yellow. That
3 is mislabelled at the top. It's the Bank of
4 America benchmark that we were behind by over
5 300 basis points.

6 What we show you here, because this has
7 come up before, we have discussed about the
8 under-performance of the program to the
9 benchmark. And as we have been talking about,
10 each of the managers really manage different
11 benchmarks. But the program benchmark is a
12 separate benchmark. So what we show here is,
13 because this has come up before, if each of
14 the managers are outperforming, how can we be
15 underperforming the whole program. So what we
16 did was create the purple bar which takes the
17 management's performance versus their
18 individual benchmarks, weights them based on
19 what the market value weight was, and sure
20 enough we have shown the managers have
21 outperformed their combined benchmarks as a
22 whole.

23 I want to show you we now have a
24 three-year number and that three-year number,
25 having said that we are underperforming, shows

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1 a much closer performance to the overall
2 benchmark, 7.37 versus 7.61. And that's
3 because the managers -- as we observed in the
4 compressed market cycle from 2008, the
5 convertible bond managers do very well in a
6 flat to down market. They did extraordinarily
7 well in the down market in '08. They trailed
8 in the roaring bull market, so we would expect
9 them to be -- July and certainly the August
10 numbers that we will see next month, that they
11 would have outperformed their benchmark.

12 Lastly, fixed income on the next page is
13 Opportunistic Fixed Income. We have the new
14 benchmark that was incorporated here. It was
15 adopted in June at the board. Ten percent
16 return as well as the secondary benchmark of
17 the high-yield global benchmark plus a
18 premium. Returns for the quarter were very
19 strong on an absolute relative basis for the
20 year returning 17.89, so we are very pleased
21 with this. Of course we will be talking later
22 about this program as well.

23 Unless you have any questions, Cathy
24 Martino is here with some comments on the ETI
25 program.

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1 MS. MARTINO: Good morning.
2 The ETI -- well, it underperformed for
3 three months. It did outperform both its
4 custom and the Barclays for all periods, which
5 is how we expect this portfolio. It's doing
6 exactly what it should be doing.

7 Your collateral benefits report is on
8 page 8 in the big packet. And I just want to
9 give you one highlight from that, and that is
10 the AFL-CIO Housing Investment Trust made a
11 \$134 million investment for Penn South
12 Cooperative, which is the complex on the West
13 Side. It's a huge complex that was developed
14 by the Ladies' Garment Workers' Union back in
15 the '50s and it ensures that this will remain
16 an affordable limited co-op for at least three
17 years. I thought you would like to hear that.

18 MS. MARCH: Absolutely, Cathy. Thank
19 you for telling us.

20 MS. MARTINO: Any other questions?

21 MR. AARONSON: I will give you a little
22 history.

23 When that project opened, President
24 Kennedy came to New York and was there at the
25 opening ceremonies. That's how important that

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1 project was at the time, and continues to be.

2 MS. MARTINO: Really very affordable,
3 okay.

4 MS. NELSON: Good morning.

5 Before we push forward with the
6 highlights of first quarter of 2011, just want
7 to give you a recap of what happened in the
8 TRS real estate portfolio and the real estate
9 at large for the fiscal year ending June 30th.
10 With all that's been said about what's going
11 on in the world economy, particularly here at
12 home, we face headwinds. However, in terms of
13 commercial real estate over the past 12
14 months, there have been some encouraging
15 signs.

16 First, in terms of transaction volume
17 properties are trading and continues to
18 increase. \$170 billion worth of deals over
19 the past 12 months and that's 139 percent
20 increase over what happened the year before,
21 which was about \$71 billion. Transactions of
22 course have been facilitated by the low
23 interest rate environment, some easing of the
24 debt. Although, there is more stringent
25 underwriting being utilized by lenders today.

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1 And in terms of whose providing that
2 debt, the traditional lenders are still in
3 place; the insurance companies and commercial
4 banks. However, senior loans which were once
5 given up to 75 percent of loan-to-value are
6 now only given to about 50 to 60 percent of
7 loan-to-value, so they are much safer loans.
8 And in terms of CMBS, which at the high point
9 in 2007 was yielding about \$225 billion, it's
10 kind of sputtering along.

