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NEW YORK CITY TEACHERS RETIREMENT SYSTEM
INVESTMENT MEETING
held on Thursday, June 2, 2011
at
55 Water Street,
New York, New York

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ATTENDEES:

- MELVYN AARONSON, Chairperson, Trustee
- LARRY SCHLOSS, Comptroller's Office, Trustee
- SANDRA MARCH, Trustee
- MONA ROMAIN, Trustee
- RANJI NAGASWAMI, Office of Management and Budget
- JANICE EMERY, Office of Management and Budget
- LISETTE NIEVES, Comptroller's Office
- THAD McTIGUE, Comptroller's Office
- MARTIN GANTZ, Comptroller's Office
- SEEMA HINGORANI, Comptroller's Office
- MARC KATZ, Teachers' Retirement System
- YVONNE NELSON, Comptroller's Office
- JOEL GILLER, Teachers' Retirement System
- SUSAN STANG, Teachers' Retirement System
- ROBERT C. NORTH, JR., Actuary
- MICHAEL KOENIG, Hamilton Lane
- ROBIN PELLISH, Rocaton
- CHRIS LYON, Rocaton

1 P R O C E E D I N G S

2 (9:49 a.m.)

3 MR. SERRANO: We will begin the June 2,
4 2011 investment meeting of the Teachers'
5 Retirement Board by calling the roll.

6 Melvyn Aaronson?

7 MR. AARONSON: Here.

8 MR. SERRANO: Kathleen Grimm? Note that
9 she is not present.

10 Sandra March?

11 MS. MARCH: Here.

12 MR. SERRANO: Ranji Nagaswami?

13 MS. NAGASWAMI: Here.

14 MR. SERRANO: Lisette Nieves?

15 MS. NIEVES: Here.

16 MR. SERRANO: Mona Romain?

17 MS. ROMAIN: Present.

18 MR. SERRANO: And Larry Schloss?

19 MR. SCHLOSS: Here.

20 MR. SERRANO: So we do have a quorum and
21 at the May 26th meeting the board elected a
22 chairperson.

23 Mr. Aaronson, so it's all yours.

24 MR. AARONSON: Thank you very much,
25 Nelson.

1 We will start this meeting with the
2 variable funds report.

3 Chris, are you going to do it?

4 MR. LYON: Good morning. The first item
5 that I am going to start with this morning are
6 the green bound quarterly reports for the
7 variable funds or passport funds, as they are
8 also known. And this is for the time period
9 ending March 31st. We have previously
10 reviewed some summary level March 31st
11 information at a prior meeting, so I am just
12 going to cover a few highlights and selected
13 observations from the reports on each of the
14 variable investment options.

15 As a reminder, behind tab 1 on the first
16 page there is information about capital
17 markets performance. And, generally speaking
18 particularly for equity markets, the first
19 quarter was a pretty strong-performing quarter
20 with returns noticeably positive in the U.S.,
21 in particular up about 6.4 percent in the
22 broad U.S. equity market and non-U.S. equity
23 markets were up in the 3 or 4 percent or so
24 range.

25 So with that as a backdrop, if you turn

1 ahead to page 3 behind, tab 2 you can see some
2 summary comments regarding the variable funds
3 and during the first quarter the first section
4 previews, the Diversified Equity Fund formerly
5 known as variable A. And during the first
6 quarter that fund returned 5.6 percent.

7 That's net of all fees and that's behind the
8 broad U.S. equity market, which returned 6.38.
9 But it was ahead of the hybrid benchmark which
10 caused it to reflect the actual fund's
11 allocation strategy by a modest amount, so
12 right in between the two benchmarks
13 essentially. Over the one-year period you can
14 see the performance was 15.7 percent after all
15 fees. That was also behind the broad U.S.
16 equity market, but a little less behind the
17 hybrid benchmark. And then there are some
18 comments about longer term performance.

19 The interesting thing we would like to
20 focus on in particular, given the objective
21 that we have for the Diversified Equity Fund,
22 is the volatility profile of the fund and what
23 that's been over the past five years. And we
24 look at this on a rolling five-year basis, so
25 we have repeatedly looked at this over time.

1 And what's important to note is that the
2 volatility of this investment option has been
3 less over this particular five-year period as
4 over many in the past than the broad U.S.
5 equity market. And that is an objective that
6 may not always be realized, but that is
7 intentional. It's designed.

8 There was also some comments in here
9 regarding two of the strategies that make this
10 investment option notably different than the
11 broad U.S. equity market which are the
12 inclusion of defensive strategies composite,
13 that includes tactical asset allocations
14 strategies, convertible bonds and
15 low-volatility equity strategies. And what
16 you can see is that that composite returned
17 3.1 percent for the first quarter. That's
18 less than the return of the total fund and in
19 an upmarket, particularly strong upmarket like
20 we had in the first quarter, we would expect
21 something this defensive in nature to
22 typically trail.

23 And the other thing that's diversifying
24 strategy is the inclusion of non-U.S. equities
25 and the international equity composite also

1 returned in the around the 3 percent range for
2 the quarter. And we have talked about many of
3 the events in the international markets and
4 how they impacted U.S. investors investing
5 internationally such as the impact of the
6 earthquake in Japan, et cetera and it was
7 although 3 percent return for the quarter,
8 looks like it was a good return, it was much
9 more volatile ride than that.

10 And, lastly, at the bottom there is a
11 comment regarding asset allocation, which is
12 to say that there are targets set for each of
13 the sub-composites within the Diversified
14 Equity Fund. And the actual allocations were
15 reasonably close to target due to ongoing
16 rebalancing, with the biggest deviation at
17 quarter ending a percent and a half off of
18 target for one of the composites. Total
19 assets are cited down at the bottom as \$10.4
20 billion in the fund as of March 31st.

21 There is some other more detailed
22 highlights behind this section and a repeated
23 flash report that was previously distributed
24 and reviewed at a prior meeting, so I will
25 just stop and see if there are questions about

1 the Diversified Equity Fund. Otherwise, those
2 are the major highlights from our perspective.

3 Okay, then if we flip ahead behind tab 3
4 to page 16, you can see a profile of the
5 stable value fund formerly known as variable
6 B. And as has been communicated to the
7 participants, there are some changes that are
8 in the works for this fund. The way it's
9 currently invested is consistent with its
10 overall guidelines and objectives and the
11 assets are split between short term and other
12 securities managed by BNY Mellon Stable Value
13 as well as a portfolio of fixed income
14 instruments managed by NISA. And you can see
15 the allocations there with total fund assets
16 being approximately \$416 million at the end of
17 the first quarter.

18 Any questions?

19 Okay, and then the other variable
20 investment options within the passport funds
21 are profiled behind tab 4, and on page 18
22 there are comments about each.

23 The first is the International Equity
24 Fund with assets at quarter end of around \$75
25 million. And this fund returned 3.2 percent

1 versus 3.45 percent for its benchmark for the
2 quarter and 10.7 percent for the trailing
3 one-year period which was reasonably close,
4 but 23 basis points behind its benchmark.
5 And, again, all these results are net of fees.
6 The fund has outpaced its benchmark since its
7 inception several years ago on an annualized
8 basis with 3.4 percent positive return, while
9 its benchmark has had a negative 2.1 percent
10 return. So very strong relative performance
11 since inception.

