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NEW YORK CITY TEACHERS RETIREMENT SYSTEM

INVESTMENT MEETING

Held on Thursday, March 3, 2011

at 55 Water Street

New York, New York

1
2 ATTENDEES:

3
4 MELVYN AARONSON, Chairperson, Trustee
5 LARRY SCHLOSS, Comptroller's Office, Trustee
6 SANDRA MARCH, Trustee
7 MONA ROMAIN, Trustee
8 RANJI NAGASWAMI, Office of Management and Budget
9 JANICE EMERY, Office of Management and Budget
10 LISETTE NIEVES, Comptroller's Office
11 THAD McTIGUE, Comptroller's Office
12 MARTIN GANTZ, Comptroller's Office
13 JOHN DORSA, Comptroller's Office
14 SEEMA HINGORANI, Comptroller's Office
15 MARC KATZ, Teachers' Retirement System
16 YVONNE NELSON, Comptroller's Office
17 JOEL GILLER, Teachers' Retirement System
18 SUSAN STANG, Teachers' Retirement System
19 ROBERT C. NORTH, JR., Actuary
20 MICHAEL KOENIG, Hamilton Lane
21 MARIO GIANNINI, Hamilton Lane
22 DAVID MORTON, Rocaton
23 CHRIS LYON, Rocaton

1 P R O C E E D I N G S

2 (9:41 a.m.)

3 MR. KATZ: Good morning and welcome to
4 the March 3, 2011 investment meeting of the
5 Teachers' Retirement Board. We will begin by
6 taking the roll.

7 Melvin Aaronson?

8 MR. AARONSON: Here.

9 MR. KATZ: Kathleen Grimm not here.

10 Sandra March?

11 MS. MARCH: At long last present.

12 MR. KATZ: Welcome back.

13 MS. MARCH: Thank you.

14 MR. KATZ: Ranji Nagaswami?

15 MS. EMERY: Janice Emery.

16 MR. KATZ: Janice Emery sitting in for,
17 okay.

18 Lisette Nieves?

19 MS. NIEVES: Here.

20 MR. KATZ: Mona Romain?

21 MS. ROMAIN: Present.

22 MR. KATZ: Larry Schloss?

23 MR. SCHLOSS: Here.

24 MR. KATZ: We have a quorum. The first
25 order of business is to nominate an acting

1 chair.

2 MS. ROMAIN: I nominate Mr. Aaronson.

3 MS. EMERY: Second.

4 MR. KATZ: Second.

5 Mr. Aaronson, you are in business.

6 MR. AARONSON: We will start with the
7 pension public session.

8 MR. SCHLOSS: Martin, would you like to
9 review the results?

10 MR. GANTZ: So we have a flash report
11 here for the period ending January 31st.
12 Everyone should have copies in front of them.
13 If you don't, we certainly have extras at the
14 other end of the table.

15 January for the month was generally a
16 good month for positive returns. The overall
17 fund was up about 1.6 percent for the month of
18 January. U.S. equities were up about 2.2.
19 The emerging markets were up about 2.7.
20 Developing markets up 2.4. REITS did very
21 well at 2.5. The core plus 5 and TIPS were
22 roughly flat for the month as rates rose a
23 little bit. The big increase in rates
24 happened in November and December. High yield
25 and convertible bonds did well. Investors

1 continue to search for yield and convertible
2 bonds are sensitive to strong equity returns.

3 Overall, the funds' value was at 40.977
4 so now over 40 billion and the net of fees the
5 return is 17.85. The increase in market value
6 from the end of fiscal year is now over \$6.2
7 billion. You will see the fiscal year-to-date
8 returns on an absolute basis across the third
9 column of numbers and they are well into the
10 20 percent range. Total equity is 25.06.

11 Fixed income are still positive for
12 investment grade, although we had two negative
13 months in November and December, and we are
14 ahead of the benchmark as well. TIPS are a
15 little under 2 percent. The high yield and
16 convertible bonds continue their strong run
17 and opportunistic fixed income is also doing
18 very well. Total fixed income is at 4.63.
19 And so, generally, a good month. And as a
20 sneak preview, February was a pretty good
21 month too.

22 MR. AARONSON: Anybody have any
23 questions about the report?

24 Continue doing this in the future.
25 That's an order.

1 MR. GANTZ: Thank you.

2 MR. AARONSON: Okay, is that --

3 MR. SCHLOSS: Now, we have the quarterly

4 report.

5 Martin, do you want to sit in my seat.

6 MR. GANTZ: I am going to sit over here.

7 MR. SCHLOSS: Does everybody have a

8 quarterly?

9 MR. GANTZ: So this report is for the

10 period ending December 31st. And during the

11 quarter the Russell 3000, the U.S. equity

12 market as we measure it was up 11.5 percent

13 per quarter. Very strong quarter.

14 Interestingly it's the same increase that we

15 saw in the quarter before, so there were two

16 consecutive quarters of 11.5 results.

17 Obviously that gives you very good results for

18 fiscal year to date, which you just saw on the

19 flash report. Developed markets were up over

20 6 percent for the quarter.

21 In fixed income you will recall back in

22 November the federal reserve announced their

23 long and widely anticipated quantity EASE

24 program. In advance of, that treasury yields

25 had been bid down. The prices bid up and

1 after the announcement the markets sold off
2 and the rates for ten year, for instance, went
3 from below 2.5 percent to nearly 3.5 percent
4 where they are roughly today. In the more
5 risky asset classes within fixed income such
6 as high yield and convertible bonds, the
7 returns were very strong. As investors search
8 for yield and convertible bonds you have
9 sensitive to equities. Generally, our rule of
10 thumb is 70 percent of the upside and that's
11 pretty much what we saw. So generally good
12 quarter, as you will see on page 9. By the
13 way, U.S. equity small cap did better than
14 large cap by a nice margin, by about 16
15 percent to 11 percent and value slightly ahead
16 of growth.