11 There have been some deals for 2011.
12 This year is expected to be about \$50 billion.
13 However, there have been some issuances this
14 year already that have had some troubles in
15 terms of their ratings. So in terms of where
16 investors are buying, we have talked about
17 this before. They are looking for high
18 quality, stable income coastal markets.
19 That's still going on. And you have eight
20 managers in your portfolio right now that are
21 pursuing those kinds of deals. There is also
22 premiums that are achieved in the marketplace
23 today for managers that have the skill set to
24 be able to reposition, redevelop and you have
25 about 18 noncore managers that are doing that.

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1 In terms of property fundamentals across
2 the property types, office, industrial,
3 retail, there is some absorption. There is
4 vacancies that are declining because, quite
5 frankly, no one is building anything. So
6 there is very limited supply going on and
7 there is a slight bit of demand. And that
8 combination has added some positive momentum
9 to what we are seeing in real estate.
10 Multifamily still remains the strongest
11 sector. You have a rate of household
12 formation that's increasing. Unfortunately,
13 we know the rate of home ownership is going
14 downwards and what that means for investor's
15 real estate is that there is a growing
16 population of renters.

17 So, you know, kind of thinking about
18 that big wall of debt that everyone keeps
19 talking about the \$1.2 trillion, what's
20 happening with that. Well, actually, this
21 year there has been some thawing there. There
22 has been some purchases of some major
23 portfolios. Wells Fargo was the successful
24 bidder for the two separate portfolios, a 1.4
25 billion portfolio from the Bank of Ireland and

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1 9.5 billion portfolio from the Anglo Irish
2 banks. So it does appear that there are some
3 banks, you know, whether they are forced to or
4 not or whether or not you know, they are at
5 that point where they are ready to let it go
6 that there are such portfolios coming into the
7 market, and you certainly do have managers in
8 place that can take advantage of that.

9 In terms of how all of that has kind of
10 come down to performance for the TRS
11 portfolio, if you kind of look at the 12-month
12 period -- and, as you know, we have this lag
13 in real estate private equity, so I am talking
14 about 12 months from 3/31/11 -- the TRS
15 portfolio has delivered a return of 25.3
16 percent, which is 630 basis points above its
17 benchmark which is ODCE, and that's after-fee
18 basis. And, in fact, for the past four
19 quarters the TRS real estate portfolio has
20 outpaced that ODCE benchmark. And if I
21 identified some of the value drivers, which
22 one of your managers contributed to that
23 out-performance, it would be BlackStone, Citi
24 Investment Fund and Tischman. And I just want
25 to point out they are also among your top five

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1 managers in terms of market value. So what
2 happens in these funds, they definitely kind
3 of move it.

4 And just to kind of end by giving you
5 some basic stats on your quarter, so for the
6 quarter ending March 31, 2011 the TRS
7 portfolio had a quarterly performance of 4.0.
8 That's 20 basis points above the ODCE, which
9 was 3.8. The market value of the portfolio is
10 close to 600 million at 597 million. There is
11 unfunded of approximately 410. So all
12 together that's \$1 billion of that. So just
13 wanted to give you a sense of what's happening
14 in the quarter.

15 Also since there was a discussion about
16 asset classes about what's happening for the
17 fiscal year and since we are talking about
18 630, just wanted spend a minute on that. So
19 the silver lining here is that there is
20 diminishing supply going on in real estate, a
21 tint of moderate demand lower vacancy rates
22 and lower interest rates. All bodes well.

23 MR. AARONSON: Thank you, Yvonne.

24 Does anybody have any questions?

25 MR. MILLER: With that we are going to

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1 move into private equity, give you a local
2 overview about what's been going on in the
3 marketplace today. And with that, go down to
4 the Teachers' portfolio, talk a little bit
5 about that.

6 So if you want look at the overall
7 market year end 2010, a little over \$410
8 billion in dry powder. So that was money to
9 be invested. If you look at it, if you roll
10 forward to today to June 30th, that number has
11 dropped to 390 billion. So there is less dry
12 powder in the marketplace. There is more deal
13 activity. There has clearly been an increase
14 in larger deals. If you look at what's what
15 happened over the past year, 50 percent of the
16 deals that were done were greater than a
17 billion dollars. So much larger transaction
18 going on in the marketplace. One of the
19 drivers for that, which has clearly changed
20 over the past few months, has been the
21 availability of high-yield debt, the ability
22 to leverage transactions. And with leverage,
23 gives the ability for buyers to pay higher
24 prices.