12 The next fund is the Inflation
13 Protection Fund. This fund had a little over
14 \$19 million as of quarter end and had
15 performance of approximately 3.2 percent net
16 of fees versus 2.4 percent and 2.7 percent for
17 relevant benchmarks. And over the one-year
18 period returned 13.6 percent, which was not
19 quite double but significantly outpaced the
20 6.84 percent TIPS benchmark and CPI, plus 5
21 percent benchmark of 6 percent. And, again,
22 we are hoping that this fund over a full
23 market cycle outpaces inflation but because it
24 invests in many more strategies than just
25 TIPS, we don't expect it to closely track the

1 TIPS benchmark over short time periods. Since
2 inception several years ago, on an annualized
3 basis the funds returned 7.4 percent net of
4 fees and the TIPS benchmark that we are trying
5 to outpace over market cycle, although no
6 guarantee of that, it returned 3.5 percent.
7 So, again, very significant out-performance
8 since inception.

9 And, lastly, the Socially Responsible
10 Equity Fund had assets of almost \$20 million
11 at quarter end. For the quarter the fund
12 returned 6.8 versus a benchmark return of 5.9.
13 Very strong absolute and relative performance.
14 For the one-year period almost 22 percent
15 return versus 15.7 for the benchmark, so very
16 strong one-year absolute and relative
17 performance. And since the fund's inception
18 several years ago, on an annualized basis it's
19 returned about 8.4 percent with rounding net
20 of fees versus 3.6 percent for the benchmark.

21 So, once again, all three of the
22 investment options that we have added several
23 years ago have significantly outperformed the
24 benchmarks since inception. So there is some
25 additional detail profiling each of these

1 funds in terms of some of the key positioning
2 of the funds, et cetera behind this tab, but
3 there haven't been any significant changes in
4 strategy with any of these funds since our
5 last detailed review.

6 Any questions?

7 MR. AARONSON: Seeing none, you want to
8 go ahead.

9 MR. LYON: That's the quarterly report.

10 So then the next thing somewhat more
11 briefly is the April 30th information that was
12 distributed in advance of the meeting, and you
13 should have handouts as well. And the first
14 April 31st information is for the Diversified
15 Equity Fund. You can see the assets are 10.7
16 billion on the first page and no significant
17 deviations from target in terms of the asset
18 allocation that are dramatically different
19 than what I just reported on on the quarterly
20 report.

21 If you flip ahead several pages to page
22 3, you can see the total performance for
23 April. April was a solid month for the
24 markets in general and the returns were 3.4
25 percent for this investment option, kind of

1 the opposite impact of what I talked about in
2 the first quarter. First of all, we
3 outperformed the broad Russell 3000. We also
4 very slightly outperformed the hybrid
5 benchmark. And this time we were aided by the
6 performance of international equities. And so
7 you can see the international composite was up
8 5-1/2 percent roughly versus 3.4 for the total
9 funds, so that allocation helped the
10 performance in addition to its role as a
11 diversifier. So that's the performance for
12 the month. That brings the year-to-date
13 result through the end of April up over 9
14 percent on a net-of-fee basis.

15 Then if you turn to the second handout,
16 we have variable C, D and E. These are the
17 International Equity, Inflation Protection and
18 Socially Responsive Equity options
19 respectively. And you can see the asset
20 levels 80 million for International, 20.6
21 million for Inflation Protection, and 21
22 million for the Socially Responsive Equity
23 Fund and you can also see the performance
24 information.

25 So the International Equity Fund was up

1 5-1/2 percent for the month, a little bit
2 behind its benchmark which was up around 6.1.
3 And year-to-date results almost at 9 percent
4 return for the International Equity option, so
5 a little bit behind its benchmark which
6 returned 9.7. The Inflation Protection Fund
7 continued to do well versus its benchmarks.
8 Again, we are not expecting it to closely
9 track them in short time periods, but up 2.55
10 percent versus 2.11 for the one-year, ten-year
11 TIPS benchmark and the year-to-date return,
12 therefore, is now almost 5.8 percent versus
13 4.5 for the benchmark. So April was helpful
14 in absolute and relative terms. And the same
15 was true with respect to April's absolute and
16 relative returns with the Socially Responsive
17 Equity option, up almost 3.2 percent net of
18 fees versus a little under 3 percent for the
19 benchmark. That brings year-to-date returns
20 to 10.2 percent versus 9 percent for the
21 benchmark.

22 And all that is great, but I do have to
23 tell you May wasn't a great month for equities
24 and -- but fortunately the way May ended up,
25 it wasn't as bad as it could have been at

1 certain points along the way.

2 So if you look at the last handout I
3 have for you, the May 31st performance
4 benchmark report, the hybrid benchmark for the
5 variable A or Diversified Equity Fund, because
6 of equities in the U.S. and even more so
7 internationally being down the benchmark is
8 down about 1.1 5 percent for the month of May.
9 And the underlying funds that are primary
10 holdings within the Inflation Protection and
11 Socially Responsible Equity Fund were each
12 down modestly less than 1 percent each during
13 May. And so we expect the actual returns when
14 we have them in about a month to be something
15 in line with those.

16 Any questions?

17 That's everything that we have for the
18 variable funds public agenda.

19 MR. AARONSON: Okay. So we have
20 concluded the public agenda on the variable
21 funds and we are now going to turn to the
22 public agenda on the pension fund.

23 MR. SCHLOSS: Thanks, Mel.

24 We are going to bounce around a little
25 bit because we have quarterly reports and then

1 we are going to go through the April numbers,
2 so I think I would like to start with in the
3 monthly package. If anybody needs it in
4 color, I have it in color. Let me see if I
5 can set the economic backdrop before we get
6 into the quarterly and then, in fact, the
7 monthly.

8 So I think the first chart captures
9 what's going on best, which is the GDP. It's
10 not going up any more so we are having a
11 little pause in our rebound. We are going to
12 have a lot of press, not sure how troubled we
13 should be. But I think it's clear to say the
14 economy is slowing down a little bit. Still
15 going forward, still growing, but it's
16 definitely not growing at a pace that's going
17 to help the unemployed.

18 So if you look at the next page,
19 capacity utilization, you can see it leveling
20 off. Manufacturing index going down a little
21 bit. Again, these are the March/April
22 numbers. Weekly unemployment claims spiked,
23 but more troubling was last week I think they
24 announced that few new jobs were offered to
25 people and that's a problem. You can see the

1 unemployment rate kicked back up to 9 on page
2 6.

3 On page 7 the consumer sort of bouncing
4 around, I guess is the best way to say it.
5 The consumer is hit by rising fuel prices and
6 rising food prices and then the slowing down
7 affects people as well, so their sentiment is
8 a little less robust. As we mentioned in the
9 past, architectural buildings is a precursor
10 of construction. This is not good. Last
11 month we talked about it's flat now, it's
12 down. That's not good. New home sales have
13 plateaued a little bit. More distressful
14 continues to be. P.

15 Age 10 basically very little new housing
16 starts because continued foreclosure. Price
17 of homes are going down. We are not going to
18 get the economy growing until this starts to
19 go up or decreased unemployment. Retail sales
20 are about the same. Auto sales are plateauing
21 a little bit. Leading economic indicators are
22 down. Again, not good. CPI continues to go
23 up a little bit for the reasons I mentioned
24 previously and that gets us to the markets.
25 The markets are actually at a very, very

1 precarious place I would tell you. You can
2 see, for instance, in the 2011 numbers, first
3 people are fleeing to the euro to get away
4 from the dollar. Then they decided the euro
5 wasn't good either, so they fled the euro.
6 Now they are about to go back to the euro. I
7 think the answer is nobody likes either
8 currency, which is why gold is up. You can
9 see the dollar again got a little bit stronger
10 because as you read about Greece and its
11 problems people say, I don't really want to be
12 in the euro.

13 If you jump to page 19 you can see the
14 stock market other than yesterday has sort of
15 shrugged it all off. Bounces around a little,
16 but the volatility in the stock market is not
17 as great as you would think for all the risky
18 things that are around. More troubling,
19 however, or leading indicator of trouble is
20 the drop in the yield curve. And, again, the
21 long rates are going down a little bit because
22 people think perhaps the economy is cooling
23 off, therefore, less borrowing. The fed is
24 keeping rates fixed insured and very, very
25 low.

