1	TEACHERS' RETIREMENT SYSTEM OF THE CITY OF NEW YORK
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3	SPECIAL INVESTMENT MEETING
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6	June 23, 2025
7	10:10 a.m.
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9	Teachers' Retirement System of NYC
10	55 Water Street, 16th Floor
11	New York, New York 10041
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24	Digital Reporter Notary Commission No. 01M00009174
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- 1 APPEARANCES:
- 2 PATRICIA REILLY, EXECUTIVE DIRECTOR
- 3 THAD MCTIGUE, DEPUTY EXECUTIVE DIRECTOR
- 4 THOMAS BROWN, CHAIR, TRUSTEE
- 5 KEVIN LIU, MAYOR'S OFFICE, TRUSTEE
- 6 JOHN DORSA, OFFICE OF THE COMPTROLLER, TRUSTEE
- 7 VICTORIA LEE, TRUSTEE
- 8 CHRISTINA MCGRATH, TRUSTEE

9

- 10 Also Present:
- 11 LIZ SANCHEZ, TRS
- 12 PRISCILLA BAILEY, TRS
- 13 ARISTEA AFTOUSMIS, TRS
- 14 LOREN PERRY, TRS
- 15 KOMIL ATAEV, TRS
- 16 JUSTINE JAUME, TRS
- 17 VALERIE BUDZIK, ESQUIRE, TRS
- 18 ANDREW ROSEN, TRS
- 19 JIMMY YAN, OFFICE OF THE COMPTROLLER
- 20 DONALD DE ROSA, OFFICE OF THE COMPTROLLER
- 21 DAVID LEVINE, LEGAL DEPARTMENT
- 22 STEVE MEIER, BUREAU OF ASSET MANAGEMENT
- 23 VALERIE RED-HORSE MOHL, BUREAU OF ASSET MANAGEMENT
- JOHN GLUSZAK, BUREAU OF ASSET MANAGEMENT
- 25 WILFREDO SUAREZ, BUREAU OF ASSET MANAGEMENT

- 1 JANET LONDONO-VALLE, BUREAU OF ASSET MANAGEMENT
- 2 MINJOO NA, BUREAU OF ASSET MANAGEMENT
- 3 KIM BOSTON, BUREAU OF ASSET MANAGEMENT
- 4 SANYA COWAN, BUREAU OF ASSET MANAGEMENT
- 5 KATHERINE JUSUF, BUREAU OF ASSET MANAGEMENT
- 6 EDGAR FLORES, BUREAU OF ASSET MANAGEMENT
- 7 MAREK TYSZKIEWICZ, CHIEF ACTUARY
- 8 AMANDA JANUSZ, ROCATON/GOLDMAN SACHS
- 9 MICHAEL FULVIO, ROCATON/GOLDMAN SACHS
- 10 GINA TARANTINO, GOLDMAN SACHS
- 11 JUSTIN THIBAULT, STEPSTONE
- 12 JAMES MAINA, STEPSTONE
- 13 MARC RIVITZ, STEPSTONE
- 14 SEAN KIRKPATRICK, OSMOSIS
- 15 RICHARD TATLOW, DFA
- 16 JOEL SCHNEIDER, DFA
- 17 MATTHEW MCMENAMY, VONTOBEL
- 18 PASCAL DUDLE, VONTOBEL
- 19 MARCO LENFERS, VONTOBEL
- 20 ANDREW HOLM, ARES
- 21 JOSEPH HILL, ARES
- 22 THOMAS MCGONAGLE, ARES
- 23 MELANIE SCHIFF, ARES
- 24 ISABEL KANG, ARES
- 25 SYDNEY MCGINNIS, ARES

1 ALOK GAUR, EQT

2 TORAL PATEL, EQT

3 MATTHEW BRODNIK, EQT

4 JOHN TOUKATLY, EQT

- 1 (The proceedings commenced at 10:10 a.m.)
- 2 MS. REILLY: Good morning. Welcome to the
- 3 Investment Meeting of the Teachers' Retirement Board for
- 4 June 23rd, 2025.
- 5 I'll start by calling the roll.
- 6 Kevin Liu?
- 7 MR. LIU: Kevin Liu for Mayor Adams, present.
- MS. REILLY: Thomas Brown?
- 9 CHAIRMAN BROWN: Good morning, Patricia.
- MS. REILLY: Good morning.
- 11 Anthony Giordano? Gregory?
- John Dorsa?
- MR. DORSA: John Dorsa, designee for
- 14 Comptroller Brad Lander, present.
- MS. REILLY: Victoria Lee?
- MS. LEE: Present.
- MS. REILLY: Christina McGrath?
- MS. MCGRATH: Good morning, Patricia.
- 19 Present.
- MS. REILLY: Good morning.
- 21 We have a quorum and I'll hand it over to the
- 22 Chair.
- 23 CHAIRMAN BROWN: Thank you, Patricia.
- Good morning, everybody, and welcome to our
- 25 last investment meeting of the school year.

- 1 We start with the Preliminary June Market
- 2 Performance, Goldman Sachs. Give us some good news.
- MS. JANUSZ: Thanks, Tom.
- I think I'm actually going to start with the
- 5 May Passport Fund splash.
- 6 CHAIRMAN BROWN: Okay.
- 7 MS. JANUSZ: Gina, are you able to pull that
- 8 up?
- 9 So when we were here for the first June
- 10 Investment Meeting, we shared just preliminary May
- 11 market results. We didn't quite have official May
- 12 Passport Fund results just yet, but in terms of the
- 13 month of May, we saw, essentially, a continuation of the
- 14 momentum that we had through the, really, back half of
- 15 April, post a lot of the Liberation Day tariff related
- 16 negative results where we saw, in the month of May,
- 17 supportive things for assets. So strong corporate
- 18 earnings, pretty benign economic releases, steady
- 19 central banks, US included, and so overall positive
- 20 results.
- 21 So we see the Diversified Equity Fund for the
- 22 month of May up just over 6 percent, and the strongest
- 23 sleeve of that being the active US equity managers,
- 24 which were up over 7 percent and at a value above their
- 25 benchmark. The active international sleeve also very

- 1 slightly ahead of its index, and the Sustainable Equity
- 2 Fund being your strongest performer for the month of
- 3 May, up over 9 percent and ahead of its index. So
- 4 strong recovery from a pretty down start to the year for
- 5 that Sustainable Fund.
- 6 So you can see, on a year-to-date basis,
- 7 that's your one Passport Fund that is still in very
- 8 slightly negative territory down about 40 basis points
- 9 year-to-date through May, and that's really due to the
- 10 pullback we saw in the start of the year related to some
- 11 of those big tech names.
- So overall, despite some of the volatility
- 13 we've seen so far this year, you are in a pretty strong
- 14 spot year-to-date through May. So if we look at the
- 15 Variable Funds overall, you're at \$21.4 billion in
- 16 assets as of May 31st, and that is up slightly from
- 17 where we ended the year at \$21.2 billion.
- 18 CHAIRMAN BROWN: Thanks, Amanda.
- MS. JANUSZ: Any questions on May? Okay.
- 20 CHAIRMAN BROWN: For June?
- 21 MS. JANUSZ: So, for June, we don't have a
- 22 one-pager to share just because we don't have the full
- 23 month of results just yet for June. But to give you
- 24 just a sense of the partial update in terms of market
- 25 backdrop, again, a little bit of a mixed month.