25 If you look at fundraising in the

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1 private market, it's kind of a large number.
2 But 1,650 funds are in the market today, so
3 that's an incredibly large amount of funds.
4 It's the highest number of looking to raise
5 money. Looking to raise a little over \$650
6 billion in commitments. And, again, just put
7 that in perspective with the \$400 billion in
8 dry powder, what's interesting about that
9 number, and I think time will tell, is that
10 the good news is not all those funds are going
11 to get raised. There is clearly a bifurcation
12 of the market today that didn't exist three or
13 four years ago, which was three or four years
14 ago anybody could raise money. They might not
15 raise as much money as they wanted to raise,
16 but they could raise a fund. Today the good
17 funds are raising capital; it's still taking
18 time. They are probably not raising as much
19 money as they hoped to do, but it's being
20 raised. And other funds just fail, and that's
21 okay because it's the whole supply demand
22 imbalance.

23 If we look at what the global
24 fundraising was for 2010, it's about 110
25 billion. 2007 kind of the peak number was 560

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1 billion, to kind of put it in perspective. If
2 you look at the pacing number for 2011, we
3 think it will be roughly 150 billion. So
4 fundraising is increasing. We are not nearly
5 at the level we were in 2007, which is
6 probably a good thing, but again would be
7 probably 30 to 40 percent greater in 2010.

8 Now for the more interesting statistics
9 which is the exit activity, and that's what
10 people are looking for. As people talk about
11 it's, easy to invest money. You buy a company
12 and kind of see it happens, but the real proof
13 is getting money back which is exit activity.
14 And if we look at it today, exit activity
15 remains incredibly strong. And if we go over
16 some of the statistics for the Teachers'
17 portfolio, we will talk about a little bit
18 about the kind of trend and where we are in
19 the first quarter and you will see that's
20 actually working in the overall portfolio.
21 You know, what's happening now with all the
22 investments that were made in 2005 to 2007, we
23 are starting to see how assets mature. We are
24 starting to see liquidity and we are starting
25 to see good liquidity. Some pretty attractive

0031

1 prices.

2 If you look at the IPO markets, some of
3 the large deals that went off, HCA raised
4 almost 4 billion through an IPO. Kinder
5 Morgan raised almost 3 billion through an IPO.
6 So those are pretty good stats. Kind of the
7 counter to that has been as people read the
8 paper in the morning, the enormous amount of
9 volatility in the stock market. So clearly
10 while IPOs only represent about 15 percent of
11 the exit route, a lot of GPs take the opinion
12 it's good, but you have to hit it when it's
13 there. And when it's not there, the IPO
14 market is just closed.

15 If we look at the overall portfolio for
16 Teachers, you know, kind of a trade sale of
17 note which was Nycomed, which is in Vista 2
18 and 3. This has been publicly announced was
19 sold to Takeda Pharmaceuticals for 13-1/2
20 billion. And as we will talk about in a later
21 session, it's distributed some great money to
22 the Teachers' portfolio.

23 Now let's talk about the Teachers'
24 portfolio. With regards to where they are or
25 where you are with private equity, currently

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1 about 4.6 percent. Allocation in the 2011
2 strategic plan was 4 percent with a change in
3 the asset allocation that's gone to 6 percent.
4 So again right in line with where the plan is
5 today.

6 With regards to returns, it's really two
7 stories. The returns for the year, about 17
8 percent. That's a good number. Portfolio
9 overall continues to be running at about 8.8
10 percent, so again moving in the right
11 direction. As I mentioned before, consider
12 seeing more liquidity. The challenge right
13 now in the portfolio, which is the challenge
14 of private equity in the asset class, is that
15 the portfolio is underperforming the
16 benchmarks. And we can talk about the median,
17 we can talk about the mean, we can talk about
18 the Russell. Unfortunately, it doesn't matter
19 which one we are talking about, the portfolio
20 is underperforming. And that's something we
21 talked about a plan to implement a change and
22 we are in the process of repositioning the
23 portfolio, but it does take time.

24 The second part I would mention is, and
25 we have touched on this before, some of the

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1 new commitments that the systems have made.
 2 Top quartile managers, these have been
 3 managers that performed extremely well over
 4 the past 10 to 15 years but, again, with
 5 primary commitments. And we have touched upon
 6 this before, it's a commitment. So the money
 7 can only perform once it's been drawn down.
 8 And these are relatively new commitments that
 9 have drawn down nominal amounts of money, but
 10 we are starting to again see, especially on
 11 the secondary side, that we are moving in the
 12 right direction.

