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1 TEACHERS' RETIREMENT SYSTEM OF THE CITY OF NEW YORK

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INVESTMENT MEETING

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March 6, 2025

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10:09 a.m.

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Teachers' Retirement System of NYC

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55 Water Street, 16th Floor

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New York, New York 10041

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William Montague

Digital Reporter

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APPEARANCES:

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PATRICIA REILLY, EXECUTIVE DIRECTOR

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THAD MCTIGUE, DEPUTY EXECUTIVE DIRECTOR

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THOMAS BROWN, CHAIR, TRUSTEE

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BRYAN BERGE, MAYOR'S OFFICE, TRUSTEE

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JOHN DORSA, OFFICE OF THE COMPTROLLER, TRUSTEE

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VICTORIA LEE, TRUSTEE

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CHRISTINA MCGRATH, TRUSTEE

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ANTHONY GIORDANO, PANEL FOR EDUCATIONAL POLICIES,
TRUSTEE

10

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Also Present:

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VALERIE BUDZIK, TRS

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LIZ SANCHEZ, TRS

14

PRISCILLA BAILEY, TRS

15

ARISTEA AFTOUSMIS, TRS

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LOREN PERRY, TRS

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KOMIL ATAEV, TRS

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RON SWINGLE, TRS

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ANDREW ROSEN, TRS

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ISAAC GLOVINSKY, ESQUIRE, TRS

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KEVIN LIU, OFFICE OF THE MAYOR

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NADIA FAZHULINA, OFFICE OF THE MAYOR

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JOHN GLUSZAK, OFFICE OF THE COMPTROLLER

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STEVE MEIER, BUREAU OF ASSET MANAGEMENT

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KATE VISCONTI, BUREAU OF ASSET MANAGEMENT

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1 ENEASZ KADZIELA, BUREAU OF ASSET MANAGEMENT
2 WILFREDO SUAREZ, BUREAU OF ASSET MANAGEMENT
3 VALERIE RED-HORSE MOHL, BUREAU OF ASSET MANAGEMENT
4 TINA SUO, BUREAU OF ASSET MANAGEMENT
5 GRACE JUHN, BUREAU OF ASSET MANAGEMENT
6 PETYA NIKOLOVA, BUREAU OF ASSET MANAGEMENT
7 JONATHAN HUM, BUREAU OF ASSET MANAGEMENT
8 SANYA COWAN, BUREAU OF ASSET MANAGEMENT
9 MINJOO NA, BUREAU OF ASSET MANAGEMENT
10 STEVE PAK, BUREAU OF ASSET MANAGEMENT
11 JACKIE YE, BUREAU OF ASSET MANAGEMENT
12 KIM BOSTON, BUREAU OF ASSET MANAGEMENT
13 MAREK TYSZKIEWICZ, CHIEF ACTUARY
14 DONALD DE ROSA, OFFICE OF THE COMPTROLLER
15 DAVID LEVINE, GROOM LAW GROUP
16 MICHAEL FULVIO, ROCATON/GOLDMAN SACHS
17 AMANDA JANUSZ, ROCATON/GOLDMAN SACHS
18 GINA TARANTINO, GOLDMAN SACHS
19 NICO HART-PALLAVICINI, STEPSTONE
20 MARC RIVITZ, STEPSTONE
21 JUSTIN THIBAUT, STEPSTONE
22 JAMES MAINA, STEPSTONE
23 JUSTIN JAUME
24 SEAN KIRKPATRICK, OSMOSIS
25 CYRIL ESPANOL

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1 BRENDAN BEER, OAKTREE CAPITAL MANAGEMENT
2 LORIS NAZARIAN, OAKTREE CAPITAL MANAGEMENT
3 RANA MITRA, OAKTREE CAPITAL MANAGEMENT
4 MICHAEL HECK, OAKTREE CAPITAL MANAGEMENT
5 CHRISTINA WATSON, OAKTREE CAPITAL MANAGEMENT
6 STACY SILVERMAN, CANYON EVERGREEN
7 JEFF KIVITZ, CANYON EVERGREEN
8 ROBIN POTTS, CANYON EVERGREEN
9 TAMMY JONES, BASIS INVESTMENT GROUP
10 RACHEL MCINTYRE, BASIS INVESTMENT GROUP
11 RICHARD CADIGAN, BASIS INVESTMENT GROUP
12 BRIAN KINGSTON, BROOKFIELD
13 BEN BROWN, BROOKFIELD
14 LOUIS COLOSIMO, ICG
15 JEROME SOUSSELIER, ICG
16 LAURA BEREZAY, ICG
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(The proceedings commenced at 10:09 a.m.)