1 The bigger problem from my perspective
2 is on page 21, which is the ten-year rate.
3 Ten-year rate broke 3 percent yesterday.
4 Again, if we sat back here six months ago it
5 was heading to 4, now it's below 3. This, I
6 would tell you, is my definition of the worry
7 factor. They don't know where to put their
8 money. Let's just put it in ten-year
9 treasuries and hope that works out. The
10 bottom-market spreads, they continue to
11 narrow. As you know, we sold high-yield
12 bonds, continue to sell high-yield bonds but
13 we just think high yield is overdone.

14 Page 23 you can see S & P 500. Earnings
15 are going up. The multiple is staying about
16 flat. 15 ER on a multiple basis, not that
17 expensive.

18 Page 24, these are the Russell 3000 EAFE
19 and emerging markets. Again, not overly
20 expensive overall. The same thing when you go
21 large cap, mid-cap, small cap on page 25.
22 Small cap, however, is starting to get
23 expensive. Witness the potential tech bubble
24 that's brewing. You can see the stock markets
25 -- and this will come through the numbers that

1 Martin and I are going to go through a little
2 later. Basically March was fine, April was
3 okay, May was less okay, and yesterday was not
4 good. M&A activities continues to be robust.

5 Over to Teachers' Retirement System. If
6 I get you through April and again we will back
7 up through the first quarter, we are at an all
8 time high at about \$43.7 billion. But if you
9 push that forward to the end of last month,
10 May, I think we were about flat in May so we
11 are still up. So, again, you can see for the
12 year -- we are at the peak for the year, so
13 all that is good.

14 And I will stop right there because I
15 need to backfill a little bit. So if you put
16 this aside for a little while, back to where
17 we are in April because it's time to go
18 through your first quarter report which you
19 all have. Those are funds for the quarter.

20 So, Martin, why don't I hand it over to
21 you.

22 MR. GANTZ: Sure.

23 As Chris mentioned just a few moments
24 ago, the March quarter saw pretty good returns
25 but also saw increased volatility. That was

1 the quarter that saw a lot of unrest in the
2 Middle East and also saw the earthquake in
3 Japan, which created great uncertainty in the
4 markets overall. However, by the end of the
5 quarter the markets shrugged off much of that
6 and ended up in positive -- strong positive
7 territories. The Russell 3000 was up 6.4
8 percent and that brings it up to over 32
9 percent for the fiscal year to date for the
10 months. Non-U.S. equities were not quite as
11 high, but they were still up. EAFE was up
12 about 3.4 percent and emerging markets about
13 2.1. In U.S. equities small cap did better
14 than large percent, about 8 percent versus 6,
15 and growth in value were roughly very similar.
16 As far as the fixed income markets, while
17 Larry just mentioned that the ten-year is down
18 now to 3 percent, during the March quarter the
19 ten-year was on the rise and because of that
20 the government sector had declined. The good
21 news is the other sectors, the spread sectors,
22 mortgages and credit, did well. So the
23 overall benchmark was about one-half of 1
24 percent. High yield, this was still very hot
25 at the time. Investors continued to search

1 for yield and that was up 3-1/2 to 4 percent.

2 Overall, it was a good quarter for the fund.

3 And if you turn to page 9, you will see
4 the quarterly result on the left at 4.74
5 percent and that was 23 basis points ahead.
6 And you will see the fiscal year to date
7 12-month numbers also strong on an absolute
8 basis. The three-year number while it's only
9 4.03 includes the very difficult market in
10 2008/early 2009, so we are now up to 4 percent
11 for that. I would like to hit the highlights.
12 As Larry mentioned, last month we did a lot of
13 the March numbers so we will hit the
14 highlights unless you have other questions.

15 So turn to page 15. We want to show you
16 where you rank versus other public funds and
17 we define that as funds greater than \$10
18 billion. If you look at the left for the
19 quarter, the 474 puts you in the top quartile,
20 very safely in the top quartile, in the 17
21 percentile. And if you look it at the
22 one-year and three-year numbers, you are also
23 in the top quartile. That's certainly very
24 good news. You are in good company.

25 The next page shows on the right side of

1 the page the years ending March and for the
2 last two years also top quartile. Lower
3 numbers as you go out further, out '09, '08
4 and '07. But the last couple of years have
5 been very good performance-wise for the fund
6 and you are definitely in good company top
7 quartile.

8 I will turn it over now to Seema who has
9 some comments on the equity portfolio.

10 MS. HINGORANI: Thanks, Martin.

11 If you turn to page 19, this just shows
12 you the domestic equities and higher allocated
13 across the asset classes and I will just point
14 you to a couple of things.

15 So you can see the fourth column in the
16 index return, you can see the indexes there.
17 Martin referred to this earlier, small cap
18 versus mid-cap versus large cap in the
19 returns. And as you can see, large caps which
20 is pretty much a good proxy will be the
21 Russell 1000 active. You can also to look at
22 the Russell 3000 Index Fund, so 6.38 percent
23 for the Russell 3000, 6.24 for the Russell
24 1000 active. That compares with small cap of
25 close to 8 percent and mid-cap similar number,

1 7.63 percent for the quarter. If you go over
2 a couple of columns, the difference here. So
3 the out-performance or underperformance,
4 really it was in the Russell 1000 active
5 managers. Teachers' developing managers that
6 underperformed for the quarter. Whereas in
7 your emerging manager program and small cap
8 active, they outperformed quite nicely for the
9 quarter.

10 So if you turn to page 24 then, just to
11 sum up domestic equity returns versus Russell
12 3000, you can see for the quarter there that
13 the teachers' managers have slightly
14 outperformed the Russell 3000 for the quarter
15 which is a good result.

16 And then if you look at page 25, this
17 goes through the international equity asset
18 allocation and I will just point out that the
19 blue there, the 17.2 percent of your total
20 international equities, is emerging markets.
21 As you might remember, we added emerging
22 markets to the portfolio back in
23 February/March of this year so we don't yet
24 have a full quarter performance, but as Martin
25 mentioned before the quarter, emerging markets

1 were up in the quarter about 2 percent.
2 Teachers actually did slightly better than
3 that just given the timing of when you bought
4 into the index.

5 So if you turn to page 26, this shows
6 your EAFE returns versus the MSCI EAFE Index
7 and for the quarter the managers are roughly
8 in line. A bit behind the benchmark, but
9 roughly in line.

10 That's it for equities, so turn it over
11 to Larry or Martin.

12 MR. GANTZ: Some more fixed income.

13 I want to start on page 27 with REITS,
14 one last equity page. This is a program
15 that's 4 percent of the total fund and had a
16 strong quarter at 6.48. It was 18 basis
17 points behind the benchmark. But as you look
18 at the fiscal year to date and one-year number
19 the columns next to it were very strong on an
20 absolute basis, 30 percent, 30-1/2 percent for
21 the fiscal year to date. Note 26 percent for
22 the year. All of the numbers going back to
23 inception are well ahead of the benchmark and
24 since inception were over 150 basis point
25 ahead returning 13.61. So the program has

1 done its job and the managers have done very
2 well generally.

3 Turn to page 30, you will see that about
4 29 percent of the fund is fixed income. The
5 large green slice is your investment grade
6 program. And if you turn the page, we further
7 break that down into the three sectors. And
8 if you look at the Over/Underweight column,
9 you will see we were underweight the
10 government sector, overweight mortgages and to
11 a small extent credit in that quarter. That
12 added value because treasuries on the long end
13 rose. In addition, if you look at the
14 Difference column, each of the sectors
15 outperformed. So ultimately the program had
16 good results in a fairly low return
17 environment.