13 With regards to distribution, I think
 14 this is an important one. Forgetting about
 15 fiscal years and calendar years, look at
 16 quarters. So if we look at the 2010, look at
 17 it as an annual year, contributions outpaced
 18 distributions almost 2 to 1. And that's not
 19 that unexpected because the portfolio -- while
 20 the Teachers have been in private equity for a
 21 long time, they are still a relatively
 22 immature portfolio. If you look at the market
 23 value versus the total size of the portfolio,
 24 it's still roughly 66 percent funded. So
 25 about a third of the capital still to go into

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1 the ground. But as we look at it today, as
 2 the portfolio begins to mature for the first
 3 quarter of 2011, the portfolio distributions
 4 outpace contributions almost 1-1/4 to 1.

5 So moving in the right direction when
 6 you look at the returns moving in the right
 7 direction but, again, it's going to take time.
 8 Our expectation is the portfolio will continue
 9 to mature, the IRR will continue to grow, but
 10 there is still going to be a gap. And when we
 11 make these reports to you every quarter
 12 annually probably for the next few quarter,
 13 you are still going to see that gap. But as
 14 we talked about before there is a plan to not
 15 only bridge the gap but, as we look at the
 16 benchmarks, to really exceed those benchmarks.

17 The last thing I would mention to
 18 everyone today is, you know, with these new
 19 commitments, they have closed \$280 million.
 20 So \$280 million of commitments based on
 21 roughly a \$3 billion portfolio is 10 percent
 22 of the portfolio. That's how the retirement
 23 system is going to start to beat or to, bear
 24 minimum, bridge the gap short term of the
 25 overall benchmarks. Top quartile managers,

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1 buyout managers, and focus on the best of
2 breed that's out there.

3 And with that, I leave it to you if
4 there are any questions.

5 MR. AARONSON: Anybody have a question?

6 Thank you very much, Barry.

7 MR. SCHLOSS: So that's the review of
8 the year. Great year. Now we start at zero
9 which is a bummer, but you got to start.

10 So everyone has one of these for July.
11 July was an all right month. A little down,
12 August was a mess. And here we are in
13 September, so what I would like to do in the
14 July is kind of get catch everybody up to
15 speed on the economy which is driving
16 everything, have a quick conversation about
17 that and how it affects our asset allocation
18 and what the plan is for the year, and then we
19 will quickly go through the results. And we
20 have a couple of new slides. Try these out on
21 you, see what you think.

22 On page 2, try to figure out how to have
23 more than one chart shows the economy. So on
24 page 2, this is GDP. So you see GDP growth is
25 slowing down. It's -- I don't know -- 1 to 2

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1 percent, but the chart on the right sort of
2 shows you the components. The top three
3 components are consumer related. If you take
4 the red and offset it with the blue, you
5 basically find it's about zero. Business is
6 all positive, which is good. The government
7 spending is negative. And when you add it all
8 up, you get to about 1 to 2 percent growth.
9 Again, the trend on the left-hand side is the
10 problem. Sorry for the way the numbers look,
11 but those are quarters. And you can see the
12 economy is clearly slowing down, right?
13 Everyone reads about that in the paper, but
14 here you can see it.

15 The next page is new and I think it's a
16 kind of cool chart. It's a little busy, but
17 we will kind of keep watching it. This is the
18 growth of GDPs coming out of the bottoms of
19 recessions. So the blue one is the current
20 eight quarter line coming off the bottom of a
21 recession and you see it's all right. It sort
22 of fits in with the rest. It's not the worst,
23 but what I think we are going to see as we
24 roll this forward two or three year quarters,
25 we are going to slow down, the other ones are

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1 going to increasing. So this is going to be a
 2 bad chart to watch but, again, I think it's a
 3 nice comparative way to look at history.

4 These are the last 30 years' worth of
 5 economic recoveries on these lines. If you
 6 look on page 4, you are going to see capacity
 7 utilization picked up a little bit. Still the
 8 good news is it's picked up off the bottom.
 9 The bad news is it's not going anywhere.

10 Page 5 is a depressing chart. It's the
 11 manufacturing index. It's a little more
 12 forward-looking. 50 is not expanding. 50 is
 13 the trigger point between expanding and not
 14 expanding. And this line is headed straight
 15 below 50, so I would expect to see contracting
 16 next time we look at this.

