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 1
             NEW YORK CITY TEACHERS' RETIREMENT SYSTEM
 2
                        INVESTMENT MEETING
                   held on Thursday, May 2, 2013
 3
                                at
                          55 Water Street
 4
                        New York, New York
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    ATTENDEES:
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    MELVYN AARONSON, Chairperson, Trustee, TRS
 7
     SANDRA MARCH, Trustee, TRS
    MONA ROMAIN, Trustee, TRS
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    PATRICIA REILLY, TRS
    JANICE EMERY, Trustee, Finance
    JUSTIN HOLT, Trustee, Finance
    LARRY SCHLOSS, Trustee, Comptroller's Office
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    THADDEUS McTIGUE, Trustee, Comptroller's Office
    JOSEPH LOUIS, Trustee
11
    JENNIFER MALDONADO, Trustee
    SAM FLAKS, TRS
12
    JOEL GILLER, TRS
    MARC KATZ, TRS
13
    RENEE PEARCE, TRS
    PAUL RAUCCI, TRS,
14
    LIZ SANCHEZ-PAZ, TRS
    SUSAN STANG, TRS
15
    MARTIN GANTZ, Comptroller's Office
     SEEMA HINGORANI, Comptroller's Office
16
    JANET LONDONO-VALLE, Comptroller's Office
    BARRY MILLER, Comptroller's Office
    YVONNE NELSON, Comptroller's Office
17
    PETRA NOVITSKY, Comptroller's Office
18
    JARROD RAPALJE, Comptroller's Office
    ROBERT NORTH, Chief Actuary
19
    ROBERTA UFFORD, Groom Law Group
    ROBIN PELLISH, Rocaton
20
    MICHAEL FULVIO, Rocaton
    STEVE BURNS, Townsend
    ISHIKA BANSAL, Townsend
21
    MICHAEL KOENIG, Hamilton Lane
22
    COREY ENGLISH, Hamilton Lane
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                       PROCEEDINGS
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                                 (Time noted: 10:00 a.m.)
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                 MS. REILLY: Good morning. Welcome to the
 4
    May 2, 2013 investment meeting of the Teachers'
 5
    Retirement System. I will start by calling the roll.
 6
                 Melvyn Aaronson?
                 CHAIRPERSON AARONSON: Here.
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                 MS. REILLY: Justin Holt?
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                 MR. HOLT: Here.
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                              Jennifer Maldonado?
                 MS. REILLY:
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                 MS. MALDONADO: Present.
12
                 MS. REILLY: Sandra March?
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                 MS. MARCH: Present.
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                 MS. REILLY: Mona Romain?
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                 MS. ROMAIN: Here.
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                 MS. REILLY: Larry Schloss?
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                 MR. SCHLOSS: Here.
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                 MS. REILLY: We have a quorum.
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                 I'll turn it over to the Chair.
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                 CHAIRPERSON AARONSON: Thank you very much.
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     Today we will start with the public session on the
22
     pension fund.
23
                 Larry?
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                 MR. SCHLOSS:
                              Sure. Let me start with a
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     couple of brief comments before we get to the numbers.
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     There's a lot of stuff going on, more than usual. It's
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 2
     slowly going to make its way to the market, so I predict
 3
     the markets will be more volatile from here. By that I
 4
     mean, we seem to be having our annual seasonal slowdown
 5
     right around now. It's happening.
 6
                 It's a little annoying, particularly as the
 7
     Fed tries to get out of the business of buying $85
 8
     billion of bonds every month. I think they're kind of
 9
     stuck. They discussed this question yesterday by saying
10
     "Maybe we'll buy less, maybe we'll buy more, but we'll
     pay attention and be helpful." I'd say the Fed is
11
12
     extremely helpful.
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                 It manifested itself in the last couple of
14
     weeks by, in the first quarter earnings results of U.S.
15
     companies, revenues were short. Earnings are close, but
16
     revenues are short. So it's coming out of margins, and
17
     coming out of margins means you don't hire more people.
18
                 So it's kind of slow, it's still slow, the
19
     unemployment rate is going down, but it's too slow.
20
     that being said, at some point the cycle picks up, so
21
     the housing market is picking up. Construction jobs are
22
     going up, so that's good.
23
                 But over all the economy is sort of listing
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     its way upward. At the same time, Europe, surprisingly,
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     is having a deeper recession than people thought.
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     don't know why they think there would be a deep
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     recession, but they're having a deep recession.
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                 Japan showed up in the last month or six
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     weeks and said, "We're going to double the supply of
 5
     yen," which means the yen per dollar is going to go
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     down, so they're going to depreciate their currency.
 7
                 When you depreciate a currency, it means, if
 8
     you're a Japanese investor, the numbers are like 97 and
     a half percent of all Japanese government bonds are
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10 owned by Japanese. So if you're a Japanese insurance 11 company and people have said we're going to depreciate 12 the currency, it means maybe you shouldn't own Japanese 13 bonds, you should own something else. 14 The something else is European issued bonds 15 and U.S. government bonds. So the combination has led 16 to more distortion in the fixed income markets. 17 a little bit like QE3 and a half, or 3 three-quarters. 18 Now you've got the Japanese buyers coming to buy U.S. 19 government bonds, you have the Fed buying U.S government 20 bonds, so rates are going back down, which is good. 21 But it's not as planned. It's not like just 22 the Fed is going down. Now you have other governments 23 coming in to buy these bonds. 24 The good news is rates are down, staying 25 down, and since investors are in search of making a 0005 profit, obviously not bonds, even though rates go down 1 2 and spreads continue to narrow, it's sort of like a balloon, squeeze a balloon and it pops out someplace 4 else. And where is it popping out? It's popping out in 5 the U.S. equity markets; which is good. Our biggest 6 asset class is U.S. Equity. 7 We'll see. The whole thing is 8 nerve-wracking to the extent that when you push on the 9 U.S. stock market prices go up. They're going up but 10 fundamentals are going down, so you've got this 11 dislocation. At some point it all bounces back. 12 There's a mess coming, but in the meantime we're making 13 a lot of money, so it's sort of okay. 14 So why do I say that? If you go to page 15 39 --16 MS. MARCH: We hope it holds true until 17 June, and worry about it next year. Right, Mr. 18 Actuary? 19 MR. NORTH: Indeed. 20 MR. SCHLOSS: So we have a good running start on June. This is what happened in March. 21 22 the U.S. market went up 4 percent. EAFE was up about 1, emerging markets was down about 2, Treasuries were flat. 23 24 And the high yield was up another 1 percent. 25 So a good month, again. 0006 1 If you now go to page 35, you can see how 2 we're set up quite nicely for this kind of market, 3 overweight U.S. Equities. And we're underweighted 4 governments. We'll talk about us getting out of this 5 bracket in a second, rebalancing ranges. But we're sort 6 of leaning into the right places in this kind of market. 7 So the combination of the market going up and us being overweight U.S. Equities leads to page 40; 8 which shows in the month of March we made about 2 9 10 percent. So our fiscal year to date is up to about 12 11 and a half percent. Those are great numbers.