18 On page 32 you see the returns per
19 quarter. It was 0.74, but that was 27 basis
20 points ahead. And for the fiscal year to date
21 a modest 2.71, but well ahead of the
22 benchmark. And for the year 6.95 over 100
23 basis points ahead and for the longer term
24 periods the returns are inconsistently in the
25 mid-6 percent range and the volatilities in

1 the low 4s.

2 High yield, if you turn to page 34 we
3 call it enhanced yield. I mentioned it was
4 still a hot area of the market. The managers
5 virtually matched the benchmark returning 3.83
6 and for the year. The returns were very
7 strong into the 13 percent range. And, again,
8 the longer term numbers are also strongly
9 positive for high yield and well ahead of the
10 benchmark.

11 MS. NAGASWAMI: Martin, are our TIPS
12 indexed?

13 MR. GANTZ: If you turn back to page 33,
14 TIPS we have a portion of the portfolio.

15 MS. NAGASWAMI: We do not index the
16 whole thing?

17 MR. GANTZ: Right now I think it's 25 or
18 30 percent that's indexed.

19 MS. NAGASWAMI: Is that something we can
20 think about at some point?

21 MR. SCHLOSS: Sure.

22 MS. NAGASWAMI: I don't know if that
23 worked there or not.

24 MR. SCHLOSS: That's generally worked.

25 MR. GANTZ: The last couple of months

1 has seen some under-performance, but the
2 record for the first few years has generally
3 been good. We can see that when we go through
4 the other book, that has the numbers year by
5 year. And we can certainly give you more
6 information as to how the managers are doing
7 but generally speaking, right now, going onto
8 inception it's a modest out-performance. The
9 under-performance effectively had been for the
10 last six months, but even that has been fairly
11 modest. But, yes, we can certainly talk about
12 that.

13 Convertible bond returns on page 35 are
14 strong on an absolute basis, but behind the
15 overall benchmark.

16 And the strongest returns on fixed
17 income are on page 36 and we will talk about
18 this a little later in public session as well.
19 The returns have been very strong, over a
20 1,000 basis points ahead fiscal year to date
21 and well above that for other time periods,
22 and we will be talking more about that later
23 in the public session.

24 Last we have ETI and Cathy Martino has
25 an update on ETIs.

1 MS. MARTINO: Your economically targeted
2 investment portfolio is shown net of fees and
3 it outperformed both its custom benchmark and
4 the Barclays Capital U.S. Aggregate for all
5 periods. Your collateral benefits report is
6 in your package on pages 53 to 58 and it shows
7 the distribution of investments by borough.
8 There were minimal changes over the last
9 quarter.

10 So unless you have any questions, I will
11 stop here.

12 MS. NELSON: Hi, good morning.

13 I am going to review the highlights for
14 the Teachers' real estate portfolio for the
15 fourth quarter 2010. It begins on page 62 of
16 your large board book and very pleased to
17 report a very strong fourth quarter of 8.4
18 percent, very strong fourth quarter at 8.4
19 percent for the Teachers' portfolio and that's
20 on an after-fee basis. Very strong compared
21 to the real estate benchmark which we adopted,
22 which is the ODCE which posted a 4.7 percent
23 return for the fourth quarter. So the fourth
24 quarter appeared to have kept a very strong
25 year for real estate in terms of recovery.

1 It's still slow and gradual at this point, but
2 certainly the Teachers' portfolio is
3 performing well.

4 The market value as of fourth quarter
5 2010 is \$538 million. We still have about
6 \$446 million outstanding. That's committed,
7 but not funded. All together that's \$984
8 million, approaching a billion dollars at this
9 point.

10 So as we talk about the real estate
11 recovery for this year -- and particularly the
12 fourth quarter which is a period of time where
13 the managers work very diligently to work post
14 a good result for the year. They shine the
15 apples up. Whatever deals they have, they can
16 possibly close by yearend, they will do so.
17 Similarly if they can post a realization, they
18 will do that as well.

19 As we continue the discussion, we
20 noticed an uptick in capital calls so they
21 were very busy for the fourth quarter. In
22 terms of acquisitions, the acquisitions that
23 these managers made during the year was kind
24 of like bifurcated because they were searching
25 for high quality, definitely were pursuing

1 core properties and major markets. So much so
2 that the yields fell and prices were
3 not -- closely approaching peak prices, but
4 not exactly. The other alternative were deals
5 where there was something slightly wrong with
6 it. It wasn't in a Gateway city. What I mean
7 by "Gateway city," at least for this year it
8 appears to be a New York, D.C. and San
9 Francisco. So if you were a manager and you
10 were looking for that high yield, that meant
11 that you had to kind of roll up your sleeves
12 and buy a property that perhaps you had to
13 use, buy a property that perhaps was not in
14 that particular market that I mentioned.

15 So in terms of the total returns for the
16 portfolio, we talked about the fact that
17 Teachers delivered 8.4 percent for the quarter
18 which was very, very strong. As we look to
19 what the performance was for 2010, you will
20 see that the Teachers' portfolio again on
21 after-fee basis delivered a return of 23.4
22 percent for calendar year 2010 and
23 outperformed the ODCE benchmark by 810 basis
24 points. The ODCE was 15.3 percent for the
25 calendar year 2010 and actually that itself

1 was about the second highest return the ODCE
2 index had experience in the past 30 years, so
3 the comeback was very strong and we hope to
4 continue to see more.

5 As we kind of look into the three-year
6 period, that actually kind of covers the peak
7 to trough of this downturn we had from '08 to
8 the end of 2010. So, as you can see, that's
9 the rough patch that we experienced in our
10 portfolio. We were under the benchmark for
11 the three-year period by 508 basis points.
12 The only such period. The key period,
13 however, for the program by policy is the
14 five-year period. And you can see for the
15 five-year period that the Teachers' portfolio
16 is still outperforming its benchmark and also
17 since inception, so again largely positive for
18 the near term and extended periods.

19 MS. NAGASWAMI: Yvonne, how do marks
20 work? Will people get appraisals at June 30th
21 or they do them at year-end so that this is
22 the actual best representation?

23 MS. NELSON: This is a very, very good
24 representation of fourth quarter and that's
25 because the open-end funds have different

1 valuation policies. But as frequently as a
2 quarter they are going out to for third-party
3 marks or at least once a year, and that's on
4 the core side. Now, the noncore side, what
5 happens there is that the managers typically
6 will do internal valuations, but at the end of
7 every calendar year is when the third-party
8 auditor comes in.

9 MS. NAGASWAMI: So it's the calendar
10 year?

11 MS. NELSON: Exactly. When they come
12 and prepare the financial statements, one of
13 the lines they have to sign off on and check
14 that box is how they are valuing the real
15 estate. So I guess at a minimum that is the
16 kind of third-party look even on the noncore
17 side. So, yes, I would agree with you that
18 fourth quarter is very, very important.

19 Continuing onto page 64, here we just
20 kind of lay out stuff that you know, we
21 already know relative to how the program is
22 being put together, relative to scale and
23 size. And I know this is a little scale in
24 that it's 12/31 but at 12/31 looks like the
25 Teacher's Retirement System was at \$40

1 million, so I am sure you don't mind me saying
2 that. The real estate allocation is 5
3 percent, so the program was potentially a \$2
4 billion program. In terms of how we diversify
5 that portfolio by investment style, we have
6 adopted the fact that within our core
7 strategies our portfolio could range between
8 40 and 60 percent. Similarly with the noncore
9 portion of the portfolio, that too can range
10 between 40 and 60 percent. So at a 40 percent
11 level, by policy, the core would be \$806
12 million and the noncore portion could
13 potentially be about \$1.2 billion. In terms
14 of where we are actually, I would direct you
15 to the third box that will show you that
16 actually based on market value and the
17 commitments that we have outstanding our
18 portfolio is 30.2 percent core and 58 percent
19 noncore, so well within those bounds that we
20 just discussed.