17 So if you turn to page 9, you will see
18 the overall returns for the retirement system.
19 The blue bar is the pension funds, the
20 retirement system's return for the quarter are
21 a very healthy 6.63 percent. The fiscal year
22 to date and one-year numbers also very strong
23 at 16.11 and 13.92 respectively. The returns
24 were behind the benchmark and we will go
25 through that in a couple of pages. You will

1 also note the three-year number is now
2 slightly positive. It had been negative for a
3 while, so the strong returns are finally
4 taking the better market numbers that we saw
5 in '08 and '09 and turning them around to the
6 point that 15-year numbers are back up to 7
7 percent.

8 The next page shows where the asset mix
9 was as of December 31st. The pie chart, of
10 course, are where your assets are invested.
11 And if you look at the table on the bottom,
12 what jumps out is the green bar that we are
13 underweight private real estate and the red
14 bar where we are overweight U.S. equity. To
15 the extent that we have not invested the
16 policy in private real estate, we are putting
17 that money in public equities. We are also
18 slightly underweight of developed markets EAFE
19 and we are slightly underweight the core plus
20 5. Overall, the pension fund was at 40.3
21 billion and was about 69 percent total equity,
22 so we are just about at the policy rate.

23 Now, the next few pages show some
24 attribution of returns and we break it down to
25 allocation effect and management effect. The

1 allocation effect were what the results were
2 due to being underweight or overweight policy
3 and the management effect is how the managers
4 did versus their individual benchmarks.

5 Generally speaking, you are going to see
6 in the slides that we show the managers did
7 very well except in two areas and that's
8 generally the private markets, private equity
9 and real estate. Part of that explanation is
10 private equity because of a lag effect when
11 you have very strong market results in the
12 public markets there is a lag effect. Part of
13 it is because funds underperform.

14 The allocation effect for the quarter was
15 27 basis points negative and that's partially
16 due to the underweight, slight underweight, at
17 this point in equities and during a strong
18 bull market any underweight in your highest
19 returning asset class will have an effect.
20 The managers were negative 9 basis points and
21 you will see in future points due almost
22 entirely to private market, not public
23 markets.

24 For the one-year period on the next
25 page, the net result was minus 9 basis points

1 but you see the allocation effect was minus
2 1.08. The managers did very well, 99 basis
3 points for a net of 99. The allocation effect
4 was more pronounced here because we were more
5 underweight equity during 2010. That
6 underweight is now virtually gone; we are
7 roughly at policy now. The numbers smooth out
8 over three years because we had the up and the
9 down market. The allocation effect, the
10 managers effects now smoothed down a little
11 bit and negative 23 for allocation, positive
12 15 for management. The result was a negative
13 8 for the system.

14 And the totals are on the next page
15 summarizing how the managers did. And if you
16 just scan the page, you will see mostly
17 positive numbers; some small, some better.
18 EAFE managers did very well. Core plus 5 and
19 high yield did okay. REITS did okay for the
20 year. And the negative numbers that you see
21 are in the private equity of real estate. I
22 would explain the quarter and 12-month numbers
23 for private equity being the lag results. I
24 would explain the longer-term numbers being
25 under-performance in general.

1 Page 15. Sorry, again these numbers are
2 very, very small on this page but if I can
3 direct you to the left side, that shows how
4 Teachers did versus other large public funds
5 and we define that as funds greater than 10
6 billion. How they did for the quarter ending
7 December and the fund was in the top quartile,
8 in the 20 percentile. So that was very good.
9 You will also see as you move out to the right
10 side of the page how Teachers did in the
11 longer-annualized numbers and, generally, the
12 results were at or below the median.

13 And the next page shows --

14 MR. SCHLOSS: I would point out on page
15 15 for the one year, you are also in the top
16 quartile. Congratulations.

17 MS. MARCH: Congratulations to you.

18 MR. GANTZ: So the explanation as to why
19 you go from top quartile to a roughly median
20 is shown on the next page. If you look at the
21 right side of the page it shows that each
22 year, each calendar year at this point end of
23 December, year by year going the last five
24 years and for the last year you were in the
25 top quartile. December, '09 you were doing

1 very well in the 30 percentile. In December,
2 '08 you are roughly median. Skipping December
3 '07 and December, '06 you are doing very well.
4 There was the December, '07 number and
5 generally speaking that year being in at the
6 bottom of the quartile rankings affected the
7 longer-term numbers, but for the markets where
8 equity markets did very well. Since the fund
9 is very exposed to certain U.S. equity, when
10 the U.S. equity markets does well the fund
11 does well and those are the times the fund did
12 well.

13 So page 18 shows a total equity
14 allocation. The pie chart which the big
15 piece, of course, is in red and that's the
16 U.S. equity portion. That was about 64
17 percent. I mentioned before the fund was
18 about 69 percent total equity and that
19 represents 27.8 billion. The total, of
20 course, is now over 40 billion.

21 The next page breaks down the total
22 equity and you will see the pie chart again in
23 red. That simply indicates that most of the
24 assets are passively managed. We do have some
25 active management here and if you take a look

1 under the "Index" and "Actual Return" columns
2 on the table, you will see that small cap had
3 a very good quarter in the 16 percent range.
4 Large cap was in the 11 percent range. If you
5 had mid cap, you would see that would be in
6 the 13 percent range. Small cap did better
7 than large cap in this particular report.

8 Page 20 shows how small cap returns did.
9 So the fund has a small developing manager,
10 small cap program and the results here are you
11 are going to see very consistent charts.
12 Going to be repeating myself, but for the
13 quarter fiscal year to year in the equity
14 space you are going to see very strong
15 absolute level of results. In this case in
16 small cap they are very high because small cap
17 outperformed most other asset classes and, in
18 addition, the managers beat the benchmark. So
19 these are just very good numbers overall.
20 Over 35 -- actually, exactly 35 percent for
21 the fiscal year to year and over 29 percent
22 for the one-year period and even just the
23 quarter was over 18 percent, and the numbers
24 are well ahead of the benchmark.

25 Large cap develop -- again, this is a

1 developing program on page 21 and the period
2 of results again are very strong on an
3 absolute basis, but we are behind the
4 benchmark for the quarter year. But the
5 results were very strong on an absolute basis.