stopped the year now it would be great, not really 12 13 necessary. 14 I think April was also positive, so 12 and a 15 So if you go to page 33 then, you look at 16 the total assets of the fund, at the end of March, 17 positive April, we're up to about \$49.6 billion dollars; 18 highest ever. At some point it's a lot of money. 19 tell you about now it's a lot of money. 20 All the managers are doing plus or minus all 21 right. And again, between now and the end of June I 22 expect more volatility, but I'd like to think we don't 23 give up 12 and a half, end up with a positive year. 24 It's a question of how much. 25 With that, any questions? 0007 1 Good month. All things are good. 2 With that, let's talk about the rebalancing 3 ranges. I'll hand it over to Robin. 4 MS. PELLISH: So we have sent out in 5 advance, and we have more color copies if you would like a presentation. This is part of the package, and a 6 7 discussion that arose last month or the month prior, as 8 well, about --9 MR. FULVIO: We distributed color copies. 10 MS. PELLISH: -- reevaluating the parking 11 place that's included in the rebalancing ranges for 12 emerging market debt allocations. A 3 percent target 13 allocation to emerging market debt. That's also 14 included in the book. 15 (Indicating.) 16 And so Rocaton agreed it made sense to 17 reevaluate the parking place for emerging market debt 18 until that allocation can actually be invested. And so 19 these slides present our thoughts on that reevaluation. 20 Mike Fulvio will comment. 21 MR. FULVIO: Keeping it high level, as Robin 22 mentioned before, EMV was part of the last asset 23 allocation review. As you might recall, this is a 24 strategic target of 3 percent, which is approximately 1 25 and a half billion dollars based on the current assets 8000 1 in the program. 2 Page 2 talks a little about what are the 3 considerations that we would suggest are important when 4 looking at parking assets until allocations can be fully 5 invested. б And so, some of the things we were 7 discussing were, Do you really want to pick parking 8 places that keep the spirit of the asset allocations that was approved in the first place? So you don't want 9 10 to change the profile of the program just because you're 11 parking assets on a temporary basis until you can invest 12 them. 13 So with that, one of the main things you