- 1 So we saw continued negotiations around the
- 2 tax bill working its way through the houses of congress.
- 3 The Fed did meet last week and held rates flat again,
- 4 although still is signaling two cuts for later this year
- 5 and really being thoughtful about how to manage
- 6 inflation, especially with the added wrinkle around the
- 7 impact of tariffs.
- 8 And then, last week, we also saw the US get
- 9 involved with an initial airstrike in Iran. So on a
- 10 go-forward basis, certainly that will be a big question
- 11 around what next steps looks like in the aftermath of
- 12 that.
- 13 So in terms of markets, we saw a little bit of
- 14 a mix. So the S&P up around 1 percent through Friday.
- 15 Developed non-US markets, so the MSCI EFA index, down
- 16 around 1 percent, and emerging markets up 3, so kind of
- 17 a mix for June and a little bit of continued uncertainty
- 18 going forward around, still, fiscal policy and trade
- 19 policy.
- 20 CHAIRMAN BROWN: Thanks, Amanda. Great.
- 21 So we now move on to the Pension Fund Market
- 22 Overview.
- 23 Steve?
- 24 MR. MEIER: Great. Thank you, Mr. Chair.
- 25 CHAIRMAN BROWN: Thank you. And welcome.

- 1 Hope you're feeling better.
- 2 MR. MEIER: Thank you. It's good to be here.
- 3 Maybe just one slide ahead.
- 4 I'm just going to give you a quick update in
- 5 terms of where we are, coming through the first quarter
- 6 of the year, from an economic perspective, Fed policy,
- 7 and the impact on your investments.
- 8 So obviously, not to beat a dead horse, Amanda
- 9 talked about a number of the initiatives coming out of
- 10 the White House and out of Washington with the new
- 11 administration. Obviously, concerns about some of the
- 12 policies, their deportation of -- an immigration policy
- 13 being somewhat inflationary as well as their increase in
- 14 trade tariffs potentially being very inflationary, but
- on the inflation front, actually, no bad news is
- 16 actually good news, and that's basically saying we
- 17 really haven't seen the impacts of tariffs showing up in
- 18 inflation numbers yet.
- 19 The May CPI came out 1/10th of 1 percent at
- just 2.4 percent with core unchanged at 2.8 percent.
- 21 The Fed's preferred measure of core PCE is still at 2.5
- 22 percent. We'll get another look at that this Friday and
- 23 we'll see where we're going from that perspective.
- 24 The core PCE inflation that is due at this
- 25 Friday is supposed to reflect about a 3 percent level

- 1 over time. The Fed had their summary of economic
- 2 projections, they had a meeting last week, and in June,
- 3 they update their summary of economic projections, the
- 4 dot plots, and there, they reflected that the Fed, the
- 5 full board considers a 3.1 percent of inflation for this
- 6 year to be more likely and that's up from their prior
- 7 estimate in March of just 2.8 percent, so well above the
- 8 2 percent Fed target.
- 9 On the next slide, just a look at inflation.
- 10 You can see, in yellow, 2.5 percent. Again, that's the
- 11 PCE Core Index, and you've got the other measure of CPI
- 12 at just 2.4 percent rounded up from 2.35 percent.
- 13 The issue today really is the delay associated
- 14 with the tariffs and the impact on inflation over time.
- 15 And there are many in the markets that think. Including
- 16 the Fed, that think that inflation is moving up to 3
- 17 percent later this year. So we'll continue to monitor
- 18 and watch that. That's another reason why the Fed has
- 19 been less inclined to cut rates if there's any economic
- 20 weakness because of the potential for increase in
- 21 inflation.
- 22 On the next slide, just a look at inflation
- 23 around the world. On the far right-hand side, you can
- 24 see again inflation has come down much closer to the 2
- 25 percent level that the Fed, the ECB, and the Bank of

- 1 England had as targets. You do notice, though, in the
- 2 UK, on the far right-hand side, the dark gray, a little
- 3 bit of a spike. Inflation actually moved up to about
- 4 3.4 percent there on higher food, beverage and energy
- 5 prices. Again, well above the 2 percent target. They
- 6 had a meeting last week, as did the Fed, and both the
- 7 Fed and the Bank of England kept rates unchanged for
- 8 now, again, given the higher levels of inflation.
- 9 On the next slide, a quick look at employment.
- 10 We had non-farm payrolls for May early in June. It
- 11 actually came in above the consensus of about 126,000
- jobs created at a full 139,000 jobs created for the
- 13 month, and unemployment actually held steady at 4.2
- 14 percent. This is actually quite solid. The
- 15 unemployment picture -- the employment picture, I should
- 16 say, looks pretty okay for now, but the unemployment
- 17 rate is expected to move up to 4.5 percent, potentially
- 18 higher. That will be more challenging for the Fed
- 19 because they have a dual mandate of maintaining stable
- 20 prices and full employment. In fact, in the June
- 21 summary of economic projections just out last week, the
- 22 Fed did reflect that they think the unemployment rate
- 23 will be at 4.5 percent by year end 2025.
- On the next slide, just a quick look at a
- 25 couple of the other employment pictures. You can see

- 1 unemployment in white at the bottom, steady Eddy, 4.2
- 2 percent. Again, that's quite solid. It's not a real
- 3 cause for concern.
- 4 I'd say perhaps more importantly worth noting
- 5 is that the labor force participation rate in yellow or
- 6 orange, if you will, and you can see that's still below
- 7 where it was pre-pandemic, and that has something to do
- 8 certainly with demographics and aging population, baby
- 9 boomers starting to retire as well as, during the
- 10 pandemic, a lot of people did take early retirement
- 11 options. So again, we're still not back to where we
- 12 were. Something we'll continue to watch.
- On the next slide, a quick look at GDP growth
- 14 in the United States, and you can see the headline, "The
- 15 GDP Drop Isn't as Bad as it Looks." The early estimate
- 16 of GDP in the first quarter this year came in at a
- 17 negative 3/10 of 1 percent. It was then subsequently
- 18 revised up to negative 2/10 of 1 percent, but again, it
- 19 has more to do with a reporting anomaly where GDP is
- 20 reported net of exports, and we did have some front
- 21 running of import activity associated with the
- 22 expectation of tariffs going up even before Liberation
- 23 Day on April 2nd.
- 24 We get our first look at the second quarter
- 25 estimate of GDP later in the end of July, and the

- 1 expectation is for employment, at least for -- for,
- 2 sorry, growth in the second quarter to be as high as 3.5
- 3 percent. The Fed, again, in their recent dot plot
- 4 estimate, came in with expectations of GDP growth for
- 5 the full year 2025 of just 1.4 percent. That's below
- 6 the 2 percent trend that we've seen on average over
- 7 time.
- 8 On the next slide, just a quick look at
- 9 growth, and you can see on the far right-hand side,
- 10 again, that red is the US and it has trended down,
- 11 again, with a negative number in front. Again, that has
- 12 to do more with technical nuances in terms of how it's
- 13 reported. We are expecting to see a bounce back in the
- 14 second quarter, again, release at the end of July.
- Employment in Europe, somewhat benign at 1.2
- 16 percent. UK GDP, same thing, around 1.3 percent. And
- 17 Japan has actually seen some negative growth associated
- 18 with that economy as well. China, however, comes in a
- 19 robust 5.4 percent. You can see that in green on the
- 20 bottom, and that is pretty much where they were expected
- 21 to be.
- 22 On the next slide, just a quick look at where
- 23 we are with official rates. The headline says, "Why the
- 24 Fed isn't Ready to Join Other Central Banks in Cutting
- 25 Rates." Well, it's because inflation is expected to