6 Teachers has an emerging
7 managers/manager program in U.S. equity and
8 that's shown on page 22. And the results here
9 are ahead of the benchmark, very strong and
10 part of that is because the results were
11 helped by small cap and mid cap. You have a
12 couple of small cap and mid cap programs. And
13 the small cap and mid cap programs in recent
14 periods have done well and the benchmark as
15 well, and so the numbers are very strong.

16 The single largest program that you have
17 here is the passive Russell 3000 program on
18 page 23 and here that's 42 percent of the
19 asset for 16.8 billion. And, as expected, the
20 results closely matched in return at risk what
21 we would expect to see and, as I mentioned
22 before, very strong on an absolute basis. The
23 three-year number, however, is still slightly
24 negative, minus 1.84. But the results, except
25 for the quarter which was behind by three

1 basis points, were slightly ahead of the
2 benchmark for other long-term periods and
3 that's what we would expect in this program.

4 The next page shows total domestic
5 equity and obviously this page is dominated by
6 the pages you saw before. The passive numbers
7 drive the numbers on this page. International
8 starts on page 25, 15 percent of the assets
9 are invested here. That's a very lonely pie
10 chart on top and that's because all the assets
11 are actively managed. And the bottom part of
12 the chart shows the diversification between
13 values shown in light green, growth shown in
14 purple. I don't know from other shades, but
15 looks like purple to me.

16 MS. MARCH: Magenta.

17 MR. GANTZ: Magenta. And core is shown
18 in red, so the results are on page 26. The
19 results are slightly less than the results
20 that you saw in U.S. equity market and that's
21 partially due to some of the problems that we
22 have seen over the past year in the euro zone.
23 But it was a very strong quarter on an
24 absolute basis, very strong fiscal year. 7.07
25 for the quarter, 23.97 for the year. We were

1 slightly ahead by 46 basis points for the
2 quarter, slightly behind the fiscal year by 21
3 basis points. But when you go out from the
4 12-month period, which is 11.14 out to
5 inception at least, that would show 15 years
6 the results are well ahead of the benchmark.

7 REITS are on page 27 and we do have a
8 separate program for REITS. Four percent of
9 the assets are invested here. This continues
10 to be a strong area and also the managers
11 continue to do very well in this area, ahead
12 of the benchmark by 22 basis points for the
13 quarter returning 7.89 ahead for the fiscal
14 year and well ahead for the year by over 300
15 basis points returning 32.10. And if you go
16 out to the inception of the program which is
17 exactly eight years as of December 31st, the
18 program has returned 12.94, 169 basis points
19 ahead of the benchmark. This is a program
20 that performed very well.

21 The last equity slide we have shows the
22 activist and environmental managers. Strong
23 results overall on an absolute basis and well
24 ahead of the benchmark, but the longer-term
25 numbers you will see the five-year number here

1 was behind the benchmark and this represents 1
2 percent of the fund.

3 So unless there are any questions, we
4 will start talking about fixed income which is
5 starting on page 30. About 31 percent of the
6 fund is invested here, a little over 12
7 billion. The pie chart in red shows the
8 investment grade core plus 5 program that
9 dominates about 53.7 percent of the overall
10 assets, but we are diversified in other asset
11 classes, namely high-yield TIPS and
12 convertible bonds. Now we have opportunistic
13 fixed income shown in pink as well.

14 We break down the core plus 5 by sector
15 on the next page, page 31, into three sectors.
16 One of the sectors is labeled "Agency." It
17 really should be government or treasury
18 agency. The core plus 5 allocation that you
19 see, we now see some negative numbers for the
20 first time. And that's because during the
21 quarter when the quantitative easing program
22 was announced, the market sold off. Quite
23 frankly, that was a little bit
24 counterintuitive what we were expecting when
25 the program was announced. So, we do finally

1 see some negative numbers. The benchmark is
2 down about 5 percent, 4.9. Managers were 17
3 basis points behind. Investment grade credit
4 managers were also behind by about 1.4 percent
5 and that's because they have some more
6 sensitivity to duration or interest rate risk.
7 Mortgages, however, outperformed and actually
8 posted a positive number. We have looked back
9 at previous market cycles when we had sharp
10 rises in long-term rates and this is
11 consistent with what we expected and what we
12 would expect and what has happened in the
13 past, and that's because primarily mortgages
14 have a shorter duration which has less
15 interest rate sensitivity. So when interest
16 rates go up, there is less downside to the
17 mortgages. On the other hand, when interest
18 rates go down, there is less upside. So, the
19 volatility of returns is quite muted.

20 The returns overall are on the next page
21 and the program overall had a negative return
22 at minus 1.02. That was 57 basis points
23 ahead. Fiscal year to date is a slight
24 positive, 1.96. The one-year number was very
25 strong at 8.58, well ahead of the benchmark.

1 Longer-term numbers were all roughly about
2 6-1/2 percent. And if you take a look at the
3 chart on the bottom you will see that the
4 volatility returns, unlike equity which are
5 even higher, are roughly in the 4 to 5 percent
6 range. I mentioned mortgages before.
7 Mortgage sector has volatility returns
8 generally in the 2, 3 percent range.

9 TIPS are on page 33 and similar to the
10 core plus 5, these were effected by rising
11 rates and so showed negative returns for the
12 quarter by minus 1.11. Fiscal year is
13 positive at positive 1.71 and the one-year
14 number is at 6.47, ten basis points ahead.
15 The long-term result since inception are at
16 5.51, 17 basis points ahead. High yield did
17 very well, so high yield did very well even in
18 the face of long-term rising rates. I just
19 mentioned before that investment grade credit
20 has a closer sensitivity to interest rates
21 because of the higher duration. High yield
22 has lower sensitivity to long-term rates,
23 although they can be effected because of macro
24 reasons in if rates go high enough. But in
25 the most recent environment, in this quarter

1 investors are searching for yield. The rates
2 going up did not impact the returns negatively
3 because spreads continue to contract resulting
4 in positive returns of 2.89 and that was 32
5 basis points ahead of the benchmark. For the
6 fiscal year it's very strong, 9.29 and for the
7 year to date 13.43. You will note since
8 inception, which is ten years, the results are
9 also ahead of the benchmark for all the
10 periods shown.