want to look at is, you want to examine the characteristics of those parking places you are considering and find parking places that are liquid, liquid enough that you can invest the assets when the time comes without having any concerns about moving money around. And you want to minimize unintended risk associated with investing in those parking places over the short term.

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So the keys are minimizing intended risks and making sure you're not deviating from the strategy agreed upon. And what we looked at were a whole slew of statistics, and there's some detail on the prior pages.

But with regard to EMV, today EMV's assets are being allocated 50 percent in high yield, the other 50 percent is being allocated in the Core+5 program.

And based on the analysis that we conducted, we're recommending that the 50 percent in high yield remain there, and the other 50 percent, instead of being invested in Core+5 or parked in Core+5 assets, we would park half of that 50 percent in Core+5 in emerging market equities, and the other half in cash.

And the slides talk in a little more depth about the analysis; but what we're seeing is, based upon the timeline that is expected to do a full blown EMV search, it's likely something that would be completed over the next nine to twelve months. So it's not a very long term allocation.

And essentially, based upon the way the plan is allocated today from an asset allocation standpoint, the money would not necessarily have to move around. For all practical purposes, it really just moves the rebalancing ranges around the current allocations.

So while we think there is a more improved way of thinking about how you park those assets, there is not necessarily any transactions going on, based on the plan assets today.

MR. LEWIS: On the correlation analysis that

you did, why did you assume the emerging market debt was denominated in U.S. dollars? I assume that's what we did?

MS. PELLISH: When we did the asset allocation analysis several years ago, we used an emerging market debt asset class that was exclusively denominated in hard currency, primarily dollars.

The emerging market debt asset classes evolved significantly over time, so that today there's an equal volume of local currency denominated emerging market debt.

market debt.

So we ran the analysis two ways: One, using a U.S. dollar denominated benchmark; and the other looking at a fifty-fifty mix of dollar denominated and local currency dollar denominated emerging market debt.

16 And no matter which way you look at it, we come up with 17 the same conclusion, that a fifty-fifty mix of cash and 18 emerging market equity makes sense. 19 When actually implemented, when BAM goes to 20 implement that 3 percent target allocation to emerging 21 market debt, I think at that point there is some further 22 analysis about the specific kind of mandates that are 23 going to be awarded, whether they're exclusively hard 24 currency or whether there'll be a mix of local and hard 25 currency. 0011 1 So we wanted to look at it both ways to make 2 sure the recommendation didn't change as a result of 3 deciding between local currency and hard currency, and 4 the recommendation didn't change. 5 MR. SCHLOSS: Makes sense to me. It seems 6 intuitively a little better than what we had. I think 7 it's great. It's sort of odd that don't move any money 8 as a result of it, but that's just fortuitous. 9 MS. PELLISH: So it's a function of a couple 10 of things. One, we're already underweight Core+5. And 11 two, we're really not talking about a very significant 12 percentage of the fund's assets. We're talking about 13 moving half of the 3 percent EMV target, which is 1 and 14 a half percent. 15 So therefore, given the relatively modest 16 size of the adjustment, as well as the fact we're 17 currently underweight to Core+5, and we do have some 18 cash in the plan, there are actually no immediate 19 transactions that would be required as a result of 20 changing the parking place. 21 MR. SCHLOSS: Perfect. MR. HOLT: Is it 1 and a half percent or is 22 23 it .75 percent? I see 25 percent of the 3 percent, too. 24 MR. FULVIO: The 1 and a half percent Robin 25 was referring to was the half that's allocated to Core+5 0012 1 today. 2 MR. HOLT: Okay. If we were to pull the trigger on it immediately, it would be about 370 odd 3 4 million, the size of the transaction? 5 MR. SCHLOSS: There is no transaction. 6 MR. HOLT: Parking spot? 7 MS. PELLISH: So it would be about \$750 8 million if we do anything to that. 9 MR. SCHLOSS: There's nothing to do. 10 MS. PELLISH: Yes. In the hypothetical 11 scenario if we were going to do something, it might 12 involve as much as \$150 million. And today, given the 13 actual asset allocation, it's not required. 14 It would be for about a nine MR. HOLT: 15 month holding period? 16 MS. PELLISH: I defer to BAM in terms --17 MR. SCHLOSS: We haven't done an educational