- 1 move up, as I reflected earlier, to above 3 percent, and
- 2 unemployment has been well-behaved, but again, expected
- 3 to move slightly higher, which would support them
- 4 cutting rates at some point, and the fact that growth is
- 5 going to be impacted more substantially by tariffs later
- 6 in the year. Again, we'll see it bounce back in the
- 7 second quarter more for technical reasons at around 3 to
- 8 3.5 percent, but again, the outlook isn't so great for
- 9 growth, given a number of conditions this year.
- 10 It's also worth noting that the June summary
- of economic projections actually expects two rate cuts
- 12 by year end of 2025. At its peak, earlier this year,
- 13 was expected to see four rate cuts equal to 100 basis
- 14 points, but now the market is only pricing about 50
- 15 basis points of rate cuts.
- 16 It's also important to note that, of the 19
- 17 members that are forecasting various aspects of the
- 18 economy through the summary of economic projections,
- 19 seven of them, and we don't know who they are, are
- 20 forecasting no change in rates this year. So more to
- 21 come on that.
- 22 Next slide, a familiar slide, you can see
- 23 where rates are at some of the top central banks around
- 24 the world. As I said, the Fed, last Wednesday, remained
- 25 rates at 4.25 to 4.5 percent. Bank of England, same

- 1 thing, 4 to 4.25 percent unchanged. We did have an ECB
- 2 rate cut last month down to 2.25 percent to spur
- 3 economic growth in Europe. And again, the Bank of Japan
- 4 and the Japanese economy somewhat of an anomaly in that
- 5 rates have been negative for so long, that a negative 10
- 6 percent, negative 10 basis points, I should say official
- 7 rate, and you can see they have raised rates in 2024,
- 8 into 2025, and now it's just one-half of 1 percent.
- 9 On the next slide, just a quick look at where
- 10 we are. US Treasuries, they've been all over the map.
- 11 We've had a lot of uncertainty in the marketplace.
- 12 We've had some concerns with the placement of our debt
- 13 through our auction process. We've seen a little bit at
- 14 the margin of pullback of non-US buyers or foreign
- 15 investors in Treasuries.
- You've also seen, given the uncertainty around
- 17 inflation, that the term premia is starting to widen out
- 18 a little bit at the further end of the curve, and this
- 19 is all in the face of weaker demand but increasing
- 20 supply of Treasuries. So a little bit of pressure,
- 21 something certainly to watch. Good news, as investors,
- your base rates are higher, there's more income being
- 23 generated by your fixed income assets now for your
- 24 portfolio.
- 25 The other thing of note here is Japan. I

- 1 mentioned Japan just in passing, but we've also seen a
- 2 quite significant backup in rates there. Their 30-year,
- 3 not their 40-year, but their 30-year JGBs, or Japanese
- 4 government bonds, are a little under 3 percent now. A
- 5 little bit of flight to quality buying this morning
- 6 after the bombings over the weekend in Iran by the US
- 7 and Israel. But again, still some concerns about their
- 8 ability to place paper in the long in particular. A
- 9 number of the life insurance companies are less robust
- 10 buyers, notwithstanding the fact that rates are higher.
- 11 And recently, the Bank of Japan reflected they're going
- 12 to be cutting the size of their term debt issuance in
- 13 the next 12 months.
- 14 On the next slide, let's not forget deficit
- 15 spending and the impact on outstanding debt and expenses
- 16 associated with servicing our budget deficits and our
- 17 long-term Treasury obligations. Here, you can see that,
- 18 in aggregate, both public and private markets, we have
- 19 \$36.2 trillion in government debt outstanding, again,
- 20 either securities or other obligations from US
- 21 government.
- 22 We're running now about a \$2 trillion deficit
- 23 per year. There are estimates that the big beautiful
- 24 expense bill that prolongs or extends tax cuts will
- 25 generate perhaps another \$2.8 trillion in deficit

- 1 spending by 2028. But again, those numbers -- that bill
- 2 hasn't passed yet and those numbers still are being
- 3 disputed by the White House.
- 4 On the next slide, a quick look at credit
- 5 spreads. In orange on the top, you can see credit
- 6 spreads have actually come in quite substantially. In
- 7 orange, those are high yield, or below investment grade,
- 8 credit spreads. If you remember, back when they peaked
- 9 a little earlier after Liberation Day, they widened out
- 10 to almost 470 basis points over comparable Treasuries.
- 11 So Treasuries at 4, at the time, this credit spread
- 12 would have brought them to, say, 8.7 percent, for
- 13 example.
- 14 And in white, quite steady, investment grade
- 15 or investment quality issuance at -- only credit spreads
- 16 of about 85 basis points. Again, that's pretty tight to
- 17 where they are historically. I'd say they're not really
- 18 compelling. I'd also raise the question of whether the
- 19 credit markets are being somewhat complacent, given
- 20 what's going on in the world economy and world
- 21 geopolitical developments.
- 22 On the next slide, just a quick look at yield
- 23 curves over the course of time. In the top section, you
- 24 can see in dark gray, that's the yield through June
- 25 2025, or during, into June 2025, most recently, and all

- 1 the way back to the first print from December 2019 in
- 2 red. And that reflects that, basically, from where we
- 3 were coming out of the pandemic, to where we are today,
- 4 10-year Treasury yields, for example, are about 300
- 5 basis points above where they were. Again, so
- 6 significant amount of increase in base rates and more
- 7 yield coming up of your fixed income investments for
- 8 your portfolio returns.
- 9 On the next slide, just a quick look at twos
- 10 and 10s. Here, we can see that the 10-year Treasury
- 11 yields that are at 436, 439 this morning, but in gray,
- 12 444 last week, and two-year Treasury yields just under 4
- 13 percent. Again, that's referred to as a positive
- 14 sloping yield curve from twos out to 10s, and that's a
- 15 normal condition where you expect to get a little bit
- 16 more of a return premium or a maturity premium as you
- 17 invest further out the curve.
- 18 On the next slide, just a look at the positive
- 19 aspect of that curve. Remember, we had a negative, or
- 20 an inverted yield curve, for a while, I talked about in
- 21 2022, '23, into the early part of 2024. That's actually
- 22 reversed now. We have a positive yield curve. Twos out
- 23 to 10s, you pick up an additional 48 basis points.
- 24 On the next slide, I guess this is a little
- 25 stale at this point, but it really just underscores the

- 1 fact that there's a lot of uncertainty in the
- 2 marketplace, and at the time this headline came out, May
- 3 28th, US stocks had actually performed quite well and
- 4 really rebounded on comments made out of the White House
- 5 about positive progress in EU trade talks. Again, I
- 6 think that the trade issues right now probably are a
- 7 secondary consideration relative to what occurred over
- 8 the weekend, but again, we'll continue to watch where
- 9 tariffs wind up and what the impact will be on the real
- 10 economy, and perhaps, even more importantly, on your
- 11 investments in your portfolios.
- 12 On the next slide, just a quick look at
- 13 benchmark returns. This is kind of a history lesson
- 14 through the first quarter of this year. The Russell
- 15 3000, a broad measure of US stocks, were down 4.7
- 16 percent while the rest of the world in equity land was
- 17 up 5.8 percent for developed market XUS and almost 3
- 18 percent for emerging markets. So not such a bad
- 19 outcome, and again, it also reflects the fact that you
- 20 have some level of geographic diversification. It also
- 21 helps provide a little bit of a buffer when the US
- 22 market sells off so dramatically.
- The other thing of note I'd look here is the
- 24 US Treasury government, the debt, where there's three
- 25 year and five year, you can see negative returns.