11 Page 35 shows convertible bonds returns
12 and while the results are very strong on an
13 absolute basis, because these returns are very
14 closely related to how the equity markets did,
15 if equity markets did very well these returns
16 should do very well. However, the results
17 were behind the benchmark as a program for
18 each of the periods shown.

19 Strongest fixed income returns are shown
20 on the next page and the blue bar our
21 performance is clearly well ahead of the
22 benchmark, over 5 percent for the quarter,
23 over 8 percent for the fiscal year and over 23
24 percent for the one year. This has been sort
25 of a wonderful Goldilocks place to be

1 because --

2 MS. MARCH: What are they doing that you
3 are not supposed to?

4 MR. GANTZ: They are doing what we
5 expect them to do, but the market environment
6 is helping a lot as well. So sometimes being
7 in the right place helps. And so while the
8 managers themselves are doing a good job, it
9 is a really good environment for them. Over
10 the period generally, rates were falling were
11 low and accommodated and it was a great
12 opportunity to take up securities that were
13 creating a very aggressive price.

14 Finally, on page 37 the economic
15 targeted investment returns are shown. And
16 Cathy Martinos is sitting right next to me and
17 will give you more information about that
18 program.

19 MS. MARTINOS: Good morning.

20 MR. AARONSON: Good morning, Cathy.

21 MS. MARTINOS: Your ETI portfolio did
22 well in the quarter, outperforming both its
23 custom and benchmark for all periods and for
24 most periods.

25 If you want to turn now to page 7, I

1 will go through a couple of highlights. Does
2 everyone have one now?

3 First page is your Public Private
4 Apartment Rehabilitation Program. Couple of
5 highlights. We made over \$7 million in new
6 purchases in four of the five boroughs and
7 issued another 8-1/2 in new commitments for
8 the five boroughs.

9 Page 8 shows the tracking AFL-CIO
10 Housing Investment Trust in New York City.
11 Big highlight is that they invested \$90
12 million in a project in Manhattan during that
13 quarter.

14 The next page, 9, is your Workers'
15 Housing Initiative with HIT. There is no
16 change there in that quarter.

17 Page 10 shows the CBC revolver and where
18 that facility is invested in construction
19 loans in the five boroughs, you can see that
20 on the chart.

21 Page 11 is access. There is really not
22 much change there. They continue to perform
23 well.

24 Page 12 shows you performance by
25 manager. Again highlighted here, the program

1 does very well in this environment because the
2 average coupon is over 6 and we are getting
3 delivered high-interest loans because it's a
4 forward commitment program, so it's kind of
5 interesting.

6 Any questions?

7 MR. AARONSON: Seeing none. You have
8 anybody -- real estate.

9 MS. NELSON: So in the board book, the
10 large one, let's move onto page 16 and we will
11 talk about the highlights of the performance
12 of the real estate portfolio for the third
13 quarter 2010.

14 The portfolio at that time had a market
15 value of \$454 million. We had about \$336
16 million which is committed but unfunded, ready
17 for the managers to invest in this recovery
18 and to the --

19 MR. AARONSON: Where is that money
20 invested now, Yvonne?

21 MS. NELSON: I think, as Martin
22 mentioned, in equities right now. So not bad,
23 not a bad parking place. So all together the
24 activity represents close to \$800 million.

25 In terms of performance, I feel a little

1 bit better following up Cathy because we had
2 another positive quarter, 6.3 percent for
3 Teachers. 110 basis points ahead of the ODCE
4 real estate benchmark. So in terms of the
5 performance of the real estate portfolio for
6 Teachers in the near term and overextended
7 periods, at this particular point in time we
8 only have one period in which we
9 underperformed and that's kind of right in the
10 middle of where the crisis was. That
11 three-year number, as you can see down at the
12 bottom, is where we underperformed. But other
13 than that, we have surpassed the benchmark by
14 at least a 100 basis points in every other
15 quarter.

16 In terms of the market environment in
17 third quarter, there was still continued signs
18 of a real estate recovery underway, although
19 it's slow. But, there are a couple of
20 positive points. Transaction volume for 2010
21 has kind of picked up, twice the amount over
22 the level of 2009. Lenders are lending again.
23 There has been some easing of credit, but
24 let's kind of talk about where those deals are
25 getting done. Both the investors and the

1 lenders are definitely focused on high-quality
2 property and what I mean by that is really the
3 core property. The low-risk properties, the
4 ones that have high quality, high tenant, rent
5 rolls that are in prime markets. So if you
6 kind of look over that transaction value that
7 I am talking about, most of them took place in
8 prime markets including New York City,
9 New York, D.C., San Francisco. So that's
10 where most of the activity is. However, if
11 you have the special skills to be able to deal
12 with a vacancy issue, then you are able to
13 achieve a pretty good yield for those people
14 who are willing to pursue those types of
15 opportunities such as the noncore managers
16 that we have, and we will see that they have
17 also picked up in some investment activity.

18 So just moving on, the following page is
19 just a graph, you know, of the Teachers'
20 performance versus the benchmark which is now
21 the ODCE and the net basis. As we move onto
22 the next page, it's really just an overview of
23 how we see the portfolio being constructed in
24 terms of what our policy is. As of third
25 quarter, there is a 5 percent allocation to

1 real estate, equates to an allocation of close
2 to \$2 billion.

3 The next section just talks about by
4 policy, how we see the portfolio diversified
5 in terms of the risk we want to take. And in
6 terms of investment style, that 40 percent
7 could be allocated to core and the remainder
8 being allocated to noncore strategies
9 including emerging managers of which Teachers
10 is active, has commitments to three emerging
11 managers at this point.

12 The next section just kind of talks
13 about where we are today. We talk about how
14 in the first page we had dollars in the ground
15 and commitments yet to be funded, about \$800
16 million. If you kind of look at that in terms
17 of strategy, we are at about 36 percent core
18 and 64 percent noncore. And as we build the
19 program, you know, those dynamics are kind of
20 going to bounce back and forth.