21 In terms of dollars in the ground, we
22 are 1.3 percent funded. We have 2.4 percent
23 committed at this point. And a little table
24 at the bottom kind of talks about the cash
25 flows going in and out between the system and

1 the managers. We have about 25 managers at
2 this point. We have about 33 investments of
3 global real estate portfolio. And for the
4 quarter there were about 21 capital calls
5 addressed to the tune of about \$50 million,
6 and also we received about 10 percent of that
7 back in distributions from 12 managers. Also
8 we committed -- as you know, in the fourth
9 quarter Teachers committed \$40 million to the
10 H2 Special Opportunity Fund. We have closed
11 on that fund and happy to report they are at
12 work investing your money. Similarly, we
13 talked about the attributes of core investing
14 and also during that quarter Teachers
15 committed an additional \$50 million to
16 JPMorgan Strategic Property Fund. Also happy
17 to report that that manager has drawn down at
18 least two-thirds of that money, so your money
19 is at work.

20 Finally, on page 65 it's just a report
21 card on compliance. And as we --

22 MS. NAGASWAMI: Are we still in a couple
23 of queues?

24 MS. NELSON: One. We are in one queue
25 for UBS Trumbull and we are monitoring that.

1 We are monitoring that. They give us
2 estimates but I don't even want to say it
3 because they may be right, they may be wrong.

4 MR. SCHLOSS: We are also revisiting
5 whether we should be in the queue or not. We
6 are in the queue, we committed to this six
7 months ago and the markets moved a lot in six
8 months. So being in the queue we might decide
9 when we are reviewing with Townsend, To hell
10 with the whole thing, market opportunity was
11 then; there is no need to buy and we missed
12 it. I don't want to say we missed it. The
13 queue was too long. So if you can't take our
14 money when we want to give you our money,
15 maybe we will just take it back. And we are
16 talking to Townsend about that.

17 MS. NELSON: Certainly.

18 So in terms of performance, we talked
19 about the fact that over the five-year period
20 that the Teachers' portfolio is performing in
21 excess of its benchmark. Already in terms of
22 the portfolio mix that we are striving for
23 relative to core and noncore we are in
24 compliance in that area, 42 percent for core
25 and 58 percent.

1 MS. ROMAIN: 54.

2 MS. NELSON: I think if you add that
3 together with the emerging --

4 MS. ROMAIN: I needed there to be an
5 explanation.

6 MS. NELSON: Sorry about that.

7 So emerging managers is considered a
8 noncore strategy. Moving onto the allocation
9 at 5 percent, we are funded at 1.3 and on a
10 committed basis we are at 2.4 percent of total
11 plan assets. In terms of diversification,
12 property type and geography we are also within
13 limits. There is a little bit of stress on
14 LTV debt. Policy right now is 50 percent. We
15 are now at 54 percent and, actually, it was
16 higher when things were really, really bad.

17 MS. NAGASWAMI: And you counting that on
18 a funded or committed basis, the 54?

19 MS. NELSON: It's on a funded basis.

20 Manager exposure we are within the
21 ranges. And just wanted to just add a little
22 color on the manager exposure. If I kind of
23 look at your top five managers which actually
24 comprises about 65 percent of that 538 million
25 market value and I ran my fingers down to take

1 a look at how they performed, you have the
2 five managers and we are invested in about
3 nine products between them and eight of them
4 were in excess of the ODCE. So for the
5 calendar year 2010, there were eight of these
6 funds that performed in excess of 15.3 and the
7 one that didn't was about 13. So if you kind
8 of try to identify the trends, some of the
9 reasons why we kind of outperformed, you know
10 you got to kind of look at the relationships
11 that moved the needle. So I just wanted to
12 kind of share with you that your top five
13 managers are doing exactly what they are
14 supposed to do.

15 And the last page just shows you how
16 your portfolio is diversified by geography and
17 property type and we are within compliance in
18 those areas well.

19 Does anyone have any questions?

20 MS. NAGASWAMI: I do. But do you think
21 I should save it for Townsend when they come
22 in?

23 MR. SCHLOSS: Yes.

24 MS. NELSON: Sure.

25 MR. AARONSON: Thank you very much.

1 MR. MILLER: With that, I am going to go
2 into private equity which is page 68 in the
3 book. Spend a couple of minutes just talking
4 about the market and with that just go right
5 into the portfolio, how the returns are
6 because, again, we are talking about the
7 fourth quarter. As we are in the first couple
8 of days of June, you have heard a little bit
9 more recent information.

10 So if we talk a little bit about 2010,
11 so there was continued resurgence in global
12 deal activity in 2010. Just to give people a
13 little bit of perspective, there were a little
14 over 2,100 deals that were announced in 2010,
15 an aggregate value of about 225 billion. To
16 put that into perspective, that was an
17 increase in numbers by about 38 percent. But,
18 more importantly, it was an increase of about
19 89 percent year over yearend value. There was
20 an increase in bigger deals that happened.
21 The largest deal in 2010 was a deal that
22 purchased Delmonte between KKR Vestar and
23 Centerview. It was a deal that had a total
24 valuation in excess of \$5 billion. If you
25 look at the money that's sitting on the

1 sidelines today, there is in excess of 480
2 billion of dry powder or unfunded commitments
3 that private equity has to deploy.

4 With regards to fundraising, the summary
5 on fundraising is it's taking longer. Today
6 to raise a fund in 2010 was roughly 20 months.
7 If you went back to 2007/2008, it was closer
8 to 10 months. It's taking twice as long to
9 raise funds. In a majority of the money that
10 was raised, roughly 90 percent of that money
11 raised was in the middle market space. But
12 the good news is is that high-quality funds,
13 funds that people are looking to commit to,
14 are being raised. And, frankly, and this is
15 probably positive a lot of the smaller funds
16 raised in the bubble years are just not going
17 to come back to market.

18 And with that, I will switch from the
19 market. Again, very brief comment into the
20 portfolio which is page 83 in the book. If we
21 talk a little about how the portfolio
22 performed from a target standpoint, as people
23 are aware the target for Teachers is 4 percent
24 for private equity. If we look at it from a
25 bandstand point of 4 to 5 percent band as of

1 12/31, we are 4.6 percent. If we look at the
2 overall returns for the year, the year returns
3 were positive. We had an increased year over
4 year of roughly 144 basis points which is a
5 good trajectory, but I would focus on a couple
6 of numbers which is our contributed and
7 distributed numbers. If we look at 2010, we
8 received less money than we put in the ground.
9 So call it 120 million contributed, \$78
10 million distributed. If we give you a little
11 preview of the first quarter, the numbers are
12 reversed. There is more money coming back
13 that's going into the ground, so that again is
14 a good trajectory. The portfolio is still
15 relatively immature. When looking at the
16 portfolio, it's roughly 60 percent funded. So
17 what that means today is that 40 percent of
18 the money is still to go into the ground.
19 That's the dry powder of the unfunded. So as
20 a result of that there is still a lot of
21 dollars to be put to work and as a result the
22 relative age of the underlying portfolio
23 companies is relatively young. The overall
24 portfolio, the balance in the portfolio today,
25 the portfolio is roughly 70 percent buyout, 11

1 percent venture, 8 percent special situations.
2 That is very much in line with the targets
3 that were discussed in the February annual
4 allocation.