2 MS. REILLY: Good morning. Welcome to the
3 Investment Meeting of the Teachers' Retirement Board for
4 March 6th, 2025.
5 I'll start by calling the roll. Bryan Berge?
6 MR. BERGE: Bryan Berge representing Mayor
7 Adams, present.
8 MS. REILLY: Thomas Brown?
9 CHAIRMAN BROWN: Good morning, Patricia.
10 Present.
11 MS. REILLY: Good morning.
12 Gregory Faulkner?
13 John Dorsa?
14 MR. DORSA: John Dorsa, designee for
15 Comptroller Brad Lander, present.
16 MS. REILLY: Victoria Lee?
17 MS. LEE: Present.
18 MS. REILLY: Christina McGrath?
19 MS. MCGRATH: Good morning, Patricia, present.
20 MS. REILLY: We have a quorum and I'll hand it
21 over to the Chair.
22 CHAIRMAN BROWN: Thank you, Patricia.
23 Good morning, everybody.
24 First thing on the agenda today, Passport
25 Funds, January 2025, and I guess Goldman Sachs will take
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1 that over.
2 MS. JANUSZ: Thanks, Tom.
3 So I think Gina from our team will pull up the
4 January flash. Just wanted to call out, we did also
5 share to Convene the fourth quarter quarterly report. I
6 won't get into it. I know we talked about December
7 results at the last meeting, but I think the takeaway
8 there is that, you know, despite a little bit of
9 volatility right at the tail-end of the close of the
10 year, overall results for calendar year '24 were very
11 strong across the funds.
12 CHAIRMAN BROWN: Great. So you can do the
13 January 2025 and the fourth quarter summary, I guess,
14 together?
15 MS. JANUSZ: Yeah.
16 CHAIRMAN BROWN: Great, thank you.
17 MS. JANUSZ: So in terms of January, start of
18 the year, fairly strong, positive results across
19 equities and fixed income to start the year. No real
20 surprises in January from the major central banks,
21 including the US Fed, which kept rates unchanged, which
22 was widely anticipated.
23 We did see a little bit of a selloff at the
24 end of January. If you recall the headlines around
25 DeepSeek that caused NVIDIA shares to drop right around
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1 17 percent. So you do see weaker results a little bit
2 from more of the growth-oriented stocks that did have
3 more tech allocation.

4 We also, on the very last day of January, did
5 see the Trump administration discussed implementing
6 tariffs for Canada, Mexico, China. That ultimately was
7 deferred on the 1st of February, but overall, for the
8 month of January, if you look down sort of that
9 one-month column for the Variable Funds, looking at
10 essentially 3 to 4 percent returns for US and non-US
11 equities.

12 Your Balance Fund, which is predominantly
13 passive fixed income, returned about 1.3 percent, and
14 the Variable Funds, as a whole, ended the month at
15 around \$21.9 billion in total assets, the majority of
16 which, over \$19 billion, is in that diversified equity
17 option.

18 And then, if there's no questions on January,
19 Gina, do you mind flipping to the February benchmark
20 report?

21 So we, of course, don't have official results
22 yet for the Variable Funds, but wanted to share just
23 general benchmark results as proxy for February, and
24 what we saw in February is a little more mixed results.
25 So while non-US equities and fixed income were modestly

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1 positive on the month, US equities definitely did give
2 back some of the gains from January, and the dominant
3 factor driving markets in February definitely was a lot
4 of the ongoing discourse around both trade and fiscal
5 policy. So tariffs being one of the key drivers of
6 uncertainty, which we expect to continue.

7 So in terms of our forward-looking
8 expectations, we have modestly reduced our growth
9 outlook for 2025 and have widened our tails. So more
10 uncertainty, I would say, on both the upside and
11 downside outcomes there for 2025.

12 MR. FULVIO: I'm sure Steve will talk more
13 about this too, but since the S&P hit a high on February
14 19th, we have seen a lot of volatility, the S&P is down
15 6 percent since that.

16 CHAIRMAN BROWN: When did it hit the high
17 mark?

18 MR. FULVIO: February 19th.

19 CHAIRMAN BROWN: February 19th.

20 MR. FULVIO: So a lot of volatility,
21 particularly in the last week-and-a-half.

22 MR. MEIER: The good news is Europe is on a
23 tear.

24 MR. FULVIO: Yes.

25 MR. MEIER: European stocks are up 20

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1 percent --

2 MR. FULVIO: Yeah.

3 MR. MEIER: -- is up, in US dollar terms, over
4 20 percent.

5 MR. FULVIO: It's been a while since we have

6 seen such a difference in both direction in the markets
7 that looks like this. Usually, in the last few years,
8 we have seen the US run on a hot tear compared to
9 Europe, and now we're seeing them --

10 CHAIRMAN BROWN: How long have they been up
11 for, since February 19th, or?

12 MR. MEIER: Actually --

13 MR. FULVIO: Year-to-date was kind of --

14 MR. MEIER: -- year-to-date --

15 CHAIRMAN BROWN: Year-to-date.

16 MR. MEIER: -- was high teens, low 20s returns
17 in Europe, and the expectation is they're going to
18 reduce their -- or maybe abandon aspects of the fiscal
19 discipline, spend more money on defense, more money on
20 infrastructure, so it will be good for the local
21 economies.

22 Germany has been in a recession --

23 CHAIRMAN BROWN: It might get them out of a
24 recession.

25 MR. MEIER: -- for growth. So their bond

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1 yields, the 10-year yields have the effect of I think
2 almost 30 basis points in two days. A lot of this has
3 to do with the rhetoric that's coming in from the new
4 administration, concerns about tariffs, stepping away
5 from the strategic alliance, the NATO alliance. I know
6 there was a very significant vote at the UN where the US
7 apparently voted alongside of Russia and North Korea,
8 and at a point when even China abstained from that vote.
9 So some of this may be posturing but the world is
10 disrupted.

11 Mike and I were commenting on that earlier,
12 and it's nothing humorous about it, but it's impacting
13 not just what's going on in the market, saying how it's
14 being priced in, it's affecting business confidence,
15 consumer confidence, investor confidence, spending
16 patterns, and now the -- keep saying the two words,
17 stagflation, concerns about stagnant growth and high
18 inflation, and talks about a recession.

19 The markets, I think the Fed Fund Futures
20 contracts are start -- pricing in almost four cuts this
21 year because they think that the current administration
22 is going to push the economy into a recession. I'm not
23 so sure I'm there yet.

24 I know, Amanda, you said you guys actually
25 ratcheted down your outlook a little bit for growth

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1 plans, but -- what's your outlook for growth? Sorry, I
2 mean to put you on the spot. It's probably closer to 2
3 percent.