21 In terms of investment activity down at
22 the bottom, it kind of summarizes cash flows
23 between the managers and the Teachers' System.
24 You will see you contributed about \$30 million
25 to managers for the quarter. Interestingly

1 enough, got some money back this time, \$10
2 million, which is a good thing. A good,
3 healthy flow between the managers and TRS.

4 The following page is just a kind of
5 report card on the program, just kind of
6 taking the highlights of what's in the IPS.
7 We talk about the fact that you are performing
8 in excess of the benchmark. We talk about
9 where we are in terms of investment style,
10 core and noncore, 36 percent and 64 percent.
11 We are funded at 1.2 percent at this
12 particular point. And, as Mel pointed out,
13 the uninvested part is in U.S. equity, which
14 was his question. The only area where we are
15 quote/unquote out of the policy is in the LTV.
16 We have a debt value of about 58 percent. IPS
17 currently talks about 50 percent level and
18 this is not surprising given the credit crisis
19 and the kind of challenges that have been
20 faced in all asset classes, not just real
21 estate. In terms of manager exposure, we are
22 within those guidelines.

23 Lastly, the next page shows you where
24 the portfolio is, where we are invested on
25 property type. The Teachers' portfolio is

1 represented on the left side and ODCE is
2 represented on the right side, so we are doing
3 pretty good at this point.

4 And if anybody has any questions --

5 MR. AARONSON: Any?

6 No questions. Thank you very much.

7 MR. SCHLOSS: Who is doing private
8 equity?

9 Barry. This is Barry Miller. He is the
10 new head of private equity of asset
11 management.

12 Barry, do you want to do a quick
13 overview of your background?

14 MR. MILLER: Sure.

15 As Larry said, my name is Barry Miller.
16 My background briefly is prior to coming to
17 the City, had my own private equity firm
18 focusing on the private equity secondary
19 market.

20 Prior to that, I spent three years at a
21 firm called Pomona Capital which is owned by
22 ING investment and services firm. I was one
23 of several partners there focusing on the
24 sourcing and execution of private equity
25 secondary transactions as well as investing

1 capital on behalf of the ING insurance
2 companies. Just to kind of give you a little
3 bit of perspective about the firm, about 6
4 billion in assets. Three businesses was
5 primary, so invest capital on behalf of
6 insurance companies and secondaries invested
7 capital on behalf of a third-party's funds and
8 co-investing, investing side by side with a
9 lot of our private equity managers.

10 Prior to that, I spent seven years at
11 AXA Private Equity. There I ran the New York
12 office. Again, to give you perspective about
13 size of assets under management, about 25
14 billion. Similar story to Pomona, invested
15 capital on behalf of the AXA insurance
16 companies as well as secondary investing on
17 behalf a third-party funds. There I sat on
18 the Global Investment Committee, which is the
19 investment committee for all private equity
20 products except our direct business.

21 And prior to that, I spent two years at
22 DLJ where I didn't know Larry, and there I
23 worked on their private equity funded funds.

24 MR. AARONSON: And, Barry, where did you
25 grow up?

1 MR. MILLER: Where did I grow up? I
2 grew up in New Jersey.

3 MR. AARONSON: And did you go to public
4 schools in New Jersey?

5 MR. MILLER: I did both. I was a
6 hybrid. Then I went to Tulane.

7 So that with that, I give you kind of a
8 brief overview of the private equity
9 portfolio, where we are. I will keep it
10 relatively brief because you will hear a lot
11 from me later in the day.

12 So if we look at the market today, the
13 market clearly continues to change. The
14 fundraising market today is better than it was
15 last year, but still it's not great. I think
16 if you look at private equity fundraising,
17 what you will see is high-quality or
18 top-quartile managers are raising capital
19 today. Managers that are second quartile
20 either have been underperforming or having a
21 difficult or challenging time.

22 What we will see, again as we talk a
23 little bit about the portfolio and the
24 performance and so forth, the big issues for
25 managers in the market today and the big

1 issues for a lot of limited partners today is
2 a lot of the earlier funds are unrealized.
3 It's unproven how managers are going to
4 perform and as a result, it's becoming a
5 little bit more difficult for investors to
6 decide which managers are going to back going
7 forward.

8 If we look at the exit market today, the
9 good news is it's getting better. The not as
10 good news is it's coming off of a relatively
11 low level. The past few years, as people have
12 seen in this portfolio, in the balance of the
13 private equity markets there have been limited
14 distributions.

15 That being said, the market is beginning
16 to change. The IPO market is beginning to
17 open. There are more opportunities for us to
18 cede to capital positions, secondary buyouts
19 and as a result, as I go in a little bit more
20 detail into the portfolio for yourself, you
21 will see the distribution pace continues to
22 increase. The flip side of that is the
23 contribution pace continues to increase, but
24 the good news is the money needs to work for
25 you. And as a result if we look forward over

1 the next few years, we will see more and more
2 distributions coming.

3 If you look at the overall cash flow
4 trends in the market, this is very similar to
5 what we are seeing in all portfolio. And the
6 good news is, and Larry will go into more
7 detail in the economy and so forth, at least
8 today on the surface the outlook is modestly
9 positive. If we look at the overall portfolio
10 now from IRR standpoint, the portfolio has
11 increased for over a quarter 100 basis points
12 to 6.83 percent. The multiple has increased
13 from 1.1 to 1.2. So, clearly moving in the
14 right direction.

15 As I touched upon before, in a macro
16 level the capital call and distributions for
17 the portfolio capital calls for the quarter
18 was 109 million, 88.8 million in the second
19 quarter. The pace of distributions decreased
20 nominally from 46 million to 41-1/2 million.
21 But if we look forward to the fourth quarter,
22 distributions were almost a 100 million. So,
23 we are clearly moving in the right direction.

24 The portfolio today is mature. It's not
25 a seasoned portfolio. If you look at the

1 overall commitments in the portfolio, roughly
2 60 percent of the capital has been drawn down.
3 So as we look going forward, that number will
4 continue to increase. But, again, it takes
5 time. Money has to be in the ground and
6 that's when we start seeing exits in the
7 future.