- 1 Again, that's the painful process that we went through
- 2 in terms of seeing the yields back up quite
- 3 substantially in '23 and '24. Again, coming up with
- 4 those very low, ultra low official rates and then term
- 5 rates for US Treasuries. So again, it's been a painful
- 6 process, but at this point, again, a little bit more
- 7 yield and a little bit more carry coming out of your
- 8 portfolio.
- 9 I'd say the last thing I would remind
- 10 everybody, and Mike or Amanda may want to comment, but
- in dark gray on the far right-hand side, those are the
- 12 expected returns by asset class. On average for the
- 13 next 10 years -- actually, Mike, at this point, I guess
- 14 it's 28 -- next eight years, since you did the analysis,
- 15 but that's the average expected return across the five
- 16 general consultants. We blended this just for
- 17 informational value, but again, to get a sense for where
- 18 we are and where we think the returns streams will be
- 19 going forward.
- On the next slide, just a quick look at your
- 21 12-month returns. This is really looking at over the
- 22 past 20 years. You've seen this slide before. Equity
- 23 is on the left, fixed income on the right. Again, on
- 24 the right-hand side, first, that downdraft in terms of
- 25 annual returns for fixed income, particularly in '22,

- 1 '23, quite painful and a little bit unprecedented.
- 2 Typically, you have more stable income in fixed income,
- 3 although there have been periods of time where there's
- 4 been negative returns quite substantially, look back on
- 5 the 1970s and early '80s.
- 6 And in the equity land on the left-hand side,
- 7 again, we see we've had a pretty decent recovery in US
- 8 and non-US equities since the lows following the
- 9 pandemic and the inflation spike around the world.
- 10 On the next slide, this is a rhetorical
- 11 question. Trump's tariffs, where do we stand? We
- 12 continue to see developments and information come out in
- 13 terms of negotiated side deals with the UK, potentially
- 14 with China, and a number of other countries. I still
- 15 think that we're in a wait and see mode in terms of what
- 16 actually comes down the pike. I think that also echoes
- 17 the stance that the Fed has taken, that they're waiting
- 18 to see more information to come out before they
- 19 potentially change policy, if that's warranted.
- On the next slide, there's a lot on here.
- 21 Just food for thought in terms of what may come down the
- 22 pike. So if you remember, my annual, right up at the
- 23 end of the year, I did talk about the potential for a
- 24 Moody's downgrade. They had a -- Moody's credit rating
- 25 agency put US Treasury debt, US debt obligations on

- 1 negative watch for potential downgrade last year. They
- 2 actually followed through earlier this year and
- 3 downgraded from the coveted AAA position to a Aa2.
- 4 That's consistent with those ratings for Fitch and S&P.
- 5 S&P changed the rating way back in 2012. So again, not
- 6 that Moody's was late, but again, directionally,
- 7 everyone feels that the credit quality of the US is a
- 8 notch below the highest credit quality rating that it
- 9 deserved and commanded previously.
- 10 And that has to do with the number of things,
- 11 primarily our deficit spending, the level of asset and
- 12 debt relative the GDP. We also have the potential
- 13 negative impact of tariffs on corporate earnings, which
- 14 are real, and we continue to see corporate earning
- 15 estimates revised lower. The tariffs, again, a wait and
- 16 see gain, but we don't know what the retaliation might
- 17 be from some of our trading partners and where we wind
- 18 up.
- 19 We have extremely high levels of uncertainty.
- 20 There's high levels of uncertainty, given the policy
- 21 changes out of Washington, which impacting business
- 22 consumer and investment sentiment and confidence as
- 23 well. Consumer spending has been slowing somewhat. We
- 24 see evidence of that in the retail sector. Historically
- 25 weak consumer confidence. We have new University of

- 1 Michigan sentiment indicators after this Friday. Lower
- 2 tourism, which is going to slow US growth potentially a
- 3 little bit. Student loan payments restarted last month.
- 4 So some headwinds, some real headwinds here for the US
- 5 economy.
- On the next slide, just food for thought.
- 7 This is a really interesting chart. This actually looks
- 8 at data centers and the sources of energy that supports
- 9 artificial intelligence through those data centers. And
- 10 the expectation is for increased renewables, meaning
- 11 wind, solar, battery, even nuclear power to be
- 12 supporting those data centers. Right now, it's really
- 13 dominated by gas, and to a lesser extent, coal.
- 14 Renewables are, again, expected to increase quite
- 15 significantly, which we think is good certainly for the
- 16 environment and hopefully given how we're positioned for
- 17 the portfolio as well.
- 18 A couple of things worth noting here. I don't
- 19 know if you've read, but recently, a couple months back,
- 20 Microsoft actually announced that they're reopening --
- 21 actually, I believe it was the end of 2024. Microsoft
- 22 was entering into a contract to reopen Three Mile Island
- 23 in Pennsylvania to be a sole source of energy for one of
- 24 their data centers.
- The issues around some of the renewables,

- 1 again, wind, solar, battery to a less extent, and not
- 2 really impacting nuclear, are the issues of latency. So
- 3 again, we are significant investors in data center
- 4 developments through your infrastructure portfolio. You
- 5 also have exposure through your private real estate
- 6 portfolio, but it's an exciting area of the world.
- 7 The other -- the last point I would make is I
- 8 had the privilege of interviewing a gentleman who's a
- 9 senior person at GIP, which is now part of BlackRock, at
- 10 a conference last week, and he reflected that their
- 11 expectation is for another \$1.5 trillion in data center
- 12 investments around the world by 2030. And I asked him,
- 13 that seems high, is that realistic? He said, if
- 14 anything, that number is conservative. So again, a lot
- 15 more investments into infrastructure, data centers, and
- 16 clean sources of energy going forward.
- 17 On the next slide, I talked a little bit about
- 18 a weakening demand from the part of foreign buyers for
- 19 US Treasury obligations. Here's just, for 30-year
- 20 Treasury options, on the far right-hand side, you can
- 21 see that the interest from non-US buyers, foreign buyers
- 22 in particular, have really trailed off, and maybe
- 23 that's -- some of that may have to do with political
- 24 elements and other factors, but again, meaning potential
- 25 for inflation. But again, that less than robust demand

- 1 for Treasury obligations will probably put some upward
- 2 pressure on the yields we need to pay to service our
- 3 debt going forward.
- 4 On the next slide, just another food for
- 5 thought slide, just a look at where the amount of US
- 6 assets being held by foreign investors. So on the far
- 7 left-hand side, you can see almost 18-and-a-half
- 8 trillion dollars of equities, US equities are held
- 9 outside the States. Another \$7.2 trillion are held in
- 10 Treasuries. And again \$4.6 trillion is invested in US
- 11 corporate markets. So if there is a buyer strike by
- 12 foreign investors due to any number of reasons, either
- 13 tariffs, concerns about the stability of the US
- 14 government, concerns about the level of term premia in
- 15 the marketplace, obviously, we continue to watch and
- 16 monitor to see if there's a pullback or divestment from
- 17 the US.
- 18 Again, food for thought, just a quick look at
- 19 impact of tariffs. On the far left-hand side, these are
- 20 areas, which are cable TV, that are really not going to
- 21 be impacted by the tariffs, all the way out to the other
- 22 extreme, which is consumer retail spending and goods,
- 23 most of which are developed abroad or manufactured
- 24 abroad and in China, are expected to see a significant
- 25 impact over time.