4 MS. JANUSZ: Yeah.

5 MR. FULVIO: 2 percent. It's still slightly
6 above trend but lower than it was coming into the year
7 with, and you mentioned with wider tails, sort of the

8 extremes.
9 MR. MEIER: That all makes sense. I have got
10 a 54-page deck I'm happy to dive into.
11 (Laughter.)
12 MR. MEIER: I really do.
13 CHAIRMAN BROWN: Steve, we have plenty of
14 time.
15 MR. MEIER: We have five deals today, so I got
16 the lecture coming over that I need to be --
17 CHAIRMAN BROWN: Plenty of time.
18 MR. MEIER: -- brief.
19 CHAIRMAN BROWN: We can order dinner.
20 (Laughter.)
21 CHAIRMAN BROWN: Great, thank you. Thank you,
22 Amanda.
23 Any more questions for -- any questions for
24 Mike or Amanda? Thank you so much.
25 And that leads into our professor. Steve?

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1 Thank you.
2 MR. MEIER: Thank you for that. Thank you for
3 that, Mr. Chair.
4 I will say just a couple things on the back of
5 or discussion a moment ago. You have a broadly
6 diversified portfolio in public assets and private
7 assets, US and non-US, again dominated by US holdings,
8 but the portfolio is actually designed to withstand a
9 high degree of volatility in different markets, so, and
10 I'm still very confident in terms of how you're
11 positioned.
12 I think that we'll probably experience some
13 volatility. I don't think you can expect to see the
14 US -- the US equity returns that we have seen the last
15 couple of years at plus 25 percent.
16 CHAIRMAN BROWN: But the man in the White
17 House seems to be pushing back.
18 MR. MEIER: Yeah.
19 CHAIRMAN BROWN: Just pushed back on no
20 tariffs now for a month in the auto industry.
21 MR. MEIER: So there are some concerns about
22 the current administration's policies as it applies to
23 tariff and tariffs around being inflationary,
24 deportations being inflationary, but there are also
25 elements that have been discussed about more of a

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1 pro-business agenda, a lighter regulatory touch that may
2 support some mergers and acquisitions that would
3 hopefully spur more activity in your private equity
4 book.
5 So right now, we see, hopefully, we think we
6 see different directions, private -- public equity under
7 some pressure, but we do get the benefits of a lighter
8 touch, more pro-business administration. That will
9 certainly help both public and private, but particularly

10 private.

11 MR. FULVIO: Yeah, I think the only
12 distinction there is where we have seen very loud
13 discussion and some more action has been on the tariff
14 policies. We haven't yet seen action. A lot of
15 discussion but not a lot of action on the other policies
16 that might be more pro-business, which could help fuel
17 or offset some of the, I'll say recessionary burdens of
18 the other actions.

19 CHAIRMAN BROWN: How does the inconsistency
20 play a role in all this? I mean, a month ago, he said
21 yes for tariffs, and then he said no for another month,
22 and now he's saying yes, and now he's saying no. He
23 seems not to have a plan laid out well, and then, once
24 it's out there, and then he understands the
25 ramifications, then he pulls back.

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1 Does that all have an impact on consumer
2 confidence?

3 MR. MEIER: Absolutely.

4 MR. FULVIO: Business confidence, consumer
5 confidence.

6 MR. MEIER: The mere fact that, yesterday, no,
7 tomorrow -- the inconsistency.

8 I have got some slides that show the spike in
9 uncertainty and how it's impacting people's spending
10 decisions, and again, that doesn't really bode well for
11 economic growth longer term. I'd like to think that
12 there is a game plan here. I'm not so sure --

13 CHAIRMAN BROWN: I'm glad -- comforting words,
14 comforting words from you when you said that our
15 portfolio can withstand the ups and downs, and it was
16 created for --

17 MR. MEIER: Yes.

18 CHAIRMAN BROWN: -- for exactly this,
19 unpredictable times, so that's comforting.

20 MR. MEIER: Maybe just go through a couple
21 slides.

22 CHAIRMAN BROWN: Sure, go for it. Thank you.

23 MR. MEIER: Wilfredo or Donald, can you go
24 ahead one slide, please, Donald?

25 So just a quick look. We talked a little bit

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1 about inflation. Inflation fears and actually inflation
2 being above trend -- or above expectations, the Fed's
3 target is 2 percent, inflation is still around 3 percent
4 and perhaps trending higher. Also, inflation
5 expectations are up, so the Fed is on hold, they have
6 been pretty clear about that, notwithstanding my
7 comments earlier about the potential for rate cuts if
8 there is a recession at some point down the road.

9 On the next slide, just to look at where
10 inflation is. As I said, CPI on the far right-hand
11 side, 3 percent. That's up from as low as 2.7 percent,

12 so it's trending in the wrong way, and then the core PCE
13 deflator in yellow up almost to 2.8 percent. So
14 inflation has been sticky. The expectations is
15 inflation is going to continue to be sticky here, and
16 perhaps rise well above that 3 percent level.

17 And on the next slide, you can see that this
18 isn't just in the States, that inflation is kind of --
19 the ECB, the Fed, and the Bank of England all have a 2
20 percent inflation target. You can see that inflation
21 has been moving higher above that. So sticking between
22 2 and 3 percent with potential concerns about going even
23 higher and causing a change of monetary policy.

24 There was an interest rate cut today by the
25 ECB of 25 basis points, indications that they're really
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1 concerned about the tariffs and the impact on inflation
2 and growth and the economy there. They are probably
3 towards the end of their rate cutting cycle because of
4 that, but again, just a positive downward movement in
5 official rates in Europe.

6 On the next slide, again, that S came back,
7 stagflation, again, stagnant growth coupled with high
8 inflation. It's really an unfavorable condition for the
9 monetary policy to potentially possibly impact the
10 outcomes. We saw this last in the 1970s, certainly a
11 very different environment when you had the oil price
12 shocks of '73, '78, '79, but something to continue to
13 watch.