8 Overall, if we look at it from the
9 quarter, the program appreciated by \$80
10 million or approximately 4-1/2 percent. So we
11 saw real growth in value. If we look at from
12 a commitment standpoint, no new commitments
13 were made in the third quarter. We made one
14 new commitment in the third quarter which is
15 Trident, 35 million. Again, if we look at the
16 overall portfolio and we think about
17 diversification, what the portfolio looks like
18 again by fair market value roughly 83 percent
19 in North America, 10 percent in Europe, 7
20 percent in the rest of the world. So it's a
21 modestly-balanced portfolio; it's a modestly
22 diversified portfolio. We continue to think
23 about new commitments and way to augment the
24 diversification.

25 And the last piece I would touch on is

1 where does the portfolio stand, how do we
2 benchmark. Because that's always an important
3 thing, how you are doing versus your peers.
4 If you look at it from the benchmark that we
5 use, which is the Russell plus 500 basis
6 points for illiquidity, we are modestly
7 lagging that benchmark. That benchmark as of
8 the first quarter was 7.59 percent. We are at
9 6.83 percent. If we look at it from a venture
10 economic standpoint or really a pooled-vehicle
11 benchmark, which includes all private equity,
12 we are exceeding that benchmark. That
13 benchmark is 3.75 percent.

14 But, again, I think as we look at the
15 portfolio, again because it's not a seasoned
16 portfolio, it's a relatively immature, we
17 should see over time the IRR and multiple
18 continue to move forward.

19 And that's where we are today.

20 MR. AARONSON: Barry, I have a question.
21 When we make a commitment, we keep the money
22 or the general partner gets the money that we
23 commit?

24 MR. MILLER: So the way it works, so we
25 go to a general partner. We say, We are going

1 to give you X amount of dollars. We don't
2 give them any money until they start making
3 investments, so the money stays in our pocket.
4 We do with the money whatever we see fit and
5 then when they make investments or call fees
6 and expenses, they send us a drawdown notice
7 and we pay them over time.

8 Generally speaking, the model is it
9 takes five years to invest that money and then
10 it takes another five years to get our money
11 back, plus a return.

12 MR. AARONSON: And their fees, when do
13 their fees start? When we commit the money or
14 when they call it down and start to --

15 MR. MILLER: What I would say is this:
16 It's a great question and I am going to give
17 not the simplest of answers, which is the fees
18 that we pay are based on the commitments, not
19 the amount of money we pay them. So that's
20 the first part.

21 MR. AARONSON: Let me just understand.
22 That means that we are holding the money and
23 they are charging us 2 percent or whatever?

24 MR. MILLER: Whatever the appropriate
25 fee is, that's what we are being charged.

1 MR. AARONSON: And we are dumb enough to
2 make that?

3 MR. MILLER: Well, what I would say is
4 that the good news is that the opportunity for
5 them is they are looking for deals and the
6 good news is we want them to find the best
7 deals. So we are paying them a fee not
8 necessarily for money in the ground but for
9 them to look, and look around whether it's
10 global, whether it's U.S., depending on what
11 type it is.

12 MS. MARCH: They are smarter than we
13 are.

14 MR. MILLER: No.

15 MS. MARCH: They are smarter than we
16 are.

17 MR. AARONSON: I just want to make sure
18 I understand. I guess everybody does the same
19 thing similar or, you know, other pension
20 funds and private?

21 MR. MILLER: The private equity is
22 commitment structure.

23 MR. AARONSON: So they all give these
24 people money and these people have done
25 nothing; they have not invested a penny of it

1 and we are paying them just the same.

2 MR. MILLER: What I would say is --

3 MR. AARONSON: And because they can call
4 the money any time they want, we have to keep
5 the money in cash earning, you know, a 10th of
6 1 percent and they are charging us 2 percent
7 and we are getting -- and, you know, I think
8 that the people who are doing investing for
9 all of the public systems have to get together
10 and tell these people that's no way that we
11 are going to do business in the future. We
12 got to do something to protect the soundness
13 of our funds. And by paying them all this
14 money for nothing, when they are not investing
15 a penny of the money, we are just giving away
16 money.

17 And I am sure everybody has been reading
18 and hearing about what's going on all over the
19 country about the funding of retirement
20 systems. It looks like -- it's just something
21 that came to my head.

22 MR. SCHLOSS: Any more private equity
23 questions?

24 MR. AARONSON: Anybody else have any
25 questions?

1 MS. MARCH: No, you asked them all.

2 MS. ROMAIN: Maybe we could do this in
3 executive session, but the exit activity part
4 of the notes say the prospect of higher taxes
5 seem to have generated a lot of secondary PE
6 to PE sales. Can you comment on that or would
7 you --

8 MR. MILLER: I can answer.

9 MR. SCHLOSS: Let's wait.

10 MR. AARONSON: I just want to finish my
11 circle.

12 MS. MARCH: Wait, write it down.

13 MR. AARONSON: This is different than
14 what we do at real estate, right? In real
15 estate we have the money invested and they get
16 the money when they are ready to invest; am I
17 right?

18 MR. SCHLOSS: No, they are exactly the
19 same.

20 MR. MILLER: It's the same structure.

21 MR. SCHLOSS: However, you will be happy
22 to know we are going to bring you a real
23 estate investment that we only pay when the
24 money is invested. We pay zero commitment
25 fee. A structure you will admire, so we are

1 working on it.

2 MR. AARONSON: But right now real estate
3 and private equity are exactly the same?

4 MR. SCHLOSS: Exactly the same.

5 MR. AARONSON: We are paying fees on
6 monies that's not invested?

7 MR. MILLER: Fees on commitment, not on
8 money.

9 MR. AARONSON: Well, that concludes that
10 session, the public session.

11 Can we go into the executive session
12 now.

13 No, I think we need the public session
14 on the variable funds first, then we will go
15 into the private session.

16 MR. LYON: Good morning. So let me just
17 also reintroduce David Morton, one of our
18 other partners from our research team. And
19 David will be speaking about one of the later
20 agenda items, but just wanted to reintroduce
21 him.