- 1 On the next slide, a quick look at the tariffs
- 2 and how firms are planning to pass tariff-related costs
- 3 on to consumers, and this analysis actually reflects
- 4 that, in the manufacturing sector, 76 percent of
- 5 manufacturers expect to pass the increased costs
- 6 associated with those tariffs to customers. Again, a
- 7 reason why the Fed is concerned about inflation and
- 8 expecting it to move higher.
- 9 And below that, you can see services, about a
- 10 little less than half of those service companies are
- 11 expected to pass any increase in tariffs along to their
- 12 customers. So inflation expectations are higher and
- 13 expected to continue, so given this look.
- 14 Food for thought, stagflation, we heard about
- 15 that in the 1970s, remember '73, '74, '79, '80, it's
- 16 really characterized by higher inflation and lower
- 17 levels of growth. It's tough for the Fed to manage
- 18 stagflation because they really can't cut rates
- 19 aggressively to spur growth because of concerns about
- 20 inflation and the need to be restrictive from a policy
- 21 and monetary policy perspective. So certainly something
- 22 to watch. That widening out the far right-hand side is
- 23 worth noting.
- Next slide, just a quick look at where we
- 25 were. So obviously, we've had Trump 1.0, 2018, he

- 1 increased, the average tariff on China went up between 2
- 2 and 3 percent. Today's tariffs, as they stand today,
- 3 would amount to an 18 percent increase in tariffs, so
- 4 substantially higher than it was in 2018. And again, we
- 5 really need to see and expect there to be some
- 6 meaningful impact on pricing, inflation growth, et
- 7 cetera, associated with the increase in tariffs over
- 8 time in Trump 2.0.
- 9 A quick look at corporate earnings, I
- 10 mentioned earlier that expectations were deteriorating,
- 11 that there were a lot of downward revisions for earning
- 12 estimates, and you can see that on the far right-hand
- 13 side. These are S&P 500 earning revisions. Most of
- 14 them have been downward where the ratio of upgrades to
- downgrades is moving to the lower side, more downgrades
- 16 than upgrades.
- 17 And the next slide, a quick look at investment
- 18 grade spreads. As I mentioned earlier, they seem a
- 19 little bit disconnected from reality. This is an
- 20 interesting slide and it reflects the US Economy Policy
- 21 Uncertainty Index, that's in the blue line and you can
- 22 see the spike on the far right-hand side, and the
- 23 corresponding green lines below are actually the US
- 24 investment grade corporate spreads. And it does seem as
- 25 though that the US corporate bond market is being

- 1 somewhat complacent, given the level of policy
- 2 uncertainty and the impact on the economy over time. So
- 3 we'll keep you updated on developments there.
- 4 On the next slide, just a quick look at where
- 5 we are. Obviously, coming into the new administration
- 6 in January, there was an expectation you'd see an
- 7 increase in business-friendly regulation and rhetoric
- 8 out of the White House. Expectations were for the
- 9 initial public offering, activity to increase, and more
- 10 companies coming to the public markets to raise funding,
- 11 and obviously, that really hasn't been the case. We've
- 12 seen IPO activity still considerably lower than was
- 13 expected and certainly lower than it had been back in
- 14 2021. Actually, that's not on this chart.
- 15 On the next slide, just a look at one of the
- 16 things that feeds IPO activity, and PE activity, more
- 17 importantly, is mergers and acquisitions. Here again,
- 18 far right-hand side of the chart, US M&A activities way
- 19 down. Again, that may reverse itself if the current
- 20 administration takes a more pro-business stance, but
- 21 again, the impact on private equity distributions and
- 22 DPIs will be negative. So again, I think our portfolio
- 23 is well positioned and I'm happy to talk about that.
- 24 But again, the expectation is for PE, in general, to see
- 25 less distributions, at least for the foreseeable future.

- 1 And another element of that, on the next page,
- 2 is that M&A activity has been very weak at the moment.
- 3 Again, you can see on the far right-hand side just
- 4 another look at that in terms of M&A activity being down
- 5 quite significantly in terms of deal count year-to-date.
- 6 Moving into really the meat of the
- 7 presentation on Slide 35, just a look at your
- 8 performance. This pinwheel on the left-hand side is a
- 9 colorful chart that shows you how your assets are
- 10 allocated. You can see here that you have a significant
- 11 exposure of about 43, 44 percent in US equities,
- 12 developed market XUS, and emerging markets in the public
- 13 space. You've got another 33 percent-ish in fixed
- 14 income in green, and light green is actually, should be
- 15 a part of your high yield. You don't have exposure to
- 16 convertible bonds. And then your private assets round
- 17 out at private equity, private real estate,
- 18 infrastructure, and alternative credit as well.
- 19 At the time of the snapshot, your assets under
- 20 management were \$107 billion. As of Friday, your assets
- 21 under management were a little over \$111 billion. So
- 22 reflecting some increase in valuations over time, but
- 23 again, unfortunately, we may see that number be even
- 24 increasingly volatile, given what's gone on over the
- 25 weekend, and ultimately, what plays out in global

- 1 markets, geopolitical developments, and ultimately,
- 2 asset pricing.
- 3 On the next slide, a quick look at your
- 4 returns for the last -- well, really focused on the
- 5 first quarter of 2025. You can see that your total plan
- 6 had a 1/10th of 1 basis point return for the first three
- 7 months versus other policy initiatives.
- 8 More importantly, this slide, I think you
- 9 always look after to the far right-hand side, your
- 10 10-year returns are just a shade under the 7 percent
- 11 actuarily assumed rate of return at 6.8 percent. I had
- 12 some good news to talk to you about in Executive
- 13 Session, but again, a lot of unknowns and uncertainty in
- 14 terms of asset valuations and pricing today.
- 15 On the next slide, again, you see that dark
- 16 blue line or dark black line is the 7 percent target
- 17 over time for the last 10 years. You want to be above
- 18 that target, and you're slightly at, maybe a little bit
- 19 below that target right now, again, coming out of a
- 20 volatile first quarter of 2025.
- 21 On the next slide, I believe this is a new
- 22 slide we put together to reflect the fact that you do
- 23 have geographic diversification across your holdings.
- 24 In North America, you can see you have a 76 percent
- 25 allocation. In Europe, you have a 14 percent

- 1 allocation. Asia and Asia Pac, or Pacific, 8 percent,
- 2 and lesser numbers in Central and South America, and
- 3 Africa, it's just about 1 percent, a little less. So
- 4 again, when the US dollar sells off, when US markets
- 5 underperform non-US markets, you typically see some
- 6 benefit associated with this diversification as well as
- 7 lower levels of correlation risk. So again, we think
- 8 these are certainly positive and certainly worth
- 9 reflecting upon.
- 10 On the next slide, a look at Teachers' net
- 11 public market returns by strategy. Here, you can see,
- 12 as I said, the first quarter of the year, we had a
- 13 negative return of the Russell 3000. You were slightly
- 14 above that negative return at 4.8 percent, meaning more
- 15 negative than the 4.7 percent I think that was
- 16 reflected. Again, positive net returns for your
- 17 developed market XUS and emerging markets. And in your
- 18 core fixed income, again, continues to deliver carry and
- 19 some capital appreciation, depending upon which day you
- 20 look at it. And similar with high yield, and then your
- 21 cash returns have been pretty steady as well. Again,
- 22 here, focusing more on the long-term returns on the far
- 23 right.
- 24 A quick look at your excess returns for public
- 25 markets and basis points. Obviously, we have a little

- 1 bit more work to do in the area of equities. We've seen
- 2 some headwinds in terms of performance for our active
- 3 managers in the developed market XUS recently, and that
- 4 may be dominated by a couple of managers that we're
- 5 preparing to make recommendations for. And then below
- 6 that, you can see fixed income struggled a little bit
- 7 more over the last three and five-year period, but
- 8 again, generally positive more recently.
- 9 On the next slide, a look at your net private
- 10 manager returns. Again, net private manager returns,
- 11 private equity, again, 5.8 percent year over year
- 12 through December 31st. Typically, we target a 15
- 13 percent net IRR on a 2 times multiple on those
- 14 investments. So 5.8 percent is somewhat disappointing.
- 15 And three years, you can see coming out of a very robust
- 16 2021, the return has only been 3.2 percent. That's
- 17 somewhat out of what we've come to expect in private
- 18 equity. As a result, I do think that the portfolio is
- 19 very well positioned. You've been able to negotiate
- 20 excellent terms with your PE managers, to be more
- 21 focused on those managers we think can deliver value
- 22 creation consistently over time at lower fees and higher
- 23 allocations to co-investment, which really kind of
- 24 drives down the cost associated with those investments.
- 25 And then real estate, again, a little bit of