5 From a commitment standpoint, the
6 portfolio from a geographic standpoint, it's
7 very U.S. centric. It's 95 plus percent in
8 North America or U.S. With regards to the
9 overall annual returns the portfolio had a
10 very positive return, 16.6 percent annual
11 returns over the entire year. Again looking
12 at the overall since inception, IRR a little
13 over 8 percent, 8.13 percent. So the question
14 comes, How did we do versus the benchmarks?
15 If you look at the overall benchmarks for the
16 fund, the fund has outperformed its benchmark,
17 which is the pooled IRR for venture economics
18 which has returned since inception 4.3
19 percent. However, when comparing it to the
20 Russell 3000 plus 500 basis points for
21 illiquidity, it has underperformed that
22 benchmark by about 230 basis points. If we
23 look at it versus not as a policy benchmark
24 but another benchmark which is out there,
25 which is the venture economics top-quartile

1 benchmark which we think is a good benchmark
2 to strive for, the portfolio has underperformed
3 by 450 basis points. For 2010 there was
4 one new commitment that was made, which is
5 Trident a \$35 million commitment. Exclusive
6 of that it was a relatively uneventful year
7 with regards to committing to new funds.

8 If we go towards the end -- it's
9 actually page 291 in the book, so a little bit
10 jumping around -- I think what's interesting
11 to talk about is where the portfolio is and
12 where the successes have been in the
13 portfolio. The portfolio continues to perform
14 well on the buyout front. Large cap buyout
15 has been a successful area of investment.
16 That has generated IRRs in excess of 14
17 percent. If we look on the secondary front,
18 another subset that has generated IRRs in
19 excess of 13 percent. And if we look at the
20 overall portfolios, so where was the system at
21 the end of 12/31, committed capital was
22 approximately 3.4 billion. Paid in capital
23 was approximately 2.4 billion or the 60
24 percent funded. The capital distributed was
25 roughly 950 million and the overall market

1 value was a 1 billion 9.

2 So the portfolio continues to be moving
3 in the right trajectory. Clearly performance
4 has increased and we will look at the first
5 quarter, second quarter and subsequent
6 quarters come out that the portfolio would
7 continue to grow.

8 With that, I would leave it open if
9 there are any questions.

10 MS. NAGASWAMI: So is your sense that
11 the marks are really sort of fundamentally
12 based or is there some valuation expansion
13 that is being priced here?

14 MR. MILLER: I think it's a combination
15 of things.

16 When you look at valuation, going back
17 to your question you had asked before on the
18 real estate side, so 12/31 historically have
19 always been the best valuations because that's
20 when there has been an annual audit. That
21 being said, with the change in the accounting
22 policies and the mark to market, clearly the
23 quarterly valuations are significantly better
24 than they used to be because historically,
25 effectively, everything was kept at cost so

1 you never saw any movement. With significant
2 increases in the public markets, which is in
3 many cases where we see the comps on, the
4 private equity managers are coming to price
5 out their companies. The trajectory of the
6 public markets, the increase in comps, and the
7 wind at our back has really pushed up the
8 overall valuation. So we do believe these are
9 good valuations, but clearly they are
10 increasing on the backside of really two
11 factors. So one is the increase in overall
12 multiples on the public sector as well as the
13 opportunity for many managers on the debt side
14 to be able to put in what today are more
15 attractive capital structures than over the
16 past two years have been available.

17 MR. SCHLOSS: Any more questions for
18 Barry?

19 Thanks, Barry.

20 MR. MILLER: Thank you.

21 MR. SCHLOSS: So that's the end of the
22 quarter.

23 Now we go back to April which is in the
24 color handout, the monthly report. Pick it
25 back up on page 29. Since this is such a nice

1 chart, I thought we would start there. So we
2 are at 43.7 billion so we like this chart.
3 It's a very good chart.

4 If you go to page 30, you can see how
5 the assets are allocated. At the end of April
6 we are long over allocated equities, under
7 allocated fixed income. Most under allocated
8 high yield. We continue to work on the high
9 yield and we will get into how this under
10 allocation fits into the longer term asset
11 allocation so we are kind of moving into where
12 that is going, but we will talk about that
13 more in a little bit.

14 If you jump to page 32, you can see
15 where we made our money. The month of April
16 was good. We made money everywhere. That's a
17 good month. We made about 3 percent for the
18 month. If you look at the fiscal year to date
19 which only has two months left as of April, we
20 are up 25 percent. Tough to beat that. And
21 again we are up 4 percent for the three-year
22 period, which includes the collapse in '08.
23 So it doesn't get much better than this. The
24 month of May was about flat with April, so
25 just have 30 days left to go. And the first

1 day yesterday was abysmal, so we will just
2 kind of see how much of this 25 percent we can
3 keep.

4 MS. MARCH: 29 more days?

5 MR. SCHLOSS: 29 more days. I got a
6 countdown going in my office. You are all
7 welcome to see the chart, but I would hope to
8 keep up 25 percent for the year, for the
9 fiscal year, which would be great. I think
10 Chris walked through the markets and again it
11 was up. All the managers fundamentally
12 performed similarly to what we just went
13 through in the bigger basis than the quarterly
14 reports, so I won't really walk you through it
15 unless anybody has any questions on the month.
16 It was a very good month.

17 The markets are getting very choppy.
18 QE2 is going to end at the end of this month,
19 lots of risks floating around, ten-year bonds
20 through QE3, so could be a choppy summer. But
21 let's see if we could first finish the fiscal
22 year and book the gains. So with that, that
23 sort of ends the performance review for the
24 quarter as well as the month.

25 Unless anybody has any specific

1 questions on the month we can get to item 3
2 which is the asset allocation, which is
3 hopefully our final trip through this. Once
4 every five-year asset allocation because we
5 are not going to do it once every five years,
6 but it's the first time it's been done in five
7 years so let me hand it over to Robin to see
8 if we can get to its natural conclusion.

9 MS. PELLISH: So there are a few slides
10 that start on page 94 of your big book. And
11 Larry mentioned this is really an update from
12 the May 12th meeting discussion. And at that
13 meeting the board reviewed a number of
14 candidate portfolios and provided some
15 feedback on the proposed asset allocation
16 policies. And working with that feedback as
17 well as collaborating further with your old
18 asset management, we are bringing you the
19 proposed final recommendations. And let me
20 mention a few items about this recommended
21 target next that you see on page 95.

22 First, this continues the long-term
23 trend that we have seen over many years of
24 trying to further diversify the portfolio in a
25 very evolutionary way by reducing equity risk.

1 And so what you will see is that versus the
2 current target, the recommended policy has a
3 lower expected volatility. So, again, not a
4 dramatic change, but modest change. So our
5 expected risk for the current long-term target
6 using current market assumptions is about 12
7 percent. That's moving modestly down to 11.2
8 percent. We see greater utilization of the
9 basket, so right now we have a little under 20
10 percent usage of the basket clause. If we
11 were fully invested in the target allocations
12 to private equity and real estate, that moves
13 up slightly to 23 percent. You see increased
14 allocations to some diversifying asset classes
15 such as Opportunistic Fixed Income and
16 convertibles as well as emerging market
17 equities, and a new asset class is funded in
18 this recommended target emerging market debt.
19 The increased allocations to those asset
20 classes that I just mentioned are funded
21 through reductions to both U.S. and non-U.S.
22 developed market equities.

23 And let me take this moment to say that
24 based on the request from the board, we are
25 planning in the fall to come back with an

1 education session on the new asset class
2 emerging market debt as well as a discussion
3 of where the uninvested cash would sit while
4 it was waiting for commitment. So, for
5 example, in private equity and private real
6 estate as well as Opportunistic Fixed Income,
7 money will be drawn down and invested over
8 time. And there is a current policy, and we
9 want to review that over the summer and come
10 back to you with a discussion of that in the
11 fall again with the Bureau of Asset
12 Management.

13 Let me point out also that asset classes
14 that we had talked about in various
15 discussions on the subject of asset allocation
16 such as absolute return and commodities are
17 not included in the current target. Again,
18 that's based on the feedback that we got from
19 various discussions on this topic.