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     session for the board. Maybe nine months to a year.
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                 MS. MARCH: We're restrained by the fact
20
     that -- even though, Mr. Schloss, I want to thank you
21
     for expediting the RFP process, we're still not in the
22
     real investment world. And maybe sometime in the future
23
     we will find an administration that is willing to
24
     understand that the assets that we invest in retirement
25
     systems cannot wait forever because of the RFP process,
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     and we will be able to move to an RFI process.
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                 But I thank you for your efforts, but that's
 3
     why it's a nine month process.
 4
                 MR. HOLT: Does that have any relation to
 5
     the conversation at hand?
                 MS. MARCH: It has a relation to my desire
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 7
     as a trustee to say it; and being here a long time I
 8
     have a right to say it. You have to have a little
 9
     history, and when you understand what's going on, it is
10
     nine months.
11
                 MR. HOLT: For history, I wouldn't mind a
12
     little background on what you're going up on.
13
                 MR. LEWIS: Nine months in the real world
14
     for corporation companies and otherwise is not
15
     unreasonable. The idea of nine months is somehow
16
     outside of markets, that is not true.
17
                 MS. MARCH: It used to be two years, and if
18
     it weren't for Larry Schloss it wouldn't be nine months.
19
                 MR. SCHLOSS: To bring you up to speed.
20
     it used to take 17 months on average to finish an RFP.
21
     We got it down to nine months. We've now changed the
22
     procurement process.
                          It's been --
23
                 MR. McTIGUE: CAPA, City Administrator
24
     Procedure Act.
25
                 MR. SCHLOSS: Ideally, through CAPA. I'm
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1
    not sure what that is.
 2
                 (Laughter.)
 3
                 There's a thirty day comment period
 4
     somewhere, and ideally the rules change. If the rules
 5
     change, that lends itself to a better, quicker RFP
 6
     process. And once we have the rule change, I'd say it's
 7
     a great time to start new RFPs. I have no idea when
 8
     that would happen.
 9
                 MR. McTIGUE: To follow-up on your point,
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     Larry, the PPB board voted the ruling post CAPA.
11
     comment period for a public hearing is established, the
12
     PPB board takes into account the comments that are made
13
     either in writing or through the public hearing.
14
     They'll consider those comments and then ideally the PPB
15
     board will vote to finalize the rules and move to adopt
16
     it through the city regulations.
17
                 MR. SCHLOSS: Ideally that happens this
18
     calendar year.
19
                 MR. McTIGUE: That would be the plan.
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20
                 MR. SCHLOSS: The next calendar year, under
21
     the new rules for an RFP -- we get five months from
22
     whenever we start.
23
                 MS. MARCH: Hopefully someday it will be
24
     done as it is in the rest of the world.
25
                 MR. LEWIS: Which is nine months.
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                 MS. MARCH: Not Variable A, it doesn't.
                 CHAIRPERSON AARONSON: I don't think
 2
 3
     Vanguard and its fund wait nine months to invest their
 4
     money.
 5
                 MS. MARCH: They don't. When we want to
 6
     invest something in the tax deferred annuity program
 7
     variable, it doesn't take us nine months. It doesn't
 8
     take that long and it doesn't have to.
 9
                 CHAIRPERSON AARONSON: Where are we now?
10
                 MR. SCHLOSS: We agree with this new change
11
     in the parking places. We would like you to approve
12
     this new change. I'm asking for consensus. It involves
13
     no movement of dollars, it just moves ranges, no
14
     investment dollars.
15
                 CHAIRPERSON AARONSON:
                                       There is consensus on
16
     this side.
17
                 MR. HOLT: Can we consensus before we do
18
     make a transaction at some point to get a sense for what
19
     the transaction costs will be?
20
                 CHAIRPERSON AARONSON: As far as I
21
     understand, there is no transaction costs, no fee; and
22
     before we do any transactions, we revisit it.
23
                 MR. HOLT:
                           Okay.
24
                 CHAIRPERSON AARONSON: That's what I believe
25
     I heard.
0016
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                 MR. SCHLOSS: All right.
 2
                 Just so I'm clear, you want to get the way
 3
     of the normal rebalancing?
 4
                 MR. HOLT: No.
                                 I just want an
 5
     understanding, having traded in some of these securities
 6
     in the past, I know it can be a little illiquid.
 7
     it's going to run 100 basis points on each side of the
     trade to go in, and another 100 basis points to get out,
 9
     we should be cognizant of that before --
10
                 MR. SCHLOSS: Martin?
11
                 MR. GANTZ: Two things. Number one, it's
12
     not each side, it's only one side because we're not
13
     moving any money now. So you're talking about
14
     potentially one side in the future when we fund.
15
                 Number two, you're making an assumption of
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     where the asset will be at the time. At the time that
17
     we make the selections and the fund, the managers, we
18
     will see where we're overweight and underweight and
19
     we'll apprise the board at that point where the money is
20
     coming from.
21
                 It may in fact come from emerging market
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22 equity, but it may not. So we don't know at this point 23 where that will be. 24 MR. SCHLOSS: To your point, Justin, I'd 25 like to have consensus without any qualifications, 0017 because I don't quite understand what your 1 2 qualifications meant. 3 MS. MARCH: Larry, you have consensus without qualifications. 4 5 MR. SCHLOSS: Okay. 6 That ends our public session for the pension 7 fund. 8 CHAIRPERSON AARONSON: We're now ready to 9 move on to the Passport funds. 10 MS. PELLISH: So everyone should have a copy 11 of the March report for the Passport fund. Certainly 12 Variable A, you can see we're approaching -- million 13 dollars -- as Larry already noted, the rising equity 14 market has been very beneficial for Variable A. 15 You can see that the total fund performance 16 for the month of March was almost 3 and half percent. 17 So for the calendar year to date, the return for 18 Variable A was approaching 10 percent. 19 I don't think there's any particular 20 commentary that I'd make about the managers, other than 21 to note that, as has been the case for some time now, 22 the international equity composite, although actually 23 the performance is reasonable given the asset class, the 24 performance of the international equity composite was 5 25 percent for the quarter, so slightly less than half of 0018 the U.S. Equity market. That's the total return down. 1 Over the long period of time you expect the allocation 2 3 to diversify the portfolio. 4 It's worth noting -- I think it's 5 interesting to note, Larry alluded to the U.S. dollar. 6 In local currency markets, looking at the return of the 7 EAFE index, so developed markets, international stocks, 8 was almost double that 5 percent. So local currency, the EAFE index would have returned 10 percent. 9 10 But when you translate that back into U.S. 11 dollars it declines by half. That tells you how 12 significant an impact the strength of the U.S. dollar is 13 having on U.S. dollar-based investments overseas. 14 I am happy to answer any questions. great month, great quarter for the equity market. I 15 16 think in general managers' performance is up to 17 expectations for that period of time. 18 We also have some information about the other variable funds. You can see Variable B, which is 19 20 invested in short term bonds, yielded 25 basis points 21 return. So, as Larry alluded to, the Fed is keeping 22 rates low, the short end of the curve, where they can 23 control rates. These are the kind of returns savers