17 Page 6 is unemployment claims; they are
 18 going nowhere. As everybody knows, the
 19 unemployment rate on the next page is stuck at
 20 9.5 percent. I kind of expected it to go up
 21 from here, which is not good.

22 Interesting chart on page 8. It's the
 23 same thing. It's coming out of recessions.
 24 How do we compare again with the blue line?
 25 So you see our blue line basically has gone

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1 nowhere since we have come out of the
 2 recession. Whereas if you look at other ones,
 3 the one I think personally is most similar
 4 is -- I think it's brown. It's the 1991
 5 recession. It's when the FDIC and the housing
 6 boom crashed. And we are all sort of old
 7 enough to remember that. You can see the
 8 brown. I have got older ones, if you want to
 9 go back.

10 MS. MARCH: No, that was bad enough.

11 MR. SCHLOSS: But you can see the brown
 12 one which was, again, the last really big
 13 housing bust. The payroll started climbing
 14 right about now. And, again, when you roll
 15 this forward, you are going to find most of
 16 the other recoveries kind of started having
 17 job growth and I am afraid we are not. But
 18 interesting chart to see how it could have
 19 been in other recoveries.

20 Next page is a depressing chart,
 21 consumer sentiment. It's headed nowhere but
 22 down. And we will talk about that in a
 23 minute.

24 The next page, if you recall, we have
 25 architectural buildings. Which is before

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1 industries or the government build anything,
2 they hire a architect. And you can see
3 buildings have fallen off. It's fallen off
4 for last three or four months. This means
5 that there won't be a lot of construction for
6 the next 12 months, so this is bad.

7 The next page shows you housing prices.
8 This is just bad.

9 Next page. Next page is 12, shows you
10 home sales. Also declining, also not good.
11 New home constructions -- if existing home
12 sales aren't selling, there is no need to
13 build a new one, so that's just sort of flat
14 line. And retail sales, consumers are
15 spending a little money but not really enough
16 to get the machine moving. Auto sales picked
17 up a little bit recently but, again, not a
18 very good level. The leading indicators are
19 somehow pointing up. I haven't really looked
20 at as to why you get some math to make this go
21 up. I don't think it's going up.

22 Page 17, inflation. Inflation has kind
23 of gone up, but I think it's about to start
24 coming back down. So food prices is going up.
25 Oil is going up. Oil is coming down in the

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1 six to eight weeks, so my guess is this won't
2 be a problem anymore and I think the Fed is
3 going to stop worrying about it.

4 So if you look at the next page, which
5 is page 19, we used to have a chart which is
6 really just the next page which is really the
7 U.S. dollar versus the euro, but I kind of got
8 tired of looking at it. It didn't move very
9 much. They are both lousy currencies right
10 about now. This is more representative of the
11 problem we have as a pension fund, which is we
12 do everything in dollars. But make no
13 mistake, the dollar has been going down for
14 the last decade. And you can see it.
15 Particularly in the last year, the dollar is
16 probably down -- I think it looks like 5
17 percent. And that will be a topic of further
18 board discussion another time.

19 Here you can see on page 20 what I
20 talked about before, the dollar versus the
21 euro bounces around. I have no idea why the
22 euro stays where it is. But, again, compared
23 to the dollar, it's a question of which dog do
24 you like better. So they both kind of look
25 about the same, but at some point the euro is

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1 going to go down. This is the problem that we
2 are going to have next month when we look at
3 the numbers in August since we only have July
4 numbers.

5 This is the VIX. This is the volatility
6 while we were all away on vacation. The
7 markets were very ugly in August. They are
8 very volatile now. I presume they will be
9 volatile between now and the presidential
10 election at least, so this is going to be a
11 terrible investment year in my opinion.
12 Terrible because every month we get together,
13 they are either going to be up or down. No
14 idea which way to average it, but it's just
15 not going to be like last year. Last
16 year -- we should put that in a bottle and
17 look at it regularly and feel good, because
18 this is going to be a very, very bumpy ride
19 because the U.S. government has issues, the
20 euro has issues. Everybody is looking to
21 China and China can't bail everybody out so
22 it's just a lot of very hairy, complicated
23 things, which we can't look at daily, minute
24 to minute can't deal with, and doesn't know
25 whether we should happy or sad. And that's

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1 the VIX.