20 So let me call your attention to page 3.
21 On page 3 you see the current long-term
22 target, the recommended target and the
23 difference between those two. And the most
24 significant change of course is the reduction
25 in equity from the current target of 70

1 percent down to 63 percent and that is really
2 most prominently seen in the reduction in the
3 U.S. equity and international developed market
4 targets, each of which are reduced by 7
5 percent. Emerging market is raised by 5
6 percent from the current 3 percent target to 8
7 percent. In addition, you see a minor
8 increase in private real estate going from the
9 combined core and noncore with the current
10 target of 5 to 6 percent. So, generally, a
11 fairly significant reduction in public equity
12 and that is fund -- those assets are being
13 reallocated into fixed income.

14 Generally speaking, what you see is an
15 increase in convertibles, an increase in the
16 Opportunistic Fixed Income sector and we will
17 be talking much more about that in the
18 remainder of the meeting, and allocation to
19 emerging market debt which doesn't currently
20 exist. So we are preparing an allocation of 3
21 percent to emerging market debt and a slight
22 reduction in high yield from the current 5.5
23 percent to 4 percent in part because the
24 Opportunistic Fixed Income will include some
25 exposure to high yield. So I mentioned the

1 increased use of a basket clause with the
2 recommended target and we will also have an
3 increase in the exposure to illiquid assets,
4 but it still remains at a fairly modest level.
5 So today we estimate the target includes
6 primarily due to private equity and private
7 real estate allocations about a 10 percent
8 exposure to illiquid strategies. That's going
9 to go up under this proposal to 15 percent
10 when private equity and real estate are fully
11 funded. So the expected returns remain the
12 same and, again, the risk declines modestly.

13 We can look briefly at page 96, which is
14 the next page.

15 MS. MARCH: Can I just talk a moment
16 about the basket clause?

17 MS. PELLISH: Please.

18 MS. MARCH: We know that for us to do
19 anything additional, there will be a need to
20 change the law in the State of New York in
21 regard to what it allows all of the retirement
22 systems in the state to invest in the basket
23 clause. So what I would ask, having some
24 previous experience in terms of working with
25 the legislature, I would ask that sometime in

1 the fall -- because it doesn't have to be done
2 this year, but we might want to do it next
3 year. That sometime in the fall whether it's
4 November, December, October or September when
5 our calendar allows it, that we have a
6 conversation about how not only this system,
7 but the other systems in the city should
8 proceed and the systems in the state should
9 proceed so that we could educate those
10 individuals in the legislature as to our
11 desires to make this change rather than waking
12 to the normal time when they make their
13 changes in pensions in May, June or July. So
14 I would just like us to address that sometime
15 in the fall.

16 MR. SCHLOSS: Thad, do you want to
17 update everybody on our timeline?

18 MR. McTIGUE: Sure. I think what Sandy
19 said is very consistent with how our office is
20 viewing the matter. Obviously it's something
21 we will work with all the stakeholders, so in
22 June and July we will be rounding up
23 internally talking about our strategy and then
24 reaching out to folks who are interested, many
25 of who are around this table.

1 So I think, Sandy, your comments are
2 very in line with what the comptroller is
3 thinking.

4 MS. MARCH: Thank you. We look forward
5 to working with your office so that we can
6 achieve that.

7 MS. NAGASWAMI: As do we.

8 MS. NIEVES: So do we.

9 MS. PELLISH: So if we turn to page 4
10 very briefly or page 96, actually, for the
11 asset allocation discussion, I just want to
12 again reiterate the general trend which has
13 been to reduce the risk contributed by public
14 equities within the portfolio. So as we have
15 discussed before, equities are relatively
16 volatile compared to other asset classes. And
17 because many asset classes have fairly high
18 correlations with public equities, they tend
19 to contribute a disproportionate percentage of
20 the risk in any portfolio. So what you will
21 see on page 96 is in the current long-term
22 target. We have a target allocation of 61
23 percent to public equities. That contributes
24 over 85 percent of the risk in the portfolio
25 as defined by volatility. In the new

1 recommended target what we are proposing is a
2 52 percent target allocation to public
3 equities and again still contributing a
4 disproportionate degree of risk, but reduced
5 from 85 percent to 80 percent. So we are
6 moving further down the road in terms of
7 diversifying the portfolio and reducing the
8 level of risk contributed by the public market
9 equities.

10 So with that, I am happy to answer any
11 questions.

12 MS. NAGASWAMI: My only observation, and
13 I don't think there is anything any of us can
14 do about this, is just how much time it's
15 taking to get invested in private real estate.
16 So the increase in the allocation when we are
17 sitting here with a 1-1/2 percent investment,
18 2-1/2 percent committed versus a 5 percent
19 allocation is just -- you know, it's more a
20 time horizon thing. But it seems we are not
21 able to invest all we have got now, so I am
22 not sure that adding more makes a lot of
23 sense.

24 And the only other comment would be, I
25 realize this is not a six-month plan. This

1 is, what would you say, something that we
2 would revisit every year hopefully going
3 forward?

4 MS. PELLISH: I think we can, and
5 certainly should discuss it more frequently
6 than the five years Larry mentioned. I don't
7 know what the exact period is, but certainly
8 more frequently than every three to five
9 years.

10 MS. NAGASWAMI: So my only question is:
11 I guess we will need some sort of transition
12 plan from here to there that is more realistic
13 about a lot of dollars are not getting
14 invested?

15 MS. PELLISH: Yes. And I think that
16 goes to the point I raised earlier which is in
17 the fall we need to come back with a
18 discussion for the board about what we have to
19 do with the uninvested cash, which is
20 essentially the same thing as the transition.

21 MR. SCHLOSS: We noticed the need to
22 beef up our real estate and you couldn't have
23 set me up better. I would like to introduce
24 two new people to our real estate team. There
25 is David Cheung and Carol Eglow.

1 Say hello. You might give a quick bio.

2 MR. CHEUNG: David Cheng. I used to be
3 with Citicorp real estate investment
4 management and I was with Turner
5 International. And my experience primarily
6 focused on doing real estate private equities
7 transactions, mostly equity joint ventures,
8 convertible debt and as well as focusing on
9 asset management. And a few of my
10 twenty-something years, I also have about
11 seven years in Europe and Asian markets.

12 MR. AARONSON: Welcome.

13 MS. EGLOW: Hi. My name is Carol Eglow.
14 It's actually been changed since last we saw
15 each other, Larry.

16 MR. SCHLOSS: She was married last week.

17 MS. EGLOW: I just got married last week
18 so this is my honeymoon.

19 So I have about 25-plus years of
20 experience in the real estate capital markets.
21 I was at Capital Trust which is Samsall Mezz
22 Lending Re, and its predecessor entity for
23 about 12 of those years. Most recently I was
24 with True North which is a smaller fund, also
25 mezzanine and real estate investors. I

1 started a mezzanine lending program for
2 Carlyle about eight, nine years ago so I have
3 done mostly on the debt side but, you know,
4 the gamut of geographic and property type.

5 And I am happy to be part of the group.
6 I have a small child in a public school system
7 in New York so --

8 MR. AARONSON: Yay. Welcome.

9 MR. SCHLOSS: So we check every box
10 possible.

11 MR. AARONSON: I think that's great.
12 Adding to the staff is going to go way to help
13 Ranji's problem and speed up these things.

14 MR. SCHLOSS: Well, it's consistent if
15 you go back with the plan that the
16 controller's office presented and which you
17 all approved, increase BAM and increase
18 corporate funding. These are two terrific
19 people who joined our team and the purpose is
20 to invest in real estate. Because if you look
21 at our funds, the 5 percent commitment has
22 been there for three or four years. We are
23 only 1.2 percent funded; it's too low. And
24 now is a very good time now and the next year
25 or two is a very good time to be investing in

1 real estate, so we need to staff up. We
2 staffed up. We are going to hire a junior
3 person to help these people out and you are to
4 see an increase in the flow of real estate
5 investments as a result of this.