22 So I will try to go pretty quickly.
23 Luckily Martin covered a lot of market
24 commentary, so I will try not to repeat that
25 when I talk about the variable fund

1 performance and positioning.

2 I would like to start with the green
3 quarterly reports. Going to hit a couple of
4 highlights, but certainly can take questions
5 now or as followup.

6 If you flip behind tab 2, we have some
7 comments on page number 3 relating to the
8 Diversified Equity Fund or Variable A for
9 shorthand, as it's formerly known. And this
10 is information through yearend, so through the
11 fourth quarter of last year the fund was up
12 9.9 percent. That was modestly ahead of the
13 hybrid benchmark, but it was a
14 couple -- almost 15 percent behind Russell
15 3000 Index. So in one quarter for the U.S.
16 equity markets to be up 11-1/2 percent in
17 periods like that given the structure of
18 variable A, we would expect on average to
19 trail a little bit. That's what we found. So
20 the defensive composite and, in this
21 particular quarter, the international equity
22 composite did trail the overall funds return.

23 That said, those two composites for the
24 quarter were each ahead of their respective
25 benchmarks. So it's not that they weren't

1 executing well on their strategies, but their
2 characteristics and in the case in the
3 defensive composite, the lower market exposure
4 that they have were such that they dampened
5 the returns a bit versus the U.S. equity
6 return market. So I would say this result is
7 in line with expectations for a particularly
8 robust period.

9 So, in any case, if you flip ahead to
10 page number 4, you can see on page 4 is the
11 five-year risk and return characteristics.
12 And again, as has been pretty consistently the
13 case in the past, the total fund which is the
14 blue square has exhibited somewhat less total
15 return volatility, somewhat less risk over
16 this five-year period which is consistent with
17 its design. That said, it has underperformed
18 a little bit versus the benchmarks and part of
19 that versus the five-year U.S. equity market
20 is due to in this particular five-year period,
21 international wasn't quite as strong a
22 performer and a large portion of this is also
23 due to certain managers that are no longer
24 part of the program. So there are other
25 factors as well, but those strike us as two of

1 the primary factors. And, again, with the
2 scale here, the returns aren't terribly
3 different. So it's close, but it did
4 underperform. But the risk profile is what is
5 consistent with the objectives of this fund.

6 And then if you flip ahead to pages 6
7 and 7, you can see on page 6 a similar chart,
8 different scale showing the risk and return of
9 all major composites. And on 7, something we
10 like to look at over time is how our tactical
11 managers within the defensive composite
12 position themselves. You can see that they
13 had 80 percent and 62 percent equities at
14 yearend respectively. And then there is some
15 additional detail which we have previously
16 reviewed on the yearend flash in the last
17 meeting, so I am going to keep moving to the
18 next fund unless there are questions.

19 Behind tab 3, page 16, we have a profile
20 of variable B which we have discussed in other
21 ways many times over the past year, but here
22 you can see the asset allocation approximately
23 \$419 million at yearend and you can see how
24 this was split between the funds to managers.

25 If you flip ahead to the next tab behind

1 page 18, we have comments on the remaining
2 other three variable funds, C, D and E or the
3 International, Inflation Protection and
4 Socially Responsive Equity funds respectively.
5 And what you can see is for the quarter, each
6 of the funds modestly to more meaningfully
7 outperformed their benchmarks. And all this
8 information of course in this book is net of
9 fees. And since the inception of each of
10 these three funds, they are all meaningfully
11 ahead of their benchmarks.

12 So just to tick it off, the
13 International Fund has an positive 2-1/2
14 percent return since inception versus negative
15 3-1/2 roughly for the benchmark, so quite a
16 large spread there. Inflation Protection Fund
17 has a positive 6.8 percent annualized return
18 since inception versus 3.3 for the benchmark,
19 so again a big spread. And the Socially
20 Responsive Equity Fund, 6.4 percent since
21 inception annualized versus 1.61 with the
22 benchmark. So these are all pretty successful
23 performance results relative to benchmark
24 since the inception of these funds in
25 mid-2008.

1 There is some information profiling each
2 of the funds on the following pages. So, for
3 instance, starting on page 19 there is a
4 profile of what the International Fund looks
5 like. And just as a reminder, this fund is
6 actually unified in the sense that the
7 international equity fund co-invests alongside
8 these managers alongside the international
9 composite of variable A, so the manager
10 allocations are substantially the same.

11 Then you can see, if you flip ahead, to
12 page 22 what the Inflation Protection Fund
13 looks like in its profile. And as a reminder,
14 this fund invests substantially all its assets
15 in a PIMCO mutual fund that, in turn, holds
16 and actively allocates to a series of
17 underlying other PIMCO mutual funds. And the
18 recent holdings, there is a time lag on how
19 these are released as of December 31st as
20 shown on page 22.

21 And, lastly, the Socially Responsive
22 Equity portfolio, which is different than the
23 rest of the portfolios in that it's a much
24 more concentrated active portfolio, is all
25 invested substantially in a Neuberger Berman

1 mutual fund strategy that is profiled starting
2 on page 23.

3 And then in the back we have our normal
4 information for your later reference,
5 backward-looking economic and market review
6 and our standard disclosures. So pause there
7 and see if there are any questions.

8 MS. EMERY: Chris, that PIMCO fund is a
9 mutual fund versus an institutional?

10 MR. LYON: It's an
11 institutionally-priced mutual fund, yes. And
12 it, in turn, invests in other PIMCO funds and
13 part of that is given scale to this particular
14 investment option. As of January 31st, had
15 just under \$18 million. And so compared to
16 our roughly \$10.2 billion variable A fund, for
17 instance --

18 MS. EMERY: Nobody is afraid of
19 inflation?

20 MS. MARCH: No, it's a new fund. And
21 until the individuals who are investing their
22 own money learn about it, it will take time.
23 It's a new fund and it could take five, six,
24 eight years until people focus.

25 MS. EMERY: But it's really a great

1 addition.