2 If you look back at the VIX and try to
3 remember how it was last spring or actually it
4 was last -- I guess it was '09. You see how
5 it looked back here, the end of '09. But
6 clearly it's not as bad as it was in '08 when
7 all hell was breaking loose, but that's not to
8 say all hell won't break loose again coming
9 out of the Europe. It might very well break
10 loose. But it's very hard to get your head
11 around what could happen, so we will go back
12 to what we have done to try to protect
13 ourselves. But these are very dangerous times
14 to invest.

15 The next page, 22, the white line is the
16 current treasury curve. You can see the
17 collapse at the short end. You know, the
18 five-year note is now 1 percent. Who in their
19 right mind wants to own a five-year treasury
20 for 1 percent. Makes no sense. People want
21 it because they feel at least they know what
22 they are going to get in five years. That's
23 just not what you are supposed to have longer
24 term. But we have a very strong short-term
25 problem, we have the Feds trying to take care

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1 of stuff while the federal government tries to
2 deal with its issues. More on this but,
3 again, if you did a time sequence of this for
4 the last 18 months or so, this has done
5 nothing but go down and it's even gone down at
6 the long end. Again, if you look at the
7 30-year bond, the 30-year bond is now 3.3
8 percent. Just it's great if you are a
9 borrower. It's terrible if you are someone
10 trying to make 8 percent if the 30-year bond
11 is 3.3 percent. It's a problem for us as
12 investors.

13 MR. AARONSON: It's a problem for
14 retirement.

15 MR. SMARR: The investment policy of the
16 Educational Construction Fund, which I run,
17 says it has to be treasury in T-bills. That's
18 the only thing we can invest in, so that's
19 nothing. Some months we can't invest at all
20 because they are negative returns.

21 MR. SCHLOSS: You might revisit your
22 rules, but I didn't tell you that. Change the
23 rules if they don't work.

24 So if you look at page 23, you can see
25 that the volatility in the VIX caused a lot by

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1 what's going on in Europe. And the
2 negotiations of the debt ceiling in the summer
3 caused everyone to panic and panic is buying
4 ten-year treasuries. So the ten-year treasury
5 is now -- I don't know -- 2 percent. On a
6 good day, 2 percent. Yesterday it was below 2
7 percent. Also makes no sense to lend anybody
8 long term ten years for 2 percent. But what
9 they are telling you is We are petrified, we
10 are not going to pay you short, we are not
11 going to pay for ten years; we just want to
12 make sure we get our money back.

13 So the good news is Martin is making a
14 lot of money because we own a lot of stuff
15 because rates go down, prices go up. But at
16 some point we are stuck. We are just stuck
17 and it's going to be the reverse. And we are
18 going to get back to that in a second. But,
19 again, if you look at this ten year and you
20 put your finger all across, it's where it was
21 at the bottom of '08. So some
22 markets -- the bond market is telling us this
23 feels like '08 again. The stock market is not
24 quite sure. That's why you got this
25 volatility. But sure as hell, this U.S. bond

0045

1 market is telling you you are afraid.

2 The next page is page 24. So if they
3 are afraid of everything they are afraid of
4 high-yield bonds also, so you can see the
5 spreads spiked up. Good news is we sold our
6 high-yield bonds perfectly, in my opinion. I
7 wish we sold more, but that's life. So now we
8 are losing money a little bit on our
9 high-yield bond portfolio as risk premiums
10 increase.

11 Next page is a little bit of a silver
12 lining and the silver lining is corporations
13 continue to make a lot of money, so there is
14 something not right or it's right. The good
15 news is companies are making money, so we are
16 going to get back in a second what that means.
17 But if you recall those other charts where we
18 had coming out of a recession, they all were
19 pretty lousy. This blue line is good. This
20 is corporate profits are really, really back.
21 The bad news is corporate profits are up
22 because they fired a lot of people. Bad for
23 unemployment, good for corporate profits.

24 Somewhere along the way corporate
25 profits means stocks go up, so for long-term

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1 investors you get to the next page which
2 starts to show you that stocks are getting
3 cheap, right? They are volatile, but you got
4 to think long term every now and then. But
5 stocks have been getting very, very cheap.
6 Even emerging market stocks, the bottom of
7 this page, PE is 10. Before PE is less than
8 10. These are pretty compelling. At some
9 point they are compelling. At some point we
10 will come back to what we are supposed to do
11 about that. But if bonds aren't compelling,
12 maybe stocks are compelling.

13 Next page, on page 28, you can see
14 large, median, small cap. The cheapest things
15 on here is large cap, so big global companies
16 with big fat dividends are pretty cheap right
17 about now. That's a good thing.