- 1 headwind there with higher rates. And again, back to
- 2 office, remote work is still with us, even though the
- 3 pandemic has been over for a while.
- 4 On the next slide, just a look at where we are
- 5 with your private market excess returns, and again, not
- 6 a great story for private equity. I think that has to
- 7 do a lot with the fact that you had two back to back
- 8 years, really, '24 and '23, and '22, for that matter,
- 9 with not great returns in private equity, but quite
- 10 substantial returns, above 20 percent, in '24 and '23
- 11 for the Russell 3000. So it's a hard benchmark to beat,
- 12 particularly when there's a spread associated with that.
- But we continue to look at this and we
- 14 continue to be thoughtful and confident in our ability
- 15 to deliver returns and private equity. And again, I
- 16 think that has, in large part, to do with the decisions
- 17 that the Trustees have made, a couple of them, firstly,
- 18 to divest from some of your laggard holdings through
- 19 your secondary sale, which was implemented and executed
- 20 in March at your direction, but also the good trades
- 21 that you've actually approved, again, better rate
- 22 structures and a higher allocation to co-investment with
- 23 no fee, no carry.
- 24 And you can see beyond that, real estate,
- 25 infrastructure, alternative credit, all quite strong

- 1 from a net return perspective, other than private
- 2 equity.
- 3 And with that, I'll open up to any questions.
- 4 That's all I have for the update.
- 5 MR. DORSA: Mr. Chair, I just want to point
- 6 out, I think I have an error on my page. It said 10
- 7 minutes, so I just.
- 8 MR. MEIER: It's the quarterly update, John.
- 9 MR. DORSA: I'm updated now.
- 10 MR. MEIER: Sorry if I went over. But I do
- 11 think, given the level of uncertainty and the volatility
- 12 and what we're seeing in the markets, it probably does
- 13 make sense to step back, take some time to digest and
- 14 reflect on what's going on.
- 15 I'd like to tell you I have a clear sense of
- 16 what's going to happen in the next few months, but I
- 17 don't. The market is very volatile right now. And
- 18 again, what occurred over the weekend in terms of the US
- 19 taking out the nuclear facilities, development
- 20 facilities in Iran, that adds a whole different element
- 21 of risk and uncertainty in the marketplace.
- 22 CHAIRMAN BROWN: Thank you, Steve.
- 23 Any questions for Steve?
- So do we have a risk update?
- MR. MEIER: We're going to skip the risk

- 1 update, Mr. Chair, if that's okay.
- 2 CHAIRMAN BROWN: Okay. We'll skip the risk
- 3 update. And we do, now, the update on economically
- 4 targeted investments.
- 5 I think Valerie -- hi, Valerie, how are you?
- 6 MS. RED HORSE-MOHL: I'm great. Where would
- 7 you like me?
- 8 MR. DORSA: The podium? The podium?
- 9 CHAIRMAN BROWN: Do you want to be at the
- 10 podium? Yes, so we can all hear. Thank you.
- MR. DORSA: Isn't that better from --
- 12 MS. RED HORSE-MOHL: It seems so far away.
- 13 CHAIRMAN BROWN: That's good, Valerie. That's
- 14 good for the people on Zoom.
- MS. RED HORSE-MOHL: Got it, okay.
- Good morning.
- 17 CHAIRMAN BROWN: Good morning, Valerie. Yep,
- 18 thank you.
- 19 MS. RED HORSE-MOHL: All right. Well, so I'm
- 20 Valerie Red Horse-Mohl, and I joined here, I was very
- 21 honored to join here about four months ago, on February
- 22 10th, 2025. And so, today, I wanted to give you a
- 23 little bit of a recap of what I've been doing and some
- 24 observations very much focused on ETIs, but on a few
- 25 other things as well.

- 1 Just as a reminder, I am now responsible for
- 2 ETIs, which stands for Economically Targeted
- 3 Investments, the Diverse and Emerging Management
- 4 Program, and John Adler's program that is involved with
- 5 ESG and climate. I'm actually not going to talk about
- 6 ESG and climate and what John's team is doing because I
- 7 think they're doing a great job, and I'm going to focus
- 8 a little bit more on some areas where I think we can add
- 9 some opportunities and improvement going forward.
- 10 So what I've been doing is I completed a very
- 11 intensive listening tour. I've met with people from,
- 12 obviously, our own office at BAM, and I've met with some
- 13 of the consultants. I've read through every IPS and
- 14 also looked at greenlight and IC memos and did an
- 15 especially deep dive on the Economically Targeted
- 16 Investment program.
- 17 In looking at your ETIs, and just as a
- 18 reminder, all five of the systems have economically
- 19 targeted investments in your IPS statements, and this is
- 20 supposed to be 2 percent of the overall allocation of
- 21 the entire system's assets under management, and it is
- 22 to be invested into financial vehicles that offer a risk
- 23 adjusted return in line with your benchmarks, so nothing
- 24 concessionary, but it's also designed to bring what we
- 25 call collateral benefits, a positive strategy into

- 1 specifically the New York area communities, which are
- 2 defined in your IPS statements as the five boroughs and
- 3 surrounding counties. So it's a pretty large footprint,
- 4 but it's very specific.
- 5 What I found is, of the 2 percent target --
- 6 and by the way, this was initiated quite a while ago, I
- 7 believe in the 1980s, I don't know the exact date, but
- 8 certainly maybe not before John Dorsa was born, but
- 9 certainly a while ago. And so far, to date, you have --
- 10 all systems have invested about \$3.6 billion. And so,
- 11 we're at about \$2.1 billion dry powder, as we call it,
- 12 that still has not been invested. And to date, it's
- 13 been mostly invested into vehicles around affordable
- 14 housing, which makes sense because that's a very urgent
- 15 need you have in the New York area, but it's been pretty
- 16 much the only sector.
- 17 And so, as we've learned in looking at other
- 18 community developments, affordable housing is great, but
- 19 it's not necessarily enough to elevate communities. You
- 20 also need things like access to healthcare and job
- 21 development and small business development and things
- 22 like that.
- 23 And so what I was tasked with doing is sort of
- 24 assessing why have we only done a portion of this and
- 25 why just in one sector. And what I found is that, in

- 1 your investment policy statements, ETIs are typically
- 2 supposed to be included in annual or have their own
- 3 annual pacing plans and it's even suggested to have
- 4 their own consultant, and that just simply hasn't
- 5 happened for a variety of reasons.
- 6 But now, I'm hoping to move forward with that
- 7 and work with your consultants and also start looking at
- 8 how we can create pacing plans going forward. I believe
- 9 there are a lot of opportunities, so that's the good
- 10 news.
- 11 One thing that's interesting that I also
- 12 observed is, so we have what we call, with your ETIs, as
- 13 designed in your IPS statements, a triple bottom line.
- 14 So you have the financial return, you have the positive
- 15 strategy, and you have what's called play space
- 16 investing specifically into the New York area. So those
- 17 are very specific.
- 18 And by the way, I think one of the reasons you
- 19 all were so gracious to hire me is I have created these
- 20 programs for other organizations with those specific
- 21 details in mind. And what we find, you're not going to
- 22 have a large investor or lender base when something is
- 23 this specific and custom. And so we would anticipate
- 24 that, in creating ETIs, similar to what has happened
- 25 with your real estate programs, it's usually you -- when