2 MR. LYON: Together the three new funds
3 have attracted now well over a \$100 million.

4 MR. AARONSON: This is in a 2-1/2-year
5 period. These funds are 2-1/2 years old.

6 MS. MARCH: It's just --

7 MR. LYON: But a \$100 million is a
8 reasonable amount of movement, certainly a
9 starting point.

10 Any other questions on the quarterly
11 report? If not, I am going to go to the
12 monthly items real quick.

13 So the first thing is distributed in
14 advance, I will go through it really fast.
15 The January 31st variable A flash report and
16 the first page you can see the asset
17 allocation 10.1 billion at the end of January.
18 And something I would just like to point out
19 is that you will see we still have some of the
20 legacy labels, but in the active equity
21 composite for core, previously agreed to
22 collapse the risk controlled and eclectic. So
23 this is the last time you will see any
24 reference to those. And collapsed most of the
25 information, but we will finish collapsing it

1 on next month's report. And the same is true
2 on the international composite as well.

3 The following pages, 2 and 3, you can
4 see the performance information. Square in
5 the middle of page 3 is what's the line item
6 called "Teacher's Total." That's the total
7 variable A return for the month of January.
8 This was 2.12 percent. That was within a
9 handful of basis points of both the
10 benchmarks, right between the two benchmarks.
11 And for the one-year period ending January
12 31st, we are up 21-1/2 percent. That lags the
13 benchmark for one more than the other, but for
14 similar reasons that I described earlier.
15 But, particularly, the international and
16 defensive composite did not keep up with the
17 U.S. equity markets during that time frame, so
18 these are the major observations for variable
19 A.

20 Any questions?

21 MR. AARONSON: Yes, I have a question.
22 Is it possible for you to break out for me the
23 investment managers in the variable program
24 that are similar to our emerging managers in
25 the pension fund, and about how much of our

1 DDA funds are invested in emerging managers?

2 I would like that information if we can have
3 it by the end of the week because next Tuesday
4 we would like to use that information at a
5 meeting.

6 MR. LYON: Yes, we can do that by the
7 end of this week. We will have it for you.

8 On variable C, D and E we also have the
9 report that's distributed ahead of time. You
10 can see for the month in this case, three
11 funds each slightly lagged their respective
12 benchmarks. But their results for the
13 one-year period, the international fund is
14 pretty close to its benchmark and the other
15 two funds were meaningfully ahead of their
16 benchmark for the one year through January
17 31st.

18 Lastly, we had the February benchmark
19 report, which includes an estimate of the
20 hybrid benchmark for variable A. February was
21 a strong month, generally speaking, across the
22 board, particularly for equities. Not much
23 difference between U.S. and international
24 benchmark. And you can see that the hybrid
25 benchmark is estimated 3.47, 3.47 percent for

1 the month of February. It didn't feel like I
2 was saying earlier plus 3 percent kind of
3 month. Last week and a half or so was a
4 rougher ride, but nonetheless it did finish
5 out pretty strong results thanks to the first
6 half of the month, basically. You can see
7 also how the PIMCO All Asset Fund that's used
8 in variable D and the Neuberger fund used in
9 variable B performed well during that month.

10 Any questions?

11 So that concludes I think the public
12 session for the variable funds.

13 MR. AARONSON: Thank you very much.

14 We need a motion to go into executive
15 session. Do I hear such a motion?

16 MS. MARCH: So moved.

17 MR. SCHLOSS: Second.

18 MR. AARONSON: Anybody opposed to
19 going -- okay, nobody opposed.

20
21
22 (At this time the meeting went into executive session.)
23
24

25 MR. AARONSON: Okay, voted to go out of executive

1 session. We are now back in public session.

2 MS. NAGASWAMI: Mel, I received an
3 e-mail yesterday, which I think several people
4 already have, acknowledging three of our
5 trustees for their lifelong contribution to
6 this fund and the pension community at large.
7 And I simply want to acknowledge Mel, Sandy
8 and Mona for being those three trustees that
9 are being honored by NASP next week and it's
10 just an absolute delight to have a chance to
11 work with you guys. I just think it's a
12 terrific honor for the system and a real
13 recognition of your work, so thank you.

14 (Applause.)

15 MR. AARONSON: Maybe we will have the
16 good luck that some of you will be attending
17 the program. The funds that are raised in
18 this program go to educate minority children
19 so that they can participate in the financial
20 industry and they do a great job. And we are
21 glad -- Mona, Sandy and I, are glad we are
22 able to help them. They are just a great
23 team.

24 MS. MARCH: Thank you for your kind
25 words.

1 MR. AARONSON: And in public session now

2 we have to summarize what we did in the
3 executive session. Susan?

4 MS. STANG: Okay, in the executive
5 session of the variable funds there was a
6 discussion about the change in the investment
7 profile of one of the passport funds.
8 Consensus was reached, which will be announced
9 at the appropriate time.

10 In the executive session of the pension
11 fund, an economic review as well as detailed
12 performance reports on each asset class were
13 presented. An update on an investment manager
14 was presented. A consensus was reached, which
15 will be announced at the appropriate time. An
16 update on one investment manager was also
17 presented. There was a presentation on a
18 specific asset class. There was also a
19 presentation and discussion on the procurement
20 process. A consensus was developed, which
21 will be announced at the appropriate time.
22 There was a presentation about the private
23 equity portfolio and market and a discussion
24 followed. There was also a presentation about
25 asset allocation, which was received and discussed.

1 MR. AARONSON: So anybody have anything
2 to add to that?

3 Okay, do I hear a motion to adjourn.

4 MS. MARCH: So moved.

5 MS. ROMAIN: Second.

6 MR. AARONSON: Anybody opposed?

7 We are adjourned.

8 [Time noted: 3:15 p.m.]

C E R T I F I C A T E

STATE OF NEW YORK)

: ss.

COUNTY OF QUEENS)

I, YAFFA KAPLAN, a Notary Public

within and for the State of New York, do

hereby certify that the foregoing record of

proceedings is a full and correct

transcript of the stenographic notes taken

by me therein.

IN WITNESS WHEREOF, I have hereunto

set my hand this ____ day of _____,

2011.

YAFFA KAPLAN