18 Next page is a bad thing. They are
19 cheap because they fell out of bed. So if you
20 look on page 29, you can see the returns. If
21 you look from -- again, we would have to
22 figure out how to get these dates better. But
23 if you can see August, it just fell. Markets
24 are down about 10 percent with a lot of
25 volatility. They tend to go up 3 percent,

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1 down 3 percent day to day. So these are very
2 choppy times. But, again, if you believe long
3 term, things sort themselves out. Things are
4 getting pretty cheap.

5 Next page is M&A activity. Again,
6 corporations have high profits. They have got
7 a lot of cash in their balance sheet, starting
8 to buy each other. That's ultimately a
9 support for equity markets because they buy
10 things with premiums. So what does that mean
11 for us?

12 On page 31, you know, we had this great
13 year. But in the month of July we lost 2.4
14 percent. My guess is in the month of August
15 we probably lost 5 percent, but -- actually, I
16 take it back. We are probably down about 5
17 percent from yearend. So we made money in
18 bonds; we lost money in equities.

19 The good news is we have cash, which if
20 you go on the next page, if you go to page 33,
21 this is the portfolio allocation. I draw your
22 attention to the gray number in the pie chart,
23 the 5.7 percent. So we have \$2.4 billion of
24 pension fund in cash or short-term stuff which
25 was us selling high-yield bond, which was good

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1 and us selling equities, which was also good
2 when we sold it. And to be honest, we are not
3 really in any rush to go put that to work
4 anywhere because there is a lot of volatility.
5 You have to change the asset mix, which is the
6 next page.

7 MR. AARONSON: Before you go on. Net
8 cash was earning zip?

9 MR. SCHLOSS: Zip, but not losing any
10 money.

11 MR. AARONSON: They are not charging us?

12 MR. SCHLOSS: No, we make an itty-bitty
13 bit of money. But if you can't figure out
14 where to put it, why put it in the stock
15 market just to have it bounce around every
16 day. So I feel safer having it in cash.

17 MR. SMARR: How much is paid out each
18 year for benefits?

19 MR. AARONSON: \$3 billion we pay out.

20 MR. SMARR: So you have enough?

21 MR. SCHLOSS: Yes, we have a lot of
22 benefits. Typically we take benefits by
23 selling something.

24 But if you go from page 33 to 34, you
25 see the homework assignment, since I am in

0049

1 Teachers. This is the new asset allocation.
2 So we are out of whack. We came up with a new
3 asset allocation. We are going to get into
4 the new allocation over time, so we are not in
5 a rush. So we are switching basically over
6 time from page 33 to page 34. So 33 we are
7 all doing some interesting tactical stuff in
8 the old allocation. 34 we have three or four
9 homework assignments.

10 The first homework assignment is to
11 reduce our U.S. equity exposure and increase
12 our emerging market equity exposure. Again,
13 over time, no rush. Not going to do this all
14 in the afternoon. And, again, we have cash
15 now to start doing it when we think it's
16 right, but no rush. So that's the homework
17 assignment, number one.

18 Homework assignment number two is
19 probably the -- I think it's pink. Although,
20 my wife says I can't tell colors -- 4 percent
21 under allocation in Opportunistic Fixed
22 Income, which we are going to talk about later
23 today which I think we will be well underway
24 to take care of that one. Emerging market
25 debt we will get to next year because it's a

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1 new asset class for us. Again, that's way
2 under where it's supposed to be because it's
3 zero. And then we have private real estate,
4 which again takes time. So that one will heal
5 slowly as we make commitments and as the
6 commitments ultimately get invested. And,
7 again, the black also is underweight private
8 equity, and that takes time.

9 So the big things are, we are going to
10 be moving money from U.S. equities into
11 international equities over time, no rush.
12 And we have cash perhaps to be opportunistic
13 if we think it's a good time to buy something,
14 like public equities. And the fixed income is
15 pretty much in line with where it's supposed
16 to be, but much more on this in the future.

17 But I wanted to show you, again, we are
18 moving from page 33 to 34 and the easiest way
19 to look at it is in these two pictures. 35 is
20 just the same set of numbers. 36 is how we
21 are doing making money. The far chart on the
22 left is the month of July. We lost about 70
23 basis points. And, again, if you look where
24 it was, it was the top 2 which are equities.
25 We made money in fixed income. The net effect

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1 is we lost 69 basis points. The rest is all
2 pretty self-explanatory. Again, the rest is
3 all manager by manager.