- 1 I say you, it's all five systems, but it's NYCERS as a
- 2 single limited partner or a single lender. You're not
- 3 going to be in a pool of 20 or 200 other investors, like
- 4 some of your larger investments.
- 5 But the good news that -- since I've started,
- 6 I've actually been contacted by four other organizations
- 7 who are based in the New York area who also want to do
- 8 similar programs and are looking at you and us as sort
- 9 of leaders and would be interested in learning about
- 10 potential ETI opportunities to be additional investors.
- 11 So that's sort of exciting and something we can continue
- 12 to discuss.
- Jimmy, are you with me? Let's go to the next
- 14 slide. I think it's where it says, "Potential
- 15 solutions." Perfect.
- 16 So some of the things that we've identified as
- 17 being possible solutions so we can move forward with
- 18 ETIs' is, first of all, we need to strengthen the
- 19 responsible investing team. And this actually is pretty
- 20 easy. We're already on our way. There were two
- 21 positions that were open that were unfilled, not
- 22 including me. And so we'll have a little bit bigger
- 23 team, so we can actually work with your consultants,
- 24 curate pacing plans, and potentially, actually write
- 25 greenlight memos. I believe there are a couple that

- 1 might be able to be presented to you in the fall this
- 2 year, even, that we've already received proposals for,
- 3 depending on everything that happens over the summer and
- 4 if we're able to get those done.
- 5 But certainly, I'm hoping to work with your
- 6 general consultants, and I don't think we're going to be
- 7 getting an ETI consultant, but working with your general
- 8 consultants to look at a pacing plan for 2026, so we can
- 9 curate a pipeline.
- 10 And the other note is I believe, after looking
- 11 at everything, these are not programs that will just
- 12 happen. I believe they have to be highly curated. We
- 13 have to target those managers that have a track record
- 14 in the kinds of strategies you're looking for, that are
- 15 willing to do something customized and nascent. So it
- 16 is a little bit of work. It's not like just investing
- 17 into an existing vehicle. We're actually curating these
- 18 customized for the systems.
- I also think, if we are able to do it, that
- 20 the collateral benefits achieved by the ETIs should be
- 21 included in some sort of annual report. You have some
- 22 great annual reports now around diverse and emerging
- 23 managers, as an example, and just in general, some of
- 24 the other work that you do. And so I would love to see
- 25 sort of a positive collateral benefit, a report

- 1 alongside the financial returns, so you can actually see
- 2 the work that's being done and maybe what zip codes have
- 3 benefited and the kind of population benefit that you're
- 4 looking for with ETIs.
- 5 And then the final thing on this page is a
- 6 little more complicated, but I also think it's doable.
- 7 I'm finding that most of your ETIs are not a single
- 8 strategy. So many of them combine equity and debt or
- 9 they might be part of a public fund and partly private.
- 10 I mean, there's just all kinds of multi-strategies that
- 11 are involved when you're doing something like an ETI.
- 12 So they don't fit kind of squarely and nicely into your
- 13 existing asset classes that are very specific with very
- 14 specific benchmarks. And so I do think we might want to
- 15 consider taking that 2 percent allocation, creating its
- 16 own asset class, and then looking and curating at the
- 17 benchmark that would be a multi-strategy benchmark.
- 18 And this is exactly what I did at the other
- 19 two places where I created these programs because they
- 20 tend to be a combination of strategies, and again, don't
- 21 fit necessarily neatly and nicely into one of the larger
- 22 investments that you often do with sort of the bulge
- 23 bracket firms.
- Next page, Jimmy.
- 25 So this is an extremely interesting

- 1 conversation. Prior to coming here, I was very involved
- 2 with the foundation and endowment space, and so I'm
- 3 familiar with something called program related
- 4 investments, but I didn't think those two worlds would
- 5 ever kind of meet here with pension funds. But a large
- 6 foundation based in New York reached out to me and said
- 7 that they, under their IRS parameters, can offer
- 8 program-related investments as guarantees for more
- 9 traditional investments if that helps with a strategy
- 10 that is part of their foundation's mission. So
- 11 improving communities and collateral benefits into
- 12 things like housing and healthcare and climate and job
- 13 creation are all part of their strategies. And so in
- 14 order to give you a risk adjusted return with
- 15 quarantees, they would actually be interested in having
- 16 those conversations and what that looks like.
- 17 And just as an example, you already have what
- 18 we call a risk adjusted investment into affordable
- 19 housing. So some of the loans that you have invested
- 20 into the New York area and your existing programs are
- 21 guaranteed. And so for example on that, you might be
- 22 getting a 5.5 percent return and you might think, well,
- 23 that's kind of low, but when it's fully 100 percent
- 24 guaranteed, that's actually a pretty good return with
- 25 the guarantee.

- 1 So we're going to continue to talk to that
- 2 foundation and others about how they might guarantee
- 3 something like small business lending in the New York
- 4 area, which could really add to the benefit and the
- 5 benefit to you and the benefit to the community. So
- 6 more to come on that.
- 7 Next page, Jimmy, please.
- 8 So just a little bit about the pipeline we're
- 9 thinking about, and obviously, this is still very much
- 10 in discussions and under curation, but we've received
- 11 three proposals from managers who are interested in
- 12 working in the New York area, that have already done
- 13 strategies historically where they have a track record.
- 14 One of them is community healthcare, and this
- 15 is a private equity and credit kind of combination.
- 16 Another one is community banks and small business
- 17 lending where a bank specialist manager is willing to
- 18 curate lending into small business lending by lending
- 19 into community banks, CDFIs, and credit unions in the
- 20 New York area, in your defined area.
- 21 And then there's also a proposal we have in
- 22 hand for startup funding a little bit more on the equity
- 23 side, again, limited to New York businesses and New York
- 24 fund managers. So we'll continue to talk with those
- 25 managers and, like I said, we have those proposals in

- 1 hand.
- 2 And then in development that will probably be
- 3 more for a 2026 pacing plan, we have a team that's very
- 4 experienced in real estate, working on a homes for city
- 5 workers, which is the ability to create a vehicle that
- 6 probably is an equity-debt mix, allowing people who live
- 7 and work in the New York area to actually purchase homes
- 8 in this area.
- 9 We have a proposal in discussion on private
- 10 equity, not early stage capital, but growth capital for
- 11 businesses in the New York area. And then also one
- 12 around climate, and that could be many things, but
- 13 especially on a day like today, I think we all know that
- 14 air quality could be improved in New York City, and so
- 15 there's decarbonization investments and solar energy,
- 16 and so we're just looking and talking about that.
- 17 And then a little bit more still in the
- 18 research phase, Comptroller Lander was very concerned,
- 19 and I think many people are concerned, with what's
- 20 happening in the federal government around the
- 21 Department of Education and the concern about student
- 22 loans and the ability for students in New York to be
- 23 able to access student loans, whether they're attending
- 24 university here or elsewhere. He has us researching
- 25 that. We think it's a good idea, but there's still lot

- 1 more research to be done in understanding if there's a
- 2 state agency that might guarantee those loans, if you
- 3 were to get involved with a program like that.
- 4 And then we have some re-up requests with your
- 5 existing programs in real estate, and we're having those
- 6 conversations, again, just trying to understand if it
- 7 makes sense to put more money into some of the existing
- 8 programs or look forward with some newer programs.
- 9 So that is my discussion on ETIs. I'm just
- 10 going to very quickly hit on some observations around
- 11 diverse and emerging managers. This is something I
- 12 obviously get very excited about, but I do believe, in
- 13 just looking at the program, Taffi has done a fantastic
- 14 job, I think you all know Taffi, but she's sort of been
- 15 the only one focused on it. So now, we have a bigger
- 16 team, which is exciting, and I do believe there's an
- 17 incredible opportunity to further curate outreach and
- 18 identification and work with your partners.
- 19 And so I think there's an opportunity to work
- 20 with your asset class heads in the core portfolio as
- 21 well as the partners you have on the emerging and
- 22 diverse manager programs.
- 23 And the next page, Jimmy.
- 24 So some of the opportunities I think can be
- 25 implemented that are exciting and important, we've