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    get, very high quality, short --
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                 The international equity option, which is
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    Variable C, as mentioned before, yielded a return of
     slightly over 5 percent. So around 5 and a quarter
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    percent return of the benchmark. And that's for the
 3
 4
     quarter to date period. The one year period return for
 5
     this composite is 11 and a quarter percent. So,
     although it's lower than the U.S. equity, it's still a
 6
 7
     strong positive return.
 8
                 And we can also look at the inflation
 9
    protection fund, which is invested in the PIMCO All
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     Asset Fund. For the month of March that was flat. For
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     the quarter that's up slightly under 1 percent. Again,
12
     that's invested primarily in fixed income instruments.
13
                 Then finally, the socially responsive equity
14
     fund, the Neuberger Berman vehicle, is up over 15
15
     percent for the quarter. They had some ground to make
16
     up from last year, and was doing quite well and making
17
     up a lot of that ground.
18
                 I'm happy to answer any specific questions
19
    you have on the variable fund performance. We also
20
    distributed estimates of performance for the month of
    April. And as Larry mentioned, a strong equity market
21
22
     continued during April. The Russell 3000 was up 1.6
23
    percent for the month. On a year to date basis it
24
     returned almost 13 percent.
25
                 The EAFE index actually gained a lot of
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    ground during April, so in April the EAFE index is up
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 2
     over 5 percent; so starting to approach the calendar
    year to date returns for the U.S. Equity market.
 3
     see that the Variable B generated about 30 basis points
 5
     in the month the April. And the PIMCO all asset fund
 6
    remained 2 percent. And the socially responsive fund
 7
     was essentially flat.
 8
                 So a strong equity market in April for the
9
     U.S. and international equity markets, with bonds
10
     remaining flat.
11
                 Any questions?
12
                 MR. SCHLOSS: Nothing like the markets going
13
     up.
14
                 MS. PELLISH: That concludes our public
15
     agenda for the variable funds.
                 CHAIRPERSON AARONSON: Now we need a motion
16
17
     to go into executive session.
18
                 MS. MARCH: I make a motion to go into
19
     executive session under Public Officers Law 105 so that
20
     we can discuss sales and security of our assets.
21
                 CHAIRPERSON AARONSON: Second?
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                 MR. SCHLOSS: Second.
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                 CHAIRPERSON AARONSON: Any discussion?
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                 All in favor?
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                 (A chorus of "Ayes.")
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                 Any opposed?
 2
                 We're now in executive session.
 3
                 (Recess.)
 4
                 CHAIRPERSON AARONSON: We have to go back to
 5
    public session.
 б
                 Do I hear a motion?
 7
                 MS. MARCH: I move we go back into public
 8
     session.
 9
                 MR. SCHLOSS: Second.
10
                 CHAIRPERSON AARONSON: Any discussion?
11
                 Seeing none, all in favor?
                 (A chorus of "Ayes.")
12
13
                 Any opposed?
14
                 We're now back in public session.
15
                 Susan, will you report in public session
16
     what we did in executive session?
17
                 MS. STANG: In the executive session of the
18
    pension fund an update of one convertible bonds manager
19
    was presented.
20
                 A presentation on a real estate investment
21
    was received and discussed. Consensus was reached,
22
    which will be announced at the appropriate time.
23
                 A presentation on a private equity
24
     investment was received and discussed. Consensus was
25
     reached, which will be announced at the appropriate
0022
1
     time.
 2
                 There was a discussion of a contract for a
 3
     service provider. Consensus was reached, which will be
 4
     announced at the appropriate time.
 5
                 CHAIRPERSON AARONSON: Thank you very much.
 6
                 That concludes business today.
 7
                 Do I have a motion to adjourn?
 8
                 MS. MARCH: I make a motion to adjourn.
 9
                 MR. SCHLOSS: Second.
                 CHAIRPERSON AARONSON: Any discussion?
10
11
                 Seeing none, all in favor?
                 (A chorus of "Ayes.")
12
13
                 Any opposed?
14
                 We are adjourned.
15
                 (Time noted: 12:02 p.m.)
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0023	
1	CERTIFICATION
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3	I, Jeffrey Shapiro, a Shorthand Reporter and
4	Notary Public, within and for the State of New York, do
5	hereby certify that I reported the proceedings in the
6	within-entitled matter, on Thursday, May 2, 2013, at the
7 8	offices of the NYC TEACHERS' RETIREMENT SYSTEM, 55 Water
9	Street, New York, New York, and that this is an accurate transcription of these proceedings.
10	IN WITNESS WHEREOF, I have hereunto set my
11	hand this day of, 2013.
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15	JEFFREY SHAPIRO
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23 24	
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