4 Is there anything, Seema, that you want
5 to talk about in the managers?

6 MS. HINGORANI: No.

7 MR. SCHLOSS: Martin?

8 MR. GANTZ: Not at this point.

9 MR. SCHLOSS: Nothing in private equity
10 or real estate, so the first month is not so
11 bad. New definition of "not so bad" in this
12 market is not losing a lot of money. August
13 is a bad month, so next month will be a bad
14 month. And we are living September.

15 But, again, if I look at the whole year,
16 this is going to be a very complicated year.
17 And it won't be clear where to be a lot, so I
18 think its going to be very bumpy. So if we
19 see opportunities to take money out, I think
20 we will take it out. So, for instance, if
21 government bonds are what look like very, very
22 overpriced long-term levels, we should take
23 some money out of there because we know long
24 term we have a lot of reallocating to do. And
25 you might as well just store it while you are

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1 going to do it as opposed to let markets
2 dictate what you do. So I think it's a good
3 time to be very, very conservative because
4 there is an awful lot of risks out there that
5 are very big risks. You can see in the VIX,
6 you can see in the ten-year treasury, you can
7 watch it every night on the news; it's just a
8 complicated time. So that's the review of
9 July.

10 If anyone has any questions about how we
11 are doing in July or how we did in July, that
12 ends the public session.

13 MR. AARONSON: Okay. At this time, Ms.
14 March.

15 MS. MARCH: I move pursuant to Public
16 Officers Law Section 105 and Section 5 of the
17 TRS bylaws to enter into executive session to
18 discuss the matters set forth in Public
19 Officers Law Section 105, subsections (f) and
20 (h), including the proposed acquisition sale
21 and exchange of real property and securities.

22 MR. AARONSON: Do I hear a second?

23 MS. EMERY: Second.

24 MR. AARONSON: Ready for a vote?

25 All those in favor, aye.

0053

1 MR. SCHLOSS: Aye.
 2 MR. SMARR: Aye.
 3 MS. MARCH: Aye.
 4 MS. ROMAIN: Aye.
 5 MS. EMERY: Aye.
 6 MS. NIEVES: Aye.
 7 MR. AARONSON: Any against?
 8 We are now in executive session.
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11 (At this time the meeting went into executive session.)

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MS. ROMAIN: I move to go out of
 executive session, back into public session.

MR. AARONSON: Is there a second?

MS. EMERY: Second.

MR. AARONSON: Any discussion?

All those in favor?

MS. ROMAIN: Aye.

MS. EMERY: Aye.

MR. SCHLOSS: Aye.

MR. AARONSON: We are out.

MS. STANG: In the executive session of
 the variable funds, a manager update and
 update on our management search was discussed.
 In the executive session for the pension funds
 there was a detailed review of fiscal 2011 was
 presented. There was a discussion of one
 investment, which is on the watch list. A
 presentation on the minority women business
 broker program was received. Consensus was
 reached on expanding the list of eligible

brokers, which will be announced at the
 appropriate time. There was a discussion in
 the structure of the program and the managers
 within the REIT investment program. A
 consensus was reached which will be announced
 at the appropriate time.

There were presentations of three
 opportunistic fixed income managers.
 Consensus was reached which will be announced
 at the appropriate time. We heard
 presentations from two private equity
 investment firms. Consensus was reached which
 will be announced at the appropriate time.
 There was a discussion about the structure of
 one private equity investment. Consensus was
 reached which will be announced at the
 appropriate time.

And, finally, there was a yearly review
 of the private equity portfolio and the
 strategy for the coming year.

MR. AARONSON: Great.

22 Any questions about that?
23 Okay. So, do I hear a motion to
24 adjourn?
25 MR. SCHLOSS: So moved.

0303

1 MR. AARONSON: Do I hear a second?
2 MS. ROMAIN: Second.
3 MR. AARONSON: Is there any discussion?
4 Hearing none, we are adjourned.
5 [Time noted: 4:13 p.m.]
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I, YAFFA KAPLAN, a Notary Public
within and for the State of New York, do
hereby certify that the foregoing record of
proceedings is a full and correct
transcript of the stenographic notes taken
by me therein.

IN WITNESS WHEREOF, I have hereunto
set my hand this ____ day of _____,
2011.

YAFFA KAPLAN