14 On the next slide, a look at the unemployment
15 level. Unemployment in 2024, in the United States,
16 averaged around 4 percent, where it is right now.
17 That's actually indicative of a pretty strong labor
18 market. You can also see the participant rate, yellow
19 at the top, pretty steady at 62.6 percent. It really
20 hasn't gotten above or at the same level it was
21 pre-pandemic, but again, that may have more to do with
22 demographic changes and the number of people that are
23 hitting 65 or somewhere close to that, retiring.

24 On the next slide, just a look at the impact
25 that tariffs could potentially have on economic growth.

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1 Many in the markets today are concerned that the
2 initiatives may stifle growth domestically and abroad,
3 and again, coupled with inflation. The new
4 administration policies I talked about earlier have a
5 negative impact on, again, consumer sentiment
6 confidence, business sentiment confidence, and a
7 willingness to spend as well as investor confidence,
8 which is showing up in an increase in volatility and
9 uncertainty.

10 On the next slide, just a quick look. This is
11 a familiar slide on the far right-hand side. What I
12 think is interesting here is, again, some of my comments
13 earlier about Europe and the acknowledgement on the part

14 of the Europeans that they need to provide for their own
15 defense, that the US is a less reliable business
16 partner, to take off some of the guardrails they have
17 around deficit spending or fiscal spending, will
18 probably boost the Eurozone's post-domestic products,
19 which is probably a favorable thing, at least in the
20 short run.

21 Next slide, a quick look at Fed minutes, as I
22 said, reflected earlier that they're on hold for now
23 after 100 basis points cuts last year, and again, they
24 have cited, in their official statements, their concerns
25 about US trade policy and its potential impact on

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1 inflation.

2 Next slide, just a quick look at the 30-year
3 history of some of the largest of central banks in the
4 world. As I mentioned, in green today, the ECB is now
5 at 2-and-a-half percent, cutting rates probably for the
6 last time, if not close to the last time their rate
7 cutting cycle.

8 Next page, client -- sorry, credit market
9 spreads continue to be relatively tight. There are
10 concerns that perhaps lenders, investors as well that
11 lend into these facilities, are too optimistic about
12 growth, inflation, and default rates. We'll see how
13 that plays out over time, but again, I would not be
14 surprised to see credit spreads start to widen out and
15 back up if the specter of a recession is priced in.

16 On the next slide, this is a new slide that
17 really kind of addresses some of the issues that we
18 talked about in terms of the US government's deficit
19 spending. You can see up top, if we had a balanced
20 budget, what the spending would look like. And below
21 that, we actually came in with a little over 7 percent
22 as a percentage of gross domestic product in the US, a
23 \$2.1 trillion deficit last year.

24 I know that the current administration,
25 through the DOGE initiatives, are focused on reducing

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1 expenses for the government. I'm not so sure whether,
2 how successful that will ultimately be, but again, \$2.1
3 trillion is a lot to work off.

4 You can see on the chart below, we currently
5 have \$36.2 trillion in outstanding debt, \$29 trillion of
6 that is held by the public. A couple of interesting
7 facts about that level of debt: The interest expense in
8 2024, just to service our debt, was \$882 billion.
9 That's a lot. Typically, when you look at that relative
10 to defense spending, which is one of the largest, if not
11 the largest defense -- discretionary item on the budget
12 at \$874 billion, so that interest burden and the
13 interest expense associated with servicing that is
14 incredibly high.

15 On the next slide, just a quick look, a

16 familiar slide, credit spreads. This is the extra yield
17 you earn taking from on either investment grade risk or
18 below investment grade risk. Investment grade risk, in
19 white, you receive an extra 87 basis points these days.
20 We'd like to see that closer to 110, 120 basis points of
21 extra yield. And in high yield, in yellow or orange up
22 top, it's 280 basis points, whereas if you look
23 historically, it's probably closer to the 3, the 320
24 basis point levels. So things are tight. We expect to
25 see those widen out at some point.

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1 Next slide, just a quick look at the yield
2 curve. A little bit of a positive message here. Your
3 fixed income portfolio is now generating more income.
4 The bar, the red bar up top is the yield curve as of a
5 couple of weeks ago. If you look at that relative to
6 where it was in, say, 2021, in blue, you're earning
7 another 300 basis points in carry or income associated
8 with those holdings. So it's been a painful process of
9 having rates back up and bond prices move down as yields
10 move higher, but again, you're at a level where your
11 fixed income portfolios become a more reliable source of
12 income and balance for the portfolio.

13 Next slide, just a look at US Treasury 10-year
14 and two-years relative to one another. In green, US
15 Treasury 10-year yields, actually, this morning, are
16 428. They're jumping around a lot. And two-year yields
17 are at 395. We have actually seen a contraction of the
18 2-10 spreads and then a widening out. Again, concerns
19 about it. We do have a condition of stagflation.
20 There's a potential for short rates to remain lower for
21 a little bit longer, as the Fed may be reluctant to
22 raise rates for weakness, but inflation will affect the
23 longer term rates more dramatically.

24 See the next slide, this is just a look at
25 that 2/10 spreads. It was 18 basis points a week ago.

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1 It's 32 basis points this morning, and widening.

2 Next slide. Actually, this slide talks about
3 US stocks and bonds. We're really looking at public and
4 private equity markets here. As we talked about
5 earlier, US stocks have come under some pressure
6 recently. US stocks are significantly lower, while
7 European stocks are significantly higher. Again, as
8 looking at the prints this morning, local currency
9 terms, they're in the upward and high teens. If you
10 convert that back to US dollars, they're over 20 percent
11 returns. And again, that's year-to-date through the
12 first week of -- some of the first week of March.