6 MR. AARONSON: That's great.

7 MR. SCHLOSS: Any other questions on the
8 asset allocation?

9 MS. NAGASWAMI: Can we talk about the
10 core noncore mix as part of the real estate
11 conversation later?

12 MR. SCHLOSS: Sure.

13 MS. PELLISH: Yes, absolutely.

14 MR. SCHLOSS: So with that if there are
15 no other questions, what we would like to do
16 we would like the board to approve this as the
17 asset allocation.

18 MS. MARCH: I think it's as usual we do
19 a consensus.

20 MR. AARONSON: I don't see anybody
21 opposed to it, so it's approved.

22 MR. SCHLOSS: Thank you.

23 MR. AARONSON: Now it's up to you to.

24 MR. SCHLOSS: Make it all happen.

25 MS. NAGASWAMI: Turn up the heat.

1 MS. MARCH: On behalf of the board, I
2 would like to thank BAM and Rocaton for all
3 the work they put in to bring us to the point
4 where we were able to unanimously by consensus
5 adopt a new asset allocation.

6 MR. SCHLOSS: Been great doing it and I
7 am glad we are done with it.

8 So that brings us to the last set item
9 on our public agenda, which is Opportunistic
10 Fixed Income, IPS. Martin has, as always, a
11 new draft. It's basically the draft that's in
12 the book with one or two additional sentences,
13 so it's not that new to be honest.

14 MS. MARCH: The three of us have a
15 person in our office who as soon as we get it
16 on e-mail, we print it on a color printer and
17 put it in our looseleaf binder.

18 MR. SCHLOSS: So, Martin, you have the
19 new --

20 MR. GANTZ: Yes.

21 MR. SCHLOSS: So why don't you briefly
22 walk us through this because, again, this has
23 been around for a little while, and then we
24 can move on with the day.

25 MR. AARONSON: The key firm is

1 "briefly."

2 MR. GANTZ: So the IPS is now on page
3 107 of the book and we have here obviously as
4 Larry mentioned the Opportunistic IPS,
5 Opportunistic Fixed Income IPS. It has some
6 slightly updated language, in particular the
7 asset allocation section, and it reflects the
8 new asset allocation policy just adopted
9 moments ago. In particular it talks about the
10 range now being zero to five percent or, as
11 you will recall, it was one-and-a-half percent
12 of the total fund. So that is now included in
13 here.

14 We also included, if you turn to page 4
15 of the IPS, a section on benchmarking which is
16 updated. And the big change here is to
17 include a new benchmark for the program, which
18 is a 10 percent net return. We've secondary
19 benchmark that compares it to a global
20 high-yield benchmark plus a premium, but the
21 reality is if we are going to take illiquidity
22 risk, go into investments that have potential
23 higher volatility, we should be compensated
24 for it. And so we have the benchmark of the
25 10 percent net.

1 And we added language. The one page we
2 passed around, that red line adds a third
3 paragraph to the very first page. So it's
4 really the first page with a third paragraph.
5 And what that does is it revises effectively
6 describing the program and changes to the
7 program, including the new separate account
8 flexible mandates that we are going to be
9 including and talking about and that we have
10 been discussing with the boards over the past
11 few months. So this particular paragraph adds
12 language that describes that previously we
13 were involved in funds and now we are looking
14 to add separate accounts, very flexible
15 separate accounts, to be able to move to
16 market opportunities as they occur.

17 The initial maximum that we are talking
18 about for an investment is one-half of 1
19 percent. We have language in here that allows
20 it to grow up to 1 percent. We can talk about
21 if it grows up to 1 percent because of market
22 movement or because these relationships over
23 time work out very well. We can obviously
24 talk about that going forward. We would
25 expect it would take some time to get money

1 going out, as you heard from managers who have
2 presented in the past.

3 But those are effectively some of the
4 big changes that we have on here and we would
5 like your questions if you have any. And if
6 not, we would like to have it adopted.

7 MS. NAGASWAMI: Just the only comment I
8 have on the section in red is if you want to
9 leave out the numbers, just given that it's
10 more of a description, that might make sense
11 given it's about purpose and objectives and
12 you get to the numbers later anyway. If
13 that's somewhere else, then maybe just doesn't
14 need to be upfront. But that's entirely your
15 call.

16 MR. SCHLOSS: Okay. We will send around
17 so everyone has it in its files a final, final
18 so you don't get a red line one.

19 Take your comment and with that, we
20 could use consensus to get this approved
21 unless anybody has any other questions.

22 MR. AARONSON: Everybody agrees.

23 MS. ROMAIN: Yes, we do.

24 MR. AARONSON: Okay, we have approved
25 it.

1 MS. MARCH: Yes.

2 MR. SCHLOSS: Perfect. Thank you. That
3 ends our agenda for the public session.

4 MR. AARONSON: And that ends the agenda
5 for the public sector on all parts of this and
6 maybe we should take a five-minute break and
7 come back and move on when we come back.
8 Five-minute break.

9 (Recess taken.)

10 MR. AARONSON: Okay, we have completed
11 the public session and do I hear a motion?

12 MR. AARONSON: We are now in executive
13 session and we will start with the report on
14 the variable funds.

15

16

17 (At this time the meeting went into executive session.)

18

19

20 MR. AARONSON: That closes the business
21 in the executive session.

22 Do I hear a motion?

23 MS. MARCH: Yes, Mr. Chairman, I move
24 that we go back into public session.

25 MR. SCHLOSS: I second that.

1 MR. AARONSON: Is there any discussion?

2 Seeing none we are ready to vote. All
3 those in favor?

4 MS. ROMAIN: Aye.

5 MS. MARCH: Aye.

6 MS. NAGASWAMI: Aye.

7 MR. SCHLOSS: Aye.

8 MR. AARONSON: We are now in public
9 session and in public session we are going to
10 get a report on what we did in executive
11 session and Susan Stang is going to give us
12 that report.

13 MS. STANG: In the executive session of
14 the variable funds, an update on stable value
15 fund was presented. In the executive session
16 for the pension fund, updates on several
17 managers were presented. There was a
18 discussion on our Opportunistic Fixed Income
19 program and several managers in that area.
20 Consensus was reached which will be announced
21 at the appropriate time. There was a
22 discussion of the restructuring plan for the
23 private equity portfolio. Presentations on
24 two private equity investments were received.
25 A quarterly review and a three-year plan for

1 the real estate portfolio was received and
2 discussed and in an attorney-client privileged
3 session proposed litigation as well as
4 relevant legislative issues were discussed.

5 MR. AARONSON: Okay. Is there any other
6 business before us in the public session? Do
7 I hear a motion?

8 MS. ROMAIN: So moved that we go out of
9 public session and adjourn.

10 MR. AARONSON: Do I hear a second?

11 MR. SCHLOSS: Second.

12 MR. AARONSON: Okay, any discussion?

13 Let's vote. How many people in favor of
14 adjourning?

15 MS. NAGASWAMI: Consensus.

16 MS. MARCH: You have more than
17 consensus.

18 MR. AARONSON: We stand adjourned.

19 (Time noted: 3:59 p.m.)
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C E R T I F I C A T E

STATE OF NEW YORK)

: ss.

COUNTY OF QUEENS)

I, YAFFA KAPLAN, a Notary Public
within and for the State of New York, do
hereby certify that the foregoing record of
proceedings is a full and correct
transcript of the stenographic notes taken
by me therein.

IN WITNESS WHEREOF, I have hereunto
set my hand this ____ day of _____,
2011.

YAFFA KAPLAN