- 1 already actually launched a network that is called a
- 2 peer-to-peer discussion of other pension fund CIOs and
- 3 DCIOs and asset allocators, and we have an inaugural
- 4 call scheduled for July 9th with the sole purpose to
- 5 just compare best practices, what are you doing in your
- 6 emerging and diverse manager program, how do you handle
- 7 these things and what have been successful? And so
- 8 we're excited to talk to our peers and just get a better
- 9 sense of that. And that will be ongoing. That will be
- 10 a quarterly call.
- 11 We're also looking at each of our fund to fund
- 12 partners and how we can get a little more involved.
- 13 We're not interfering, to be clear, it's still their
- 14 program, but can we help them identify managers that
- 15 maybe aren't on their radar and just sort of expand the
- 16 program, so we can meet some of our aspirational goals.
- 17 And I'll just give you one quick example. I
- 18 was talking to one of the partner managers the other
- 19 day, and as you know, I'm Native American, I'm Cherokee,
- 20 and I've worked with a lot of indigenous managers, and
- 21 she told me she didn't know any indigenous managers, and
- 22 I have a very deep list. And so I made some
- 23 introductions, and I believe one of them is now in her
- 24 pipeline. And so that's exciting to me, just to expand
- 25 kind of the universe of how we identify and get to meet

- 1 some of the managers that might be qualified.
- 2 And so I do think there's an opportunity for a
- 3 little bit more collaboration. I think Taffi and I are
- 4 going to ask to be included on pipeline calls with those
- 5 programs and just, again, roll up our sleeves with that
- 6 a little bit more so the universe is a little bit
- 7 expanded.
- 8 And that is all I have for you today, and I'm
- 9 happy to answer any questions.
- 10 And Jimmy, thank you so much for doing that
- 11 for me.
- I didn't have anyone to do my slides, and so
- 13 Jimmy volunteered at the last minute.
- 14 CHAIRMAN BROWN: Any questions for Valerie?
- 15 MR. DORSA: So, Mr. Chair, I just want to make
- 16 one --
- 17 CHAIRMAN BROWN: Sure, John.
- 18 MR. DORSA: I just want to clarify something
- 19 for the Board.
- 20 CHAIRMAN BROWN: Regarding the year you were
- 21 born?
- MR. DORSA: No, not regarding the year I was
- 23 born.
- 24 (Laughter.)
- 25 MR. DORSA: Regarding the hiring of staff for

- 1 this program, and these programs, those are City funded,
- 2 not corpus funded positions. I just wanted to highlight
- 3 that because I know, from time to time, that question
- 4 always pops up about where the funds are coming from.
- 5 Those are City funded positions, so I just wanted to
- 6 make that point.
- 7 MS. RED HORSE-MOHL: And John, thank you,
- 8 John, they're not new positions. They were positions
- 9 that were existing that had been vacated, yes.
- 10 CHAIRMAN BROWN: Thank you, Valerie. Well
- 11 done.
- 12 Thanks, Jimmy.
- Any questions? Appreciate it, thank you.
- MS. RED HORSE-MOHL: Thank you.
- 15 CHAIRMAN BROWN: Well, that brings us to the
- 16 conclusion of our Public Agenda. Do I hear a motion to
- 17 move into Executive Session?
- MS. LEE: So moved.
- 19 CHAIRMAN BROWN: It's been moved.
- MR. DORSA: Second.
- 21 CHAIRMAN BROWN: And it's been seconded, thank
- 22 you.
- 23 Any discussion? All those in favor of moving
- 24 into Executive Session, please say aye?
- 25 (Ayes were heard.)

- 1 CHAIRMAN BROWN: Those opposed, say nay?
- 2 Abstentions? We're now in Executive Session. Thank
- 3 you.
- 4 (Exit Public Session; enter Executive
- 5 Session.)
- 6 (Exit Executive Session; enter Public
- 7 Session.)
- 8 CHAIRMAN BROWN: Great. We are back into
- 9 Public Session. Hello, everybody, welcome back.
- 10 At this time, we will have a readout from
- 11 Priscilla Bailey.
- MS. BAILEY: Thank you, Mr. Chair.
- 13 In the Executive Session of the Passport Fund,
- 14 the Board received an overview from its consultant and
- 15 manager presentations on an investment recommendation.
- We then jumped in, into the Executive Session
- 17 of the Pension Fund, where there were four real estate
- 18 presentations. Consensus was reached on three, and one
- 19 of the real estate presentations was tabled.
- 20 Details to be made available to the public
- 21 upon further action and at the appropriate time. Thank
- 22 you.
- 23 CHAIRMAN BROWN: Thank you, Priscilla.
- MS. BAILEY: Thank you.
- 25 CHAIRMAN BROWN: I think that concludes our

- 1 business in Public Session.
- 2 And as always, before we adjourn, I'd like to
- 3 publicly thank Adrian, our TRS tech person, without whom
- 4 we couldn't do any of this. And Will Montague, thank
- 5 you, for the record, much appreciated. TRS thanks you.
- And with that, do I hear a motion --
- 7 MR. DORSA: So moved. Motion to adjourn.
- 8 CHAIRMAN BROWN: I didn't say that.
- 9 MR. DORSA: Oh, I'm sorry.
- 10 CHAIRMAN BROWN: Skipping ahead of me. Is
- 11 there a motion to adjourn?
- MR. DORSA: Yes.
- 13 CHAIRMAN BROWN: John --
- MR. DORSA: So moved.
- 15 CHAIRMAN BROWN: John moved it. Thank you,
- 16 John.
- MS. MCGRATH: Second.
- 18 CHAIRMAN BROWN: And there is a second from
- 19 Christina, thank you so much.
- 20 Any discussion? Great.
- Those in favor of adjourning this meeting,
- 22 please say aye?
- 23 (Ayes were heard.)
- 24 CHAIRMAN BROWN: Those opposed, say nay? Any
- 25 abstentions?

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             And we are adjourned. Thank you everybody,
 2
     appreciate it.
              (The proceedings concluded at 1:58 p.m.)
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1	CERTIFICATE OF DIGITAL REPORTER
2	
3	I, WILLIAM MONTAGUE, a Digital Reporter and
4	Notary Public within and for the State of New York, do
5	hereby certify:
6	That the foregoing proceeding is accurately
7	captured with annotations by me during the proceeding in
8	the above-titled matter, all to the best of my skills
9	and ability.
10	I further certify that I am not related to any
11	of the parties to this action by blood or marriage and
12	that I am in no way interested in the outcome of this
13	matter.
14	IN WITNESS THEREOF, I have hereunto set my
15	hand this 7th day of July 2025.
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21	William Montague, Digital Reporter
22	Commission No.: 01M00009174 Expiration Date: June 7, 2027
23	inplication base. Same ", bob!
24	
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1	CERTIFICATE OF TRANSCRIPTIONIST
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3	I, NANCY KRAKOWER, Legal Transcriptionist, do
4	hereby certify:
5	That the foregoing is a complete and true
6	transcription of the original digital audio recording of
7	the testimony and proceedings captured in the
8	above-entitled matter. As the transcriptionist, I have
9	reviewed and transcribed the entirety of the original
10	digital audio recording of the proceeding to ensure a
11	verbatim record to the best of my ability.
12	I further certify that I am neither attorney
13	for nor a relative or employee of any of the parties to
14	the action; further, that I am not a relative or
15	employee of any attorney employed by the parties hereto,
16	nor financially or otherwise interested in the outcome
17	of this matter.
18	IN WITNESS THEREOF, I have hereunto set my
19	hand this 7th day of July 2025.
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23	Nancy Krakower, Transcriptionist
24	nancy hrakower, iranscriptionist
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