13 CHAIRMAN BROWN: And what was our
14 year-to-date, the US?

15 MR. MEIER: The US, the S&P 500 was probably
16 down about 1 percent.

17 CHAIRMAN BROWN: Wow, so that's a big --

18 MR. MEIER: Yeah, yeah, it's a few hundred
19 basis points, and that's, again, the benefit of
20 diversification. You're a US dollar based investor.
21 Your liabilities are dollar based, so you're going to
22 hone more dollar assets, but in this instance, your
23 benefit is you've got international diversification and
24 non-dollar holdings.

25 CHAIRMAN BROWN: Yeah.

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1 MR. MEIER: And I would say, as a general
2 matter, if you look at your portfolio, your
3 international exposure is -- can be thought of as
4 balanced, when we have problems here domestically at
5 home. Infrastructure is probably an outlier, fully 45
6 percent of those holdings are non-US. Again, a lot of
7 infrastructure products, a lot of data center products,
8 projects are in your portfolio.

9 Private equity, I think it's probably close to
10 15 to 20 percent outside the States. Real estate is
11 almost exclusively domestically, and then your
12 alternative credit book, probably 15 percent of those
13 holdings are non-US. So again, you have some
14 diversification, and you're a US dollar investor with US
15 dollar liabilities and a US dollar bias, but again, some
16 benefits to diversification.

17 I'd say the second point I would make is
18 towards the bottom of the slide. We talked about the
19 return of animal spirits, a pro-growth administration,
20 perhaps less of a regulatory touch on mergers and
21 acquisitions, and that should hopefully spur more
22 mergers and acquisitions that would also feed
23 investment, initial public offerings, and maybe start to
24 see more distributions and activity from the private
25 equity holdings.

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1 Private equity, the last couple of years, has
2 been disappointing in the performance relative to,
3 historically, it's done so well. I still think it's a
4 great time to be putting money to work in private
5 equity, given the fact that I think these vintage years
6 of '23, '24, '25 are going to be very positive for your
7 portfolio in the next three, five, seven, and 10 years.
8 So even though it's a little disappointing in terms of
9 the performance recently, I still think it's a great
10 long-term hold.

11 Let's see, on the next slide, as we talked
12 about, not to beat a dead horse, the fourth quarter was
13 good for US stocks, bad for non-US, and that's reversed
14 itself. We can see that in the fourth quarter numbers.

15 Just a reminder, and I continue to remind
16 myself, the expected returns, on average, over the next
17 10 years, and again, this is not just Rocaton's
18 assessment, it's actually an average of the five general
19 consultants, but I think it's pretty representative of

20 where we think things will wind up. Again, you had
21 years of back to back 25 percent returns in the Russell
22 3000, S&P 500, versus an expectation of returns around
23 6.7 percent. So again, there is benefit associated with
24 being a diverse, owning a diverse portfolio.

25 Let's see, next slide. Not to beat a dead

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1 horse, but we have seen over 20 percent drawdowns in the
2 global financial crisis and at the start of the interest
3 rate hikes in 2022. I wouldn't be surprised to see if
4 some percent is correction.

5 Mike, correct me if I'm wrong, but typically,
6 S&P 500 corrects about 10 percent every two years?

7 MR. FULVIO: Yeah, I don't have the number,
8 but it's surprisingly -- it happens more frequently than
9 you would think. That's the -- that's the headline.

10 MR. MEIER: No reason to panic. It is more
11 unusual on the right-hand side on fixed income. Again,
12 that's a long-term chart, but a fixed income drawdown of
13 the magnitude that we saw in 2022 was unusual. Again,
14 we're in a better place, a better starting place with
15 the higher base rates now. It's not to say they can't
16 go higher.

17 The next slide really just touches on
18 uncertainty. Markets hate uncertainty, consumers and
19 businesses hate uncertainty, and that's been reflected
20 in prices and in increased volatility.

21 Next slide, this is actually one of my
22 favorite slides. No disrespect to Goldman
23 Sachs/Rocaton, but I love this slide.

24 MR. FULVIO: We have our version, too.

25 MR. MEIER: You do, okay, we'll get your

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1 version.

2 MR. FULVIO: Everyone has a version.

3 (Laughter.)

4 MR. MEIER: This is just a cool way of looking
5 at returns over 20 years in the public market space.

6 CHAIRMAN BROWN: You'll always have to explain
7 this, every time I see this.

8 MR. MEIER: Yeah, yeah. So if I can just
9 point, this is great. In 2024, what this is telling
10 you, this is called a periodic table of returns. So if
11 you look at last year's returns, large cap equity, S&P
12 500, up 25 percent. Small cap equity up 11.5 percent.
13 High yield up 8.19 percent. Emerging markets up
14 7-and-a-half percent.

15 These are the returns and how they rank
16 relative to each other, high to low, global XUS, fixed
17 income down 4.2, and that real estate barely breaking a
18 little above 1. But what's interesting is you can look
19 for patterns. Two years of back to back 25 percent-plus
20 returns for large cap equity, which is unusual.

21 And I'd say the takeaway here is you can try

22 to look for patterns, but I really don't see any
23 patterns. What this tells me is you never know which
24 asset class is going to outperform the others, and
25 that's why you have a diversified portfolio.

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1 It's also, what I find interesting is some of
2 the extreme levels of returns, like when there's a
3 selloff. Emerging markets tends to be incredibly
4 volatile, emerging market stocks. I'm looking for an
5 example here.

6 MR. DORSA: And Steve, this is just based on
7 the passive return, an index of those very baskets,
8 meaning that, my point being if we select the top
9 quartile managers in private equity or real estate, or
10 any asset class, or the best active managers in
11 strategies where we're active, our returns might -- you
12 know what I mean? Might even be better than this,
13 right? So the point being that --

14 MR. FULVIO: The only exception is within
15 large cap, US large cap growth, where, over the last 10
16 years, only 9 percent of active managers have
17 outperformed the benchmark.

18 MR. DORSA: Yeah. So I'm just making the
19 point that, you know, this is just based on the thing.
20 In private markets, we tend to pick the better manager,
21 not necessarily --

22 MR. MEIER: So in 2022, which was a really
23 tough year, your top performing assets is cash. You
24 didn't have an allocation, but you always had some level
25 of holdings, and cash came in 1.46. Everything else was

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1 negative. High yield down 11 percent, US fixed income
2 down 13 percent, again, a painful year. Developed XUS
3 equity down 14, large cap equity US down 18, and so on.
4 But I think this is a kind of a fun chart to
5 just --

6 MR. DORSA: That would be a nice wall hanging.

7 MR. MEIER: It is, and I have it in my office.
8 I have -- yeah, there are different versions. It's also
9 private market returns as well, which --

10 MS. JANUSZ: Yeah, this is why you diversify.

11 MR. MEIER: Yeah, exactly.

12 MR. BERGE: Steve, is that risk adjusted?
13 Like if you were just glancing at that by color, you'd
14 be like, I should just be only in small cap equity,
15 because by and large, it is in the top portion of that.

16 MR. MEIER: It's not risk adjusted. Those are
17 just returns. It's not the potential for volatility.

18 MR. BERGE: All right. Yeah, that's what I
19 thought.

20 CHAIRMAN BROWN: I'm sure there's a chart for
21 that, too.

22 MR. MEIER: Mike said he can arrange it, which
23 I'm sure you can.

24 All right. I'm going to move it on. Maybe go
25 ahead a couple slides, Donald, if you would?

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1 Just in terms of the contribution of personal
2 consumption expenditures for GDP, even though we had a
3 rising rate environment from '22, on, from March of '22,
4 on, you can see that the consumer has been pretty
5 resilient. That may be coming up off of COVID with a
6 pent up demand for services and events and just
7 spending, generally. But last year, December 2024, you
8 can see that the year over year expenditures for
9 consumption was 28 percent, so a pretty strong consumer
10 through the end of last year.

11 On the next slide, again, notwithstanding the
12 fact that we had rising rates, the economy has held up
13 really well. When we talk about trend portfolio, and
14 I'll ask Mike or Amanda to correct me, trend is
15 typically, what, 2 percent, 2.1 percent, the average
16 return of the economy. So we have been above trend for
17 a while, even last year, as things kind of tailed off at
18 the end of the year, coming in at just 2.3 percent, it's
19 still above trend and quite solid. We'll see where the
20 current quarter winds up.

21 You'll see on the next slide -- let's skip the
22 next slide, Donald.

23 Maybe talk about some of the tailwinds to
24 inflation. Tailwinds to inflation are not necessarily
25 good, and you could read this on your own when you have

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1 time, but just the top. Tariffs increase prices and
2 that's going to push inflation higher. There's a number
3 of other things in terms of tariff fears are putting --
4 pulling some of the orders forward, creating some
5 short-term inflationary activity as well, but more to
6 come on that.

7 Let's skip ahead a couple of slides to Slide
8 31. Just in terms of inflation expectations, so
9 inflation expectations, oftentimes, there's a
10 self-fulfilling prophecy.

11 Sorry, on Slide 31? One more ahead. Sorry,
12 two more back. There you go. There you go.

13 CHAIRMAN BROWN: Well, you know your slides.

14 MR. MEIER: No, no, I think -- oh, he's got
15 the old ones. All right. Sorry. Okay. It's not the
16 same deck I have.

17 Trade war, obviously, we have had trade wars
18 in the past and this has created a lot of uncertainty.
19 This is the US Economic Policy Uncertainty Index. You
20 can see it spiked in 2018 and '19 when the trade war
21 started and tariffs were being imposed, and again, early
22 on in the new administration, a significant spike. So a
23 lot of uncertainty in the marketplace.

24 Let's skip ahead a couple slides. One back,
25 please.

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1 This is interesting. This is actually really
2 interesting. China actually joined the World Trade
3 Organization in December of 2001, and at the time, in
4 dark blue, you can see all the countries that the US was
5 the -- the principal or the highest trading partner with
6 those countries.

7 The next slide is actually, is a snapshot of
8 2020. So 20 years later, you can see it's dominated
9 clearly by red with the exceptions of Mexico and Canada,
10 who are our two primary trading partners still today.
11 What's interesting is that, today, there are over 120
12 countries around the world that has China as their
13 largest single trading partner. So things have really
14 changed quite dramatically in 20 years, which is why
15 it's a risky strategy that the current administration is
16 pursuing in terms of potentially igniting a global trade
17 war.

18 Why don't we skip ahead to your performance,
19 Donald?

20 MR. DORSA: Hey, Steve, I've just got a
21 question on that slide.

22 MR. MEIER: Sure.

23 MR. DORSA: At what point does -- like how
24 close in number two is China in Mexico and Canada?
25 Meaning that, like, if you fast-forward it to 2025, and

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1 the current administration and the policies on tariffs,
2 is there a potential that those two also go, and -- you
3 know, is it close enough that that --

4 MR. MEIER: That's an excellent question. So
5 there is a slide -- one forward, Donald. That slide.

6 MR. DORSA: Okay.

7 MR. MEIER: I think this might answer you.
8 Actually, John --

9 MR. DORSA: I think you were going to skip it.

10 MR. MEIER: Canada and Mexico make up 43
11 percent of US imports and 40 percent of our exports, and
12 you can see how it's stacked at the bottom. Canada in
13 green, China in dark blue, and Mexico and light blue.
14 So picking a trade war with Canada, China, and Mexico is
15 not without significant risks. These are our largest
16 trading partners.

17 CHAIRMAN BROWN: What's the country I see in
18 blue, if you go back to that.

19 MR. MEIER: What's that?

20 MR. DORSA: Going one back?

21 CHAIRMAN BROWN: Yeah, go back. Yeah. See
22 that blue country right to the northwest of India? The
23 blue.

24 MR. DE ROSA: I believe it's Afghanistan.

25 MR. BERGE: Oh yeah, that checks out. It's

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1 like a residual -- residual aid measure, yeah.

2 MR. DORSA: Thank you, Donald, voice from
3 beyond.

4 CHAIRMAN BROWN: Thank you, Donald.

5 MR. MEIER: Why don't we jump ahead to
6 performance, Donald?

7 This is actually Teachers' net plan returns
8 through December 31st, the fourth quarter of last year.
9 You can see that the quarterly update on the far left,
10 the three months, is negative. Obviously, we have had
11 some challenges in that, and that includes private
12 markets as well. This had more to do with the selloff
13 at the end of the year, the selloff in non-US stocks and
14 the backup in yields. I believe, at one point, US
15 Treasury 10-year yields was as high as 480, which
16 prices -- yields are up, prices are down. But more
17 importantly, if you focus out long-term, you have hit
18 your 7 percent actuarially assumed rate of return, your
19 return target of 7 percent.

20 The next slide is just a fancy way of showing
21 that. I think this is a great chart to look at
22 consistently, but that blue line is what your portfolio
23 would be valued at, the 7 percent annual return
24 compounded, and you can see you're right at that level.

25 On the next slide, a look at your net public
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1 market returns to the fourth quarter, and on the left,
2 you can also see the assets under management. So you
3 have got a significant holding in US equity, a little
4 over \$28 billion, which generated, again, given the
5 strength, particularly in December, a 2.9 percent
6 return. And if you look all the way out the curve, it
7 has actually delivered public market returns of 12.6
8 percent. Again, strong equity performance following the
9 global financial crisis, and then some.

10 US -- non-US equities didn't fare as well, as
11 we talked about earlier. Again, fixed income with a
12 backup in yields in the fourth quarter was a little bit
13 challenging.

14 One slide ahead, please, Donald?

15 Just a look at your excess returns and basis
16 points. This is the alpha that's been generated through
17 active management. We continue to see some struggle in
18 the development market XUS, although, again, we have to
19 remind ourselves, if we look out long term, again, five
20 years isn't really long, 10 years, it still delivered
21 positive alpha over time. The one outlier there is your
22 custom fixed income, which is benchmarked to a slightly
23 higher duration exposure, just a little bit of a drag.

24 On the next slide, just a different way, a
25 more fancy way of looking at your returns over those

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1 periods of times, three years, five years, and 10 years.
2 Your portfolio is actually the darker portfolio. At the
3 top, you see dark, dark blue, dark orange, and dark

4 green. That's actually your portfolio return relative
5 to your benchmarks. And if you look kind of down across
6 the bottom, you can see US equities underperformed a
7 little bit more recently in three years, pretty much met
8 the benchmark in five and 10 years. World XUS
9 underperformed in three years, but outperformed in both
10 five and 10 years. And on down, you can see, actually,
11 high yield has been a strong performer, outperforming
12 your benchmark consistently, as has cash.

13 On the next slide, this is an enhanced slide.
14 So now, we have annualized this. On the right-hand
15 side, those are the average fees you pay for public
16 market management, and your total fees that we pay is
17 \$104 million on an annual basis, per year. This is a
18 great slide. It's a snapshot, and I'm working with Dan
19 Haas, who's our interim chief risk officer and head of
20 reporting, to develop better analytics. We need to be
21 able to show you, over time, and demonstrate, what are
22 we doing to reduce the fees. So we'll have a little bit
23 of that I think in Executive Session in terms of a
24 manager update, where we were able to successfully
25 renegotiate fees as well, but we're proactively doing

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1 that with a lot of vigor right now.

2 MR. FULVIO: I'll just add for verbal overlay,
3 the, I want to say 10 or 15 years ago, that 12 basis
4 points was probably closer to 15, 16.

5 MR. MEIER: The average spread --

6 MR. FULVIO: The average, yeah.

7 MR. MEIER: -- strategies, yeah. But we need
8 to provide them. We can and we will do a much better
9 job providing more insight into public markets and
10 private. What are we doing to move down the fees both
11 in action and what are the results? What does that
12 trend look like?

13 Let's see. Net private market returns on the
14 next slide. Again, real estate suffered a little bit
15 with higher interest rates, delivering a negative 2.9
16 percent return last year, or year over year, to
17 December -- actually, that's through September, yeah,
18 sorry. More important, if you look at your private
19 assets, your net performance has all been positive and
20 then quite some.

21 I like to focus, I think, on infrastructure,
22 which is a more recent private asset that you have
23 developed. You have been in it for a while with great
24 outcome, but it's still a developing portion of the
25 market, but steady at one year, 13.8 percent, three

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1 years, 11.75 years, five years, 12 percent, 10 years,
2 12.1 percent returns. That's significantly above your
3 benchmark, and I would love to take credit for this, but
4 this really has to do with Petya Nikolova, who I think
5 is exceptional. I think she's probably one of the very

6 best infrastructure investors in the marketplace. She's
7 very thoughtful. And as we scale up that business, we
8 hope we can continue to maintain this really quite
9 strong outperformance.

10 Why don't we skip ahead a couple of slides and
11 maybe just look at your different returns for private
12 markets in that summary page. So again, here it is,
13 your portfolio is in dark blue, dark orange, and dark
14 green, and you can see, just to my point about
15 infrastructure, it has significantly outperformed your
16 benchmark, historically, over three, five, and 10 years,
17 as has alternative credit. Again, great outcome.

18 Private equity has been a really strong
19 performer. It has been great for your portfolio,
20 generating returns on average over the last 10 years
21 close to 13 percent. It's been the highest single
22 performing asset. The problem is, relative to its
23 benchmark, it has a 300 basis point illiquidity premium
24 in addition to the Russell 3000. And to be honest,
25 Russell 3000, the last couple of years, has been on a

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1 tear. It's been over 20, 25 percent return, so it's
2 kind of hard for any asset class to keep up, but we
3 continue to maintain a high level of confidence in our
4 private equity capabilities and holdings.

5 MR. FULVIO: These are the time weighted
6 returns.

7 MR. MEIER: Exactly, yes.

8 With that, I'll open up to any questions.

9 CHAIRMAN BROWN: Thank you, Steve. Great job.
10 Any questions for Steve?

11 MR. MEIER: Mr. Chair, we were also going to
12 go through a risk review, which we're going to suspend
13 today, only because there's no material changes in risk
14 right now. I think they'll be developing over the
15 course of time. But we also have, because we have got
16 five deals to go through, I thought we would just hold
17 that off until next quarter.

18 CHAIRMAN BROWN: Sure, great.

19 Any questions for Steve? Great.

20 Let the record show that Anthony Giordano is
21 present.

22 And I think that concludes our business in the
23 Public agenda.

24 And again, thank you, Steve. Well done.

25 Is there a motion to go into Executive

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1 Session?

2 MR. DORSA: So moved.

3 CHAIRMAN BROWN: It's been moved. Is there a
4 second?

5 MS. LEE: Second.

6 CHAIRMAN BROWN: Thank you. It's been
7 seconded. All those -- any discussion, first?

8 All those in favor of going into Executive
9 Session, please say aye?
10 (Ayes were heard.)
11 CHAIRMAN BROWN: Those opposed, say nay. Any
12 abstentions?
13 We're now in Executive Session. Thank you.
14 (Exit Public Session; enter Executive
15 Session.)
16 (Exit Executive Session; enter Public
17 Session.)
18 CHAIRMAN BROWN: Thank you. Welcome back to
19 Public Session. At this time, we will have a readout
20 from our own Priscilla.
21 MS. BAILEY: Thank you, Mr. Chair. I think I
22 get a second shine, okay.
23 In the Executive Session of the Passport Fund,
24 there was -- there were two manager updates.
25 In the Executive Session of the Pension Fund,
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1 there was an update on preliminary performance. There
2 were no manager updates.
3 There were two alternative credit
4 presentations. Consensus was reached on both.
5 There was an infrastructure presentation.
6 Consensus was reached.
7 And in the tail end of the meeting, there were
8 two real estate presentations. Consensus was reached on
9 both.
10 Details to be made available at the
11 appropriate time.
12 CHAIRMAN BROWN: What a great way to end this
13 meeting. Perfect. Well done. Thank you, Priscilla.
14 MR. DORSA: So I'll make a motion to adjourn.
15 CHAIRMAN BROWN: Well, before we make the
16 motion to adjourn, are there any questions, comments,
17 concerns?
18 MR. DORSA: Would you like to thank anybody
19 before we end?
20 CHAIRMAN BROWN: Absolutely.
21 MR. DORSA: I will hold back my --
22 CHAIRMAN BROWN: Thank you. I would like to
23 thank publicly Adrian Lasaro (phonetic), our TRS tech,
24 and our recorder, Will Montague. As always,
25 appreciated.
0040 Now at this time, if there's anyone who would
1 like to make a motion to adjourn the meeting, you may do
2 so.
3 MR. DORSA: So moved.
4 CHAIRMAN BROWN: It has been moved by John.
5 Thank you, John.
6 MS. LEE: Second.
7 CHAIRMAN BROWN: And it's been seconded by
8 Victoria.

9 Are there any questions, comments?
10 Those in favor of adjourning, please say aye?
11 (Ayes were heard.)
12 CHAIRMAN BROWN: Those opposed, say nay? Any
13 abstentions?
14 And thank you, everybody, we are officially
15 adjourned.
16 (The proceedings concluded at 1:59 p.m.)
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1 CERTIFICATE OF DIGITAL REPORTER
2
3 I, WILLIAM MONTAGUE, a Digital Reporter and
4 Notary Public within and for the State of New York, do
5 hereby certify:
6 That the foregoing proceeding is accurately
7 captured with annotations by me during the proceeding in
8 the above-titled matter, all to the best of my skills
9 and ability.
10 I further certify that I am not related to any
11 of the parties to this action by blood or marriage and
12 that I am in no way interested in the outcome of this
13 matter.
14 IN WITNESS THEREOF, I have hereunto set my
15 hand this 19th day of March 2025.
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22 William Montague, Digital Reporter
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Expiration Date: June 7, 2027
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1 CERTIFICATE OF TRANSCRIPTIONIST
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3 I, NANCY KRAKOWER, Legal Transcriptionist, do
4 hereby certify:
5 That the foregoing is a complete and true
6 transcription of the original digital audio recording of
7 the testimony and proceedings captured in the

8 above-entitled matter. As the transcriptionist, I have
9 reviewed and transcribed the entirety of the original
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11 verbatim record to the best of my ability.

12 I further certify that I am neither attorney
13 for nor a relative or employee of any of the parties to
14 the action; further, that I am not a relative or
15 employee of any attorney employed by the parties hereto,
16 nor financially or otherwise interested in the outcome
17 of this matter.

18 IN WITNESS THEREOF, I have hereunto set my
19 hand this 19th day of March 2025.

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Nancy Krakower, Transcriptionist

24
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